## CICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS

## ORM L-5 Commission schedule

| For the Year ended March 31, 2011 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Par Life \# | Par Pension \# | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Commission * |  |  |  |  |  |  |  |  |  |  |
| Direct - First year premiums | 397,102 | 419 | 945,700 | - | 17,155 | 1,183,903 | 1,195,778 | 72,250 | 17,700 | 3,830,007 |
| -- Renewal premiums | 97,305 | 7,526 | 16,319 |  | 8,612 | 704,074 | 555,105 | 35,177 |  | 1,424,118 |
| -- Single premiums |  |  | 622 | 3,605 |  | 348,198 | 209 |  |  | 352,634 |
| Total | 494,407 | 7,945 | 962,641 | 3,605 | 25,767 | 2,236,175 | 1,751,092 | 107,427 | 17,700 | 5,606,759 |
| Add: Commission on re-insurance accepted |  |  |  |  |  |  |  |  |  |  |
| Less: Commission on re-insurance ceded | - | - | - | . | . | - | - |  |  | . |
| Not Commission | 494,407 | 7,945 | 962,641 | 3,605 | 25,767 | 2,236,175 | 1,751,092 | 107,427 | 17,700 | 5,606,759 |


| Particulars | Par Life \# | Par Pension \# | $\underset{\#}{\text { Par Group Life }}$ | Par Group Pension \# | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commission * <br> Direct - First year premiums Renewal premiums -- Single premiums | 114,088 95,092 | 8,116 | - | : | 95,282 18,921 254 | ${ }^{-}$ | $\begin{array}{r}63,876 \\ 14,356 \\ \hline\end{array}$ | $1,863,138$ $1,006,705$ 6,325 | $2,135,776$ 433,854 6,595 | 158,154 8,581 | .$^{76}$ | $\begin{array}{r} 4,430,523 \\ 1,585,625 \\ 13,530 \end{array}$ |
| Total | 209,180 | 8,249 | - | - | 114,457 | 356 | 78,232 | 2,876,168 | 2,576,225 | 166,735 | 76 | 6,029,678 |
| Add: Commission on re-insurance accepted <br> Less: Commission on re-insurance ceded | - | - | . | . |  |  |  |  | - | - | - | - |
| Not Commission | 209,180 | 8,249 |  |  | 114,457 | 356 | 78,232 | 2,876,168 | 2,576,225 | 166,735 | 76 | 6,029,678 |

\# During the year Par Group Life and Par Group Pension were merged with Par Life and Par Pension respectively for better presentation

| Particulars | Par Life \# | Par Pension \# | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commission * |  |  |  |  |  |  |  |  |  |  |
| Direct - First year premiums | 146,173 | 122 | 613,916 |  | 3,126 | 237,279 | 27,592 | 28,414 | 17,484 | 1,074,106 |
| -- Renewal premiums | 27,907 | 3,893 | 4,928 | 3 | 1,188 | 180,646 | 184,599 | 13,554 |  | 416,718 |
| -- Single premiums |  |  | 409 | 3,140 |  | 167,286 | 91 |  |  | 170,926 |
| Total | 174,080 | 4,015 | 619,253 | 3,143 | 4,314 | 585,211 | 212,28 | 41,968 | 17,484 | 1,661 |
| Add: Commission on re-insurance accepted |  |  |  |  |  |  |  |  |  |  |
| Less: Commission on re-insurance ceded |  |  |  |  |  |  |  |  |  | - |
| Net Commission | 174,080 | 4,015 | 619,253 | 3,143 | 4,314 | 585,211 | 212,282 | 41,968 | 17,484 | 1,661,75 |


|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Par Life | Par Pension | $\underset{\#}{\text { Par Group Life }}$ | Par Group Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Commission * |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct - First year premiums | 33,965 | ${ }_{65}^{65}$ | - | - | 17,586 |  | 8,103 | 605,536 | 865,647 | 49,044 | 49 | 1,580,001 |
| -- Renewal premiums | 29,632 | 4,381 | - | - | 6,647 | 1 | 3,461 | 294,022 | 175,182 | 8,875 | - | 522,201 |
| -- Single premiums |  | - | $\cdot$ | - | 31 | 37 | 2 | 819 | 783 | 1 | - | 1,673 |
| Total | 63,597 | 4,446 | - | . | 24,264 | 44 | 11,566 | 900,377 | 1041612 |  | 49 | 03,875 |
|  | 63,597 | 4,446 |  |  |  |  |  |  | 1,041,612 | 57,920 |  | 2,103,875 |
| Less: Commission on re-insurance ceded | . | . | . | . | . | . | - | . | - | - | - | - |
| Not Commission | 63,597 | 4,446 | - | - | 24,264 | 44 | 11,566 | 900,377 | 1,041,612 | 57,920 | 49 | 2,103,875 |

