## ICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Orm L-6-OPERATING EXPENSES SCHEDULE
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| Particulars | Par Life | Par Pension | Non Par | $\begin{gathered} \hline \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employees' remuneration and welfare benefits | 202,297 | 9,345 | 338,698 | 2,097 | 645,885 | 6,573,552 | 3,027,809 | 89,977 | 20,875 | 10,910,535 |
| Travel, conveyance and vehicle running expenses | 17,511 | 1,271 | 18,470 | 178 | 37,698 | 529,250 | 244,801 | 7,239 | 14,503 | 870,921 |
| Rents, rates and taxes | 58,827 | 3,154 | 98,346 | 510 | 55,594 | 1,770,713 | 788,802 | 25,644 | - | 2,801,590 |
| Repairs | 25,488 | 3,959 | 26,992 | 121 | 16,235 | 486,476 | 207,808 | 6,106 | - | 773,185 |
| Printing and stationery | 20,025 | 1,505 | 32,864 | 73 | 22,352 | 239,493 | 80,544 | 4,562 | 110,967 | 512,385 |
| Communication expenses | 50,745 | 3,885 | 96,789 | 301 | 53,616 | 740,552 | 287,778 | 13,224 | 1,101 | 1,247,991 |
| Legal and professional charges | 11,866 | 1,177 | 7,646 | 110 | 34,766 | 332,477 | 142,156 | 4,405 | 3,441 | 538,044 |
| Medical fees | 1,690 | 12 | 23,272 | - | 17,466 | 23,219 | 3,431 | 11,306 | - | 80,396 |
| Auditors' fees : |  |  |  |  |  |  |  |  |  |  |
| (a) as auditor | 217 | 26 | 60 | - | 47 | 5,442 | 1,972 | 27 | - | 7,791 |
| (b) as advisor or in any other capacity, in respect of Taxation matters | 4 | 1 | 1 | - | 1 | 108 | 39 | 1 | - | 155 |
| Advertisement and publicity | 13,707 | 960 | 41,546 | 115 | 17,216 | 817,847 | 218,751 | 5,709 | 1,193 | 1,117,044 |
| Interest and bank charges | 14,532 | 271 | 40,505 | 318 | 25,282 | 185,816 | 44,977 | 5,454 | 1,715 | 318,870 |
| Agents training, recruitment and incentives | 20,152 | 14 | 24,750 | 317 | 31,551 | 1,046,565 | 495,496 | 17,495 | 2 | 1,636,342 |
| Depreciation | 22,805 | 2,515 | 20,759 | 101 | 12,753 | 346,844 | 143,576 | 4,672 | 65 | 554,090 |
| Service tax on premium absorbed | 353 | 19 | 589 | 3 | 333 | - | - | - |  | 1,297 |
| Information technology cost | 14,563 | 1,133 | 41,682 | 107 | 15,949 | 138,749 | 49,636 | 2,657 | - | 264,476 |
| Administration support expenses | 23,866 | 50 | 189,375 | 223 | 29,796 | 1,358,973 | 593,051 | 6,403 | - | 2,201,737 |
| Others | 47,681 | 1,687 | 64,189 | 488 | 101,450 | 2,390,197 | 889,474 | 27,824 | 27,417 | 3,550,407 |
| Total | 546,329 | 30,984 | 1,066,533 | 5,062 | 1,117,990 | 16,986,273 | 7,220,101 | 232,705 | 181,279 | 27,387,256 |


|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Employees' remuneration and welfare benefits | 240,859 | 26,710 | 198,291 | 13,935 | 605,014 | 6,635,188 | 3,028,409 |  | 134,079 | 10,882,485 |
| Travel, conveyance and vehicle running expenses | 23,234 | 2,837 | 20,810 | 727 | 40,850 | 526,697 | 226,857 | - | 32,922 | 874,934 |
| Rents, rates and taxes | 202,021 | 33,574 | 128,390 | 550 | 50,498 | 1,447,864 | 591,423 | - | 68 | 2,454,388 |
| Repairs | 42,019 | 9,107 | 23,725 | 65 | 9,186 | 245,583 | 95,785 | - | 2 | 425,472 |
| Printing and stationery | 25,027 | 2,923 | 71,177 | 237 | 28,394 | 282,444 | 96,583 | - | 11,463 | 518,248 |
| Communication expenses | 107,752 | 16,657 | 126,564 | 549 | 51,062 | 774,878 | 292,504 | - | 1,702 | 1,371,668 |
| Legal and professional charges | 10,751 | 1,224 | 8,485 | 440 | 9,685 | 339,321 | 145,001 | - | 4,194 | 519,101 |
| Medical fees | 1,696 | 17 | 16,298 | 12 | 32,013 | 69,852 | 6,588 | - | 50 | 126,526 |
| Auditors' fees : |  |  |  |  |  |  |  |  |  |  |
| (a) as auditor | 255 | 33 | 69 | 3 | 74 | 5,465 | 1,993 | - | - | 7,892 |
| (b) as advisor or in any other capacity, in respect of Taxation matters | 5 | 1 | 2 | - | 2 | 118 | 43 | - | - | 171 |
| Advertisement and publicity | 31,148 | 2,629 | 31,373 | 2,472 | 62,805 | 1,134,098 | 525,446 | - | 465 | 1,790,436 |
| Interest and bank charges | 9,377 | 380 | 62,492 | 435 | 25,427 | 178,608 | 57,417 | - | 1,607 | 335,743 |
| Agents training, recruitment and incentives | 89,311 | 11,428 | 79,692 | 3,741 | 55,832 | 1,998,117 | 905,844 | - | 396 | 3,144,361 |
| Depreciation | 29,195 | 4,903 | 18,178 | 88 | 6,094 | 158,429 | 61,324 | - | 48 | 278,259 |
| Service tax on premium absorbed | 1,018 | 169 | 647 | 3 | 254 | 7,297 | 2,981 | - | - | 12,369 |
| Information technology cost | 45,780 | 7,850 | 27,719 | 275 | 8,261 | 214,037 | 85,911 | - | 117 | 389,950 |
| Administration support expenses | 25,289 | 83 | 280,909 | 2,106 | 48,101 | 1,993,894 | 921,776 | - | 2,124 | 3,274,282 |
| Others | 79,634 | 8,489 | 217,376 | 1,180 | 221,731 | 1,676,429 | 557,345 | - | 30,906 | 2,793,090 |
| Total | 964,371 | 129,014 | 1,312,197 | 26,818 | 1,255,283 | 17,688,319 | 7,603,230 | - | 220,143 | 29,199,375 |

