

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of consolidated condensed financial statements

**FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES**

For quarter ended June 30, 2021

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	218,997	-	708,730	-	-	-	-	3,796	650,574	299	(14)	-	-	1,582,382
– Renewal premiums	238,352	202	131,208	-	-	-	-	2,532	371,080	1,351	364	-	-	745,089
– Single premiums	-	-	156,934	-	-	-	82,416	4	4,247	84	-	358	5	244,048
Total	457,349	202	996,872	-	-	-	82,416	6,332	1,025,901	1,734	350	358	5	2,571,519
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	457,349	202	996,872	-	-	-	82,416	6,332	1,025,901	1,734	350	358	5	2,571,519
Rewards and/or remuneration to agents, brokers or other intermediaries	17,341	-	70,178	-	-	-	4,176	209	42,044	154	46	-	-	134,148
Net Commission including rewards (A+B)	474,690	202	1,067,050	-	-	-	86,592	6,541	1,067,945	1,888	396	358	5	2,705,667
Break-up of the commission by distribution network														
Agents	261,255	162	318,810	-	-	-	21,289	1,780	180,729	1,319	317	5	-	785,666
Brokers	74,415	-	139,547	-	-	-	1,718	93	2,037	8	13	250	-	218,081
Corporate Agency	119,740	40	499,121	-	-	-	57,232	4,432	842,820	407	20	103	5	1,523,920
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,596	-	4,982	-	-	-	1,889	13	213	-	-	-	-	8,693
Web Aggregators	343	-	32,218	-	-	-	288	14	102	-	-	-	-	32,965
Micro Insurance Agents	-	-	2,194	-	-	-	-	-	-	-	-	-	-	2,194
Net Commission	457,349	202	996,872	-	-	-	82,416	6,332	1,025,901	1,734	350	358	5	2,571,519

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Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	268,932	-	497,283	-	-	-	-	7,371	447,771	213	(7)	-	-	1,221,563
– Renewal premiums	217,410	199	87,523	-	-	-	-	1,767	407,450	1,652	532	-	-	716,533
– Single premiums	-	-	31,514	-	-	-	-	2	5,446	57	-	11	-	63,501
Total	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597
Rewards and/or remuneration to agents, brokers or other intermediaries	14,362	-	36,494	-	-	-	750	54	14,019	97	23	-	-	65,799
Net Commission including rewards (A+B)	500,704	199	652,814	-	-	-	27,221	9,194	874,686	2,019	548	11	-	2,067,396
Break-up of the commission by distribution network														
Agents	265,766	159	200,363	-	-	-	4,663	1,714	179,160	1,446	477	-	-	653,749
Brokers	82,108	0	87,335	-	-	-	190	121	2,391	18	19	11	-	172,193
Corporate Agency	136,523	39	268,869	-	-	-	19,760	7,283	678,734	458	29	-	-	1,111,695
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,712	-	1,292	-	-	-	1,859	5	208	-	-	-	-	5,077
Web Aggregators	232	-	58,460	-	-	-	-	16	174	-	-	-	-	58,862
Micro Insurance Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597