

Career Path



Criteria: Achieve Goal Sheet

After achieving the goal sheet of DL you are qualified for Sr. DL

Benefits:

1. Activate more, earn more
2. Earn higher Productivity linked payout by achieving higher WRP slab
3. Higher QSSR qualification / higher mentorship allowance

Training Journey

- **Embark Module (Month 8)**
 - Effective Goal Setting
 - Objection Handling
 - Closing Technique
 - Renewal Servicing
 - Selling Skills
- **Ascent Module (Month 11)**
 - Setting Right Vision
 - Setting Right Habit

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