ICICI PRUDENTIAL LIFE INSURANCE CO. LTD.

FORM L-36 :Premium and number of lives covered by policy type

(₹ in lakhs)

Sl. No		Particulars	Q4 FY 2016				Q4 FY 2015				YTD FY 2016				YTD FY 2015			
			Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable
1	First year Premum																	
	i	Individual Single Premium- (ISP)																
		From 0-10000	157.8	7	7	21.6	224.8	3	3	4.0	462.8	14	14	45.1	567.5	10	10	31.5
		From 10,000-25,000	1,322.2	889	884	7,478.3	1,068.9	62	62	491.1	3,145.0	1,685	1,675	14,373.4	2,850.4	70	70	569.6
		From 25001-50,000	1,811.6	2,873	2,857	33,168.5	767.5	414	410	1,929.0	4,168.0	5,643	5,609	61,684.5	2,245.7	974	958	2,724.3
		From 50,001- 75,000	1,236.6	1,735	1,729	27,504.4	362.0	165	162	1,477.0	2,710.4	3,435	3,420	52,693.0	789.8	299	294	1,940.4
		From 75,000-100,000	1,470.5	1,318	1,311	27,894.6	841.2	156	153	685.7	3,064.5	2,481	2,467	50,149.1	1,725.2	417	410	1,386.8
		From 1,00,001 -1,25,000	674.1	580	580	16,260.7	55.4	31	31	309.8	1,256.6	1,051	1,050	29,530.7	189.5	90	90	482.1
		Above Rs. 1,25,000	8,881.3	2,047	2,006	114,415.7	1,681.2	192	185	4,890.5	20,040.7	4,180	4,088	214,727.8	5,963.0	738	721	12,831.0
	ii	Individual Single Premium (ISPA)- Annuity*																
		From 0-50000	35.0	95	117	28.7	47.8	128	142	40.9	129.5	352	431	107.0	202.1	597	644	164.8
		From 50,001-100,000	212.3	267	345	185.4	321.4	407	521	279.1	743.2	962	1,259	662.4	1,223.0	1,520	1,949	1,052.1
		From 1,00,001-150,000	527.7	433	574	445.6	1,293.5	1,069	1,483	1,112.5	1,853.1	1,519	2,045	1,621.1	2,757.1	2,238	3,115	2,346.0
		From 150,001- 2,00,000	498.7	292	420	431.2	1,314.7	789	1,150	1,115.1	1,415.7	838	1,193	1,204.2	2,087.8	1,247	1,811	1,791.3
		From 2,00,,001-250,000	258.4	116	170	219.6	665.1	299	454	577.9	777.0	350	526	661.2	1,063.1	482	725	932.0
		From 2,50,001 -3,00,000	160.4	60	83	146.7	95.3	35	53	76.3	328.3	122	172	298.8	249.6	91	139	205.4
		Above Rs. 3,00,000	1,237.9	168	246	1,117.5	608.7	103	162	727.9	3,143.0	389	554	2,814.7	3,287.2	338	477	2,921.1
	iii	Group Single Premium (GSP)**																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																
	iv	Group Single Premium- Annuity- GSPA**																
		From 0-50000																
		From 50,001-100,000																
		From 1,00,001-150,000																
		From 150,001- 2,00,000																
		From 2,00,,001-250,000																
		From 2,50,001 -3,00,000																
		Above Rs. 3,00,000																
	v	Individual non Single Premium- INSP																
		From 0-10000	981.9	40,504	40,350	508,929.9	410.2	14,014	13,928	170,737.3	2,489.8	78,504	78,240	1,129,500.8	1,191.9	140,859	140,674	409,328.0
		From 10,000-25,000	5,048.9	33,901	33,624	1,040,573.5	5,609.1	31,015	30,490	443,584.9	16,180.8	100,595	99,977	2,188,406.7	19,564.7	107,789	106,466	1,202,132.3
		From 25001-50,000	22,764.1	53,493	52,551	577,495.8	25,428.5	58,650	56,979	390,422.9	71,108.5	168,240	166,046	1,415,464.2	79,157.3	186,974	182,956	1,173,554.1
		From 50,001- 75,000	5,376.3	9,396	9,272	141,283.2	4,973.0	8,264	8,135	91,458.9	15,513.0	27,184	26,907	342,452.7	14,841.4	24,964	24,596	255,623.6
		From 75,000-100,000	9,974.8	10,327	10,188	134,405.3	13,041.8	13,409	13,054	149,479.6	29,617.0	30,764	30,390	387,221.4	31,558.7	32,985	32,268	364,254.5
		From 1,00,001 -1,25,000	18,080.8	17,264	16,815	206,601.7	17,314.9	16,578	15,973	185,067.2	59,410.9	57,126	55,986	665,690.0	56,290.8	54,169	52,721	596,388.7
		Above Rs. 1,25,000	98,338.1	31,468	30,360	1,078,271.8	90,763.1	28,433	26,690	934,023.9	298,131.6	94,862	92,519	3,234,714.0	254,429.3	81,949	78,338	2,635,943.3
	vi	Individual non Single Premium- Annuity- INSPA																
		From 0-50000																
		From 50,001-100,000																
		From 1,00,001-150,000																
		From 150,001- 2,00,000																
		From 2,00,,001-250,000																
		From 2,50,001 -3,00,000																
		Above Rs. 3,00,000																
	vii	Group Non Single Premium (GNSP)**																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																

	viii	Group Non Single Premium- Annuity- GNSPA**																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																
2	**Renewal Premium**																	
	i	Individual																
		From 0-10000	11,376.5	105,428	107,566	656,724.5	12,712.6	111,397	108,794	37,229,507.8	31,595.1	426,617	433,410	2,420,728.0	35,550.7	464,744	453,919	41,154,516.2
		From 10,000-25,000	65,045.2	262,550	299,168	1,489,758.3	70,101.2	277,802	305,801	56,868,618.5	191,065.8	1,060,378	1,173,351	5,179,674.8	204,840.1	1,133,625	1,222,996	63,587,651.9
		From 25001-50,000	99,915.0	212,088	217,742	1,129,061.5	94,993.7	196,399	195,278	23,730,102.8	292,131.4	724,992	748,688	3,729,648.0	267,526.5	655,115	660,090	26,825,587.0
		From 50,001- 75,000	18,455.0	24,732	24,763	224,644.2	16,063.0	20,464	19,953	8,653,149.5	55,608.5	97,748	97,954	799,143.4	47,969.8	82,693	80,474	9,271,167.8
		From 75,000-100,000	46,357.8	43,379	43,418	408,708.3	42,924.7	38,485	36,696	5,192,003.8	136,005.0	138,876	139,002	1,298,586.6	127,159.7	128,047	121,995	6,082,941.5
		From 1,00,001 -1,25,000	30,933.6	29,978	29,978	333,673.8	17,993.9	17,339	16,946	3,302,780.5	83,446.0	89,513	89,513	1,014,891.0	41,830.8	43,844	42,777	3,666,044.6
		Above Rs. 1,25,000	154,193.4	50,576	50,579	1,580,978.3	92,511.1	29,173	28,286	9,031,186.9	408,786.6	145,967	145,973	4,492,135.7	234,291.2	82,181	79,758	10,642,213.9
	ii	Individual- Annuity																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																
	iii	Group																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																
	iv	Group- Annuity																
		From 0-10000																
		From 10,000-25,000																
		From 25001-50,000																
		From 50,001- 75,000																
		From 75,000-100,000																
		From 1,00,001 -1,25,000																
		Above Rs. 1,25,000																

Note:
1. Premium stands for premium amount.
2. No. of lives means no. of lives insured under the policies.
3. Premium collected for Annuity will be disclosed separately as stated above.
4. For topup premium, slab has been determined based on annualised premium of base policy.
5. The report reflects unique count of lives at a slab level

** Annuity business includes only immediate annuity products.Comparative numbers for previous year are updated accordingly.*
*** Group business is not provided in above table as annualised premium slab cannot be used for group business.*