## Name of the Insurer: ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED

| CONSOLIDATED REVENUE ACCOUNT FOR THE Y <br> Policyholders' Account (Technical Account) | AR ENDED | CH 31, 2012 |  |  |  |  |  |  |  |  | (₹ ${ }^{\text {'000 }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded | 1 | $\begin{array}{r} 7,287,840 \\ (8,492) \end{array}$ | $\begin{array}{r} 5,756,123 \\ (72) \end{array}$ | $\begin{gathered} 14,944,719 \\ (529,370) \end{gathered}$ | 2,347,745 | $\begin{aligned} & 248,775 \\ & (60,099) \end{aligned}$ | $\begin{array}{r} 57,454,640 \\ (67,869) \end{array}$ | $\begin{array}{r} 42,154,834 \\ (164) \end{array}$ | $\begin{gathered} 1,929,528 \\ (269,810) \end{gathered}$ | $\begin{array}{r} 8,091,576 \\ (1,104) \end{array}$ | $\begin{array}{r} 140,215,780 \\ (936,980) \end{array}$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross |  | 2,419,628 | 1,270,301 | 646,440 | 809,238 | 22,312 | 9,300,232 | 7,966,663 | 89,092 | 3,738,420 | 26,262,326 |
| (b) Profit on sale/redemption of investments |  | 59,584 | 8,750 | 85,975 | 6,701 | 2,619 | 21,197,939 | 13,631,897 | 70,605 | 1,159,538 | 36,223,608 |
| (c) Loss on sale/redemption of investments |  | $(107,476)$ | $(37,517)$ | $(5,635)$ | $(1,474)$ | (65) | $(9,324,602)$ | $(8,655,168)$ | $(108,550)$ | $(578,636)$ | (18,819,123) |
| (d) Unrealised gain/(loss) |  | - | - | - | . | - | (27,543,149) | $(17,044,166)$ | $(54,265)$ | $(419,027)$ | (45,060,607) |
| (e) Appropriation / Expropriation Adjustment Account |  |  |  |  |  |  | 353,303 | $(352,681)$ | $(3,918)$ | $(20,992)$ | $(24,288)$ |
| Other income: |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' account |  |  | - | 2,422,707 | 1,075,299 |  | - | - | - |  | 3,498,006 |
| Fees and charges |  | 41,143 | 2,302 | 5,304 | - | 752 | 12,463 | 508 | 41 | 9 | 62,522 |
| Miscellaneous income |  | 6,269 | 251 | 23,860 | 200 | 314 | 35,886 | 6,976 | 214 | 05 | 76,575 |
| Total (A) |  | 9,698,496 | 7,000,138 | 17,594,000 | 4,237,709 | 214,608 | 51,418,843 | 37,708,699 | 1,654,937 | 11,970,389 | 141,497,819 |
| Commission | 2 | 611,869 | 11,673 | 2,950,124 | 802 | 11,732 | 1,863,486 | 497,775 | 102,122 | 19,731 | 6,069,314 |
| Operating expenses related to Insurance business | 3 | 1,367,436 | 35,987 | 5,115,251 | 38,267 | 71,608 | 9,902,446 | 2,777,578 | 573,107 | 192,145 | 20,073,825 |
| Total (B) |  | 1,979,305 | 47,660 | 8,065,375 | 39,069 | 83,340 | 11,765,932 | 3,275,353 | 675,229 | 211,876 | 26,143,139 |
| Benefits paid (Net) | 4 | 1,340,714 | 1,496,107 | 797,788 | 695,787 | 75,564 | 44,003,282 | 30,140,189 | 166,219 | 5,828,152 | 84,543,802 |
| Interim Bonus Paid |  | 28,848 | 983 |  |  |  |  | - | - |  | 29,831 |
| Change in valuation of liability in respect of life policies (a)Gross amount |  | 6,213,029 | 5,354,970 | 11,098,262 | 3,670,947 | (169,503) | $(7,425,909)$ | $(5,623,404)$ | 778,218 | 5,117,923 | 19,014,533 |
| (b)Amount ceded in reinsurance |  | - | - | $(1,988,699)$ | - | - | - | - | - | - | $(1,988,699)$ |
| (c)Amount accepted in reinsuarnce |  |  |  |  |  |  |  |  |  |  |  |
| Total (C) |  | 7,582,591 | 6,852,060 | 9,907,351 | 4,366,734 | $(93,939)$ | 36,577,373 | 24,516,785 | 944,437 | 10,946,075 | 101,599,467 |
| SURPLUS/ (DEFICIT) (D) = (A)-(B)-(C) |  | 136,600 | 100,418 | $(378,726)$ | $(168,094)$ | 225,207 | 3,075,538 | 9,916,561 | 35,271 | 812,438 | 13,755,213 |
| Tax credit / (charge) - Refer note 3.7 of schedule 16 |  | $(161,049)$ | - | 378,726 | 168,094 | $(30,446)$ | $(676,291)$ | - | (4,768) | $(109,833)$ | (435,567) |
| SURPLUS/ (DEFICIT) AFTER TAX |  | $(24,449)$ | 100,418 | - | - | 194,761 | 2,399,247 | 9,916,561 | 30,503 | 702,605 | 13,319,646 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 117,186 | 102,717 |  |  | 194,761 | 3,934,670 | 10,367,061 | 30,503 | 702,605 | 15,449,503 |
| Balance being funds for future appropriations |  | $(141,635)$ | $(2,299)$ | - | . |  | $(1,535,423)$ | $(450,500)$ | - | - | $(2,129,857)$ |
| Total (D) |  | $(24,449)$ | 100,418 | - | - | 194,761 | 2,399,247 | 9,916,561 | 30,503 | 702,605 | 13,319,646 |
| FUNDS FOR FUTURE APPROPRIATION |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening Balance as at April 1, 2011 |  | 823,159 | 476,677 | . | . |  | 4,574,250 | 3,847,940 | . |  | 9,722,026 |
| Add: Current period appropriations |  | $(141,635)$ | $(2,299)$ | - | - |  | $(1,535,423)$ | $(450,500)$ | . | - | $(2,129,857)$ |
| Balance Carried forward to Balance Sheet |  | 681,524 | 474,378 | - | - | - | 3,038,827 | 3,397,440 | - | - | 7,592,169 |
| SIGNIFICANT ACCOUNTING POLICIES \& NOTES TO ACCOUNTS | 16 |  |  |  |  |  |  |  |  |  |  |


| DETAILS OF TOTAL SURPLUS |  | Par Life | Par Pension |
| :--- | ---: | ---: | ---: |
| (a) Interim bonuses paid |  | 28,848 | 983 |
| (b) Allocation of bonus to policyholders' |  | $1,025,828$ | 923,466 |
| (c) Surplus shown in the Revenue Account |  | 136,600 | 100,418 |
| TOTAL SURPLUS | $\mathbf{1 , 1 9 1 , 2 7 6}$ | $\mathbf{1 , 0 2 4 , 8 6 7}$ |  |

As required by Section 40 -B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Policyholders' Revenue As required by Section

Schedules referred to herein form an integral part of the Consolidated Policyholders' Revenue Account.
As per our report of even date attached

| For S.R.Batliboi \& Co. |  |  |  | For and on behalf of the Board of Directors |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chartered Accountants | Chartered Accountants |  |  |  |  |
| Firm Registration No.301003E | Firm Registration No.101248W |  |  |  |  |
| per Shrawan Jalan | N Sampath Ganesh | Chanda D. Kochhar | Keki Dadiseth | K. Ramkumar | Sandeep Bakhshi |
| Partner | Partner | Chairperson | Director | Director | Managing Director and CEO |
| Membership No. 102102 | Membership No. 042554 |  |  |  |  |
|  |  | Puneet Nanda | Avijit Chatterjee | Satyan Jambunathan | Sanaulla Khan |
| Place : Mumbai |  | Executive Director | Appointed Actuary | Executive Vice President | Company Secretary |
| Date : April 25, 2012 |  |  |  |  |  |


|  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded | 1 | $\begin{array}{r} 7,840,920 \\ (1,996) \end{array}$ | $\begin{array}{r} 7,921,841 \\ (47) \end{array}$ | $\begin{gathered} 5,374,339 \\ (292,719) \end{gathered}$ | 859,725 | $\begin{gathered} 331,795 \\ (79,560) \end{gathered}$ | $\begin{array}{r} 77,991,978 \\ (41,502) \end{array}$ | $\begin{array}{r} 65,448,645 \\ (257) \end{array}$ | $\begin{gathered} 1,570,863 \\ (219,950) \end{gathered}$ | $\begin{array}{r} 11,466,184 \\ (497) \end{array}$ | $178,806,290$ $(636,528)$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross |  | 1,605,801 | 414,073 | 338,692 | 569,206 | 9,748 | 7,410,226 | 5,933,708 | 52,755 | 2,687,188 | 19,021,397 |
| (b) Profit on sale/redemption of investments |  | 1,794,343 | 403,230 | 56,066 | 61,167 | 1,352 | 83,914,715 | 44,791,391 | 176,870 | 2,623,263 | 133,822,397 |
| (c) Loss on sale/redemption of investments |  | $(906,655)$ | $(203,395)$ | $(28,955)$ | $(30,592)$ | (676) | $(43,470,976)$ | $(23,394,923)$ | (102,804) | $(1,432,946)$ | (69,571,922) |
| (d) Unrealised gain/(loss) |  |  |  |  |  | - | $(15,746,358)$ | $(4,489,615)$ | 4,245 | $(560,056)$ | (20,791,784) |
| (e) Appropriation / Expropriation Adjustment Account |  |  | - |  |  | - | $(327,611)$ | 154,701 | 2,194 | 5,952 | $(164,764)$ |
| Other income: |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' account |  | - | - | 493,964 | 106,608 | 194,947 | - | - | 151,947 | 411,555 | 1,359,021 |
| Fees and charges |  | 39,671 | 2,098 | 1,950 | - | 1,018 | 18,872 | 886 | 48 | - | 64,543 |
| Miscellaneous income |  | 2,040 | 57 | 562 | 48 | 251 | 18,817 | 14,345 | 831 | 1,304 | 38,255 |
| Total (A) |  | 10,374,124 | 8,537,857 | 5,943,899 | 1,566,162 | 458,875 | 109,768,161 | 88,458,881 | 1,636,999 | 15,201,947 | 241,946,905 |
| Commission | 2 | 494,407 | 7,945 | 962,641 | 3,605 | 25,767 | 2,236,175 | 1,751,092 | 107,427 | 17,700 | 5,606,759 |
| Operating expenses related to Insurance business | 3 | 1,050,628 | 9,674 | 2,178,472 | 35,768 | 152,144 | 9,537,265 | 7,900,160 | 601,286 | 408,551 | 21,873,948 |
| Total (B) |  | 1,545,035 | 17,619 | 3,141,113 | 39,373 | 177,911 | 11,773,440 | 9,651,252 | 708,713 | 426,251 | 27,480,707 |
| Benefits paid (Net) | 4 | 760,086 | 154,390 | 383,459 | 534,047 | 86,737 | 70,770,145 | 26,748,632 | 86,236 | 6,387,937 | 105,911,669 |
| Interim Bonus Paid |  | 2,581 | 2,969 |  |  |  |  |  |  |  | 5,550 |
| Change in valuation of liability in respect of life policies (a) Gross amount |  | 8,003,796 | 8,331,002 | 3,980,358 | 1,009,868 | 225,544 | 22,801, 342 | 49,360,434 | 866,460 | 8,453,873 | 103,032,677 |
| (b)Amount ceded in reinsurance |  | - | - | $(1,481,678)$ | - | - | - | - | - |  | $(1,481,678)$ |
| (c)Amount accepted in reinsuarnce |  |  |  |  |  |  |  |  |  |  |  |
| Total (C) |  | 8,766,463 | 8,488,361 | 2,882,139 | 1,543,915 | 312,281 | 93,571,487 | 76,109,066 | 952,696 | 14,841,810 | 207,468,218 |
| SURPLUS/ (DEFICIT) (D) $=(\mathbf{A}$ )-(B)-(C) |  | 62,626 | 31,877 | $(79,353)$ | $(17,126)$ | $(31,317)$ | 4,423,234 | 2,698,563 | $(24,410)$ | $(66,114)$ | 6,997,980 |
| Tax credit / (charge) - Refer note 3.7 of schedule 16 |  | (99,526) |  | 79,353 | 17,126 | 31,317 | (1,040,732) |  | 24,410 | 66,114 | (921,938) |
| SURPLUS/ (DEFICIT) AFTER TAX |  | $(36,900)$ | 31,877 | - | - | - | 3,382,502 | 2,698,563 | - | - | 6,076,042 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 72,937 | 14,804 |  | - |  | 5,259,560 | 3,330,880 |  |  | 8,678,181 |
| Balance being funds for future appropriations |  | $(109,837)$ | 17,073 | - | - | - | $(1,877,058)$ | $(632,317)$ | - | . | $(2,602,139)$ |
| Total (D) |  | $(36,900)$ | 31,877 | - | - | - | 3,382,502 | 2,698,563 | - | - | 6,076,042 |
| FUNDS FOR FUTURE APPROPRIATION |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening Balance as at Aprill 1,2010 |  | 932,996 | 459,604 | . | . | . | 6,451,308 | 4,480,257 | . | - | 12,324,165 |
| Add: Current year appropriations |  | $(109,837)$ | 17,073 | - | . | - | $(1,877,058)$ | $(632,317)$ | . | - | $(2,602,139)$ |
| Balance Carried forward to Balance Sheet |  | 823,159 | 476,677 | - | - | - | 4,574,250 | 3,847,940 | - | - | 9,722,026 |
| SIGNIFICANT ACCOUNTING POLICIES \& NOTES TO ACCOUNTS | 16 |  |  |  |  |  |  |  |  |  |  |


| DETAILS OF TOTAL SURPLUS |  | Par Life | Par Pension |
| :--- | :--- | ---: | ---: |
| (a) Interim bonuses paid |  | 2,581 | 2,69 |
| (b) Allocation of bonus to policyholders' | 65,856 | 193,309 |  |
| (c) Surplus shown in the Revenue Account |  | 62,626 | $\mathbf{3 1 , 8 7 7}$ |
| TOTAL SURPLUS | $\mathbf{7 1 9}, \mathbf{0 6 3}$ | $\mathbf{2 2 8 , 1 5 5}$ |  |

As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Policyholder's Rever Account as expenses.

Schedules referred to herein form an integral part of the Consolidated Policyholders' Revenue Account.
Aspr our report of even date attached

For S.R.Batliboi \& Co.
Chartered Accountants
Firm Registration No. 301003 E
or $\mathbf{B S R \& C o .}$
Chartered Accountants
irm Registration No. 101248 W
Firm Registration No. 101248 W

N Sampath Ganesh
Partner
Membership No. 042554

Chanda D. Kochha
Chairperson

Keki Dadiseth
Director
K. Ramkumar
Director

Sandeep Bakhshi Managing Director and CEO

| CONSOLIDATED REVENUE ACCOUNT FOR THE O Policyholders' Account (Technical Account) | CONSOLIDATED REVENUE ACCOUNT FOR THE OUARTER ENDED MARCH 31, |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schodule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned - net | 1 | 2,764,078 | 3,427,280 | 5,665,199 | 414.539 |  | 19,034,922 | 11,961,400 |  | 3,721,905 |  |
| (b) Reinsurance ceded |  | (401) | (39) | (157,968) | . | $(11,617)$ | $(12,418)$ | 55 | $(73,179)$ | (202) | (255,769) |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend $¢$ Rent - Gross |  | 638,084 | 359,570 | 203,885 | 238,893 | 6,429 | 2,264,864 | 1,990,411 | 23,457 | 966,801 | 6,692,394 |
| (b) Profit on sale/redemption of investments |  | 19,507 | 3,421 | 35,094 | 6,501 | 370 | 4,207,543 | 2,415,553 | 23,092 | 476,285 | 7,187,366 |
| (c) Loss on sale/redemption of investments |  | (98,237) | (31,934) | (817) | $(1,255)$ | - | $(3,070,609)$ | $(2,658,414)$ | $(12,391)$ | (158,070) | $(6,031,727)$ |
| (d) Unrealised gain/(loss) |  |  | - |  |  |  | 28,573,981 | 23,674,952 | 188,066 | 944,700 | 53,381,699 |
| (e) Appropriation / Expropriation Adjustment Account |  |  | - | - | - | - | 2 | 2 | (1) | 2 | 5 |
| Other income: |  |  |  | - | - | - |  |  |  |  |  |
| Contribution from the Shareholders' account |  | - | - | 929,678 | 146,983 | - | - | - | - |  | 1,076,661 |
| Fees and charges |  | 10,533 | 595 | 2,820 |  | 135 | 4,936 | 181 | 17 |  | 19,217 |
| Miscellaneous income |  | 1,663 | 76 | 6,179 | 45 | 86 | 10,548 | 2,302 | 571 | 109 | 21,579 |
| Total ( $\mathbf{A}$ ) |  | 3,335,227 | 3,758,969 | 6,684,070 | 805,706 | 62,468 | 51,013,769 | 37,386,442 | 894,249 | 5,951,530 | 109,892,430 |
| Commission | 2 | 197,260 | 8,230 | 1,065,216 | 372 | 3,339 | 698,141 | 147,308 | 31,742 | 19,731 | 2,171,339 |
| Operating expenses related to Insurance business | 3 | 391,067 | 12,043 | 1,428,448 | 4,492 | 19,493 | 3,272,163 | 938,803 | 179,964 | 39,151 | 6,285,624 |
| Total (B) |  | 588,327 | 20,273 | 2,493,664 | 4,864 | 22,832 | 3,970,304 | 1,086,111 | 211,706 | 58,882 | 8,456,963 |
| Benefits paid (Net) | 4 | 457,326 | 452,604 | 139,517 | 172,483 | 10,371 | 13,641,913 | 10,416,379 | 46,773 | 2,080,831 | 27,418,197 |
| Interim Bonus Paid |  | 13,489 | 279 | - | - | - | - | - | - |  | 13,768 |
| Change in valuation of liability in respect of life policies |  |  | - | - | - | \% | - | - | - | - |  |
| (a) Gross amount |  | 1,865,987 | 3,171,299 | 1,835,337 | 651,336 | 29,391 | 33,037,201 | 23,261,077 | 601,159 | 3,557,093 | 68,009,880 |
| (b)Amount ceded in reinsurance |  |  |  | 2,360,883 |  |  |  |  |  |  | 2,360,883 |
| Total (C) |  | 2,336,802 | 3,624,182 | 4,335,737 | 823,819 | 39,762 | 46,679,114 | 33,677,456 | 647,932 | 5,637,924 | 97,802,728 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) |  | 410,098 | 114,514 | $(145,331)$ | $(22,977)$ | (126) | 364,351 | 2,622,875 | 34,611 | 254,724 | 3,632,739 |
| Provision for taxation |  |  | - |  |  | - |  |  |  |  |  |
| Tax credit / (charge) - Refer note 7 of schedule 16 |  | (198,023) | - | 145,331 | 22,977 | 17 | $(86,308)$ | - | $(4,679)$ | $(34,436)$ | (155,121) |
| SURPLUS/ (DEFICIT) AFTER TAX |  | 212,075 | 114,514 | - | - | (109) | 278,043 | 2,622,875 | 29,932 | 220,288 | 3,477,618 |
| APPROPRIATIONS |  |  |  | . | . | . |  |  |  | . |  |
| Transfer to Shareholders' account |  | 117,186 | 102,717 |  |  | (109) | 601,146 | 2,761,742 | 29,932 | 220,288 | 3,832,902 |
| Balance being funds for future appropriations |  | 94,889 | 11,797 |  | - | . | $(323,103)$ | (138,867) |  |  | (355,284) |
| Total (D) |  | 212,075 | 114,514 | - | - | 120,335 | $(203,142)$ | 2,622,875 | 29,932 | 220,288 | 3,477,618 |
| FUNDS FOR FUTURE APPROPRIATION |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening Balance as at January 1, 2012 |  | 586,635 | 462,581 | - | . | . | 3,361,930 | 3,536,307 | . | . | 7,947,453 |
| Add: Current period appropriations |  | 94,889 | 11,797 |  |  |  | $(323,103)$ | (138,867) |  |  | (355,284) |
| Balance Carried forward to Balance Sheet |  | 681,524 | 474,378 | - | - | - | 3,038,827 | 3,397,440 | - | - | 7,592,169 |
| SIGNIFICANT ACCOUNTING POLICIES \& NOTES TO ACCOUNTS | 16 |  |  |  |  |  |  |  |  |  |  |


| DETAILS OF TOTAL SURPLUS |  | Par Life | Par Pension |
| :--- | :--- | ---: | ---: |
| (a) Interim bonuses paid |  | 28,848 | 983 |
| (b) Allocation of bonus to policyholders' |  | $1,025,828$ | 923,466 |
| (c) Surplus shown in the Revenue Account |  | 100,600 | 10048 |
| TOTAL SURPLUS |  | $\mathbf{1 , 1 9 1 , 2 7 6}$ | $\mathbf{1 , 0 2 4 , 8 6 7}$ |


As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fuly debited to the Policyholders' Revente
Schedules referred to herein form an integral part of the Condensed Policyholders' Revenue Account.
As per our report of even date attached

For S.R.Batliboi $\boldsymbol{f} \mathbf{C o}$
Firm Registration No. 301003 E

For and on behalf of the Board of Directors
Firm Registration No. 101248 W

Partner
Membership No. 102102

## N Sampath Ganesh <br> Partner <br> Membership No. 042554

Chanda D. Kochhar
Chairperson

## Keki Dadiseth

 Keki DatorDirect

## K. Ramkumar

 DirectorSandeap Bakhsh Managing Director and CEO

| CONSOLIDATED REVENUE ACCOUNT FOR THE O Policyholders' Account (Technical Account) | RTER END | ARCH 31, 201 |  |  |  |  |  |  |  |  | (₹ ${ }^{\prime} 000$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded | 1 | $\begin{array}{r} 4,217,433 \\ (141) \end{array}$ | $\begin{array}{r} 7,271,240 \\ (5) \end{array}$ | $\begin{array}{r} 2,687,179 \\ 74,558 \end{array}$ | 294,090 | $\begin{gathered} 91,055 \\ (17,820) \end{gathered}$ | $\begin{array}{r} 27,798,357 \\ (214) \end{array}$ | $\begin{array}{r} 16,863,836 \\ (68) \end{array}$ | $\begin{aligned} & 687,966 \\ & (57,118) \\ & \hline \end{aligned}$ | $\begin{array}{r} 5,663,505 \\ (143) \end{array}$ | $\begin{array}{r} 65,574,661 \\ (951) \end{array}$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross |  | 437,716 | 114,940 | 97,851 | 150,315 | 2,133 | 1,630,208 | 1,363,382 | 12,859 | 786,557 | 4,595,961 |
| (b) Profit on sale/redemption of investments |  | 3,857 | $(3,171)$ | 8,935 | 8,268 | 500 | 9,176,791 | 4,928,205 | 3,246 | 304,017 | 14,430,648 |
| (c) Loss on sale/redemption of investments |  |  | - |  |  |  |  |  | - | - |  |
| (c) Unrealised gain/(loss) |  | - | . | . |  |  | (21,012,819) | (14,708,152) | $(50,593)$ | $(543,051)$ | (36,314,615) |
| (d) Appropriation / Expropriation Adjustment Account |  | - |  |  |  |  | $(82,959)$ | 416,037 | 784 | 18,934 | 352,796 |
| Other income: |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' account |  | $(2,640)$ | $(5,975)$ | $(3,025)$ | 106,608 | 136,391 | - | - | 46,649 | 411,555 | 689,563 |
| Fees and charges |  | 13,437 | 797 | 567 | - | 286 | 8,014 | 77 | - | (7) | 23,171 |
| Miscellaneous income |  | - | - | - |  | . | 7,406 | . | - | 8 | 7,414 |
| Total (A) |  | 4,669,662 | 7,377,826 | 2,866,065 | 559,281 | 212,545 | 17,524,784 | 8,863,317 | 643,793 | 6,641,375 | 49,358,648 |
| Commission | 2 | 174,080 | 4,015 | 619,253 | 3,143 | 4,314 | 585,211 | 212,282 | 41,968 | 17,484 | 1,661,750 |
| Operating expenses related to Insurance business | 3 | 115,230 | $(6,115)$ | 1,368,170 | 11,798 | 30,002 | 3,402,243 | 483,098 | 223,953 | 220,926 | 5,849,305 |
| Provision for taxation (Fringe benefits tax) |  |  |  |  |  |  |  |  |  |  |  |
| Total (B) |  | 289,310 | $(2,100)$ | 1,987,423 | 14,941 | 34,316 | 3,987,454 | 695,380 | 265,921 | 238,410 | 7,511,055 |
| Benefits paid (Net) | 4 | 223,919 | 43,050 | 72,189 | 136,711 | $(8,826)$ | 12,519,206 | 7,169,580 | 1,712 | 3,809,637 | 23,967,178 |
| Interim Bonus Paid |  | 2,414 | 2,966 |  |  |  |  |  |  |  | 5,380 |
| Change in valuation of liability in respect of life policies (a)Gross amount |  | 4,063,881 | 7,328,843 | 803,807 | 473,280 | 208,711 | 1,134,153 | $(1,606,623)$ | 383,197 | 2,966,381 | 15,755,630 |
| (b)Amount ceded in reinsurance |  |  |  |  |  |  |  |  |  |  |  |
| Total (C) |  | 4,290,214 | 7,374,859 | 875,996 | 609,991 | 199,885 | 13,653,359 | 5,562,957 | 384,909 | 6,776,018 | 39,728,188 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) |  | 90,138 | 5,067 | 2,646 | $(65,651)$ | $(21,656)$ | $(116,029)$ | 2,604,980 | $(7,037)$ | $(373,053)$ | 2,119,405 |
| Provision for Taxation |  |  | - | - | - | - | - | - | - | - | - |
| Tax credit / (charge) - Refer note 7 |  | $(103,797)$ | - | $(2,646)$ | 23,998 | 21,656 | $(112,824)$ | - | 7,037 | 109,584 | $(56,992)$ |
| SURPLUS/ (DEFICIT) AFTER TAX |  | $(13,659)$ | 5,067 | - | $(41,653)$ | - | $(228,853)$ | 2,604,980 | - | $(263,469)$ | 2,062,413 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 72,937 | 14,804 |  | $(41,653)$ |  | 723,615 | 2,973,378 |  | $(263,469)$ | 3,479,612 |
| Balance being funds for future appropriations |  | $(86,596)$ | $(9,737)$ | . | - | - | $(952,468)$ | $(368,398)$ | - | . | $(1,417,199)$ |
| Total (D) |  | $(13,659)$ | 5,067 | - | $(41,653)$ | - | $(228,853)$ | 2,604,980 | - | $(263,469)$ | 2,062,413 |
| FUNDS FOR FUTURE APPROPRIATION |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening Balance as at january 01, 2011 |  | 909,755 | 486,414 |  |  |  | 5,526,718 | 4,216,338 |  |  | 11,139,225 |
| Add: Current quarter appropriations |  | (86,596) | $(9,737)$ |  |  |  | $(952,468)$ | $(368,398)$ |  |  | $(1,417,199)$ |
| Balance Carried forward to Balance Sheet |  | 823,159 | 476,677 | - | - | - | 4,574,250 | 3,847,940 | - | - | 9,722,026 |
| SIGNIFICANT ACCOUNTING POLICIES \& NOTES to Accounts | 16 |  |  |  |  |  |  |  |  |  |  |

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Policyholder's Revenue
Account as expenses.
Schedules referred to herein form an integral part of the Policyholders' Revenue Account.

As per our report of even date attached

## or S.R.Batiliboi a Co

Firm Registration No. 301003 E

For BSR\&Co.
Firm Registration No. 101248W

## per Shrawan Jalan <br> Partner

Membership No. 102102

N Sampath Ganesh Partner
Partner
Membership No. 042554

Keki Dadiseth Director
K. Ramkumar

Director

## Avijit Chatterjee

 Appointed ActuarySatyan Jambunathan
Executive Vice Presiden

Puneet Nanda
Executive Director

