Name of the Insurer: ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED
FORM A-RA
Registration number and date of registration with the IRDA : Regn.No. 105 dated 24.11.2000
CONSOLIDATED CONDENSED REVENUE ACCOUNT FOR THE QUARTER ENDED JUNE 30, 2012

| Particulars | Schodulo | Par Life | Par Pension | Non Par | $\begin{aligned} & \text { Annuity Non } \\ & \text { Par } \end{aligned}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded | 1 | $\begin{array}{r} 1,469,605 \\ (399) \end{array}$ | 780,712 $(10)$ | $\begin{array}{r} 3,589,883 \\ (160,271) \end{array}$ | 541,223 | $\begin{gathered} 45,339 \\ (12,040) \end{gathered}$ | $\begin{gathered} 9,687,417 \\ (38,714) \end{gathered}$ | $\begin{array}{r} 6,374,352 \\ (40) \end{array}$ | $\begin{gathered} 425,392 \\ (75,282) \end{gathered}$ | $\begin{array}{r} 937,107 \\ (181) \end{array}$ | $\begin{array}{r} 23,851,030 \\ (286,937) \end{array}$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross ${ }^{\text {(b) Profit on sale/redemption of investments }}$ |  | 701,436 | 413,543 | 245,858 | 241,220 | 5,913 | 3,253,817 | 2,649,149 | 35,623 | 1,076,220 | $8,622,779$ $6,582,668$ |
| (b) Profit on sale/redemption of investments (c) Loss on sale/redemption of investments |  | 48,922 | 31,401 | 78,291 | 15,005 | 377 | 3,664,532 | 2,333,895 | 20,164 | 390,081 | 6,582,668 $(5,962,573)$ |
| (c) Loss on sale/redemption of investments (d) Unrealised gain/(loss) |  | $(20,167)$ | (25,749) | $(2,165)$ | - | (165) | $(3,234,606)$ | $(2,444,368)$ | $(30,531)$ | (204,822) |  |
| (e) $\begin{aligned} & \text { (d) Unrealised gain/(loss) } \\ & \text { (e) Appropriation / Expropriation Adjustment Account }\end{aligned}$ |  |  | - | - | - |  | $(3,809,398)$ | $(2,321,167)$ | $(18,158)$ | $(92,591)$ | $(6,241,314)$ |
| Other income: |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' account |  |  | - | 568,905 | 86,542 | 54,762 | - | - | 28,553 | - | 738,762 |
| Fees and charges |  | 8,499 | 287 | 4,666 | - | 96 | 2,512 | 95 | 12 | 5 | 16,172 |
| Miscellaneous income |  | 1,743 | 88 | 6,347 | 44 | 70 | 12,527 | 2,070 | 698 | 107 | 23,694 |
| Total (A) |  | 2,209,639 | 1,200,272 | 4,331,514 | 884,034 | 94,352 | 9,538,087 | 6,593,986 | 386,471 | 2,105,926 | 27,344,281 |
| Commission | ${ }^{2}$ | 112,323 | 1,314 | 630,356 | 231 | 1,973 | 338,830 | 77,267 | 20,049 |  | 1,182,343 |
| Operating expenses related to Insurance business | 3 | 293,116 | 9,047 | 968,258 | 7,404 | 12,253 | 2,239,188 | 666,882 | 150,376 | 44,913 | 4,391,437 |
| Provision for doubt ful debts |  | 2,406 | 40 | 5,227 | 57 | 124 | 5,901 | 3,312 | 552 |  | 17,619 |
| Total (B) |  | 407,845 | 10,401 | 1,603,841 | 7,692 | 14,350 | 2,583,919 | 747,461 | 170,977 | 44,913 | 5,591,399 |
| Benefits paid (Net) | 4 | 425,536 | 1,192,403 | 211,116 | 194,320 | 21,557 | 10,307,403 | 7,778,246 | 65,039 | 3,553,803 | 23,749,423 |
| Interim Bonus Paid |  | 9,624 | 178 | . | - |  |  | - |  | - | 9,802 |
| Change in valuation of liability in respect of life policies (a) Gross amount |  | 1,201,470 | $(26,179)$ | 4,156,298 | 695,551 | 67,006 | $(3,937,687)$ | $(3,918,995)$ | 154,918 | $(1,613,319)$ | $(3,220,937)$ |
| (b)Amount ceded in reinsurance |  |  |  | $(1,550,808)$ |  |  |  |  |  |  | $(1,550,808)$ |
| (c)Amount accepted in reinsuarnce |  |  | - | - | - | - | - | . | . | . |  |
| Total (C) |  | 1,636,630 | 1,166,402 | 2,816,606 | 889,871 | 88,563 | 6,369,716 | 3,859,251 | 219,957 | 1,940,484 | 18,987,480 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) |  | 165,164 | 23,469 | $(88,933)$ | $(13,529)$ | $(8,561)$ | 584,452 | 1,987,274 | $(4,463)$ | 120,529 | 2,765,402 |
| Tax credit / (charge) - Refer note 7 of schedule 16 |  | (22,329) | . | 88,933 | 13,529 | 8,561 | $(126,368)$ |  | 4,463 | $(16,294)$ | (49,505) |
| SURPLUS/ (DEFICIT) AFTER TAX |  | 142,835 | 23,469 | - | - | - | 458,084 | 1,987,274 | - | 104,235 | 2,715,897 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  |  |  |  |  |  | 927,362 | 2,498,762 |  | 104,235 | 3,530,359 |
| Balance being funds for future appropriations |  | 142,835 | 23,469 | . | . | . | $(469,278)$ | (511,488) | . | . | (814,462) |
| Total (D) |  | 142,835 | 23,469 | - | - | - | 458,084 | 1,987,274 | - | 104,235 | 2,715,897 |
| FUNDS FOR FUTURE APPROPRIATION |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening Balance as at April 1, 2012 |  | 681,524 | 474,378 | . | . | . | 3,038,827 | 3,397,440 | . | . | 7,592,169 |
| Add: Current period appropriations |  | 142,835 | 23,469 | - |  |  | (469,278) | (511,488) | - | . | (814,462) |
| Balance Carried forward to Balance Sheet |  | 824,359 | 497,847 | - | - | - | 2,569,549 | 2,885,952 | - | - | 6,777,707 |
| SELECT EXPLANATORY NOTES | 16 |  |  |  |  |  |  |  |  |  |  |

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Policyholders' Revenue Account as expenses.

Schedules referred to herein form an integral part of the Consolidated Condensed Policyholders' Revenue Account.
As per our report of even date attached.

## or S.R.Batliboi \& Co.

Chartered Accountants
per Shrawan Jalan
Partner
Membership No. 102102

For S.B.Billimoria \& Co
Chartered Accountants
Firm Registration No.101496W

## $\underset{\text { Partner }}{\text { Saniv }}$

Partner
Membership No. 39826

Chanda D. Kochhar
Chairperson

Keki Dadiseth
Director

Sandeep Bakhsh
Managing Director Managing Director and CEO

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As per our report of even date attached.

For S.R.Batliboi \& Co.
Chartered Accountants
Firm Registration No. 301003 E

For S.B.Billimoria \& Co.
Chartered Accountants

Sanjiv V. Pilgaonkar
Partner
Membership No. 39826
Membership No. 3982

Chanda D. Kochhar Chairperson

Keki Dadiseth
Director
K. Ramkum
Director
per Shrawan Jalan
Partner
Membership No. 102102

## Puneet Nanda Executive Director

Satyan Jambunathan
Executive Vice President

