## ICICI Prudential Life Insurance Company Limited

 Regn.No. 105 dated 24.11.2000Consolidated Revenue Account for the year ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{gathered} 16,398,514 \\ (4,288) \end{gathered}$ | $\begin{array}{r} 385,239 \\ (22) \end{array}$ | $\begin{array}{r} 22,270,343 \\ (740,900) \end{array}$ | 2,199,364 | $\begin{aligned} & 169,167 \\ & (39,386) \end{aligned}$ | $\begin{array}{r} 92,521,834 \\ (359,769) \end{array}$ | $10,137,150$ <br> (81) | $\begin{gathered} 1,670,171 \\ (316,350) \end{gathered}$ | $\begin{array}{r} 7,314,393 \\ (914) \end{array}$ | $\begin{gathered} 153,066,175 \\ (1,461,710) \\ \hline \end{gathered}$ |
| Sub-total |  | 16,394,226 | 385,217 | 21,529,443 | 2,199,364 | 129,781 | 92,162,065 | 10,137,069 | 1,353,821 | 7,313,479 | 151,604,465 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) - Refer note 2.1 of schedule 16 |  | $\begin{array}{r} 3,858,089 \\ 708,195 \\ (93,194) \\ - \\ 6,733 \end{array}$ | $\begin{gathered} 1,271,634 \\ 170,078 \\ (21,067) \\ - \\ \\ 215,876 \\ \hline \end{gathered}$ | $\begin{array}{r} 4,523,955 \\ 439,015 \\ (235,590) \\ - \\ (35,641) \end{array}$ | $\begin{gathered} 1,553,027 \\ 49,147 \\ (25,574) \\ - \\ \\ (29,101) \\ \hline \end{gathered}$ | $\begin{gathered} 54,469 \\ 4,068 \\ (7,800) \\ - \\ (1,052) \end{gathered}$ | $\begin{gathered} 13,226,802 \\ 45,869,040 \\ (3,030,772) \\ 41,322,245 \\ 2,707,633 \\ \hline \end{gathered}$ | $\begin{array}{r} 6,620,365 \\ 28,498,142 \\ (1,400,626) \\ 28,290,340 \\ \\ 1,052,425 \\ \hline \end{array}$ | $\begin{array}{r} 193,341 \\ 510,562 \\ (18,728) \\ 1,245,677 \\ 13,830 \\ \hline \end{array}$ | 4,101,036 3,419,528 $(198,050)$ <br> 1,544,416 <br> 871,985 | $35,402,718$ $79,667,775$ $(5,031,401)$ $72,402,678$ $4,802,688$ |
| Sub-total |  | 4,479,823 | 1,636,521 | 4,691,739 | 1,547,499 | 49,685 | 100,094,948 | 63,060,646 | 1,944,682 | 9,738,915 | 187,244,458 |
| Other income <br> Contribution from the Shareholders' account <br> Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 57,258 \\ 7,592 \end{array}$ | $\begin{array}{r} 1,361 \\ 53 \end{array}$ | 86,989 <br> 2,241 | 414,649 <br> 121 | 304 70 | 774 19,717 | 2,089 | 213 | 425 | $\begin{array}{r} 414,649 \\ 146,686 \\ 32,521 \\ \hline \end{array}$ |
| Sub-total |  | 64,850 | 1,414 | 89,230 | 414,770 | 374 | 20,491 | 2,089 | 213 | 425 | 593,856 |
| Total (A) |  | 20,938,899 | 2,023,152 | 26,310,412 | 4,161,633 | 179,840 | 192,277,504 | 73,199,804 | 3,298,716 | 17,052,819 | 339,442,779 |
| Commission | 2 | 1,687,699 | 2,958 | 853,054 | 2,470 | 4,562 | 2,877,172 | 84,580 | 19,178 | 50 | 5,531,723 |
| Operating expenses related to Insurance business | 3 | 3,412,167 | 27,475 | 1,161,183 | 53,313 | 35,712 | 10,680,602 | 874,002 | 97,444 | 178,327 | 16,520,225 |
| Provision for doubtful debts |  | $(44,398)$ | (406) | $(55,673)$ | (388) | 850 | $(54,101)$ | 32,655 | (613) | 147 | $(121,927)$ |
| Bad debts written off Provisions (other than taxation) |  | 31,483 | 303 | 43,649 | 16 | 3,805 | 71,906 | $(34,773)$ | 154 | 119 | 116,662 |
| (a) For diminution in the value of investments (Net) - Refer note <br> 3.14 of schedule 16 <br> (b) Others |  | 54,998 |  | 12,500 | - |  | - | - | - | - | 67,498 |
| Service tax charge on linked charges |  | - | - |  | - | - | 1,987,984 | 852,629 | 125,040 | 103,705 | 3,069,358 |
| Total (B) |  | 5,141,949 | 30,330 | 2,014,713 | 55,411 | 44,929 | 15,563,563 | 1,809,093 | 241,203 | 282,348 | 25,183,539 |
| Benefits paid (Net) Interim bonus paid | 4 | $\begin{array}{r} \hline 3,654,354 \\ 113,336 \end{array}$ | $\begin{array}{r} \hline 1,837,987 \\ 3,055 \end{array}$ | 1,017,976 | 1,196,092 | 37,546 | 47,847,413 | 56,053,598 | 316,668 | 10,495,596 | $\begin{array}{r} \hline 122,457,230 \\ 116,391 \end{array}$ |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 10,988,192 | $(202,177)$ | 23,213,899 | 2,910,048 | $(89,029)$ | 621,613 | $(333,347)$ | 20,477 | $(57,493)$ | 37,072,183 |
| (b) Amount ceded in reinsurance |  |  |  | $(2,609,515)$ |  |  |  |  |  |  | $(2,609,515)$ |
| (c) Amount accepted in reinsurance |  |  |  | - | - | - | - | - | - | - | - |
| (d) Fund reserve |  |  |  |  |  |  | 115,709,760 | 9,428,418 | 2,286,956 | 5,976,444 | 133,401,578 |
| (e) Funds for discontinued policies |  |  |  |  |  |  | 11,394,237 | 302,549 |  |  | 11,696,786 |
| Total (C) |  | 14,755,882 | 1,638,865 | 21,622,360 | 4,106,140 | $(51,483)$ | 175,573,023 | 65,451,218 | 2,624,101 | 16,414,547 | 302,134,653 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,041,068 | 353,957 | 2,673,339 | 82 | 186,394 | 1,140,918 | 5,939,493 | 433,412 | 355,924 | 12,124,587 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 3.3 of schedule 16 |  | $(490,087)$ | - | - | - | - |  | - | . | - | $(490,087)$ |
| (b) Deferred tax credit/(charge) - Refer note 3.3 of schedule 16 |  | - | - | - | - | - | $(13,957)$ | - | - | - | $(13,957)$ |
| Surplus/(deficit) after tax |  | 550,981 | 353,957 | 2,673,339 | 82 | 186,394 | 1,126,961 | 5,939,493 | 433,412 | 355,924 | 11,620,543 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 280,134 | 110,944 | 1,956,402 | 82 | 186,394 | 1,510,276 | 6,543,169 | 442,719 | 355,924 | 11,386,044 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | 270,847 | 243,013 | 716,937 | - |  | $(383,315)$ | $(603,676)$ | $(9,307)$ | - | 234,499 |
| Total |  | 550,981 | 353,957 | 2,673,339 | 82 | 186,394 | 1,126,961 | 5,939,493 | 433,412 | 355,924 | 11,620,543 |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 113,336 | 3,055 | - | - | - | - | - | - | - | 116,391 |
| (b) Allocation of bonus to policyholders' |  | 2,407,870 | 995,448 | - | - | - | - | - | - | - | 3,403,318 |
| (c) Surplus shown in the Revenue Account |  | 1,041,068 | 353,957 | 2,673,339 | - | 186,394 | 1,140,918 | 5,939,493 | 433,412 | 355,924 | 12,124,505 |
| Total Surplus |  | 3,562,274 | 1,352,460 | 2,673,339 | - | 186,394 | 1,140,918 | 5,939,493 | 433,412 | 355,924 | 15,644,214 |

Consolidated Revenue Account for the year ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2014 |  | 1,757,603 | 1,265,353 | 950,929 | - | - | 392,596 | 617,061 | 56,849 | - | 5,040,391 |
| Add: Current period appropriation |  | 270,847 | 243,013 | 716,937 | - | - | $(383,315)$ | $(603,676)$ | $(9,307)$ | - | 234,499 |
| Balance carried forward to Balance Sheet |  | 2,028,450 | 1,508,366 | 1,667,866 | - | - | 9,281 | 13,385 | 47,542 | - | 5,274,890 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |

Select explanatory notes

| 16 |  |  |
| :--- | :--- | :--- |

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses

As per our report of even date attached.

## For S.R.BATLIBOI \& CO. LLP

Chartered Accountants
CAI Firm Reg. No. 301003 E

## For B S R\&Co. LLP

For and on behalf of the Board of Directors
Accountants
ICAI Firm Reg. No. 101248W/W-100022

## per Shrawan Jalan <br> Partner

Membership No. 102102

## Venkataramanan Vishwanath <br> Partner <br> Membership No. 113156

## Keki Dadiset

Director
DIN: 00052165

## Sandeep Bakhshi Managing Director and CEO DIN: 00109206

## Sandeep Batra Executive Directo DIN: 03620913

## Binay Agarwala Chief Financial Officer

## Sanaulla Khan

Company Secretary

Consolidated Revenue Account for the year ended March 31, 2014

| Particulars | Schedule | Par Life | Par Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 12,184,130 \\ (2,081) \end{array}$ | 1,585,685 <br> (26) | $\begin{array}{r} 24,433,749 \\ (749,489) \end{array}$ | $\begin{gathered} 2,281,257 \\ - \end{gathered}$ | $\begin{aligned} & 189,443 \\ & (42,382) \end{aligned}$ | $\begin{gathered} 62,692,450 \\ (330,026) \\ - \\ \hline \end{gathered}$ | $\begin{array}{r} 13,997,513 \\ \text { (110) } \end{array}$ | $\begin{gathered} 1,991,223 \\ (335,179) \end{gathered}$ | $4,931,045$ <br> (675) | $\begin{gathered} 124,286,495 \\ (1,459,968) \\ - \\ \hline \end{gathered}$ |
| Sub-total |  | 12,182,049 | 1,585,659 | 23,684,260 | 2,281,257 | 147,061 | 62,362,424 | 13,997,403 | 1,656,044 | 4,930,370 | 122,826,527 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 3,227,242 \\ 333,354 \\ (322,489) \\ - \\ 32,660 \\ \hline \end{array}$ | $\begin{gathered} 1,469,132 \\ 167,151 \\ (47,622) \\ - \\ 123,045 \\ \hline \end{gathered}$ | $\begin{gathered} 2,910,319 \\ 239,568 \\ (71,737) \\ - \\ (10,488) \\ \hline \end{gathered}$ | $\begin{array}{r} 1,296,386 \\ 66,719 \\ (50,739) \\ - \\ 4,922 \\ \hline \end{array}$ | $\begin{gathered} 49,112 \\ 12,489 \\ - \\ - \\ 7,102 \\ \hline \end{gathered}$ | $\begin{array}{r} 11,232,350 \\ 2,274,962 \\ (8,230,536) \\ 18,410,853 \\ 1,324,059 \end{array}$ | $\begin{array}{r} 7,518,089 \\ 17,023,566 \\ (4,990,958) \\ 9,706,779 \\ 990,333 \\ \hline \end{array}$ | $\begin{gathered} 144,297 \\ 152,956 \\ (119,390) \\ 418,898 \\ 11,448 \\ \hline \end{gathered}$ | $\begin{array}{r} 3,846,247 \\ 1,930,782 \\ (1,214,805) \\ 589,556 \\ 711,525 \\ \hline \end{array}$ | $\begin{array}{r} 31,693,174 \\ 43,201,547 \\ (15,048,276) \\ 29,126,386 \\ 3,194,606 \\ \hline \end{array}$ |
| Sub-total |  | 3,270,767 | 1,711,706 | 3,067,662 | 1,317,288 | 68,703 | 46,011,688 | 30,247,809 | 608,209 | 5,863,605 | 92,167,437 |
| Other income <br> Contribution from the Shareholders' account <br> Fees and charges <br> Miscellaneous income |  | $\begin{aligned} & 27,611 \\ & 11,620 \\ & \hline \end{aligned}$ | 650 37,805 | $\begin{array}{r} 346,958 \\ 27,263 \\ 23,934 \\ \hline \end{array}$ | $\begin{gathered} 599,565 \\ - \\ 192 \end{gathered}$ | 183 150 | $\begin{array}{r} - \\ 671 \\ 33,766 \end{array}$ | 6,110 | 1,696 | 820 | $\begin{array}{r} 946,523 \\ 56,378 \\ 116,093 \\ \hline \end{array}$ |
| Sub-total |  | 39,231 | 38,455 | 398,155 | 599,757 | 333 | 34,437 | 6,110 | 1,696 | 820 | 1,118,994 |
| Total (A) |  | 15,492,047 | 3,335,820 | 27,150,077 | 4,198,302 | 216,097 | 108,408,549 | 44,251,322 | 2,265,949 | 10,794,795 | 216,112,958 |
| Commission | 2 | 1,520,049 | 3,376 | 2,131,500 | 1,266 | 6,004 | 2,424,515 | 137,874 | 50,199 | 67 | 6,274,850 |
| Operating expenses related to Insurance business | 3 | 3,457,729 | 29,990 | 3,336,802 | 39,695 | 31,281 | 7,548,935 | 1,269,831 | 281,630 | 172,712 | 16,168,605 |
| Provision for doubtful debts |  | 1,144 | (45) | 14,294 | (131) | $(1,398)$ | $(24,593)$ | $(40,113)$ | (360) | - | $(51,202)$ |
| Bad debts written off <br> Provisions (other than taxation) |  | 3,238 | 20 | 3,400 | 138 | 1,253 | 32,577 | 40,380 | 838 | - | 81,844 |
| (a) For diminution in the value of investments (Net) - Refer note 3.14 of schedule 16 <br> (b) Others <br> Service tax charge on linked charges |  | 58,634 | 5,820 | 20,537 | - | - | 1,728,767 | 1,105,769 | 135,237 | 96,341 | $\begin{array}{r}84,991 \\ \hline 3,066,114\end{array}$ |
| Service tax charge on linked charges <br> Total (B) |  | 5,040,794 | 39,161 | 5,506,533 | 40,968 | 37,140 | 11,710,201 | 2,513,741 | 467,544 | 269,320 | 3, 3,066,114 |
| Benefits paid (Net) | 4 | 2,892,201 | 4,449,258 | 1,134,462 | 1,015,106 | 34,185 | 50,731,467 | 52,103,528 | 273,604 | 8,105,814 | 120,739,625 |
| Interim bonus paid |  | 85,775 | 7,995 |  |  | - | - | - | - | - | 93,770 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 6,048,533 | $(1,685,979)$ | 21,029,070 | 3,142,228 | $(190,995)$ | 1,213,978 | $(264,227)$ | 38,570 | $(11,389)$ | 29,319,789 |
| (b) Amount ceded in reinsurance |  | - | - | $(1,470,917)$ | - | - | - | - | - | - | $(1,470,917)$ |
| (c) Amount accepted in reinsurance |  |  |  |  | - |  | - | - | - | - | - |
| (d) Fund reserve |  |  |  |  |  |  | 36,020,218 | $(17,545,525)$ | 1,186,288 | 2,128,639 | 21,789,620 |
| (e) Funds for discontinued policies |  |  |  |  |  |  | 6,977,091 | 1,761 |  |  | 6,978,852 |
| Total (C) |  | 9,026,509 | 2,771,274 | 20,692,615 | 4,157,334 | $(156,810)$ | 94,942,754 | 34,295,537 | 1,498,462 | 10,223,064 | 177,450,739 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,424,744 | 525,385 | 950,929 | - | 335,767 | 1,755,594 | 7,442,044 | 299,943 | 302,611 | 13,037,017 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 3.3 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 3.3 of schedule 16 |  | $(384,181)$ | - | - | - | - | $(53,186)$ | - | - | - | $(384,181)$ $(53,186)$ |
| Surplus/(deficit) after tax |  | 1,040,563 | 525,385 | 950,929 | - | 335,767 | 1,702,408 | 7,442,044 | 299,943 | 302,611 | 12,599,650 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account <br> Transfer to other Reserves <br> Balance being funds for future appropriation |  | $\begin{gathered} 188,637 \\ - \\ 851,926 \\ \hline \end{gathered}$ | $\begin{gathered} 115,355 \\ - \\ 410,030 \end{gathered}$ | $950,929$ | - | 335,767 | $\begin{gathered} \hline 2,573,560 \\ (871,152) \end{gathered}$ | $\begin{gathered} 8,813,558 \\ - \\ (1,371,514) \end{gathered}$ | $\begin{gathered} 312,315 \\ - \\ (12,372) \end{gathered}$ | 302,611 | $\begin{gathered} 12,641,803 \\ - \\ (42,153) \\ \hline \end{gathered}$ |
| Total |  | 1,040,563 | 525,385 | 950,929 | - | 335,767 | 1,702,408 | 7,442,044 | 299,943 | 302,611 | 12,599,650 |

Consolidated Revenue Account for the year ended March 31, 2014

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 85,775 | 7,995 | - | - | - | - | - | - | - | 93,770 |
| (b) Allocation of bonus to policyholders' |  | 1,611,957 | 1,030,202 | - | - | - | - | - | - | - | 2,642,159 |
| (c) Surplus shown in the Revenue Account |  | 1,424,744 | 525,385 | 950,929 | - | 335,767 | 1,755,594 | 7,442,044 | 299,943 | 302,611 | 13,037,017 |
| Total Surplus |  | 3,122,476 | 1,563,582 | 950,929 | - | 335,767 | 1,755,594 | 7,442,044 | 299,943 | 302,611 | 15,772,946 |


| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance as at April 1, 2013 |  | 905,677 | 855,323 | - | - | - | 1,263,748 | 1,988,575 | 69,221 | - | 5,082,544 |
| Add: Current period appropriation |  | 851,926 | 410,030 | 950,929 | - | - | $(871,152)$ | (1,371,514) | $(12,372)$ | - | $(42,153)$ |
| Balance carried forward to Balance Sheet |  | 1,757,603 | 1,265,353 | 950,929 | - | - | 392,596 | 617,061 | 56,849 | - | 5,040,391 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Revenue Account.
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## or S.R.BATLIBOI \& CO. LLP

Chartered Accountants
CAl Firm Registration No. 301003 E

## per Shrawan Jalan <br> Partner

Membership No. 102102

## lace : Mumbai

Date : April 24, 2015

For B S R \& Co. LLP
Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partner

Membership No. 113156

## Chanda Kochhar Chairperson DIN: 00043617 <br> Keki Dadiseth <br> Director <br> DIN: 00052165

## Satyan Jambunathan

Appointed Actuary

## Binay Agarwala

Chief Financial Officer

## Sandeep Bakhshi Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

For and on behalf of the Board of Directors

## Sanaulla Khan

Company Secretary

## Regn. No. 105 dated 24.11 .2000

Consolidated Revenue Account for the quarter ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 5,860,704  \tag{5}\\ (1,642) \end{array}$ | $182,797$ <br> (5) | 7,051,865 $(184,628)$ | $\begin{gathered} 825,162 \\ - \end{gathered}$ | $\begin{gathered} 48,885 \\ (9,673) \end{gathered}$ | $\begin{array}{r} 33,783,170 \\ (96,284) \end{array}$ | $\begin{array}{r} 3,469,226 \\ (17) \end{array}$ | $\begin{gathered} 580,660 \\ (77,281) \\ - \end{gathered}$ | 1,165,060 | $\begin{array}{r} 52,967,529 \\ (369,535) \end{array}$ |
| Sub-total |  | 5,859,062 | 182,792 | 6,867,237 | 825,162 | 39,212 | 33,686,886 | 3,469,209 | 503,379 | 1,165,055 | 52,597,994 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,028,362 \\ 333,438 \\ (10,435) \\ - \\ (74,153) \end{gathered}$ | $\begin{gathered} 311,740 \\ 53,392 \\ (7,446) \\ - \\ 39,512 \\ \hline \end{gathered}$ | $\begin{gathered} 1,288,409 \\ 106,624 \\ (51,260) \\ - \\ (48,587) \\ \hline \end{gathered}$ | $\begin{array}{r} 412,656 \\ 36,759 \\ (248) \\ - \\ (36,589) \end{array}$ | $\begin{gathered} 12,382 \\ 238 \\ - \\ - \\ (1,905) \end{gathered}$ | $\begin{array}{r} 3,187,362 \\ 14,607,774 \\ (584,081) \\ 4,370,470 \\ 727,584 \\ \hline \end{array}$ | $\begin{array}{r} 1,366,966 \\ 9,485,324 \\ (280,117) \\ 2,043,413 \\ 191,613 \\ \hline \end{array}$ | $\begin{array}{r} 53,667 \\ 135,600 \\ (1,627) \\ 308,679 \\ 1,887 \\ \hline \end{array}$ | $\begin{array}{r} 1,058,879 \\ 1,163,925 \\ (20,504) \\ (174,749) \\ 181,870 \\ \hline \end{array}$ | $\begin{array}{r} 8,720,423 \\ 25,923,074 \\ (955,718) \\ 6,547,813 \\ 981,232 \\ \hline \end{array}$ |
| Sub-total |  | 1,277,212 | 397,198 | 1,295,186 | 412,578 | 10,715 | 22,309,109 | 12,807,199 | 498,206 | 2,209,421 | 41,216,824 |
| Other income <br> Contribution from the Shareholders' account Fees and charges Miscellaneous income |  | $\begin{array}{r} 27,023 \\ 849 \end{array}$ | 633 6 | $\begin{array}{r} - \\ 41,934 \\ 286 \end{array}$ | -8 <br> 228,084 <br> -14 | $\begin{array}{r}704 \\ 10 \\ \hline\end{array}$ | 205 2,661 | 240 | 24 | 44 | $\begin{array}{r} 228,084 \\ 69,899 \\ 4,134 \\ \hline \end{array}$ |
| Sub-total |  | 27,872 | 639 | 42,220 | 228,098 | 114 | 2,866 | 240 | 24 | 44 | 302,117 |
| Total (A) |  | 7,164,146 | 580,629 | 8,204,643 | 1,465,838 | 50,041 | 55,998,861 | 16,276,648 | 1,001,609 | 3,374,520 | 94,116,935 |
| Commission | 2 | 515,729 | 1,421 | 257,691 | (35) | 1,188 | 991,974 | 22,097 | 4,099 | 3 | 1,794,167 |
| Operating expenses related to Insurance business Provision for doubtful debts | 3 | $\begin{gathered} 792,499 \\ (28,366) \end{gathered}$ | 6,668 $(328)$ | 309,893 $(46,079)$ | 14,120 3 | 10,269 950 | $\begin{array}{r} 3,081,992 \\ (22,218) \end{array}$ | $\begin{array}{r}192,492 \\ 34,750 \\ \hline\end{array}$ | 19,808 $(264)$ | 35,061 7 | $\begin{array}{r} 4,462,802 \\ (61,545) \end{array}$ |
| Bad debts written off |  | 25,904 | 281 | 42,640 | (57) | (998) | 20,107 | $(35,699)$ | 102 | - | 52,280 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) - Refer note 20 of schedule 16 |  | 26,389 | - | 12,500 | - | - | - | - | - | - | 38,8 |
| (b) Others |  |  |  |  |  |  | - | - | - | - |  |
| Service tax charge on linked charges |  | - | - | - | - | - | 572,709 | 179,430 | 31,732 | 26,859 | 810,730 |
| Total (B) |  | 1,332,155 | 8,042 | 576,645 | 14,031 | 11,409 | 4,644,564 | 393,070 | 55,477 | 61,930 | 7,097,323 |
| Benefits paid (Net) | 4 | 1,036,823 | 796,874 | 199,998 | 322,048 | 8,665 | 11,287,604 | 16,336,609 | 75,306 | 2,767,978 | 32,831,905 |
| Interim bonus paid |  | 31,415 | 1,892 | - | - | - | - | - | - | - | 33,307 |
| Change in valuation of policy liabilities |  | - | - | - | - | - | - | - | - | - | - |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 5,104,859 | $(231,560)$ | 7,775,057 | 1,129,759 | $(5,577)$ | 409,949 | $(66,636)$ | 6,586 | $(432,639)$ | 13,689,798 |
| (b) Amount ceded in reinsurance |  | - | - | $(1,148,797)$ | - | - | - | - | - | - | $(1,148,797)$ |
| (c) Amount accepted in reinsurance |  | - |  | - | - | - | - | - | - | - | - |
| (d) Fund reserve |  | - | - | - | - | - | 36,661,143 | $(1,688,290)$ | 736,998 | 779,394 | 36,489,245 |
| (e) Funds for discontinued policies |  | - | - | - | - | - | 2,985,961 | 40,613 | - | - | 3,026,574 |
| Total (C) |  | 6,173,097 | 567,206 | 6,826,258 | 1,451,807 | 3,088 | 51,344,657 | 14,622,296 | 818,890 | 3,114,733 | 84,922,032 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | $(341,106)$ | 5,381 | 801,740 | - | 35,544 | 9,640 | 1,261,282 | 127,242 | 197,857 | 2,097,580 |
| Provision for taxation |  | -- |  |  | - |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 8 of schedule 16 |  | $(294,485)$ | - | - | - | - | - | - | - | - | $(294,485)$ |
| (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule 16 |  |  |  |  |  |  | (802) |  |  | - | (802) |
| Surplus/(deficit) after tax |  | $(635,591)$ | 5,381 | 801,740 | - | 35,544 | 8,838 | 1,261,282 | 127,242 | 197,857 | 1,802,293 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to other Reserves |  |  |  |  |  | - | - | - |  | - |  |
| Balance being funds for future appropriation |  | $(915,725)$ | $(105,563)$ | 309,852 | - | $(50,000)$ | $(70,441)$ | $(300,464)$ | $(40,786)$ | $(50,000)$ | $(1,223,127)$ |
| Total |  | $(635,591)$ | 5,381 | 801,740 | - | 35,544 | 8,838 | 1,261,282 | 127,242 | 197,857 | 1,802,293 |

Consolidated Revenue Account for the quarter ended March 31, 2015


The schedules and accompanying notes referred to herein form an integral part of the Revenue Account.
As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For S.R.BATLIBOI \& CO. LLP

Chartered Accountants
CAI Firm Reg. No. 301003
ICAI Firm Reg. No. 101248W/W-100022

## hrawan Jalan <br> Partner

Membership No. 102102

## Venkataramanan Vishwanat

Partne
Membership No. 11315

## Chanda Kochhar <br> Chairperson

IN: 00043617

Keki Dadiseth
Directo
DIN: 00052165

## Binay Agarwala <br> Chief Financial Officer

Sandeep Bakhsh
Managing Director and CEO

Sandeep Batra Executive Director DIN: 03620913

Sanaulla Khan
Company Secretary

## Regn.No. 105 dated 24.11.2000

Consolidated Revenue Account for the quarter ended March 31, 2014

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 4,688,492 \\ (649) \tag{27} \end{array}$ | 408,627 <br> (6) | $\begin{gathered} 7,338,210 \\ (178,242) \end{gathered}$ | 878,121 | $\begin{gathered} 54,263 \\ (10,110) \end{gathered}$ | $\begin{array}{r} 23,019,366 \\ (91,347) \end{array}$ | 4,438,439 | $\begin{aligned} & 676,153 \\ & (83,912) \end{aligned}$ | 1,308,207 <br> (23) | $\begin{gathered} 42,809,878 \\ (364,316) \end{gathered}$ |
| Sub-total |  | 4,687,843 | 408,621 | 7,159,968 | 878,121 | 44,153 | 22,928,019 | 4,438,412 | 592,241 | 1,308,184 | 42,445,562 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 854,518 \\ 24,513 \\ (23,117) \\ - \\ 19,337 \\ \hline \end{array}$ | $\begin{gathered} 341,146 \\ 50,067 \\ (3,631) \\ - \\ 47,619 \\ \hline \end{gathered}$ | 871,434 <br> 59,099 <br> (8) <br> 615 | $\begin{array}{r} 339,731 \\ 3,140 \\ (1,606) \\ - \\ 7,098 \\ \hline \end{array}$ | $\begin{gathered} 15,894 \\ 1,029 \\ - \\ - \\ 170 \\ \hline \end{gathered}$ | $\begin{gathered} 2,695,633 \\ 4,301,576 \\ (1,065,424) \\ 10,090,256 \\ 511,617 \\ \hline \end{gathered}$ | $\begin{array}{r} 1,686,461 \\ 3,325,891 \\ (894,537) \\ 5,959,921 \\ 339,495 \\ \hline \end{array}$ | $\begin{gathered} 40,706 \\ 32,938 \\ (25,945) \\ 174,777 \\ 3,103 \end{gathered}$ | $\begin{gathered} 900,893 \\ 325,804 \\ (222,056) \\ 711,081 \\ 210,373 \end{gathered}$ | $\begin{gathered} 7,746,416 \\ 8,124,057 \\ (2,236,324) \\ 16,936,035 \\ 1,139,427 \\ \hline \end{gathered}$ |
| Sub-total |  | 875,251 | 435,201 | 931,140 | 348,363 | 17,093 | 16,533,658 | 10,417,231 | 225,579 | 1,926,095 | 31,709,611 |
| Other income <br> Contribution from the Shareholders' account Fees and charges Miscellaneous income |  | $\begin{gathered} 5,818 \\ (9,544) \\ \hline \end{gathered}$ | $140$ | $\begin{array}{r} (608,914) \\ 5,672 \\ (20,409) \end{array}$ | 437,970 <br> (151) | 23 $(126)$ | $\begin{gathered} - \\ 258 \\ (28,414) \\ \hline \end{gathered}$ | 519 | $(1,474)$ | (714) | $\begin{gathered} (170,944) \\ 11,911 \\ (60,300) \end{gathered}$ |
| Sub-total |  | $(3,726)$ | 153 | $(623,651)$ | 437,819 | (103) | $(28,156)$ | 519 | $(1,474)$ | (714) | $(219,333)$ |
| Total (A) |  | 5,559,368 | 843,975 | 7,467,457 | 1,664,303 | 61,143 | 39,433,521 | 14,856,162 | 816,346 | 3,233,565 | 73,935,840 |
| Commission | 2 | 656,586 | 1,267 | 292,263 | 650 | 1,570 | 668,826 | 43,991 | 9,087 | 61 | 1,674,301 |
| Operating expenses related to Insurance business | 3 | 1,500,681 | 8,925 | 346,202 | 14,542 | 10,120 | 2,536,202 | 366,505 | 42,079 | 48,082 | 4,873,338 |
| Provision for doubtful debts |  | $(4,477)$ | (75) | $(1,531)$ | (164) | $(1,324)$ | $(34,569)$ | $(42,069)$ | (988) | - | $(85,197)$ |
| Bad debts written off |  | 2,895 | 17 | 3,080 | 134 | 1,248 | 31,997 | 40,262 | 812 | - | 80,445 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) - Refer |  | - | - | - | - | - | - | - | - | - | - |
| note 20 of schedule 16 <br> (b) Others |  | - | - | - | - | - | - | - | - | - | - |
| Service tax charge on linked charges |  |  |  |  |  | - | 456,928 | 256,860 | 33,077 | 23,491 | 770,356 |
| Total (B) |  | 2,155,685 | 10,134 | 640,014 | 15,162 | 11,614 | 3,659,384 | 665,549 | 84,067 | 71,634 | 7,313,243 |
| Benefits paid (Net) | 4 | 729,310 | 1,827,740 | 325,472 | 273,595 | 1,825 | 12,963,998 | 14,984,417 | 52,758 | 1,406,255 | 32,565,370 |
| Interim bonus paid |  | 26,563 | 542 | - | - | - | - | - | - | - | 27,105 |
| Change in valuation of policy liabilities |  | - | - | 530,07 | 1,375, | - | - | - ${ }^{-1}$ | 72, | - | 7,270, |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 1,671,418 | $(1,240,641)$ | 5,366,067 | 1,375,546 | $(113,347)$ | 593,779 | $(96,109)$ | 72,079 | $(358,578)$ | 7,270,214 |
| (b) Amount ceded in reinsurance |  | - | - | 671,143 | - | - | - | - | - | - | 671,143 |
| (c) Amount accepted in reinsurance |  | - | - | . | - | - | - | - | - | - | - |
| (d) Fund reserve |  |  |  | - | - |  | 20,048,268 | $(2,305,007)$ | 510,475 | 2,018,231 | 20,271,967 |
| (e) Funds for discontinued policies |  | - | - | - | - | - | 2,488,045 | 217 | - | - | 2,488,262 |
| Total (C) |  | 2,427,291 | 587,641 | 6,362,682 | 1,649,141 | $(111,522)$ | 36,094,090 | 12,583,518 | 635,312 | 3,065,908 | 63,294,061 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 976,392 | 246,200 | 464,761 | - | 161,051 | $(319,953)$ | 1,607,095 | 96,967 | 96,023 | 3,328,536 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 8 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule <br> 16 |  | $(376,130)$ | - | - | - | - | $(9,772)$ | - | - | - | $\begin{array}{r}(376,130) \\ (9,772) \\ \hline\end{array}$ |
| Surplus/(deficit) after tax |  | 600,262 | 246,200 | 464,761 | - | 161,051 | $(329,725)$ | 1,607,095 | 96,967 | 96,023 | 2,942,634 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 23 of schedule 16) |  | 188,637 | 115,355 | - | - | 161,051 | $(151,580)$ | 2,038,743 | 87,894 | 96,023 | 2,536,123 |
| Transfer to other Reserves |  |  |  |  |  |  | - |  | - |  |  |
| Balance being funds for future appropriation |  | 411,625 | 130,845 | 464,761 | - | - | $(178,145)$ | $(431,648)$ | 9,073 | - | 406,511 |
| Total |  | 600,262 | 246,200 | 464,761 | - | 161,051 | $(329,725)$ | 1,607,095 | 96,967 | 96,023 | 2,942,634 |

Consolidated Revenue Account for the quarter ended March 31, 2014

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked <br> Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 26,563 | 542 | - | - |  | - | - | - | - | 27,105 |
| (b) Allocation of bonus to policyholders' |  | 1,611,957 | 1,030,202 | - | - | - | - | - | - | - | 2,642,159 |
| (c) Surplus shown in the Revenue Account |  | 976,392 | 246,200 | 464,761 | - | 161,051 | - | 1,607,095 | 96,967 | 96,023 | 3,648,489 |
| Total Surplus |  | 2,614,912 | 1,276,944 | 464,761 | - | 161,051 | - | 1,607,095 | 96,967 | 96,023 | 6,317,753 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at January 1, 2014 |  | 1,345,978 | 1,134,508 | 486,168 | - | - | 570,741 | 1,048,709 | 47,776 | - | 4,633,880 |
| Add: Current period appropriation |  | 411,625 | 130,845 | 464,761 | - | - | $(178,145)$ | $(431,648)$ | 9,073 | - | 406,511 |
| Balance carried forward to Balance Sheet |  | 1,757,603 | 1,265,353 | 950,929 | - | - | 392,596 | 617,061 | 56,849 | - | 5,040,391 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Revenue Account
As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For S.R.BATLIBOI \& CO. LLP

Chartered Accountants
CAI Firm Reg. No. 301003
ICAI Firm Reg. No. 101248W/W-100022

## hrawan Jala <br> Partner

Membership No. 102102

| Chanda Kochhar | Keki Dadiseth |
| :--- | :--- |
| Chairperson | Director |
| DIN: 00043617 | DIN: 00052165 |

Venkataramanan Vishwanath
Partner
Membership No. 113156

Chairperso
DIN: 00043617

Director
DIN: 00052165

## Binay Agarwala <br> Chief Financial Officer

Sandeep Bakhshi
Managing Director and CEO DIN: 00109206

## Sandeep Batra Executive Director DIN: 03620913 <br> Executive Directo

