Revenue Account for the year ended March 31, 2016

| Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 21,406,731 \\ (9,948) \end{array}$ | 357,518 <br> (57) | $\begin{array}{r} 24,029,129 \\ (880,824) \end{array}$ | 1,867,461 | $\begin{aligned} & 153,679 \\ & (37,490) \end{aligned}$ | $\begin{array}{r} 118,154,146 \\ (412,674) \end{array}$ | $\begin{array}{r} 7,952,318 \\ (110) \end{array}$ | $\begin{gathered} 1,422,685 \\ (315,806) \end{gathered}$ | 16,300,242 <br> (29) | $\begin{gathered} 191,643,909 \\ (1,656,938) \\ \hline \end{gathered}$ |
| Sub-total |  | 21,396,783 | 357,461 | 23,148,305 | 1,867,461 | 116,189 | 117,741,472 | 7,952,208 | 1,106,879 | 16,300,213 | 189,986,971 |
| Income from Investments <br> (a) Interest, dividend \& rent-Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 4,562,620 \\ 714,919 \\ (98,875) \\ - \\ 99,947 \end{gathered}$ | $\begin{gathered} 931,891 \\ 134,113 \\ (44,171) \\ -\quad \\ 59,817 \\ \hline \end{gathered}$ | $\begin{array}{r} 6,052,155 \\ 470,729 \\ (125,104) \\ - \\ (2,304) \\ \hline \end{array}$ | $\begin{array}{r} 1,757,617 \\ 25,008 \\ (869) \\ - \\ 8,444 \\ \hline \end{array}$ | $\begin{gathered} 47,004 \\ 4,327 \\ - \\ - \\ 601 \\ \hline \end{gathered}$ | $\begin{array}{r} 15,121,824 \\ 28,831,694 \\ (6,858,446) \\ (43,315,051) \\ 3,844,779 \\ \hline \end{array}$ | $\begin{array}{r} 5,498,684 \\ 18,669,378 \\ (2,579,514) \\ (25,859,855) \\ 687,503 \end{array}$ | $\begin{array}{r} 214,620 \\ 400,205 \\ (83,809) \\ (686,176) \\ 10,423 \\ \hline \end{array}$ | $\begin{array}{r} 3,982,612 \\ 1,580,775 \\ (830,927) \\ (1,830,284) \\ 687,376 \\ \hline \end{array}$ | $\begin{array}{r} 38,169,027 \\ 50,831,148 \\ (10,621,715) \\ (71,691,366) \\ 5,396,586 \\ \hline \end{array}$ |
| Sub-total |  | 5,278,611 | 1,081,650 | 6,395,476 | 1,790,200 | 51,932 | $(2,375,200)$ | $(3,583,804)$ | $(144,737)$ | 3,589,552 | 12,083,680 |
| Other income <br> Contribution from the Shareholders' account Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 74,433 \\ 5,640 \\ \hline \end{array}$ | $\begin{array}{r} 1,056 \\ 46 \\ \hline \end{array}$ | $\begin{array}{r} 100,919 \\ 2,569 \\ \hline \end{array}$ | $84$ | $\begin{array}{r} 194 \\ 18 \end{array}$ | 5 578 21,484 | 1,211 | 126 | 444 | $\begin{array}{r} 177,180 \\ 31,622 \\ \hline \end{array}$ |
| Sub-total |  | 80,073 | 1,102 | 103,488 | 84 | 212 | 22,062 | 1,211 | 126 | 444 | 208,802 |
| Total (A) |  | 26,755,467 | 1,440,213 | 29,647,269 | 3,657,745 | 168,333 | 115,388,334 | 4,369,615 | 962,268 | 19,890,209 | 202,279,453 |
| Commission | 2 | 1,811,551 | 3,078 | 999,660 | 1,593 | 3,915 | 3,316,824 | 52,741 | 9,905 | 501 | 6,199,768 |
| Operating expenses related to Insurance business | 3 | 3,630,199 | 26,151 | 1,685,608 | 43,319 | 11,627 | 12,556,820 | 689,625 | 77,121 | 163,019 | 18,883,489 |
| Provision for doubtful debts |  | 5,652 | 95 | 1,082 | 17 | (73) | 1,391 | (513) | (222) | (50) | 7,379 |
| Bad debts written off Provisions (other than taxation) |  | 8,280 | 40 | 9,164 | 43 | 55 | 25,468 | 985 | 172 | 5 | 44,212 |
| (a) For diminution in the value of investments (Net) - Refer note 3.24 of schedule 16 <br> (b) Others |  | 66,150 | 311 | 59,957 | - | - | - | - | - | - | 126,418 |
| Service tax charge on linked charges |  | . | . | . | - | - | 2,661,882 | 547,981 | 136,839 | 118,254 | 3,464,956 |
| Total (B) |  | 5,521,832 | 29,675 | 2,755,471 | 44,972 | 15,524 | 18,562,385 | 1,290,819 | 223,815 | 281,729 | 28,726,222 |
| Benefits paid (Net) | 4 | 4,148,799 | 8,448,046 | 1,262,321 | 1,326,416 | 32,081 | 43,497,250 | 43,541,248 | 365,151 | 21,465,509 | 124,086,821 |
| Interim bonus paid |  | 183,788 | 3,623 | - | - | - | - | - | - | - | 187,411 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 14,910,258 | (7,344,630) | 28,146,723 | 789,050 | $(220,219)$ | 679,619 | $(137,622)$ | 210,021 | $(9,408)$ | 37,023,792 |
| (b) Amount ceded in reinsurance |  | - | - - | $(7,063,465)$ | - | - |  | - | - | - | $(7,063,465)$ |
| (c) Amount accepted in reinsurance |  | - |  | - | - | - | - | - | - | - | - |
| (d) Fund reserve |  |  |  |  |  |  | 41,217,532 | $(43,928,845)$ | $(62,134)$ | $(2,098,913)$ | $(4,872,360)$ |
| (e) Funds for discontinued policies |  |  |  |  |  |  | 9,811,358 | 255,489 |  | - | 10,066,847 |
| Total (C) |  | 19,242,845 | 1,107,039 | 22,345,579 | 2,115,466 | $(188,138)$ | 95,205,759 | $(269,730)$ | 513,038 | 19,357,188 | 159,429,046 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,990,790 | 303,499 | 4,546,219 | 1,497,307 | 340,947 | 1,620,190 | 3,348,526 | 225,415 | 251,292 | 14,124,185 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 3.6 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule 16 |  | $(702,871)$ | - | $\stackrel{-}{-}$ | - | - | ${ }_{(636)}$ | - | - | - | $\begin{array}{r} (702,871) \\ (636) \end{array}$ |
| Surplus/(deficit) after tax |  | 1,287,919 | 303,499 | 4,546,219 | 1,497,307 | 340,947 | 1,619,554 | 3,348,526 | 225,415 | 251,292 | 13,420,678 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 337,682 | 41,053 | 4,416,948 | 1,497,307 | 340,947 | 1,623,967 | 3,347,626 | 219,613 | 251,292 | 12,076,435 |
| Transfer to other Reserves |  |  | - |  | - | - | - | - | - | - |  |
| Balance being funds for future appropriation |  | 950,237 | 262,446 | 129,271 | - | - | $(4,413)$ | 900 | 5,802 | - | 1,344,243 |
| Total |  | 1,287,919 | 303,499 | 4,546,219 | 1,497,307 | 340,947 | 1,619,554 | 3,348,526 | 225,415 | 251,292 | 13,420,678 |

Revenue Account for the year ended March 31, 2016 Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 183,788 | 3,623 | - | - | - | - | - | - | - | 187,411 |
| (b) Allocation of bonus to policyholders' |  | 2,855,345 | 365,849 | . | - | - | - | . | - | - | 3,221,194 |
| (c) Surplus shown in the Revenue Account |  | 1,990,790 | 303,499 | 4,546,219 | 1,497,307 | 340,947 | 1,620,190 | 3,348,526 | 225,415 | 251,292 | 14,124,185 |
| Total Surplus |  | 5,029,923 | 672,971 | 4,546,219 | 1,497,307 | 340,947 | 1,620,190 | 3,348,526 | 225,415 | 251,292 | 17,532,790 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2015 |  | 2,028,450 | 1,508,366 | 1,667,866 | - | - | 9,281 | 13,385 | 47,542 | - | 5,274,890 |
| Add: Current period appropriation |  | 950,237 | 262,446 | 129,271 | - | - | $(4,413)$ | 900 | 5,802 | - | 1,344,243 |
| Balance carried forward to Balance Sheet |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies \& not
The schedules and accompanying notes referred to herein form an in

As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For S.R.BATLIBOI \& CO. LLP

Chartered Accountants
ICAI Firm Reg. No. 301003

per Shrawan Jalan<br>Partne<br>Membership No. 102102

## Venkataramanan Vishwanat <br> Partner <br> Membership No. 113156

## Chanda Kochhar <br> Chairperson <br> DIN: 00043617

For B S R \& Co. LLP
For and on behalf of the Board of Directors
Chartered Accountant
CAI Firm Reg. No. 101248W/W-100022

Satyan Jambunathan<br>Appointed Actuary

## Sandeep Bakhshi Managing Director and CEO DIN: 00109206

## Sandeep Batra Executive Director IN: 03620913

## Vyoma Manek <br> Company Secretary

Revenue Account for the year ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 16,398,514 \\ (4,288) \end{array}$ | 385,239 <br> (22) | $\begin{array}{r} 22,270,343 \\ (740,900) \end{array}$ | 2,199,364 | $\begin{aligned} & 169,167 \\ & (39,386) \end{aligned}$ | $\begin{gathered} 92,521,834 \\ (359,769) \end{gathered}$ | 10,137,150 (81) | $\begin{gathered} 1,670,171 \\ (316,350) \end{gathered}$ | $\begin{array}{r} 7,314,393 \\ (914) \end{array}$ | $\begin{array}{r} 153,066,175 \\ (1,461,710) \end{array}$ |
| Sub-total |  | 16,394,226 | 385,217 | 21,529,443 | 2,199,364 | 129,781 | 92,162,065 | 10,137,069 | 1,353,821 | 7,313,479 | 151,604,465 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 3,858,089 \\ 708,195 \\ (93,194) \\ - \\ 6,733 \end{array}$ | $\begin{gathered} 1,271,634 \\ 170,078 \\ (21,067) \\ - \\ 215,876 \\ \hline \end{gathered}$ | $\begin{array}{r} 4,523,955 \\ 439,015 \\ (235,590) \\ - \\ (35,641) \end{array}$ | $\begin{gathered} 1,553,027 \\ 49,147 \\ (25,574) \\ - \\ (29,101) \\ \hline \end{gathered}$ | $\begin{gathered} 54,469 \\ 4,068 \\ (7,800) \\ - \\ (1,052) \end{gathered}$ | $\begin{array}{r} 13,226,802 \\ 45,869,040 \\ (3,030,772) \\ 41,322,245 \\ 2,707,633 \\ \hline \end{array}$ | $\begin{gathered} 6,620,365 \\ 28,498,142 \\ (1,400,626) \\ 28,290,340 \\ 1,052,425 \end{gathered}$ | $\begin{array}{r} 193,341 \\ 510,562 \\ (18,728) \\ 1,245,677 \\ 13,830 \end{array}$ | 4,101,036 <br> 3,419,528 <br> $(198,050)$ <br> 1,544,416 <br> 871,985 | $\begin{array}{r} 35,402,718 \\ 79,667,775 \\ (5,031,401) \\ 72,402,678 \\ 4,802,688 \end{array}$ |
| Sub-total |  | 4,479,823 | 1,636,521 | 4,691,739 | 1,547,499 | 49,685 | 100,094,948 | 63,060,646 | 1,944,682 | 9,738,915 | 187,244,458 |
| Other income <br> Contribution from the Shareholders' account Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 57,258 \\ 7.592 \end{array}$ | $\begin{array}{r} 1,361 \\ \quad 53 \\ \hline \end{array}$ | 86,989 <br> 2,241 | 414,567 <br> -121 | $\begin{array}{r} 304 \\ 70 \end{array}$ | 774 19,717 | 2,089 | 213 | 425 | 414,567 <br> 146,686 <br> 32,521 |
| Sub-total |  | 64,850 | 1,414 | 89,230 | 414,688 | 374 | 20,491 | 2,089 | 213 | 425 | 593,774 |
| Total (A) |  | 20,938,899 | 2,023,152 | 26,310,412 | 4,161,551 | 179,840 | 192,277,504 | 73,199,804 | 3,298,716 | 17,052,819 | 339,442,697 |
| Commission | 2 | 1,687,699 | 2,958 | 853,054 | 2,470 | 4,562 | 2,877,172 | 84,580 | 19,178 | 50 | 5,531,723 |
| Operating expenses related to Insurance business | 3 | 3,412,167 | 27,475 | 1,161,183 | 53,313 | 35,712 | 10,680,602 | 874,002 | 97,444 | 178,327 | 16,520,225 |
| Provision for doubtful debts |  | $(44,398)$ | (406) | $(55,673)$ | (388) | 850 | $(54,101)$ | 32,655 | (613) | 147 | $(121,927)$ |
| Bad debts written off <br> Provisions (other than taxation) |  | 31,483 | 303 | 43,649 | 16 | 3,805 | 71,906 | $(34,773)$ | 154 | 119 | 116,662 |
| (a) For diminution in the value of investments (Net) - Refer note 3.24 of schedule 16 <br> (b) Others <br> Service tax charge on linked charges |  | 54,998 | - | 12,500 | - | - | 1,987,984 | 852,629 | 125,040 | 103,705 | $\begin{array}{r} 67,498 \\ -\quad \\ 3,069,358 \end{array}$ |
| Total (B) |  | 5,141,949 | 30,330 | 2,014,713 | 55,411 | 44,929 | 15,563,563 | 1,809,093 | 241,203 | 282,348 | 25,183,539 |
| Benefits paid (Net) | 4 | 3,654,354 | 1,837,987 | 1,017,976 | 1,196,092 | 37,546 | 47,847,413 | 56,053,598 | 316,668 | 10,495,596 | 122,457,230 |
| Interim bonus paid |  | 113,336 | 3,055 |  | - |  |  |  | - | - | 116,391 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 10,988,192 | $(202,177)$ | 23,213,899 | 2,910,048 | $(89,029)$ | 621,613 | $(333,347)$ | 20,477 | $(57,493)$ | 37,072,183 |
| (b) Amount ceded in reinsurance |  |  | - | $(2,609,515)$ | - | - | - | - | - | - | $(2,609,515)$ |
| (c) Amount accepted in reinsurance |  | - | - | - | - | - | - ${ }^{-}$ | - | - | - ${ }^{-}$ | - |
| (d) Fund reserve |  |  | - |  |  |  | 115,709,760 | 9,428,418 | 2,286,956 | 5,976,444 | 133,401,578 |
| (e) Funds for discontinued policies |  | - | - |  |  |  | 11,394,237 | 302,549 | - | - | 11,696,786 |
| Total (C) |  | 14,755,882 | 1,638,865 | 21,622,360 | 4,106,140 | $(51,483)$ | 175,573,023 | 65,451,218 | 2,624,101 | 16,414,547 | 302,134,653 |
| Surplus/(deficit) (D) $=(\mathbf{A}$ )-(B)-(C) |  | 1,041,068 | 353,957 | 2,673,339 | - | 186,394 | 1,140,918 | 5,939,493 | 433,412 | 355,924 | 12,124,505 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 3.6 of schedule 16 |  | $(490,087)$ | - | - | - | - |  | - | - | - | $(490,087)$ |
| (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule 16 |  | - | - | - | - | - | $(13,957)$ | - | - | - | $(13,957)$ |
| Surplus/(deficit) after tax |  | 550,981 | 353,957 | 2,673,339 | - | 186,394 | 1,126,961 | 5,939,493 | 433,412 | 355,924 | 11,620,461 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 280,134 | 110,944 | 1,956,402 | - | 186,394 | 1,510,276 | 6,543,169 | 442,719 | 355,924 | 11,385,962 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | 270,847 | 243,013 | 716,937 | - | - | $(383,315)$ | $(603,676)$ | $(9,307)$ | - | 234,499 |
| Total |  | 550,981 | 353,957 | 2,673,339 | - | 186,394 | 1,126,961 | 5,939,493 | 433,412 | 355,924 | 11,620,461 |

# Revenue Account for the year ended March 31, 2015 



Significant accounting to Balance She
The schedules and accompanying notes referred to herein an int
As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For S.R.BATLIBOI \& CO. LLP

Chartered Accountants
ICAI Firm Reg. No. 301003E
For B S R\&Co. LLP
Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

per Shrawan Jala<br>Partne<br>Membership No. 102102

Place : Mumbai
Date : April 26, 2016

## Venkataramanan Vishwanath <br> Partner <br> Membership No. 113156

## Chanda Kochhar <br> Chairperson

DIN: 00043617

## V. Sridar Director DIN: 02241339

| Sandeep Bakhshi | Sandeep Batra |
| :--- | :--- |
| Managing Director and CEO | Executive Director |
| DIN: 00109206 | DIN: 03620913 |

Binay Agarwala Chief Financial Officer

Vyoma Manek
Company Secretar

## CICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000

## Revenue Account for the quarter ended March 31, 2016

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 7,852,615 \\ (2,763) \tag{15} \end{array}$ | $\begin{array}{r} 175,071 \\ \text { (5) } \end{array}$ | $\begin{array}{r} 7,933,170 \\ (226,363) \end{array}$ | 710,648 | $\begin{aligned} & 44,093 \\ & (9,161) \end{aligned}$ | $\begin{array}{r} 41,121,332 \\ (107,467) \end{array}$ | $2,753,968$ | $\begin{aligned} & 502,565 \\ & (78,953) \end{aligned}$ | $\begin{array}{r} 2,763,850 \\ (1) \end{array}$ | $\begin{gathered} 63,857,312 \\ (424,728) \end{gathered}$ |
| Sub-total |  | 7,849,852 | 175,066 | 7,706,807 | 710,648 | 34,932 | 41,013,865 | 2,753,953 | 423,612 | 2,763,849 | 63,432,584 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,242,283 \\ 150,457 \\ (87,477) \\ - \\ 13,748 \\ \hline \end{gathered}$ | $\begin{gathered} 203,621 \\ 6,814 \\ (15,222) \\ - \\ 10,741 \\ \hline \end{gathered}$ | $\begin{gathered} 1,622,651 \\ 103,688 \\ (85,361) \\ - \\ (12,863) \\ \hline \end{gathered}$ | $\begin{array}{r} 452,579 \\ 9,290 \\ (292) \\ - \\ (1,787) \\ \hline \end{array}$ | $\begin{gathered} 11,374 \\ 136 \\ - \\ - \\ 73 \\ \hline \end{gathered}$ | $\begin{gathered} 3,653,082 \\ 4,034,671 \\ (2,362,918) \\ (8,246,681) \\ 999,158 \\ \hline \end{gathered}$ | $\begin{gathered} 1,184,235 \\ 2,535,049 \\ (1,013,847) \\ (5,539,901) \\ 163,242 \\ \hline \end{gathered}$ | $\begin{array}{r} 61,133 \\ 86,444 \\ (45,765) \\ (201,785) \\ 2,725 \end{array}$ | $\begin{array}{r} 924,380 \\ 152,643 \\ (462,782) \\ 271,266 \\ 182,293 \\ \hline \end{array}$ | $\begin{array}{r} 9,355,338 \\ 7,079,192 \\ (4,073,664) \\ (13,717,101) \\ 1,357,330 \end{array}$ |
| Sub-total |  | 1,319,011 | 205,954 | 1,628,115 | 459,790 | 11,583 | $(1,922,688)$ | $(2,671,222)$ | $(97,248)$ | 1,067,800 | 1,095 |
| Other income <br> Contribution from the Shareholders' account <br> Fees and charges <br> Miscellaneous income |  | $\begin{gathered} 24,118 \\ 2,010 \end{gathered}$ | $\begin{array}{r} 318 \\ 15 \\ \hline \end{array}$ | $\begin{array}{r} 31,577 \\ 915 \end{array}$ | 24 | - 48 6 | $\begin{array}{r}97 \\ 6,965 \\ \hline\end{array}$ | 376 | 40 | 88 | $\begin{aligned} & 56,158 \\ & 10,439 \\ & \hline \end{aligned}$ |
| Sub-total |  | 26,128 | 333 | 32,492 | 24 | 54 | 7,062 | 376 | 40 | 88 | 66,597 |
| Total (A) |  | 9,194,991 | 381,353 | 9,367,414 | 1,170,462 | 46,569 | 39,098,239 | 83,107 | 326,404 | 3,831,737 | 63,500,276 |
| Commission | 2 | 680,688 | 1,545 | 365,633 | 364 | 1,101 | 1,100,323 | 18,050 | 2,956 | 300 | 2,170,960 |
| Operating expenses related to Insurance business Provision for doubtful debts | 3 | $\begin{array}{r} 1,083,418 \\ (2,596) \end{array}$ |  | $\begin{gathered} 581,014 \\ (3,422) \end{gathered}$ | 10,898 $(45)$ | 3,371 $(40)$ | $\begin{array}{r} 2,920,948 \\ (8,914) \end{array}$ | $\begin{array}{r} 160,784 \\ (661) \end{array}$ | 20,765 $(131)$ | 45,241 (1) | $\begin{array}{r} 4,833,520 \\ (15,818) \end{array}$ |
| Bad debts written off |  | 1,816 | 8 | 1,524 | 23 | 8 | 239 | 46 | 27 | 5 | 3,696 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) |  | 3,451 | 311 |  | - | - | - | - | - | - | $31,422$ |
| (b) Others |  | - | - |  | - | - | - | - | - | - | - |
| Service tax charge on linked charges |  | - |  |  | - | - | 775,528 | 122,888 | 35,737 | 30,132 | 964,285 |
| Total (B) |  | 1,766,777 | 8,937 | 972,409 | 11,240 | 4,440 | 4,788,124 | 301,107 | 59,354 | 75,677 | 7,988,065 |
| Benefits paid (Net) | 4 | 1,002,439 | 505,777 | 288,533 | 360,632 | 7,902 | 14,351,991 | 10,311,716 | 95,658 | 4,044,202 | 30,968,850 |
| Interim bonus paid |  | 62,610 | 569 |  |  |  |  |  |  |  | 63,179 |
| Change in valuation of policy liabilities |  | - |  | - | - | - | - | - | - | - |  |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 4,409,526 | $(213,120)$ | 11,225,403 | 590,613 | $(157,301)$ | 434,770 | 11,147 | 117,861 | $(281,606)$ | 16,137,293 |
| (b) Amount ceded in reinsurance |  |  |  | $(4,377,983)$ |  |  |  |  |  |  | $(4,377,983)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  | - | 17,771, | (11,228619 | 75, | - 11 | - |
| (d) Fund reserve |  |  |  |  |  |  | 17,771,415 | $(11,228,616)$ | 75,613 | 1,114 | 6,619,526 |
| (e) Funds for discontinued policies |  |  |  |  |  |  | 1,118,213 | 40,772 |  |  | 1,158,985 |
| Total (C) |  | 5,474,575 | 293,226 | 7,135,953 | 951,245 | $(149,399)$ | 33,676,389 | $(864,981)$ | 289,132 | 3,763,710 | 50,569,850 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,953,639 | 79,190 | 1,259,052 | 207,977 | 191,528 | 633,726 | 646,981 | $(22,082)$ | $(7,650)$ | 4,942,361 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 8 of schedule 16 |  | $(694,431)$ | - | - | - | - | - | - | - | - | $(694,431)$ |
| (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule 16 |  |  | - | - | - | - | (231) | - | - | - | (231) |
| Surplus/(deficit) after tax |  | 1,259,208 | 79,190 | 1,259,052 | 207,977 | 191,528 | 633,495 | 646,981 | $(22,082)$ | $(7,650)$ | 4,247,699 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 14 of schedule 16) |  | 337,682 | 41,053 | 967,330 | 207,977 | 191,528 | 635,098 | 647,046 | $(21,423)$ | $(7,650)$ | 2,998,641 |
| Transfer to other Reserves |  |  |  | - | - | - | - | - | - | - |  |
| Balance being funds for future appropriation |  | 921,526 | 38,137 | 291,722 | - | - | $(1,603)$ | (65) | (659) | - | 1,249,058 |
| Total |  | 1,259,208 | 79,190 | 1,259,052 | 207,977 | 191,528 | 633,495 | 646,981 | $(22,082)$ | $(7,650)$ | 4,247,699 |

## ICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Revenue Account for the quarter ended March 31, 2016

| Particulars | Schedule | Par Life | Par Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 62,610 | 569 | - | - | - | - | - | - | - | 63,179 |
| (b) Allocation of bonus to policyholders' |  | 2,855,345 | 365,849 | - | - | - | - | - | - | - | 3,221,194 |
| (c) Surplus shown in the Revenue Account |  | 1,953,639 | 79,190 | 1,259,052 | 207,977 | 191,528 | 633,726 | 646,981 | $(22,082)$ | $(7,650)$ | 4,942,361 |
| Total Surplus |  | 4,871,594 | 445,608 | 1,259,052 | 207,977 | 191,528 | 633,726 | 646,981 | $(22,082)$ | $(7,650)$ | 8,226,734 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at January 1, 2016 |  | 2,057,161 | 1,732,675 | 1,505,415 | - | - | 6,471 | 14,350 | 54,003 | - | 5,370,075 |
| Add: Current period appropriation |  | 921,526 | 38,137 | 291,722 | - | - | $(1,603)$ | (65) | (659) | - | 1,249,058 |
| Balance carried forward to Balance Sheet |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Revenue Account
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses

As per our report of even date attached.

## or S.R.BATLIBOI \& CO. LLP

Chartered Accountants
CAI Firm Reg. No. $301003 E$
or B S R \& Co. LLP
CAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath

Partner
Membership No. 113156

## Chanda Kochhar

Chairperson
DIN: 00043617

## Keki Dadiseth

Director
DIN: 00052165

## er Shrawan Jalan <br> Partner <br> Membership No. 102102

Sandeep Bakhshi
Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

## CICI Prudential Life Insurance Company Limited

## Regn.No. 105 dated 24.11.2000

## Revenue Account for the quarter ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | $\begin{gathered} \text { Annuity Non } \\ \text { Par } \end{gathered}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 5,860,704  \tag{5}\\ (1,642) \end{array}$ | $\begin{array}{r} 182,797 \\ \text { (5) } \end{array}$ | $\begin{gathered} 7,051,865 \\ (184,628) \end{gathered}$ | $825,162$ | $\begin{gathered} 48,885 \\ (9,673) \end{gathered}$ | $\begin{array}{r} 33,783,170 \\ (96,284) \end{array}$ | $\begin{array}{r} 3,469,226 \\ (17) \end{array}$ | $\begin{gathered} 580,660 \\ (77,281) \\ \hline \end{gathered}$ | 1,165,060 | $\begin{array}{r} 52,967,529 \\ (369,535) \end{array}$ |
| Sub-total |  | 5,859,062 | 182,792 | 6,867,237 | 825,162 | 39,212 | 33,686,886 | 3,469,209 | 503,379 | 1,165,055 | 52,597,994 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,028,362 \\ 333,438 \\ (10,435) \\ - \\ (74,153) \end{gathered}$ | $\begin{array}{r} 311,740 \\ 53,392 \\ (7,446) \\ - \\ 39,512 \\ \hline \end{array}$ | $\begin{gathered} 1,288,409 \\ 106,624 \\ (51,260) \\ - \\ (48,587) \end{gathered}$ | $\begin{array}{r} 412,656 \\ 36,759 \\ (248) \\ - \\ (36,589) \\ \hline \end{array}$ | $\begin{gathered} 12,382 \\ 238 \\ - \\ - \\ (1,905) \end{gathered}$ | $\begin{array}{r} 3,187,362 \\ 14,607,774 \\ (584,081) \\ 4,370,470 \\ 727,584 \\ \hline \end{array}$ | $\begin{array}{r} 1,366,966 \\ 9,485,324 \\ (280,117) \\ 2,043,413 \\ 191,613 \\ \hline \end{array}$ | $\begin{array}{r} 53,667 \\ 135,600 \\ (1,627) \\ 308,679 \\ 1,887 \\ \hline \end{array}$ | $\begin{array}{r} 1,058,879 \\ 1,163,925 \\ (20,504) \\ (174,749) \\ 181,870 \\ \hline \end{array}$ | $\begin{array}{r} 8,720,423 \\ 25,923,074 \\ (955,718) \\ 6,547,813 \\ 981,232 \\ \hline \end{array}$ |
| Sub-total |  | 1,277,212 | 397,198 | 1,295,186 | 412,578 | 10,715 | 22,309,109 | 12,807,199 | 498,206 | 2,209,421 | 41,216,824 |
| Other income <br> Contribution from the Shareholders' account <br> Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 27,023 \\ 849 \end{array}$ | $\begin{array}{r} 633 \\ 6 \end{array}$ | $\begin{array}{r} 41,934 \\ 286 \end{array}$ | $\begin{gathered} 228,084 \\ - \\ 14 \\ \hline \end{gathered}$ | $\begin{array}{r} 104 \\ 10 \end{array}$ | $\begin{array}{r} 7 \\ 205 \\ 2,661 \\ \hline \end{array}$ | 240 | 24 | 44 | $\begin{array}{r} 228,084 \\ 69,899 \\ 4,134 \\ \hline \end{array}$ |
| Sub-total |  | 27,872 | 639 | 42,220 | 228,098 | 114 | 2,866 | 240 | 24 | 44 | 302,117 |
| Total (A) |  | 7,164,146 | 580,629 | 8,204,643 | 1,465,838 | 50,041 | 55,998,861 | 16,276,648 | 1,001,609 | 3,374,520 | 94,116,935 |
| Commission | 2 | 515,729 | 1,421 | 257,691 | (35) | 1,188 | 991,974 | 22,097 | 4,099 | 3 | 1,794,167 |
| Operating expenses related to Insurance business | 3 | 792,499 | 6,668 | 309,893 | 14,120 | 10,269 | 3,081,992 | 192,492 | 19,808 | 35,061 | 4,462,802 |
| Provision for doubtful debts |  | $(28,366)$ | (328) | $(46,079)$ | 3 | 950 | $(22,218)$ | 34,750 | (264) | 7 | $(61,545)$ |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | 26,389 | $-$ | 12,500 | - | - | - | - | - | - | 38,889 |
| Service tax charge on linked charges |  | - | - |  |  | - | 572,709 | 179,430 | 31,732 | 26,859 | 810,730 |
| Total (B) |  | 1,332,155 | 8,042 | 576,645 | 14,031 | 11,409 | 4,644,564 | 393,070 | 55,477 | 61,930 | 7,097,323 |
| Benefits paid (Net) | 4 | 1,036,823 | 796,874 | 199,998 | 322,048 | 8,665 | 11,287,604 | 16,336,609 | 75,306 | 2,767,978 | 32,831,905 |
| Interim bonus paid |  | 31,415 | 1,892 | - | - | - | - | - | - | - | 33,307 |
| Change in valuation of policy liabilities |  | - | - | 7775057 | 1, ${ }^{-}$ | - | - | (60; | - | ) | 1308798 |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) (b) Amount ceded in reinsurance |  | 5,104,859 | $(231,560)$ | $7,775,057$ $(1,148,797)$ | 1,129,759 | $(5,577)$ | 409,949 | $(66,636)$ | 6,586 | $(432,639)$ | 13,689,798 |
| (b) Amount ceded in reinsurance |  |  |  | $(1,148,797)$ | - | - | . | - | - | - | $(1,148,797)$ |
| (c) Amount accepted in reinsurance |  |  | - | - | - | - | - ${ }^{-1}$ | (1,088, ${ }^{-}$ | - | - | - |
| (d) Fund reserve |  |  | - |  | - | - | 36,661,143 | $(1,688,290)$ | 736,998 | 779,394 | 36,489,245 |
| (e) Funds for discontinued policies |  |  |  |  |  |  | 2,985,961 | 40,613 | - | - | 3,026,574 |
| Total (C) |  | 6,173,097 | 567,206 | 6,826,258 | 1,451,807 | 3,088 | 51,344,657 | 14,622,296 | 818,890 | 3,114,733 | 84,922,032 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | $(341,106)$ | 5,381 | 801,740 | - | 35,544 | 9,640 | 1,261,282 | 127,242 | 197,857 | 2,097,580 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 8 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 3.6 of schedule 16 |  | $(294,485)$ | - | - | - | - | (802) | - | - | - | $\begin{array}{r} (294,485) \\ (802) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | $(635,591)$ | 5,381 | 801,740 | - | 35,544 | 8,838 | 1,261,282 | 127,242 | 197,857 | 1,802,293 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 14 of schedule 16) |  | 280,134 | 110,944 | 491,888 | - | 85,544 | 79,279 | 1,561,746 | 168,028 | 247,857 | 3,025,420 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | $(915,725)$ | $(105,563)$ | 309,852 | - | $(50,000)$ | $(70,441)$ | $(300,464)$ | $(40,786)$ | $(50,000)$ | $(1,223,127)$ |
| Total |  | $(635,591)$ | 5,381 | 801,740 | - | 35,544 | 8,838 | 1,261,282 | 127,242 | 197,857 | 1,802,293 |

## ICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Revenue Account for the quarter ended March 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Annuity Non | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 31,415 | 1,892 | - | - | - | - | - | - | - | 33,307 |
| (b) Allocation of bonus to policyholders' |  | 2,407,870 | 995,448 | - | - | - | - | - | - | - | 3,403,318 |
| (c) Surplus shown in the Revenue Account |  | $(341,106)$ | 5,381 | 801,740 | - | 35,544 | 9,640 | 1,261,282 | 127,242 | 197,857 | 2,097,580 |
| Total Surplus |  | 2,098,179 | 1,002,721 | 801,740 | - | 35,544 | 9,640 | 1,261,282 | 127,242 | 197,857 | 5,534,205 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at January 1, 2015 |  | 2,944,175 | 1,613,929 | 1,358,014 | - | 50,000 | 79,722 | 313,849 | 88,328 | 50,000 | 6,498,017 |
| Add: Current period appropriation |  | $(915,725)$ | $(105,563)$ | 309,852 | - | $(50,000)$ | $(70,441)$ | $(300,464)$ | $(40,786)$ | $(50,000)$ | (1,223,127) |
| Balance carried forward to Balance Sheet |  | 2,028,450 | 1,508,366 | 1,667,866 | - | - | 9,281 | 13,385 | 47,542 | - | 5,274,890 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Revenue Account
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## or S.R.BATLIBOI \& CO. LLP

Chartered Accountants
ICAI Firm Reg. No. $301003 E$
or B S R \& Co. LLP
CAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath

Partner
Membership No. 113156

## Chanda Kochhar

Chairperson
DIN: 00043617

## Keki Dadiseth

Director
DIN: 00052165

## er Shrawan Jalan <br> Partner <br> Membership No. 102102

Appointed Actuary

## ief Financial Offic

Sandeep Bakhshi
Managing Director and CEO
DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

Vyoma Manek
Company Secretary

