

ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

SCHEDULE - 3
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

For the Quarter ended June 30, 2012

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Total
Employees' remuneration and welfare benefits	155,200	6,639	463,309	3,679	5,324	889,023	231,181	57,842	13,154	1,825,351
Travel, conveyance and vehicle running expenses	3,657	69	19,348	68	163	30,451	8,289	2,064	2,857	66,966
Agents training, recruitment and incentives	26,175	113	119,254	354	132	324,387	21,879	13,436	-	505,730
Rents, rates and taxes	23,607	357	81,577	576	1,133	112,722	23,410	11,296	2,017	256,695
Repairs	1,822	56	2,754	39	100	13,893	7,397	1,433	422	27,916
Printing and stationery	3,268	80	6,772	66	535	9,585	3,462	914	-	24,682
Communication expenses	18,657	679	29,033	181	1,848	68,863	34,733	4,628	165	158,787
Legal and professional charges	7,470	160	18,360	128	474	31,853	7,633	2,150	148	68,376
Medical fees	395	-	3,606	2	71	1,466	-	946	-	6,486
Auditors' fees, expenses etc :										
(a) as auditor	391	6	993	13	20	1,118	261	133	-	2,935
(b) as advisor or in any other capacity, in respect of										
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management Services; and	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity (for Certification)	-	-	-	-	-	-	-	-	-	-
Advertisement and publicity	13,076	170	81,853	148	268	163,379	31,554	5,690	32	296,170
Interest and bank charges	1,041	78	3,144	761	31	10,710	6,254	493	2,061	24,573
Information technology cost	7,991	172	15,090	294	588	26,853	8,320	3,126	-	62,434
Administration support expenses	6,818	-	39,244	55	15	77,918	76	3,066	-	127,192
Office running expenses	5,093	88	17,517	152	261	19,958	6,558	1,813	332	51,772
Data entry related expenses	8,532	278	15,374	93	794	30,066	13,732	2,097	64	71,030
Unit fund expenses	-	-	-	-	-	356,134	254,308	33,210	21,847	665,499
Others	3,131	23	21,566	643	222	30,256	3,870	2,072	956	62,739
Depreciation	6,792	79	29,464	152	274	40,553	3,965	3,967	858	86,104
Total	293,116	9,047	968,255	7,404	12,283	2,239,185	666,882	150,376	44,913	4,391,437

For the Quarter ended June 30, 2011

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Total
Employees' remuneration and welfare benefits	156,413	3,588	588,200	2,223	14,921	721,500	195,763	48,023	17,631	1,748,262
Travel, conveyance and vehicle running expenses	4,631	79	16,295	57	178	27,021	8,059	1,643	2,905	60,868
Agents training, recruitment and incentives	9,030	83	29,537	78	153	56,102	3,747	3,852	-	102,582
Rents, rates and taxes	34,171	438	95,501	321	1,151	162,565	38,040	15,117	2,454	349,758
Repairs	6,006	63	16,883	65	172	29,198	6,910	2,692	500	62,489
Printing and stationery	2,131	90	3,785	7	166	9,039	4,318	535	(106)	19,965
Communication expenses	16,422	532	34,987	88	1,108	72,422	29,266	5,104	382	160,311
Legal and professional charges	9,612	286	21,708	42	499	41,042	13,046	2,532	523	89,290
Medical fees	5,154	20	22,742	8	539	13,389	2,617	5,042	-	49,511
Auditors' fees, expenses etc :										
(a) as auditor	447	8	1,051	2	17	1,278	331	117	-	3,251
(b) as advisor or in any other capacity, in respect of										
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management Services; and	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	-	-	-	-	-	-	-	-	-	-
Advertisement and publicity	5,194	70	31,684	30	107	50,422	7,852	2,668	8	98,035
Interest and bank charges	1,716	141	3,524	1,310	49	15,858	10,533	519	2,793	36,443
Information technology cost	7,059	144	19,214	71	334	28,141	6,279	2,307	365	63,914
Administration support expenses	-	-	104,589	81	-	678	4	-	-	105,352
Office running expenses	5,367	86	14,526	56	230	28,625	10,944	2,414	444	62,692
Data entry related expenses	6,215	262	11,484	19	473	28,010	12,906	1,590	46	61,005
Unit fund expenses	-	-	-	-	-	253,571	210,695	19,842	16,133	500,241
Others	4,406	88	29,905	585	385	41,115	(5,004)	1,608	18,310	91,398
Depreciation	9,215	76	28,675	89	221	41,620	3,236	4,003	638	87,773
Total	283,189	6,054	1,074,290	5,132	20,703	1,621,596	559,542	119,608	63,026	3,753,140

ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

SCHEDULE – 3A
EXPENSES OTHER THAN THOSE DIRECTLY RELATED TO THE INSURANCE BUSINESS

For the Quarter ended		(₹ '000)
Particulars	June 30, 2012	June 30, 2011
Employees' remuneration and welfare benefits	3,522	1,287
Travel, conveyance and vehicle running expenses	16	-
Rent, rates and taxes	70	835
Printing and stationery	-	-
Communication expenses	6	12
Legal and professional charges	1,965	40
Interest and bank charges	117	546
Information technology cost	237	-
Others	12,417	73
Depreciation	234	13
Total	18,584	2,806