## ICICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000

## Condensed Revenue Account for the nine months ended December 31, 2016

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 16,918,113 \\ (12,148) \end{array}$ | $\begin{array}{r} 174,339 \\ (42) \end{array}$ | $\begin{array}{r} 19,375,305 \\ (839,555) \end{array}$ | 799,825 | 133,613 - | $1,485,102$ | $\begin{gathered} 97,746 \\ (26,633) \end{gathered}$ | $\begin{array}{r} 98,322,220 \\ (339,921) \end{array}$ | $4,280,404$ <br> (70) | $\begin{gathered} 754,788 \\ (238,486) \end{gathered}$ | $\begin{gathered} 5,403,720 \\ (32) \\ - \\ \hline \end{gathered}$ | $\begin{array}{r} 147,745,175 \\ (1,456,887) \end{array}$ |
| Sub-total |  | 16,905,965 | 174,297 | 18,535,750 | 799,825 | 133,613 | 1,485,102 | 71,113 | 97,982,299 | 4,280,334 | 516,302 | 5,403,688 | 146,288,288 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 4,211,308 \\ 1,210,313 \\ (4,297) \\ - \\ 53,216 \end{array}$ | $\begin{gathered} 602,964 \\ 166,228 \\ (1,917) \\ - \\ 29,002 \end{gathered}$ | $\begin{array}{r} 5,434,045 \\ 464,419 \\ (6,500) \\ - \\ (7,769) \end{array}$ | $\begin{array}{r} 24,128 \\ 1,801 \\ (131) \\ - \\ 1,089 \end{array}$ | $\begin{gathered} 3,809 \\ - \\ - \\ - \\ 658 \end{gathered}$ | $\begin{array}{r} 1,365,347 \\ 376,816 \\ (8,135) \\ - \\ 6,551 \end{array}$ | $\begin{gathered} 33,558 \\ 1,492 \\ - \\ - \\ 537 \end{gathered}$ | $\begin{gathered} 12,812,877 \\ 29,956,325 \\ (5,160,375) \\ 5,840,951 \\ 3,498,460 \end{gathered}$ | $\begin{gathered} 3,545,383 \\ 17,813,455 \\ (1,745,379) \\ (3,870,063) \\ 465,364 \end{gathered}$ | $\begin{gathered} 161,010 \\ 444,867 \\ (18,845) \\ 64,895 \\ 11,253 \end{gathered}$ | $\begin{gathered} 2,834,668 \\ 2,501,282 \\ (261,767) \\ 616,423 \\ 536,637 \end{gathered}$ | $\begin{gathered} 31,029,097 \\ 52,936,998 \\ (7,207,346) \\ 2,652,206 \\ 4,594,998 \end{gathered}$ |
| Sub-total |  | 5,470,540 | 796,277 | 5,884,195 | 26,887 | 4,467 | 1,740,579 | 35,587 | 46,948,238 | 16,208,760 | 663,180 | 6,227,243 | 84,005,953 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 55,395 \\ 3,080 \\ \hline \end{array}$ | $\begin{array}{r} 524 \\ 19 \\ \hline \end{array}$ | $\begin{array}{r}72,712 \\ 2,804 \\ \hline\end{array}$ | 16,603 | 2,050 | 31 | 95 10 | 300,200 263 10,328 | 440 | 34 | 139 | $\begin{array}{r} 18,653 \\ 300,200 \\ 128,989 \\ 16,885 \\ \hline \end{array}$ |
| Sub-total |  | 58,475 | 543 | 75,516 | 16,603 | 2,050 | 31 | 105 | 310,791 | 440 | 34 | 139 | 464,727 |
| Total (A) |  | 22,434,980 | 971,117 | 24,495,461 | 843,315 | 140,130 | 3,225,712 | 106,805 | 145,241,328 | 20,489,534 | 1,179,516 | 11,631,070 | 230,758,968 |
| Commission | 2 | 1,296,754 | 967 | 969,651 | 25 | - | 1,369 | 2,428 | 2,777,039 | 28,944 | 4,582 |  | 5,081,759 |
| Operating expenses related to Insurance business | 3 | 2,693,521 | 16,311 | 2,592,352 | 15,453 | 1,857 | 30,715 | 9,370 | 10,534,928 | 407,843 | 55,903 | 145,494 | 16,503,747 |
| Provision for doubtful debts |  | $(4,304)$ | 81 | $(10,418)$ | (75) | - | 137 | 78 | $(17,999)$ | 1,740 | 324 | (100) | $(30,536)$ |
| Bad debts written off Provisions (other than taxatio |  | 15,904 | 57 | 21,202 | - | - | 30 | 101 | 43,301 | 1,254 | 226 | 1 | 82,076 |
| (a) For diminution in the value of investments (Net) <br> (b) Others |  | 12,280 |  | 13,904 | - |  | - | - | - | - | - | - | 26,184 |
| Service tax charge on linked charges |  | - |  |  |  |  |  |  | 2,430,333 | 375,770 | 108,511 | 97,533 | 3,012,147 |
| Total (B) |  | 4,014,155 | 17,416 | 3,586,691 | 15,403 | 1,857 | 32,251 | 11,977 | 15,767,602 | 815,551 | 169,546 | 242,928 | 24,675,377 |
| Benefits paid (Net) | 4 | 3,582,311 | 544,291 | 1,594,028 | 4,436 | 1,000 | 1,061,975 | 20,537 | 55,767,015 | 28,929,783 | 290,598 | 8,935,906 | 100,731,880 |
| Interim bonus paid |  | 223,840 | 3,077 | - | - | - | - | - | - | - |  |  | 226,917 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 13,407,625 | 156,908 | 30,722,845 | 823,476 | 137,273 | 1,461,189 | $(40,797)$ | 559,901 | $(76,083)$ | 11,530 | 426,222 | 47,590,089 |
| (b) Amount ceded in reinsurance |  |  |  | $(13,578,645)$ | - | - |  | - |  | - | - | - | $(13,578,645)$ |
| (c) Amount accepted in reinsurance |  |  |  | - |  |  |  |  |  | - | - | - | - |
| (d) Fund reserve |  | - | - | - |  | - | - | - | 64,073,942 | (11,770,870) | 431,671 | 1,893,709 | 54,628,452 |
| (e) Funds for discontinued policies |  | - |  |  |  | - | - | - | 7,163,851 | 373,023 | - | - | 7,536,874 |
| Total (C) |  | 17,213,776 | 704,276 | 18,738,228 | 827,912 | 138,273 | 2,523,164 | $(20,260)$ | 127,564,709 | 17,455,853 | 733,799 | 11,255,837 | 197,135,567 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,207,049 | 249,425 | 2,170,542 | - | - | 670,297 | 115,088 | 1,909,017 | 2,218,130 | 276,171 | 132,305 | 8,948,024 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(593,610)$ | - | $\begin{array}{r}\text { - } \\ \hline\end{array}$ | - | - | - | - | (248) | - | - | - | $\begin{array}{r} (593,610) \\ (248) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 613,439 | 249,425 | 2,170,542 | - | - | 670,297 | 115,088 | 1,908,769 | 2,218,130 | 276,171 | 132,305 | 8,354,166 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) Transfer to other Reserves <br> Balance being funds for future appropriation |  | 613,439 | $249,425$ | $3,577,030$ - $(1,406,488)$ | - | - | 670,297 | 115,088 | $\begin{array}{r} 1,910,490 \\ - \\ (1,721) \\ \hline \end{array}$ | $\begin{gathered} 2,227,843 \\ - \\ (9,713) \\ \hline \end{gathered}$ | $\begin{gathered} 291,016 \\ - \\ (14,845) \end{gathered}$ | 132,305 | $\begin{gathered} 8,924,069 \\ - \\ (569,903) \\ \hline \end{gathered}$ |
| Total |  | 613,439 | 249,425 | 2,170,542 | - | - | 670,297 | 115,088 | 1,908,769 | 2,218,130 | 276,171 | 132,305 | 8,354,166 |

## ICICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000

## Condensed Revenue Account for the nine months ended December 31, 2016

Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par Variable Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2016 |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | - | - | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Add: Current period appropriation |  | 613,439 | 249,425 | $(1,406,488)$ | - | - | - | - | $(1,721)$ | $(9,713)$ | $(14,845)$ | - | (569,903) |
| Balance carried forward to Balance Sheet |  | 3,592,126 | 2,020,237 | 390,649 | - | - | - | - | 3,147 | 4,572 | 38,499 | - | 6,049,230 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

## Significant accounting policies \& notes

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## FORM A-RA

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For B S R \& Co. LLP

Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022
For Waiker Chandiok \& Co LLP
(formerly Walker, Chandiok \& Co
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Venkataramanan Vishwanath <br> Partne <br> Membership No. 113156

## Khushroo B. Panthak <br> Partner

Membership No. 42423

## Chanda Kochhar <br> Chairperson <br> DIN: 00043617

V. Sridar
Director
DIN: 02241339

Virector
DIN: 02241339

For and on behalf of the Board of Directors

## Sandeep Bakhshi Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

Place: Mumbai
Date : January 24, 2017

Asha Murali
Appointed Actuary

Vyoma Manek
Company Secretary

## ICICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000

## Condensed Revenue Account for the nine months ended December 31, 2015

| Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 13,554,116 \\ (7,185) \end{array}$ | $\begin{array}{r} 182,447 \\ (52) \end{array}$ | $\begin{array}{r} 16,095,959 \\ (654,461) \end{array}$ |  | - - - | 1,156,813 | $\begin{aligned} & 109,586 \\ & (28,329) \end{aligned}$ | $\begin{gathered} 77,032,814 \\ (305,207) \end{gathered}$ | $\begin{gathered} 5,198,350 \\ (95) \\ - \\ \hline \end{gathered}$ | $\begin{gathered} 920,120 \\ (236,853) \end{gathered}$ | 13,536,392 <br> (28) | $\begin{gathered} 127,786,597 \\ (1,232,210) \end{gathered}$ |
| Sub-total |  | 13,546,931 | 182,395 | 15,441,498 | - | - | 1,156,813 | 81,257 | 76,727,607 | 5,198,255 | 683,267 | 13,536,364 | 126,554,387 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 3,320,337 \\ 564,462 \\ (11,398) \\ - \\ 86,199 \\ \hline \end{gathered}$ | $\begin{gathered} 728,270 \\ 127,299 \\ (28,949) \\ - \\ 49,076 \\ \hline \end{gathered}$ | $\begin{array}{r} 4,429,504 \\ 367,041 \\ (39,743) \\ - \\ 10,559 \\ \hline \end{array}$ | - <br>  |  | $1,305,038$ <br> 15,718 <br> $(577)$ <br> - <br> 10,231 | $\begin{gathered} 35,630 \\ 4,191 \\ - \\ - \\ 528 \\ \hline \end{gathered}$ | $\begin{array}{r} 11,468,742 \\ 24,797,023 \\ (4,495,528) \\ (35,068,370) \\ 2,845,621 \\ \hline \end{array}$ | $\begin{array}{r} 4,314,449 \\ 16,134,329 \\ (1,565,667) \\ (20,319,954) \\ 524,261 \\ \hline \end{array}$ | $\begin{array}{r} 153,487 \\ 313,761 \\ (38,044) \\ (484,391) \\ 7,698 \\ \hline \end{array}$ | $\begin{array}{r} 3,058,232 \\ 1,428,132 \\ (368,145) \\ (2,101,550) \\ 505,083 \\ \hline \end{array}$ | $\begin{array}{r} 28,813,689 \\ 43,751,956 \\ (6,548,051) \\ (57,974,265) \\ 4,039,256 \end{array}$ |
| Sub-total |  | 3,959,600 | 875,696 | 4,767,361 | - | - | 1,330,410 | 40,349 | $(452,512)$ | $(912,582)$ | $(47,489)$ | 2,521,752 | 12,082,585 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 50,315 \\ 3,630 \end{array}$ | $\begin{array}{r} 738 \\ 31 \end{array}$ | $\begin{array}{r}69,342 \\ 1,654 \\ \hline\end{array}$ | - | - | 60 | -146 12 | - 481 14,519 | 835 | 86 | 356 | $\begin{array}{r} 121,022 \\ 21,183 \\ \hline \end{array}$ |
| Sub-total |  | 53,945 | 769 | 70,996 | - |  | 60 | 158 | 15,000 | 835 | 86 | 356 | 142,205 |
| Total (A) |  | 17,560,476 | 1,058,860 | 20,279,855 | - | - | 2,487,283 | 121,764 | 76,290,095 | 4,286,508 | 635,864 | 16,058,472 | 138,779,177 |
| Commission | 2 | 1,130,863 | 1,533 | 634,027 |  |  | 1,229 | 2,814 | 2,216,501 | 34,691 | 6,949 | 201 | 4,028,808 |
| Operating expenses related to Insurance business | 3 | 2,546,781 | 19,070 | 1,104,594 | - |  | 32,421 | 8,256 | 9,635,872 | 528,841 | 56,356 | 117,778 | 14,049,969 |
| Provision for doubtful debts |  | 8,248 | 103 | 4,504 | - |  | 62 | (33) | 10,305 | 148 | (91) | (49) | 23,197 |
| Bad debts written off |  | 6,464 | 32 | 7,640 | - | - | 20 | 47 | 25,229 | 939 | 145 | - | 40,516 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | 62,699 | - | 32,297 | - | - | - | - | . | . | . | - | 94,996 |
| (b) Others |  | - |  |  | - |  | - | - |  | - | - | - | - |
| Service tax charge on linked charges |  |  |  |  |  |  |  |  | 1,886,354 | 425,093 | 101,102 | 88,122 | 2,500,671 |
| Total (B) |  | 3,755,055 | 20,738 | 1,783,062 | - | - | 33,732 | 11,084 | 13,774,261 | 989,712 | 164,461 | 206,052 | 20,738,157 |
| Benefits paid (Net) | 4 | 3,146,360 | 7,942,269 | 973,788 | - |  | 965,784 | 24,179 | 29,145,259 | 33,229,532 | 269,493 | 17,421,307 | 93,117,971 |
| Interim bonus paid |  | 121,178 | 3,054 |  | - | - |  | - |  |  |  | - | 124,232 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 10,500,732 | (7,131,510) | 16,921,320 | - |  | 198,437 | $(62,918)$ | 244,849 | $(148,769)$ | 92,160 | 272,198 | 20,886,499 |
| (b) Amount ceded in reinsurance |  | - | - | $(2,685,482)$ | - |  | - | - | - | - | - | - | $(2,685,482)$ |
| (c) Amount accepted in reinsurance |  | - | - | - |  |  | - | - | - | - | - | - | - |
| (d) Fund reserve |  | - | - | - | - |  | - | - | 23,446,117 | $(32,700,229)$ | $(137,747)$ | $(2,100,027)$ | $(11,491,886)$ |
| (e) Funds for discontinued policies |  | - | - | - | - | - | - | - | 8,693,145 | 214,717 | - | - | 8,907,862 |
| Total (C) |  | 13,768,270 | 813,813 | 15,209,626 | - | - | 1,164,221 | $(38,739)$ | 61,529,370 | 595,251 | 223,906 | 15,593,478 | 108,859,196 |
| Surplus/(deficit) (D) $=(\mathbf{A}$ )-(B)-(C) |  | 37,151 | 224,309 | 3,287,167 | - | - | 1,289,330 | 149,419 | 986,464 | 2,701,545 | 247,497 | 258,942 | 9,181,824 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(8,440)$ | - - | $\begin{array}{r}\text { - } \\ \text { - } \\ \hline\end{array}$ | - | - | $\begin{array}{r}\text { - } \\ - \\ \hline\end{array}$ | - - | (405) | $\begin{array}{r}\text { - } \\ \hline\end{array}$ | - | - - | $\begin{array}{r} (8,440) \\ (405) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 28,711 | 224,309 | 3,287,167 | - | - | 1,289,330 | 149,419 | 986,059 | 2,701,545 | 247,497 | 258,942 | 9,172,979 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  |  |  | 3,449,618 | - |  | 1,289,330 | 149,419 | 988,869 | 2,700,580 | 241,036 | 258,942 | 9,077,794 |
| Transfer to other Reserves |  | - |  |  | - | - |  |  |  |  |  |  | - |
| Balance being funds for future appropriation |  | 28,711 | 224,309 | $(162,451)$ | - | - |  | - | $(2,810)$ | 965 | 6,461 | - | 95,185 |
| Total |  | 28,711 | 224,309 | 3,287,167 | - | - | 1,289,330 | 149,419 | 986,059 | 2,701,545 | 247,497 | 258,942 | 9,172,979 |

## ICICI Prudential Life Insurance Company Limited

## FORM A-RA

Regn.No. 105 dated 24.11. 2000
Condensed Revenue Account for the nine months ended December 31, 2015
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2015 |  | 2,028,450 | 1,508,366 | 1,667,866 | - | - | - | - | 9,281 | 13,385 | 47,542 | - | 5,274,890 |
| Add: Current period appropriation |  | 28,711 | 224,309 | $(162,451)$ | - | - | - | - | $(2,810)$ | 965 | 6,461 | - | 95,185 |
| Balance carried forward to Balance Sheet |  | 2,057,161 | 1,732,675 | 1,505,415 | - | - | - | - | 6,471 | 14,350 | 54,003 | - | 5,370,075 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

Select explanatory notes
16

| $\mathbf{2 , 0 5 7 , 1 6 1}$ | $\mathbf{1 , 7 3 2 , 6 7 5}$ | $\mathbf{1 , 5 0 5 , 4 1 5}$ |
| ---: | ---: | ---: | ---: |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.
As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For B S R\&Co. LLP

Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partner

Membership No. 113156
or Walker Chandiok \& Co LLP
(formerly Walker, Chandiok \& Co)
Chartered Accountants
CAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky <br> Partner <br> Membership No. 42423

Chanda Kochha
Chairperson
DIN: 00043617

## V. Sridar <br> Director

DIN: 02241339

For and on behalf of the Board of Directors

## Sandeep Bakhsh MIN: 00109206

 $\begin{array}{ll}\text { Sandeep Bakhshi } & \text { Sandeep Batra } \\ \text { Managing Director and CEO } & \text { Executive Directo }\end{array}$
## Executive Director

 DIN: 03620913
## Satyan Jambunathan

Chief Financial Officer

## Asha Murali

 Appointed ActuaryVyoma Manek Vyoma Manek
Company Secretary

Place : Mumbai
Date : January 24, 2017

## ICICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Condensed Revenue Account for the quarter ended December 31, 2016

| Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 6,974,465 \\ (4,949) \end{array}$ | 66,691 <br> (25) | $\begin{gathered} 6,764,146 \\ (271,640) \end{gathered}$ | $46,794$ | 3,700 | 475,258 | $\begin{gathered} 33,709 \\ (8,802) \end{gathered}$ | $\begin{array}{r} 39,737,728 \\ (119,653) \end{array}$ | 1,365,454 <br> (34) | $\begin{gathered} 238,774 \\ (79,740) \\ - \end{gathered}$ | 1,753,286 <br> (27) | $\begin{array}{r} 57,460,005 \\ (484,870) \end{array}$ |
| Sub-total |  | 6,969,516 | 66,666 | 6,492,506 | 46,794 | 3,700 | 475,258 | 24,907 | 39,618,075 | 1,365,420 | 159,034 | 1,753,259 | 56,975,135 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 1,461,254 \\ 551,999 \\ (2,038) \\ - \\ 20,052 \\ \hline \end{array}$ | $\begin{array}{r} 198,501 \\ 140,569 \\ (954) \\ - \\ 9,402 \\ \hline \end{array}$ | $\begin{gathered} 1,907,053 \\ 123,431 \\ (6,500) \\ - \\ (10) \\ \hline \end{gathered}$ | $\begin{gathered} 15,060 \\ 1,801 \\ - \\ - \\ 333 \end{gathered}$ | $\begin{gathered} 2,362 \\ - \\ - \\ - \\ 371 \\ \hline \end{gathered}$ | $\begin{gathered} 456,709 \\ 224,090 \\ - \\ 3,424 \\ \hline \end{gathered}$ | $\begin{gathered} 10,754 \\ 443 \\ - \\ - \\ 246 \end{gathered}$ | $\begin{array}{r} 3,949,749 \\ 7,974,313 \\ (850,111) \\ (20,493,534) \\ 1,048,515 \\ \hline \end{array}$ | $\begin{array}{r} 945,475 \\ 4,015,375 \\ (187,792) \\ (9,080,491) \\ 116,997 \\ \hline \end{array}$ | $\begin{array}{r} 48,622 \\ 168,916 \\ (4,453) \\ (486,392) \\ 1,481 \\ \hline \end{array}$ | $\begin{gathered} 945,171 \\ 829,768 \\ (57,699) \\ (783,356) \\ 129,109 \end{gathered}$ | $\begin{array}{r} 9,940,710 \\ 14,030,705 \\ (1,109,547) \\ (30,843,773) \\ 1,329,920 \\ \hline \end{array}$ |
| Sub-total |  | 2,031,267 | 347,518 | 2,023,974 | 17,194 | 2,733 | 684,223 | 11,443 | $(8,371,068)$ | $(4,190,436)$ | $(271,826)$ | 1,062,993 | $(6,651,985)$ |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 19,705 \\ 1,129 \\ \hline \end{array}$ | $\begin{array}{r} 140 \\ 5 \end{array}$ | $\begin{array}{r} 23,876 \\ 1,031 \end{array}$ | $(1,938)$ | (346) | 12 | - 29 | - <br> 102,765 <br> 85 <br> 4,309 | 167 |  <br> - <br> - | 60 | $(2,284)$ 102,765 43,835 6,718 |
| Sub-total |  | 20,834 | 145 | 24,907 | $(1,938)$ | (346) | 12 | 33 | 107,159 | 167 | 1 | 60 | 151,034 |
| Total (A) |  | 9,021,617 | 414,329 | 8,541,387 | 62,050 | 6,087 | 1,159,493 | 36,383 | 31,354,166 | $(2,824,849)$ | $(112,791)$ | 2,816,312 | 50,474,184 |
| Commission | 2 | 472,088 | 174 | 334,849 | 25 |  | 280 | 832 | 1,175,586 | 10,032 | 1,466 |  | 1,995,332 |
| Operating expenses related to Insurance business | 3 | 786,958 | 8,082 | 974,095 | 952 | 97 | 8,849 | 3,335 | 3,570,112 | 127,935 | 19,743 | 50,578 | 5,550,736 |
| Provision for doubtful debts |  | $(2,574)$ | (13) | $(5,199)$ | - | - | (15) | (26) | $(9,068)$ | (377) | (74) | - | $(17,346)$ |
| Bad debts written off |  | 4,688 | 19 | 5,237 | - | - | 30 | 26 | 18,130 | 425 | 66 | 1 | 28,622 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | 12,280 | - | - | - | - | - | - | . | - | - | - | 12,280 |
| Service tax charge on linked charges |  | - | - |  | - | - | - | - | 866,013 | 121,148 | 36,551 | 32,820 | 1,056,532 |
| Total (B) |  | 1,273,440 | 8,262 | 1,308,982 | 977 | 97 | 9,144 | 4,167 | 5,620,773 | 259,163 | 57,752 | 83,399 | 8,626,156 |
| Benefits paid (Net) | 4 | 1,218,321 | 122,962 | 662,867 | 1,867 | 1,000 | 353,347 | 4,409 | 18,834,938 | 7,047,955 | 85,581 | 1,560,457 | 29,893,704 |
| Interim bonus paid |  | 82,240 | 992 | - | - | - | - | - | - | - | - | - | 83,232 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 5,818,830 | 187,723 | 10,735,013 | 59,206 | 4,990 | 461,573 | $(3,905)$ | 496,976 | 30,463 | 3,978 | 146,124 | 17,940,971 |
| (b) Amount ceded in reinsurance |  |  | - | $(4,904,542)$ | . | - | - | - | - | - | - | - | $(4,904,542)$ |
| (c) Amount accepted in reinsurance |  |  |  | - | - |  | - |  |  | - | - |  |  |
| (d) Fund reserve |  |  |  |  |  |  | - |  | 4,548,117 | (10,911,940) | $(359,527)$ | 995,624 | $(5,727,726)$ |
| (e) Funds for discontinued policies |  | - |  |  |  | - | - |  | 1,325,026 | 77,162 | - | - | 1,402,188 |
| Total (C) |  | 7,119,391 | 311,677 | 6,493,338 | 61,073 | 5,990 | 814,920 | 504 | 25,205,057 | $(3,756,360)$ | $(269,968)$ | 2,702,205 | 38,687,827 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 628,786 | 94,390 | 739,067 | - | - | 335,429 | 31,712 | 528,336 | 672,348 | 99,425 | 30,708 | 3,160,201 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(233,799)$ | - | - |  |  | - |  | (22) | - | - | - - | $\begin{array}{r} (233,799) \\ (22) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 394,987 | 94,390 | 739,067 | - | - | 335,429 | 31,712 | 528,314 | 672,348 | 99,425 | 30,708 | 2,926,380 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - |  | 1,586,776 | - | - | 335,429 | 31,712 | 528,466 | 672,859 | 101,979 | 30,708 | 3,287,929 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | 394,987 | 94,390 | $(847,709)$ | - | - | - | - | (152) | (511) | $(2,554)$ | - | $(361,549)$ |
| Total |  | 394,987 | 94,390 | 739,067 | - | - | 335,429 | 31,712 | 528,314 | 672,348 | 99,425 | 30,708 | 2,926,380 |

CICI Prudential Life Insurance Company Limited
Regn.No. 105 dated 24.11.2000
Condensed Revenue Account for the quarter ended December 31, 2016
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par Variable Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at Oct 1, 2016 |  | 3,197,139 | 1,925,847 | 1,238,358 | - | - | - | - | 3,299 | 5,083 | 41,053 | - | 6,410,779 |
| Add: Current period appropriation |  | 394,987 | 94,390 | $(847,709)$ | - | - | - | - | (152) | (511) | $(2,554)$ | - | $(361,549)$ |
| Balance carried forward to Balance Sheet |  | 3,592,126 | 2,020,237 | 390,649 | - | - | - | - | 3,147 | 4,572 | 38,499 | - | 6,049,230 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies \& notes
16

## FORM A-RA

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For B S R\&Co. LLP

Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partne

Membership No. 113156

For Walker Chandiok \& Co LL
(formerly Walker, Chandiok \& Co)
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthak <br> Partner

Membership No. 42423

## Chanda Kochhar <br> Chairperson

DIN: 00043617

V. Sridar<br>Director<br>DIN: 02241339

For and on behalf of the Board of Directors

## Sandeep Bakhshi Managing Director DIN: 00109206

Sandeep Batra Executive Directo DIN: 03620913

Place : Mumbai
Place : Mumbai
Date : January 24, 2017

## Satyan Jambunathan

Chief Financial Officer

Asha Murali
Appointed Actuary

Vyoma Manek
Company Secretary

## CICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Condensed Revenue Account for the quarter ended December 31, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | $\begin{aligned} & \text { Annuity Non } \\ & \text { Par } \end{aligned}$ | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 5,709,252 \\ (2,298) \end{array}$ | 68,051 <br> (5) | $\begin{gathered} 5,831,222 \\ (210,096) \end{gathered}$ |  | - | 234,421 | $\begin{gathered} 37,050 \\ (9,255) \end{gathered}$ | $\begin{array}{r} 29,705,927 \\ (103,728) \end{array}$ | $\begin{gathered} 1,525,127 \\ (16) \end{gathered}$ | $\begin{gathered} 282,024 \\ (78,682) \end{gathered}$ | 1,207,712 | $\begin{array}{r} 44,600,786 \\ (404,080) \end{array}$ |
| Sub-total |  | 5,706,954 | 68,046 | 5,621,126 | - | - | 234,421 | 27,795 | 29,602,199 | 1,525,111 | 203,342 | 1,207,712 | 44,196,706 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 1,119,847 \\ 258,634 \\ (3,001) \\ - \\ 33,696 \\ \hline \end{array}$ | $\begin{gathered} 212,758 \\ 22,616 \\ (2,431) \\ - \\ 9,519 \\ \hline \end{gathered}$ | $\begin{array}{r} 1,516,594 \\ 75,781 \\ (4,635) \\ - \\ 4,885 \\ \hline \end{array}$ | : | : | $\begin{gathered} 444,463 \\ 1,551 \\ - \\ - \\ 5,446 \\ \hline \end{gathered}$ | $\begin{gathered} 11,418 \\ 138 \\ - \\ - \\ 210 \\ \hline \end{gathered}$ | $\begin{array}{r} 3,456,209 \\ 5,470,139 \\ (871,628) \\ (550,546) \\ 924,301 \\ \hline \end{array}$ | $\begin{array}{r} 1,117,234 \\ 3,371,296 \\ (338,653) \\ (654,454) \\ 135,943 \\ \hline \end{array}$ | $\begin{array}{r} 44,809 \\ 112,784 \\ (8,980) \\ (52,926) \\ 1,117 \\ \hline \end{array}$ | $\begin{gathered} 998,147 \\ 347,636 \\ (61,745) \\ (728,319) \\ 140,890 \end{gathered}$ | $\begin{array}{r} 8,921,479 \\ 9,660,575 \\ (1,291,073) \\ (1,986,245) \\ 1,256,007 \\ \hline \end{array}$ |
| Sub-total |  | 1,409,176 | 242,462 | 1,592,625 |  | - | 451,460 | 11,766 | 8,428,475 | 3,631,366 | 96,804 | 696,609 | 16,560,743 |
| Other income Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 17,039 \\ 1,083 \\ \hline \end{array}$ | $\begin{array}{r}172 \\ 8 \\ \hline\end{array}$ | $\begin{array}{r} -\quad \\ 23,060 \\ 475 \\ \hline \end{array}$ | $:$ | $:$ | 14 | 41 | 115 4,119 | 232 | 23 | 51 | 40,427 6,011 |
| Sub-total |  | 18,122 | 180 | 23,535 |  |  | 14 | 47 | 4,234 | 232 | 23 | 51 | 46,438 |
| Total (A) |  | 7,134,252 | 310,688 | 7,237,286 | - | - | 685,895 | 39,608 | 38,034,908 | 5,156,709 | 300,169 | 1,904,372 | 60,803,887 |
| Commission | 2 | 454,164 | 741 | 214,823 |  |  | 250 | 862 | 804,750 | 9,312 | 1,917 | 201 | 1,487,020 |
| Operating expenses related to Insurance business | 3 | 957,822 | 5,096 | 385,529 | - | - | 7,825 | 3,458 | 3,251,441 | 175,483 | 18,092 | 35,247 | 4,839,993 |
| Provision for doubfful debts |  | 947 | 36 | $(2,083)$ |  | - | (5) | 5 | $(6,821)$ | 190 | 30 | (78) | $(7,779)$ |
| Bad debts written off |  | 4,020 | 13 | 3,269 | - | - | 20 | 19 | 19,625 | 540 | 54 | - | 27,560 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) |  | 36,309 | . | 12,500 | - | - | . | . |  |  |  |  | 48,809 |
| (b) Others |  |  | - |  |  |  | - | - |  | - | - 71 | - |  |
| Service tax charge on linked charges |  |  |  |  |  |  |  |  | 686,885 | 131,519 | 34,711 | 30,413 | 883,528 |
| Total (B) |  | 1,453,262 | 5,886 | 614,038 | - | - | 8,090 | 4,344 | 4,755,880 | 317,044 | 54,804 | 65,783 | 7,279,131 |
| Benefits paid (Net) | 4 | 839,412 37,507 |  | 312,900 |  |  | 332,740 | 11,571 | 12,431,976 | 10,174,801 | 87,883 | 1,795,098 | 26,996,835 |
| Interim bonus paid <br> Change in valuation of policy liabilities |  | 37,507 | 878 |  |  | - |  |  |  | - |  | - | 38,385 |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 5,028,860 | $(830,684)$ | 5,985,091 |  |  | $(808,243)$ | $(32,701)$ | 67,399 | $(44,476)$ | 31,419 | 53,686 | 9,450,351 |
| (b) Amount ceded in reinsurance |  |  |  | $(912,089)$ |  | - |  |  |  |  |  |  | (912,089) |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  |  |  | - |  | - |  |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 18,415,098 | $(6,123,846)$ | 26,359 | $(144,694)$ | 12,172,917 |
| (e) Funds for discontinued policies |  |  |  |  |  |  |  |  | 1,900,452 | 41,533 |  | - | 1,941,985 |
| Total (C) |  | 5,905,779 | 180,648 | 5,385,902 | - | - | (475,503) | $(21,130)$ | 32,814,925 | 4,048,012 | 145,661 | 1,704,090 | 49,688,384 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | $(224,789)$ | 124,154 | 1,237,346 | - | - | 1,153,308 | 56,394 | 464,103 | 791,653 | 99,704 | 134,499 | 3,836,372 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | 28,388 | - | - | - | - | - | - | (138) | - | - | - | $\begin{array}{r} 28,388 \\ (138) \end{array}$ |
| Surplus/(deficit) after tax |  | $(196,401)$ | 124,154 | 1,237,346 | - | - | 1,153,308 | 56,394 | 463,965 | 791,653 | 99,704 | 134,499 | 3,864,622 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  |  |  | 898,361 |  |  | 1,153,308 | 56,394 | 464,924 | 785,233 | 96,371 | 134,499 | 3,589,090 |
|  |  | $(196,401)$ | 124,154 | 338,985 |  |  |  |  | (959) | 6,420 | 3,333 | $\overline{-}$ | 275,532 |
| Total |  | $(196,401)$ | 124,154 | 1,237,346 | - | - | 1,153,308 | 56,394 | 463,965 | 791,653 | 99,704 | 134,499 | 3,864,622 |

Condensed Revenue Account for the quarter ended December 31, 2015 Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par Variable Pension | $\begin{aligned} & \text { Annuity Non } \\ & \text { Par } \end{aligned}$ | Health | Linked Life | $\begin{aligned} & \text { Linked } \\ & \text { Pension } \end{aligned}$ | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at October 1,2015 |  | 2,253,562 | 1,608,521 | 1,166,430 | . | - | - | . | 7,430 | 7,930 | 50,670 | - | 5,094,543 |
| Add: Current period appropriation |  | $(196,401)$ | 124,154 | 338,985 | - | - | - | - | (959) | 6,420 | 3,333 | - | 275,532 |
| Balance carried forward to Balance Sheet |  | 2,057,161 | 1,732,675 | 1,505,415 | - | - | - | - | 6,471 | 14,350 | 54,003 | - | 5,370,075 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |


As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses .

As per our report of even date attached
For BSR\&Co. LLP
Chartered Accountants
ICAI Firm Reg. No. $101248 \mathrm{~W} / \mathrm{W}-100022$

## Venkataramanan Vishwanath

Partner
Membership No. 113156

## For Walker Chandiok \& Co LLP

(formerly Walker, Chandiok \& Co)
CAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky

Partner
Membership No. 4242

## Chanda Kochhar

Chairperson
DIN: 00043617
V. Sridar

Director
DIN: 02241339

## For and on behalf of the Board of Directors <br> and on behalf of the Board of

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Directo DIN: 03620913

## Satyan Jambunatha <br> Chief Financial Officer

Asha Murali
Appointed Actuary

Vyoma Manek
Company Secretary

