

Public disclosure requirement (March 31, 2018)

1. Data

Policy data is extracted from policy administration systems and checks are carried out to ensure completeness and accuracy of data.

2. Treatment of valuation parameters

The liability valuation calculations have been carried out using an actuarial software. Assumptions for each plan are updated in the model. Specific characteristics of each policy such as age at entry, sum assured, term, etc. are either directly obtained from data or calculated within the model.

3. Treatment of future premiums

The premiums are assumed to be received when due. For linked business, premium income is recognized when the associated units are allocated. Fees on linked policies are recognized when due. For the purpose of projections in the actuarial models, future premiums are assumed to be received when due. As premiums are taken to be received when due, no adjustment is required for non-annual plans.

4. Valuation method –Methods adopted in the determination of mathematical reserves

In general the method of valuation is the gross premium valuation. The reserve held represents the net present value of benefits and expenses less premiums. Following is the broad basis of the valuation:

- The cash flows are projected assuming zero lapses.
- The reserves are calculated on a per policy basis.
- Any negative reserves are zeroised, so that a policy is not treated as an asset.
- The minimum value of reserves is the higher of guaranteed surrender value, non guaranteed surrender value, and zero.

The following sections contain specific details about reserving for different lines of business.

Non-participating business

Contract status	Category	Applicability	Method
In-force	Individual products	Base plan	Higher of the gross premium valuation (GPV) reserve and surrender value (if applicable) and zero
		Riders	Higher of GPV reserve and unearned premium reserve (UPR) on a policy basis
	Group products – non-participating	All group risk products and riders	Higher of GPV reserve and Surrender value
		Group Term, Group Term Plus and riders	Unearned premium plus an IBNR reserve
Reduced paid up	Individual products	Base plan	Higher of GPV reserve or surrender value on reduced benefit with no future premiums payable
Lapse reserve	Individual products	Base plan	Reserve for expenses till the end of the revival period
Lapsed/reduced paid up, in respect of those that are expected to revive	Individual products	Reinstatement reserve	<p>Reinstatement rate is applied to the difference between (A) & (B) where,</p> <p>(A) = the reserve assuming contract is In force and (B) = the revival premiums minus commissions payable plus the paid-up/lapsed reserve,</p> <p>Subject to a floor of zero.</p>
Additional reserves	Individual products Cost of guarantee (if applicable)		In addition, we hold a reserve in respect of cost of guarantee (CoG) calculated on a risk neutral basis.

Participating business

Contract status	Category	Applicability	Method
In-force	Individual products	Base plan	Higher of the GPV reserve and surrender value (if applicable) and zero, with allowance for future bonus and associated tax and transfers to shareholders
		Riders	Higher of GPV reserve and UPR on a policy basis
	Group products – participating		Maximum of face value and the book value of asset share of the policies. However, we check that this liability would support a prospective GPV reserve with allowance for future bonus and associated tax and transfers to shareholders.
Reduced paid up (all)	Individual products	Base plan	Higher of GPV reserve or surrender value on reduced benefit with no future premiums payable
Lapse reserve (all)	Individual products	Base plan	Reserve for expenses till the end of the maximum revival period
Lapsed or reduced paid up, in respect of those that are expected to revive	Individual products	Reinstatement reserve	<p>Reinstatement rate is applied to the difference between (A) & (B) where,</p> <p>(A) = the reserve assuming contract is In force and (B) = the revival premiums minus commissions payable plus the paid-up/lapsed reserve,</p> <p>Subject to a floor of zero.</p>

Unit linked business

Contract status	Category	Applicability	Method
In-force premium paying/ premium holiday	Unit reserves	Unit fund	The unit reserve is the number of units held by the policyholder multiplied by the NAV at the valuation date.
	Non-unit reserves – except for group linked	Life cover, rider benefits and adequacy of charges to cover expenses	For base policy and associated mortality benefit we take the higher of the unearned risk benefit charges and all the projected cash flows. We allow for zeroisation under all contracts at a policy level, so that credit is taken for future positive cash flows only to the extent that they offset subsequent negative cash flows. For riders a higher of GPV reserve and UPR on a policy basis
Lapsed	Unit reserves	Unit fund	Paid up/surrender value to the credit of the policyholders
		Reinstatement reserve	A reinstatement rate is applied to the difference between the full unit value and the paid up/surrender value. We adjust this reserve for death benefits payable prior to revival or foreclosure. The balance of the unit fund forms the linked FFA. (This does not apply to ULIPs sold since September 2010.)
	Non-unit reserves	Adequacy of charges to cover expenses during the maximum revival period. Reinstatement reserve	Projected cash flows as for in-force contracts allowing for zeroisation. The cash flows do not include cost of insurance charges and claims outgo. For pre-September 2010 policies Reinstatement rate is applied to the difference between the reserve assuming contract is in force and the charges on outstanding premiums and non-unit reserve. For post-September 2010 policies the reinstatement reserve is calculated by allowing for refund of surrender penalty, levy of back charges, release of lapsed non-unit reserve and setting up of in-force non-unit reserve, all multiplied by probability of revival, subject to a floor of zero.

Unit Linked business (continued)

Contract status	Category	Applicability	Method
Additional reserves	CoG	Linked plans with capital guarantee	In addition, we hold a reserve in respect of cost of guarantee (CoG) calculated on a risk neutral basis.
	NNCA	For applicable linked products	A reserve is held for the cost of Non Negative claw back additions to the unit fund to comply with the applicable RIY requirements calculated on a stochastic basis
Group linked	Non-unit reserves		No reserves are held on account of expenses as charges are currently higher than expenses and expected to remain so. In case of mortality benefits, unexpired risk premium is held.

Non-participating Variable Insurance Products

Contract status	Category	Applicability	Method
In-force	Non-unit reserves	Non participating variable life and pension	Policy account value is held in addition to general fund reserve.

5. Bonus rates for participating policies

The current year declared reversionary and terminal bonuses and historical reversionary bonus rates given in Annexure I.

5.1. Policyholders' reasonable expectations (PRE)

Due consideration is given to the reasonable expectations of policyholders when making a distribution of surplus. "Reasonable" is not explicitly defined in the regulations and is left to the interpretation of the Appointed Actuary. Our interpretation of "Reasonable" refers to a well-informed, financially literate policyholder.

The main drivers of PRE are currently our point of sale material, the bonus rates declared last year and past communication with policyholders.

5.2. Tax Rate

Tax is provided on surplus emerging under participating products. For the current valuation, we have assumed that the participating pension business is tax exempt. However, our interpretation of PRE would be that future bonuses would in any case reflect the taxes charged to the fund. As a result, the reserves would not be changed even if taxes came to be charged.

6. Valuation assumptions

Valuation parameters are set prudently and include MAD as required under APS7 issued by Institute of Actuaries of India.

6.1. Interest Rate

The valuation discount rates for the various lines of business are set out below:

Valuation discount rate (%)	March 2017	March 2018
Par life in-force	4.96	5.08
Par life paid up	5.28	5.51
Par group life	5.65	5.43
Par pension in-force	4.91	4.97
Par pension paid up	4.94	5.14
Par group pension	5.20	5.15
Future perfect	3.49	4.66
Annuity	5.59	5.52
Non-par protection	5.18	5.44
Non-par health	5.36	5.50
Non-par group	4.41	4.66
Non-par investment (other than GSIP and ASIP)	4.97	5.31
GSIP	4.85	4.96
GSIP paid up	5.17	5.35
ASIP	6.20	6.13
Health	5.45	5.54
Non-unit life, pension and health	4.88	5.15
Non-par variable	5.61	5.35
Non-par variable pension	5.93	5.86

6.2. Expense Inflation

The inflation assumption is 4.38% at March 31, 2018 compared to inflation assumption 4.55% at March 31, 2017.

6.3. Mortality and morbidity assumptions

The mortality assumptions for different products expressed as a percentage of Standard table are as below.

Plan	Valuation basis at March 31, 2017	Valuation basis at March 31, 2018
Participating (Life and Pension)	90% to 125% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females	90% to 125% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females
Non Participating including Group Mortgage	45% to 120% of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females depending on products	45% to 140% of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females depending on products
Rural	200% of IALM 06-08	200% of IALM 06-08
Non Linked Health	35% to 155% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females	35% to 155% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females
Annuity	25% to 65% of LIC 96-98 for males, rated down by 4 years for females with appropriate mortality improvement	25% to 65% of LIC 96-98 for males, rated down by 4 years for females with appropriate mortality improvement
Group Term	Unearned premium basis	Unearned premium basis

The Morbidity assumptions are based on reinsurance rates and standard tables

Plan	Valuation basis at March 31, 2017	Valuation basis at March 31, 2018
Non Linked Health Products (With or without – With Death Benefit)	115% to 230% of reinsurance premium rates	115 to 180% of reinsurance premium rates
Linked Business	130% of reinsurance premium rates	130% of reinsurance premium rates
Term Products (including riders)	95% to 171% of standard tables or 130% to 170% of reinsurance risk rates depending on products	95% to 171% of standard tables or 130% to 170% of reinsurance risk rates depending on products
Riders	130% to 155% of reinsurance risk rates or 109% to 171% of standard tables depending on products	130% to 155% of reinsurance risk rates or 109% to 171% of standard tables depending on products

6.4. Expense Assumptions

Type of expense (₹)	Valuation basis at March 31, 2017	Valuation basis at March 31, 2018
Renewal expense per policy		
All conventional and unit linked (includes in-force premium paying, paid up policies, lapsed/premium discontinuance state within revival period policies)	570	570
Annuity	410	570
Rural	45	50
Renewal expense per premium		
All conventional and unit linked in force, paid up and lapsed policies (% of annual premium)	0.83% to 1.65%	0.83% to 1.65%
Claim expenses per policy	175 to 13,185	190 to 14,030

6.5. Future bonus rate assumptions for participating policies

Supportable future reversionary bonus rates are calculated at a product level. These bonus rates are consistent with the other valuation assumptions, subject to a floor of zero, and with PRE, and is targeted to exhaust the asset shares at valuation date.

Annexure I

Retail Participating Life

Historical Bonus Rates

Financial year	Products	Compound reversionary
FY 2016-17	Save 'n' Protect Series I and II Cashbak Series I and II Smartkid Series I and II Save 'n' Protect Mass	2.00%
FY 2015-16		2.25%
FY 2014-15		2.50%
FY 2013-14		2.25%
FY 2012-13		2.25%
FY 2011-12		2.25%
FY 2010-11		2.50%
FY 2009-10		2.50%
FY 2008-09		2.25%
FY 2007-08		3.00%
FY 2006-07		3.25%
Financial year		Products
FY 2016 -17	Cash Advantage	4.75%
FY 2015 -16		5.00%
FY 2014-15		5.25%
FY 2013-14		5.25%
FY 2016 -17	Saving Suraksha LP	3.00%
FY 2015 -16		3.25%
FY 2014-15		3.50%
FY 2013-14		3.50%
FY 2016-17	Saving Suraksha RP	1.75%
FY 2015-16		2.00%
FY 2014-15		2.25%
FY 2013-14		2.25%
FY 2016-17	Anmol Bachat RP	0.90%
FY 2015-16		1.15%
FY 2014-15		1.40%
FY 2013-14		Not Applicable
FY 2016-17	Future Perfect	2.00%
FY 2016-17	Anmol Bachat II	1.25%

Financial year	Products	Simple Reversionary Bonus
FY 2016-17	Whole Life	Premium Payment Term Up to 15 years 3.00% 16 to 20 years 3.40% 21 to 25 years 4.20% 26 years and above 4.60%
	Future Secure	Policy term: up to 15 years 3.10% 16 years and above 3.50%
FY 2015-16	Whole Life	Premium Payment Term Up to 15 years 3.25% 16 to 20 years 3.65% 21 to 25 years 4.45% 26 years and above 4.85%
	Future Secure	Policy term: up to 15 years 3.35% 16 years and above 3.75%
FY 2010-11 till FY2014-15	Whole Life	Premium Payment Term Up to 15 years 3.50% 16 to 20 years 3.90% 21 to 25 years 4.70% 26 years and above 5.10%
	Future Secure	Policy term: up to 15 years 3.60% 16 years and above 4.00%

Retail Participating Pension

Products	Financial Year	Bonus Rates
Forever Life Regular Premium Series I and II	FY 2016- 17	2.75%
	FY 2015- 16	2.75%
	FY 2014-15	3.00%
	FY 2013-14	2.75%
	FY 2012-13	2.75%
	FY 2011-12	2.75%
	FY 2010-11	3.00%
	FY 2009-10	2.75%
	FY 2008-09	2.50%
	FY 2007-08	3.00%
FY 2006-07	3.25%	

Special bonuses were declared in FY2010 of the following rates:

Financial Year	Retail Participating Life	Retail Participating Pension
2010-11	1.50%	1.25%

Reversionary bonus rates for the current year:

Line of business	Product	Bonus type	Bonus rate
Life	Save 'n' Protect Series I and II	Compound	2.00%
Life	Cashbak Series I and II	Compound	2.00%
Life	Smartkid Series I and II	Compound	2.00%
Life	Save 'n' Protect Mass	Compound	2.00%
Life	Cash Advantage ¹	Compound	4.75%
Life	Savings Suraksha LP ¹	Compound	3.00%
Life	Savings Suraksha RP ¹	Compound	1.75%
Life	Anmol Bachat RP ¹	Compound	0.90%
Life	Future Perfect	Compound	2.25%
Life	Anmol Bachat II	Compound	1.25%
Life	Whole Life	Simple	Premium payment term: Less than 16 3.00% 16 to 20 years 3.40% 21 to 25 years 4.20% 26 years and above 4.60%
Life	Future Secure	Simple	Policy term: Less than 16 3.10% 16 years and above 3.50%
Pension	Forever Life Regular Premium Series I and II	Compound	2.75%

Terminal bonus rates for the current year (Participating life):

¹ The reversionary bonus rates are applicable on the Guaranteed Maturity Benefit and vested reversionary bonus, if any.

Product	UIN	Term (in years)	Terminal Bonus Rate
Save 'n' Protect Series I	105N004V01	10	15%
Save 'n' Protect Series I	105N004V01	11 -15	30%
Save 'n' Protect Series I	105N004V01	16 and above	35%
Save 'n' Protect Series II	105N004V02	10 & 11	20%
Save 'n' Protect Series II	105N004V02	12	25%
Save 'n' Protect Series II	105N004V02	13 and above	30%
Smartkid Series I	105N014V01	16 and above	45%
Smartkid Series II	105N014V02	10	15%
Smartkid Series II	105N014V02	11	20%
Smartkid Series II	105N014V02	12	25%
Smartkid Series II	105N014V02	13 and above	35%
Cashbak Series II	105N005V02	15	25%

Terminal bonus rates for the current year (Participating pension):

Product	UIN	Term (in years)	Terminal Bonus Rate
Forever Life Regular Premium Series I	105N001V01	15 and above	35%
Forever Life Regular Premium Series II	105N001V02	7 to 8	20%
Forever Life Regular Premium Series II	105N001V02	10 to 11	25%
Forever Life Regular Premium Series II	105N001V02	12 and above	35%

Group Business**Historical Bonus rates :**

Financial year	Bonus rate for group participating life products	Bonus rate for group participating pension products
FY 2016-17	7.25%	8.25%
FY 2015-16	7.50%	8.50%
FY 2014-15	8.50%	8.50%
FY 2013-14	9.00%	9.00%
FY 2012-13	9.10%	9.10%
FY 2011-12	9.85%	9.85%
FY 2010-11	7.50%	8.50%

Special bonuses were declared in FY2010 of the following amounts

Financial Year	Group Participating Life	Group Participating Pension
2010-11	3.50%	2.50%

Bonus rates for the current financial year:

Product	Bonus rate
Group Gratuity Suraksha	6.75%
Group Leave Encashment Suraksha	6.75%
Group Superannuation Suraksha	7.75%