ICIC	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED									
FOR Sr	M L-22 Standalone Analytical Ratios									
No.	Particulars	Q1-2017	FY 2017	Q1-2016	FY 2016					
1	New business premium income growth (segment-wise) Participating Life	60.1%	60.1%	(22.3%)	(22.3%)					
	Participating Pension Non Participating	(100.0%) 426.7%	(100.0%) 426.7%	50.8%	50.8%					
	Non Participating Variable Annuities Non Participating	(1.5%)	-	(1.6%)	(1.6%)					
	Health	(104.8%)	(1.5%) (104.8%)	8,266.7%	8,266.7%					
	Linked Life Linked Pension	0.2% 20.9%	0.2% 20.9%	51.9% (19.6%)	51.9% (19.6%)					
	Linked Health Linked Group	345.3% (66.7%)	345.3% (66.7%)	(102.2%) 213.0%	(102.2%) 213.0%					
2	Net retention ratio									
_	(Net premium divided by gross premium)	98.6%	98.6%	98.8%	98.8%					
3	Ratio of expenses of management									
	(Expenses of management including commission divided by the total gross direct premium)	19.0%	19.0%	17.1%	17.1%					
4	Commission Ratio									
	(Gross commission paid to Gross premium)	3.5%	3.5%	3.2%	3.2%					
5	Ratio of policyholders liabilities to shareholders funds	1,784.8%	1,784.8%	1,765.0%	1,765.0%					
6	Growth rate of shareholders fund	9.3%	9.3%	7.4%	7.4%					
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7	Ratio of surplus to policyholders liability Participating Life			0.1%	0.1%					
	Participating Pension	0.8%	0.8%	0.7%	0.7%					
	Non Participating Non Participating Variable	0.2% (11.5%)	0.2% (11.5%)	1.2% 0.0%	1.2% 0.0%					
	Annuities Non Participating	0.5%	0.5%	0.4%	0.4%					
	Health	10.0%	10.0%	9.7% 0.1%	9.7%					
	Linked Life Linked Pension	0.2% 0.5%	0.2% 0.5%	0.1%	0.1% 0.5%					
	Linked Health	1.3%	1.3%	1.3%	1.3%					
	Linked Group	0.1%	0.1%	0.1%	0.1%					
8	Change in networth (₹ in Lacs)	49,082	49,082	36,301	36,301					
9	Profit after tax / Total income	4.5%	4.5%	11.9%	11.9%					
10	(Total Real Estate + Loans) / Cash & invested assets	0.4%	0.4%	0.4%	0.4%					
11	Total Investment / (Capital + Surplus)	1,878.3%	1,878.3%	1,874.1%	1,874.1%					
12	Total Affiliated Investment / (Capital+Surplus)	2.0%	2.0%	3.7%	3.7%					
13	Investment Yield (Gross and Net)									
13	A. Without unrealised gains									
	- Shareholders' Fund - Policyholders' Fund	14.4%	14.4%	12.2%	12.2%					
	- Non Linked Par	9.2%	9.2%	9.6%	9.6%					
	Non Par - Linked	8.0%	8.0%	8.6%	8.6%					
	Non Par	9.9%	9.9%	15.2%	15.2%					
	B. With unrealised gains									
	- Shareholders' Fund - Policyholders' Fund	15.4%	15.4%	1.0%	1.0%					
	- Non Linked Par	18.3%	18.3%	(2.2%)	(2.2%)					
	Non Par - Linked	18.0%	18.0%	(1.5%)	(1.5%)					
	Non Par	26.9%	26.9%	(3.3%)	(3.3%)					
14	Conservation Ratio	07.40/	07.40/	86.8%	00.00/					
	Participating Life Participating Pension	87.4% 96.2%	87.4% 96.2%	89.3%	86.8% 89.3%					
	Non Participating Non Participating Variable	93.4%	93.4% NA	100.4% NA	100.4%					
	Annuities Non Participating	NA NA	NA NA	NA	NA NA					
	Health Linked Life	89.1% 82.5%	89.1% 82.5%	92.3% 85.6%	92.3% 85.6%					
	Linked Line Linked Pension	77.7%	77.7%	73.4%	73.4%					
	Linked Health Linked Group	81.5% 81.1%	81.5% 81.1%	82.6% 95.7%	82.6% 95.7%					
	Persistency Ratio									
(a)	Persistency ratio by premium* 13th month	77.3%	82.5%	77.6%	80.6%					
	25th month 37th month	68.9% 60.0%	72.4% 62.4%	63.9% 58.0%	66.9% 63.9%					
	49th month	56.0%	61.5%	62.8%	65.0%					
	61st month	55.5%	55.6%	10.1%	13.7%					
(b)	Renewal ratio by premium* 13th month	77.3%	82.5%	77.6%	80.6%					
	25th month	81.7%	87.8%	83.3%	89.2%					
	37th month 49th month	86.1% 87.4%	90.6% 93.4%	84.5% 89.9%	90.8% 95.3%					
	61st month	82.3%	84.7%	64.4%	71.5%					
(c)	Persistency ratio by policy* 13th month	74.1%	78.9%	72.4%	75.4%					
	25th month	64.7%	67.9%	57.5%	61.1%					
	37th month 49th month	53.3% 50.5%	56.7% 55.4%	52.9% 50.9%	58.1% 49.4%					
	61st month	44.5%	41.5%	15.3%	17.2%					
(d)	Renewal ratio by policy*			ma 4111						
	13th month 25th month	74.1% 81.5%	78.9% 88.3%	72.4% 81.9%	75.4% 88.8%					
	37th month 49th month	84.2% 86.0%	90.2% 92.6%	83.5% 86.3%	89.9% 91.1%					
	61st month	79.3%	92.6% 82.2%	62.9%	69.8%					
16	NPA Ratio									
	- Gross NPA Ratio	NIL	NIL	NIL	NIL					
1	- Net NPA Ratio	NIL	NIL	NIL	NIL					

*Calculations are in accordance with the IRDA circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014. Persistency ratios for the quarter have been calculated on July 31, 2016 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for 01-2017 is calculated for policies issued from April 2015 to June 2015. Persistency ratios up to quarter have been calculated on July 31, 2016 for the policies issued from April 2015 to June 2015. Persistency ratios up to quarter have been calculated on July 31, 2016 for the policies issued in July to June period of the relevant years. For example, the 13th month persistency up to Q1-2017 is calculated for policies issued from July-2014 to June 2015. Group policies and policies under micro insurance products are excluded.

	attern for Life Insurers				
1 No. of share	es	1,432,869,176	1,432,869,176	1,431,834,281	1,431,834,281
2 Percentage	of shareholding				
a. Indian		72.1%	72.1%	74.1%	74.1%
b. Foreigi	1	27.9%	27.9%	25.9%	25.9%
c. %of Gov	ernment holding (in case of public sector insurance				
3 companies		NA	NA	NA	NA
4 Basic and d	iluted EPS before extraordinary items (net of tax expense)				
for the peri	od (not to be annualized)				
- Basic		2.8	2.8	2.8	2.8
- Diluted		2.8	2.8	2.8	2.8
5 Basic and d	iluted EPS after extraordinary items (net of tax expense) for				
the period	not to be annualized)				
- Basic		2.8	2.8	2.8	2.8
- Diluted		2.8	2.8	2.8	2.8
6 Book value	per share (Rs)	40.1	40.1	36.7	36.7