Condensed Revenue Account for the quarter ended June 30, 2016

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par <br> Variable | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{gathered} 4,194,610 \\ (3,526) \\ \hline- \\ \hline \end{gathered}$ | $\begin{array}{r} 60,988 \\ (12) \\ -\quad \\ \hline \end{array}$ | $\begin{gathered} 5,156,547 \\ (310,527) \end{gathered}$ | $414,465$ | $431,412$ | $\begin{gathered} 29,981 \\ (8,999) \\ \hline \end{gathered}$ | $\begin{gathered} 22,169,729 \\ (109,220) \\ - \\ \hline \end{gathered}$ | $1,283,592$ <br> $(23)$ <br> - | $\begin{gathered} 239,128 \\ (79,166) \end{gathered}$ | $\begin{array}{r} 1,618,880 \\ (5) \\ -\quad \\ \hline \end{array}$ | $\begin{gathered} 35,599,332 \\ (511,478) \end{gathered}$ |
| Sub-total |  | 4,191,084 | 60,976 | 4,846,020 | 414,465 | 431,412 | 20,982 | 22,060,509 | 1,283,569 | 159,962 | 1,618,875 | 35,087,854 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,280,835 \\ 329,573 \\ - \\ - \\ 18,897 \\ \hline \end{gathered}$ | $\begin{gathered} 200,058 \\ 13,552 \\ - \\ - \\ 8,319 \\ \hline \end{gathered}$ | $\begin{gathered} 1,635,628 \\ 173,517 \\ - \\ - \\ (4,990) \\ \hline \end{gathered}$ | $\begin{aligned} & 35 \\ & - \\ & - \\ & - \\ & 160 \end{aligned}$ | $\begin{gathered} 454,401 \\ 23,413 \\ - \\ - \\ 1,182 \\ \hline \end{gathered}$ | $\begin{gathered} 11,376 \\ 146 \\ - \\ - \\ 162 \end{gathered}$ | $\begin{array}{r} 3,988,412 \\ 9,598,372 \\ (3,797,642) \\ 23,106,839 \\ 1,332,129 \\ \hline \end{array}$ | $\begin{gathered} 1,186,476 \\ 7,029,082 \\ (1,350,849) \\ 5,326,939 \\ 210,690 \\ \hline \end{gathered}$ | $\begin{array}{r} 50,280 \\ 81,196 \\ (12,478) \\ 387,993 \\ 7,500 \\ \hline \end{array}$ | $\begin{gathered} 890,297 \\ 548,775 \\ (200,730) \\ 799,178 \\ 235,158 \\ \hline \end{gathered}$ | $\begin{array}{r} 9,697,798 \\ 17,797,626 \\ (5,361,699) \\ 29,620,949 \\ 1,809,207 \end{array}$ |
| Sub-total |  | 1,629,305 | 221,929 | 1,804,155 | 195 | 478,996 | 11,684 | 34,228,110 | 12,402,338 | 514,491 | 2,272,678 | 53,563,881 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges <br> Miscellaneous income |  | - - 17,141 1,059 | 215 8 | $\begin{array}{r} 22,130 \\ 1,002 \end{array}$ | 52,817 | 9 | - 32 3 | 94,507 92 2,919 | 141 | 17 | 39 | $\begin{array}{r} 52,817 \\ 94,507 \\ 39,610 \\ 5,197 \\ \hline \end{array}$ |
| Sub-total |  | 18,200 | 223 | 23,132 | 52,817 | 9 | 35 | 97,518 | 141 | 17 | 39 | 192,131 |
| Total (A) |  | 5,838,589 | 283,128 | 6,673,307 | 467,477 | 910,417 | 32,701 | 56,386,137 | 13,686,048 | 674,470 | 3,891,592 | 88,843,866 |
| Commission | 2 | 376,056 | 436 | 280,379 |  | 471 | 719 | 589,721 | 8,113 | 1,398 |  | 1,257,293 |
| Operating expenses related to Insurance business | 3 | 1,097,854 | 6,352 | 955,689 | 6,725 | 10,775 | 3,437 | 3,235,755 | 147,422 | 18,762 | 37,407 | 5,520,178 |
| Provision for doubtful debts |  | 4,590 | 98 | 4,764 | (75) | 90 | 132 | 12,985 | 2,075 | 386 | (100) | 24,945 |
| Bad debts written off |  | (46) | 1 | (15) | - | - | 1 | (310) | 9 | 2 | - | (358) |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | - | - | 13,904 | - | - | - | - | - | - | - | 13,904 |
| Service tax charge on linked charges |  | - | - | - | - | - | - | 712,692 | 124,496 | 35,273 | 31,252 | 903,713 |
| Total (B) |  | 1,478,454 | 6,887 | 1,254,721 | 6,650 | 11,336 | 4,289 | 4,550,843 | 282,115 | 55,821 | 68,559 | 7,719,675 |
| Benefits paid (Net) | 4 | 1,162,738 | 95,892 | 458,573 |  | 353,307 | 8,393 | 14,960,563 | 10,221,074 | 95,102 | 1,857,369 | 29,213,011 |
| Interim bonus paid |  | 66,658 | 931 |  | - | - | - | - |  | - | - | 67,589 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 3,151,587 | 89,232 | 9,427,188 | 460,827 | 430,581 | $(11,303)$ | $(137,534)$ | $(67,968)$ | $(3,773)$ | 128,722 | 13,467,559 |
| (b) Amount ceded in reinsurance |  |  |  | $(4,640,473)$ |  | - | - |  |  |  |  | $(4,640,473)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  | - |  | - |  | - | - |  |
| (d) Fund reserve |  |  |  |  |  |  |  | 31,362,537 | 2,247,518 | 422,833 | 1,777,627 | 35,810,515 |
| (e) Funds for discontinued policies |  |  |  |  |  |  |  | 4,703,768 | 228,151 | - | - | 4,931,919 |
| Total (C) |  | 4,380,983 | 186,055 | 5,245,288 | 460,827 | 783,888 | $(2,910)$ | 50,889,334 | 12,628,775 | 514,162 | 3,763,718 | 78,850,120 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | $(20,848)$ | 90,186 | 173,298 | - | 115,193 | 31,322 | 945,960 | 775,158 | 104,487 | 59,315 | 2,274,071 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(3,965)$ | - | - | - | - | - | (239) | - | - | - | $\begin{array}{r} (3,965) \\ (239) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | $(24,813)$ | 90,186 | 173,298 | - | 115,193 | 31,322 | 945,721 | 775,158 | 104,487 | 59,315 | 2,269,867 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - |  | 448,763 | - | 115,193 | 31,322 | 947,380 | 783,092 | 111,930 | 59,315 | 2,496,995 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | (24,813) | 90,186 | $(275,465)$ | - | - | - | $(1,659)$ | $(7,934)$ | $(7,443)$ | - | $(227,128)$ |
| Total |  | $(24,813)$ | 90,186 | 173,298 | - | 115,193 | 31,322 | 945,721 | 775,158 | 104,487 | 59,315 | 2,269,867 |

Condensed Revenue Account for the quarter ended June 30, 2016

| Condensed Revenue Account for the quarter |
| :--- |
| Policyholders' Account (Technical Account) |


| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Annuity Non Par | Health | Linked Life | Linked Pension | Linked <br> Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2016 |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | - | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Add: Current period appropriation |  | $(24,813)$ | 90,186 | (275,465) | - | - | - | $(1,659)$ | $(7,934)$ | $(7,443)$ | - | $(227,128)$ |
| Balance carried forward to Balance Sheet |  | 2,953,874 | 1,860,998 | 1,521,672 | - | - | - | 3,209 | 6,351 | 45,901 | - | 6,392,005 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies \& notes

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For B S R \& Co. LLP

Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanat

Partne
Membership No. 113156

For Walker Chandiok \& Co LLP
(formerly Walker, Chandiok \& Co
Chartered Accountants
CAl Firm Reg. No. 001076N / N500013

## Chushroo B. Panthaky <br> Partner <br> Membership No. 42423

## Chanda Kochha <br> Chairperson <br> DIN: 00043617

V. Sridar
Director
DIN: 02241339

DIN: 02241339

## Sandeep Bakhshi Managing Director and CEO DIN: 00109206 <br> andeep Batra Executive Directo DIN: 03620913

Place : Mumbai
Date : July 20, 2016

## Satyan Jambunathan <br> Chief Financial Officer

## Asha Mural Appointed Actuary

Vyoma Manek
Company Secretar

| Condensed Revenue Account for the quarter ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 3,055,975 \\ (2,867) \end{array}$ | $\begin{gathered} 63,380 \\ (40) \\ \hline \end{gathered}$ | $\begin{array}{r} 3,793,913 \\ (193,242) \end{array}$ | - | 437,815 | $\begin{gathered} 33,681 \\ (9,670) \end{gathered}$ | $\begin{array}{r} 18,114,260 \\ (101,021) \end{array}$ | $\begin{array}{r} 1,549,198 \\ (63) \end{array}$ | $\begin{gathered} 293,848 \\ (78,713) \end{gathered}$ | $\begin{array}{r} 3,792,015 \\ (27) \end{array}$ | $\begin{array}{r} 31,134,085 \\ (385,643) \end{array}$ |
| Sub-total |  | 3,053,108 | 63,340 | 3,600,671 | - | 437,815 | 24,011 | 18,013,239 | 1,549,135 | 215,135 | 3,791,988 | 30,748,442 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 1,072,985 \\ 196,808 \\ (1,347) \\ - \\ 27,665 \\ \hline \end{array}$ | $\begin{gathered} 284,960 \\ 96,132 \\ (26,518) \\ - \\ 32,289 \end{gathered}$ | $\begin{gathered} 1,374,098 \\ 185,772 \\ (24,446) \\ - \\ 4,849 \\ \hline \end{gathered}$ | - <br>  | $\begin{array}{r} 424,311 \\ 11,536 \\ (577) \\ - \\ 1,111 \\ \hline \end{array}$ | $\begin{gathered} 12,424 \\ 141 \\ - \\ - \\ 185 \\ \hline \end{gathered}$ | $\begin{array}{r} 3,432,338 \\ 12,422,111 \\ (2,690,959) \\ (15,570,387) \\ 978,074 \\ \hline \end{array}$ | $\begin{array}{r} 1,277,573 \\ 8,326,833 \\ (650,575) \\ (10,744,009) \\ 227,254 \\ \hline \end{array}$ | $\begin{array}{r} 43,629 \\ 150,836 \\ (21,357) \\ (229,049) \\ 4,965 \end{array}$ | $\begin{array}{r} 1,004,094 \\ 490,353 \\ (176,181) \\ (1,302,829) \\ 198,612 \\ \hline \end{array}$ | $\begin{array}{r} 8,926,412 \\ 21,880,522 \\ (3,591,960) \\ (27,846,274) \\ 1,475,004 \\ \hline \end{array}$ |
| Sub-total |  | 1,296,111 | 386,863 | 1,540,273 | - | 436,381 | 12,750 | $(1,428,823)$ | $(1,562,924)$ | (50,976) | 214,049 | 843,704 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 17,671 \\ 1,000 \\ \hline \end{array}$ | $\begin{array}{r} 366 \\ 10 \end{array}$ | $\begin{array}{r}\text { 23,483 } \\ \hline 998 \\ \hline\end{array}$ | - | 23 | $\begin{array}{r}62 \\ 2 \\ \hline\end{array}$ | 211 4,271 | 261 | 28 | 60 | $\begin{array}{r} 41,793 \\ 6,153 \\ \hline \end{array}$ |
| Sub-total |  | 18,671 | 376 | 23,981 | - | 23 | 64 | 4,482 | 261 | 28 | 60 | 47,946 |
| Total (A) |  | 4,367,890 | 450,579 | 5,164,925 | - | 874,219 | 36,825 | 16,588,898 | $(13,528)$ | 164,187 | 4,006,097 | 31,640,092 |
| Commission | 2 | 261,399 | 382 | 155,005 |  | 393 | 882 | 561,936 | 10,595 | 2,280 |  | 992,872 |
| Operating expenses related to Insurance business | 3 | 699,556 | 6,525 | 341,242 | - | 16,144 | 1,169 | 3,010,381 | 183,663 | 19,513 | 41,983 | 4,320,176 |
| Provision for doubtful debts |  | 3,846 | 113 | 1,281 | - | 20 | (33) | 3,968 | 381 | (13) | 3 | 9,566 |
| Bad debts written off |  | 2,418 | 19 | 4,322 | - | - | 27 | 5,551 | 397 | 90 | - | 12,824 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | - | - | - |  | - |  | - | - | - | - | - |
| Service tax charge on linked charges |  |  | - |  | - |  |  | 543,026 | 154,660 | 31,689 | 27,610 | 756,985 |
| Total (B) |  | 967,219 | 7,039 | 501,850 | - | 16,557 | 2,045 | 4,124,862 | 349,696 | 53,559 | 69,596 | 6,092,423 |
| Benefits paid (Net) | 4 | 1,221,862 | 6,828,174 | 353,766 | - | 315,302 | 8,704 | 8,497,168 | 10,077,286 | 90,825 | 5,679,347 | 33,072,434 |
| Interim bonus paid |  | 45,870 | 1,001 |  | - | - | - | - | - | - | - | 46,871 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 2,031,584 | $(6,473,863)$ | 4,042,546 |  | 461,968 | $(24,262)$ | 84,904 | $(35,759)$ | 7,272 | 135,460 | 229,850 |
| (b) Amount ceded in reinsurance |  |  | (6,47, 863 ) | $(705,327)$ |  | - | - | - | ( ${ }^{\text {, }}$ | - | - | $(705,327)$ |
| (c) Amount accepted in reinsurance |  |  | - | - |  | - |  | - | - | - | - | - |
| (d) Fund reserve |  |  | - | - |  | - |  | $(1,302,042)$ | $(11,584,789)$ | $(86,215)$ | $(1,933,456)$ | $(14,906,502)$ |
| (e) Funds for discontinued policies |  | - | - | - | - | - | - | 4,891,928 | 140,115 | - | - | 5,032,043 |
| Total (C) |  | 3,299,316 | 355,312 | 3,690,985 | - | 777,270 | $(15,558)$ | 12,171,958 | $(1,403,147)$ | 11,882 | 3,881,351 | 22,769,369 |
| Surplus/(deficit) (D) = (A)-(B)-(C) |  | 101,355 | 88,228 | 972,090 | - | 80,392 | 50,338 | 292,078 | 1,039,923 | 98,746 | 55,150 | 2,778,300 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(17,898)$ - | - | - | - | - | - | (193) | - | - | - | $\begin{array}{r} (17,898) \\ (193) \end{array}$ |
| Surplus/(deficit) after tax |  | 83,457 | 88,228 | 972,090 | - | 80,392 | 50,338 | 291,885 | 1,039,923 | 98,746 | 55,150 | 2,760,209 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  |  |  | 1,066,829 | - | 80,392 | 50,338 | 293,223 | 1,043,863 | 92,251 | 55,150 | 2,682,046 |
| Transfer to other Reserves |  | - | - | - | - | - |  | - | - | - |  |  |
| Balance being funds for future appropriation |  | 83,457 | 88,228 | $(94,739)$ | - | - | - | $(1,338)$ | $(3,940)$ | 6,495 | - | 78,163 |
| Total |  | 83,457 | 88,228 | 972,090 | - | 80,392 | 50,338 | 291,885 | 1,039,923 | 98,746 | 55,150 | 2,760,209 |

Condensed Revenue Account for the quarter ended June 30, 2015

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2015 |  | 2,028,450 | 1,508,366 | 1,667,866 | - | - | - | 9,281 | 13,385 | 47,542 | - | 5,274,890 |
| Add: Current period appropriation |  | 83,457 | 88,228 | (94,739) | - | - | - | $(1,338)$ | $(3,940)$ | 6,495 | - | 78,163 |
| Balance carried forward to Balance Sheet |  | 2,111,907 | 1,596,594 | 1,573,127 | - | - | - | 7,943 | 9,445 | 54,037 | - | 5,353,053 |
| Select explanatory notes | 16 |  |  |  |  |  |  |  |  |  |  |  |

Select explanatory notes 16
(1,33 9,445


As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached.

## For B S R\&Co. LLP

For Walker Chandiok \& Co LLP
(formerly Walker, Chandiok \& Co)
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

Venkataramanan Vishwanath
Partne
Mombership No. 113156

## Khushroo B. Panthak

Partne
Membership No. 42423

## Chanda Kochhar <br> Chairperson <br> DIN: 00043617

Place: Mumbai
Date : July 20, 2016

Satyan Jambunathan
Chief Financial Officer

## v. Sridar <br> Director

DIN: 02241339

## Sandeep Bakhshi <br> Managing Director and CEO <br> DIN: 00109206

Sandeep Batra Executive Directo DIN: 03620913

## Asha Murali <br> Appointed Actuary

For and on behalf of the Board of Directors

Vyoma Manek
Company Secretary

