## Public disclosure requirement (June 30, 2016)

## 1. Data

Policy data is maintained on the following administration systems.

| System | Description |
| :---: | :---: |
| Life Asia | Individual retail products including some individual annuities |
|  | Group bancassurance products |
|  | Individual annuities |
| WEGA and Wega Plus | Group gratuity Endowment |
|  | Group Superannuation Endowment |
|  | Group Leave Encashment Endowment |
|  | Group term insurance |
|  | Group gratuity |
|  | Superannuation |
|  | Employer Deposit Linked Insurance (EDLI) |
|  | Group Unit Linked Superannuation |
|  | Group Unit Linked Employee Benefit Plan |
|  | Leave Encashment- LE2 |
| Maintain in spreadsheet | Leave Encashment- LE1 |
|  | Group Term Gold |
| Compulsory Annuity Management System (CAMS) | Group annuities |
| Renova | Administration, reinsurance premium calculations for life, group and health products |
| Claims Automated Processing System (CAPS) | Health and non-par health claims, standalone Cl , crisis cover |
| Cordys system | Managing death claims and living benefits for individual policies and for Health Saving Benefit claims for Health products. |

The key considerations from the statutory valuation perspective are to ensure the completeness and accuracy of data.
There are a series of validation checks based on product rules built into the business systems of the four outsourced data centres for retail business. Data is then uploaded into the Life Asia system for policy issue. Besides this, the Actuarial Department carries out its own checks to be reasonably certain that the data is complete and accurate.

## 2. Treatment of valuation parameters

The liability valuation calculations have been carried out using actuarial software called "Prophet". The assumptions for each plan are updated in Prophet. Monthly cash flows are then projected in Prophet to determine the reserves using the specific characteristics of each policy such as age at entry, sum assured, term, etc.

The valuation parameters have been calculated as detailed here:

- Age at entry has been extracted from LifeAsia.
- Valuation age has been calculated by summing age nearer birthday at entry with curtate duration, i.e. the age would change only on policy anniversaries
- Premium paying term under the plan has been extracted from Life Asia.
- Maturity date has been calculated as the sum of date of commencement and policy term as extracted from LifeAsia.
- Period from valuation date to maturity has been calculated in Prophet as the difference between the maturity date and the valuation date.


## 3. Treatment of future premiums

### 3.1. Incidence of premium income

The premiums are assumed to be received when due.
For linked business, premium income is recognized when the associated units are allocated. Fees on linked policies are recognized when due. For the purpose of projections in the actuarial models, future premiums are assumed to be received when due.

### 3.2. Premiums payable otherwise than annually

As premiums are taken to be received when due, no adjustment is required for nonannual plans.

## 4. Valuation method - non-linked business

### 4.1. Methods adopted in the determination of mathematical reserves

The prescribed method of valuation is the gross premium valuation. The reserve held represents the net present value of benefits and expenses less premiums. Following is the broad basis of the valuation:

- The cash flows are projected assuming zero lapses.
- The reserves are calculated on a per policy basis.
- Any negative reserves are zeroised, so that a policy is not treated as an asset.
- The minimum value of reserves is the higher of guaranteed surrender value, non guaranteed surrender value, and zero.

Valuation parameters are set prudently and include a margin for adverse deviation (MAD) in accordance to APS7 issued by the Institute of Actuaries of India.

For linked business, unit liabilities are fully matched. A non-unit reserve is also held which includes provision for the cost of any guarantee.
The following sections contain specific details about reserving for different lines of business, riders, guarantees and other reserves.

### 4.2. Non-participating business

| Contract status | Category | Applicability | Method |
| :---: | :---: | :---: | :---: |
| In-force | Individual products | Base plan | Higher of the gross premium valuation (GPV) reserve and surrender value (if applicable) and zero |
|  |  | Riders - excluding accident benefit riders | Higher of GPV reserve and unearned premium reserve (UPR) on a policy basis |
|  |  | Riders - accident benefit riders | UPR |
|  | Group products -non-par | All group <br> products <br> riders risk <br> and | Higher of GPV reserve and Surrender value |
|  |  | Group Term, Group Term Plus and riders | Unearned premium plus an IBNR reserve of $1 / 3$ rd of the annual premium |
| Reduced paid up | Individual products | Base plan | Higher of GPV reserve or surrender value on reduced benefit with no future premiums payable |
| Lapse reserve | Individual products | Base plan | Reserve for expenses till the end of the revival period |


| Contract status | Category | Applicability | Method |
| :---: | :---: | :---: | :---: |
| Lapsed/reduced paid up, in respect of those that are expected revive | Individual products | Reinstatement reserve | Reinstatement rate is applied to the difference between $(A)$ \& $(B)$ where, <br> $(A)=$ the reserve assuming contract is In force and <br> (B) $=$ the outstanding premiums plus the paid-up/lapsed reserve, <br> Subject to a floor of zero. |

### 4.3. Non-participating Variable Insurance Product

| Contract <br> status | Category | Applicability | Method |
| :--- | :--- | :--- | :--- |
| In-force | Group <br> products | Base plan | Policy Account Reserve is held in <br> addition to General fund reserve. |

### 4.4. Participating business

For the purpose of asset shares on the participating business at the valuation date, we have estimated the book value asset shares in order to be consistent with the reported value of assets.

Supportable future reversionary bonus rates are calculated at a product level. These bonus rates are consistent with the other valuation assumptions, subject to a floor of zero, and with policyholders' reasonable expectations (PRE), and is targeted to exhaust the asset shares at maturity. The prospective reserves based on the supportable bonus rates as calculated above are subject to a floor of the higher of the guaranteed and nonguaranteed surrender values at the valuation date.
The cost of the one off special bonus declared in 2010 is treated as an addition to the reserves calculated above. It is valued prospectively on the valuation basis.

For the group participating business we hold the face value of the policies as the liability. However, we check that this liability would support a prospective gross premium valuation, as required by IRDA (ALSM) Regulations, 2016, Schedule II- A, 2(6).

The additional one off bonus declared in 2010 was added to the liability at March 31, 2010, and is included in the face value. The asset shares are also adjusted to reflect the value of this additional bonus.

Conventional participating business (further details)
Further details regarding the valuation of conventional par business are given below:

| Contract <br> status | Category | Applicability | Method |
| :--- | :--- | :--- | :--- |
| In-force | Individual <br> products | Base plan | Higher of the GPV reserve and <br> surrender value (if applicable) and <br> zero, with allowance for future <br> bonus and associated tax and <br> transfers to shareholders |
|  |  | Riders - excluding <br> accident benefit <br> riders | Higher of GPV reserve and UPR on <br> a policy basis |


| $\begin{array}{l}\text { Contract } \\ \text { status }\end{array}$ | Category | Applicability | Method |
| :--- | :--- | :--- | :--- |
|  |  | $\begin{array}{l}\text { Riders - accident } \\ \text { benefit riders }\end{array}$ | $\begin{array}{l}\text { UPR } \\$ |
|  Group  |  |  |  |
|  products -  |  |  |  |
|  par \end{array} |  |  |  |
|  |  | $\begin{array}{l}\text { Higher of the GPV reserve with } \\ \text { allowance for future bonus and } \\ \text { associated tax and transfers to } \\ \text { shareholders and face value of } \\ \text { liability }\end{array}$ |  |
| $\begin{array}{l}\text { Reduced paid } \\ \text { up (all) }\end{array}$ | $\begin{array}{l}\text { Individual } \\ \text { products }\end{array}$ | Base plan | $\begin{array}{l}\text { Higher of GPV reserve or surrender } \\ \text { value on reduced benefit with no } \\ \text { future premiums payable }\end{array}$ |
| $\begin{array}{l}\text { Lapse reserve } \\ \text { (all) }\end{array}$ | $\begin{array}{l}\text { Individual } \\ \text { products }\end{array}$ | Base plan | $\begin{array}{l}\text { Reserve for expenses till the end of } \\ \text { the maximum revival period }\end{array}$ |
| $\begin{array}{l}\text { Lapsed or } \\ \text { reduced paid } \\ \text { up, in respect } \\ \text { of those that } \\ \text { are expected } \\ \text { to revive }\end{array}$ | $\begin{array}{l}\text { Individual } \\ \text { products }\end{array}$ | $\begin{array}{l}\text { Reinstatement } \\ \text { reserve }\end{array}$ | $\begin{array}{l}\text { Reinstatement rate is applied to the } \\ \text { difference between (A) \& (B) where, }\end{array}$ |
| (A) = the reserve assuming |  |  |  |
| contract is In force and |  |  |  |
| (B) the outstanding premiums |  |  |  |
| plus the paid-up/lapsed reserve, |  |  |  |$\}$| Subject to a floor of zero. |
| :--- |

### 4.5. Bonus rates (retail products)

Historical reversionary bonus rates

## Retail Participating Assurance

| Financial year | Products | Compound reversionary |
| :---: | :---: | :---: |
| FY 2014-15 | Save ' $n$ ' Protect Series I and II Cashbak Series I and II Smartkid Series I and II Save ' $n$ ' Protect Mass | 2.50\% |
| FY 2013-14 |  | 2.25\% |
| FY 2012-13 |  | 2.25\% |
| FY 2011-12 |  | 2.25\% |
| FY 2010-11 |  | 2.50\% |
| FY 2009-10 |  | 2.50\% |
| FY 2008-09 |  | 2.25\% |
| FY 2007-08 |  | 3.00\% |
| FY 2006-07 |  | 3.25\% |
| Financial year | Products | Compound reversionary |
| FY 2014-15 | Cash Advantage | 5.25\% |
| FY 2013-14 |  | 5.25\% |
| FY 2014-15 | Saving Suraksha LP | 3.50\% |
| FY 2013-14 |  | 3.50\% |
| FY 2014-15 | Saving Suraksha RP | 2.25\% |
| FY 2013-14 |  | 2.25\% |
| FY 2014-15 | Anmol Bachat RP | 1.40\% |
| FY 2013-14 |  | 1.40\% |


| FY 2014-15 | Anmol Bachat SP | $3.20 \%$ |
| :--- | :--- | :--- |
| FY 2013-14 |  | $3.20 \%$ |


| Financial year | Product |  | mple |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { FY 2010-11 till } \\ & \text { FY2014-15 } \end{aligned}$ | Whole Life | Premium Payment Term <br> Up to 15 years <br> 16 to 20 years <br> 21 to 25 years <br> 26 years and above | $\begin{aligned} & 3.50 \% \\ & 3.90 \% \\ & 4.70 \% \\ & 5.10 \% \\ & \hline \end{aligned}$ |
|  | Future Secure | Policy term: up to 15 years 16 years and above | $\begin{aligned} & 3.60 \% \\ & 4.00 \% \\ & \hline \end{aligned}$ |

## Retail Participating Pension

| Products | Financial Year | Bonus Rates |
| :--- | :---: | :---: |
|  | FY 2014-15 | $3.00 \%$ |
|  | FY 2013-14 | $2.75 \%$ |
|  | FY 2012-13 | $2.75 \%$ |
|  | FY 2011-12 | $2.75 \%$ |
|  | FY 2010-11 | $3.00 \%$ |
|  | FY 2009-10 | $2.75 \%$ |
|  | FY 2008-09 | $2.50 \%$ |
|  | FY 2007-08 | $3.00 \%$ |
|  | FY 2006-07 | $3.25 \%$ |

Special bonuses were declared in FY2010 of the following rates:

| Financial Year | Retail Participating Life | Retail Participating Pension |
| :--- | :---: | :---: |
| $2010-11$ | $1.50 \%$ | $1.25 \%$ |

Reversionary bonus rates for the current year:

| Line of <br> business | Product | Bonus <br> type | Bonus rate |
| :--- | :--- | :---: | :---: |
| Life | Save ' $n$ ' Protect Series I <br> and II | Compound | $2.25 \%$ |
| Life | Cashbak Series I and II | Compound | $2.25 \%$ |
| Life | Smartkid Series I and II | Compound | $2.25 \%$ |
| Life | Save ' $n$ ' Protect Mass | Compound | $2.25 \%$ |


| Line of business | Product | Bonus type | Bonus rate |  |
| :---: | :---: | :---: | :---: | :---: |
| Life | Cash Advantage ${ }^{1}$ | Compound | 5.00\% |  |
| Life | Savings Suraksha LP ${ }^{1}$ | Compound | 3.25\% |  |
| Life | Savings Suraksha RP ${ }^{1}$ | Compound | 2.00\% |  |
| Life | Anmol Bachat RP ${ }^{1}$ | Compound | 1.15\% |  |
| Life | Anmol Bachat SP | Compound | 2.95\% |  |
| Life | Whole Life | Simple | Premium payment term: <br> up to 15 years <br> 16 to 20 years <br> 21 to 25 years <br> 26 years and above | $\begin{aligned} & 3.25 \% \\ & 3.65 \% \\ & 4.45 \% \\ & 4.85 \% \\ & \hline \end{aligned}$ |
| Life | Future Secure | Simple | Policy term: up to 15 years 16 years and above | $\begin{aligned} & 3.35 \% \\ & 3.75 \% \end{aligned}$ |
| Pension | Forever Life Regular Premium Series I and II | Compound | 2.75\% |  |
| Pension | Forever Life Single Premium | Compound | 2.75\% |  |

[^0]
## Terminal bonus rates for the current year (Par assurance):

| Product | UIN | Term (in years) | Terminal Bonus Rate |
| :--- | :--- | :---: | :---: |
| Save ' $n$ ' Protect Series I | 105N004V01 | 10 | $20 \%$ |
| Save ' $n$ ' Protect Series I | 105N004V01 | 11 and above | $30 \%$ |
| Save ' $n$ ' Protect Series II | 105N004V02 | 10 \& 11 | $20 \%$ |
| Save ' $n$ ' Protect Series II | 105N004V02 | 12 and above | $25 \%$ |
| Smartkid Series I | $105 N 014 V 01$ | 14 and above | $35 \%$ |
| Smartkid Series II | $105 N 014 V 02$ | 10 | $15 \%$ |
| Smartkid Series II | $105 N 014 V 02$ | 11 | $20 \%$ |
| Smartkid Series II | $105 N 014 V 02$ | 12 and above | $25 \%$ |
| Cashbak Series I | 105N005V01 | 15 and above | $35 \%$ |

Terminal bonus rates for the current year (Par pension):

| Product | UIN | Term (in years) | Terminal Bonus Rate |
| :--- | :--- | :---: | :---: |
| Forever Life Regular <br> Premium Series I | 105N001V01 | 14 and above | $35 \%$ |
| Forever Life Regular <br> Premium Series II | 105N001V02 | 5 to 9 | $20 \%$ |
| Forever Life Regular <br> Premium Series II | 105N001V02 | 10 and 11 | $30 \%$ |
| Forever Life Regular <br> Premium Series II | 105N001V02 | 12 and above | $35 \%$ |
| Forever Life Single <br> Premium | 105N002V01 | 14 and above | $35 \%$ |

## Interim bonus rates:

| Line of <br> business | Product | Bonus <br> Type | Interim bonus rate |
| :--- | :--- | :--- | :---: |
| Life | Save' n' Protect Series <br> I and II | Compound | $2.25 \%$ |
| Life | Cashbak Series I and II | Compound | $2.25 \%$ |
| Life | Smartkid Series I and II | Compound | $2.25 \%$ |
| Life | Save' n' Protect Mass | Compound | $2.25 \%$ |
| Life | Cash Advantage $^{2}$ | Compound | $5.00 \%$ |
| Life | Savings Suraksha LP ${ }^{2}$ | Compound | $3.25 \%$ |
| Life | Savings Suraksha RP ${ }^{2}$ | Compound | $2.00 \%$ |
| Life | Anmol Bachat RP ${ }^{2}$ | Compound | $1.15 \%$ |
| Life | Anmol Bachat SP ${ }^{2}$ | Compound | $2.95 \%$ |
| Life | Whole Life | Simple | Premium payment <br> term: |

[^1]

Interim Bonus is paid in respect of the following:

- Contracts that have completed their contractual period of guaranteed additions and have received a reversionary bonus and that result in death claim in the period from the date of declaration to the day immediately preceding any subsequent declaration;
- Contracts that will be completing their contractual period of guaranteed additions and that result in death claim in the period from the date of declaration to the day immediately preceding any subsequent declaration.


### 4.6. Bonus rates (group products)

Bonus rates declared in the previous financial years:

| Financial <br> year | Bonus rate for group par <br> assurance products | Bonus rate for group par <br> pension products |
| :--- | :---: | :---: |
| FY 2014-15 | $7.50 \%$ | $8.50 \%$ |
| FY 2013-14 | $8.50 \%$ | $8.50 \%$ |
| FY 2012-13 | $9.00 \%$ | $9.00 \%$ |
| FY 2011-12 | $9.10 \%$ | $9.10 \%$ |
| FY 2010-11 | $9.85 \%$ | $9.85 \%$ |
| FY 2009-10 | $7.50 \%+3.50 \%$ | $8.50 \%+2.50 \%$ |

Bonus rates for the current financial year:

| Product | Bonus rate |
| :--- | :---: |
| Group Gratuity Suraksha | $7.50 \%$ |
| Group Leave Encashment Suraksha | $7.50 \%$ |
| Group Superannuation Suraksha | $8.50 \%$ |

In case of group par products, interim bonus has been recommended on contracts that result in death claims and on withdrawals, in the period, from the date of the bonus declaration to the day immediately preceding any subsequent declaration.

| Product | Interim bonus rate |
| :--- | :---: |
| Group Gratuity Suraksha | $7.00 \%$ |
| Group Leave Encashment Suraksha | $7.00 \%$ |
| Group Superannuation Suraksha | $8.00 \%$ |

### 4.7. Policyholders' reasonable expectations (PRE) (retail products)

Due consideration is given to the reasonable expectations of policyholders when making a distribution of surplus. "Reasonable" is not explicitly defined in the regulations and is left to the interpretation of the Appointed Actuary. Our interpretation of "Reasonable" refers to a well-informed, financially literate policyholder.
PRE can be formed with respect to many areas including the following:

- Nature of bonus
- Reversionary (added each year) vs. terminal (added only on claim)
- Type of reversionary bonus
- Simple vs. compound vs. super compound
- Level of bonus
- Level of guarantees implicit in the declaration

The main drivers of PRE are currently our point of sale material, the bonus rates declared last year and past communication with policyholders. We interpret our point of sale material as having created the expectation that bonuses would be compound reversionary for all products except for the products "Wholelife" and "Future Secure" for which it would be simple reversionary.

PRE ultimately needs to be set to the principle that each customer should receive a fair return on the premiums he has paid, allowing for the insurance protection and guarantees provided over the duration of his policy. The basic reference point for this, and therefore PRE, will be the asset share under the policy.

Policyholders enjoy the benefits and protection of both guarantees and smoothing for which they may be charged appropriately. However, the Company will not seek to make any systematic profit through these charges over generations of policies.

PRE will be shaped and actively managed through appropriate communication to the policyholder. The tools that will be used for this purpose are Sales Brochures, Policy Illustrations and annual communications of bonus rates.

Early duration surrender benefits will be established at a level that enables the Company to recover the cost of acquisition and capital support provided subject to the minimum surrender values written into the contracts.

### 4.8. Policyholder reasonable expectations (PRE) (group products)

This being a relatively new line of business we interpret the main drivers of PRE currently as our point of sale material.

PRE ultimately needs to be set to the principle that each customer should receive at least a fair return on the premiums he has paid, allowing for the insurance protection and guarantees provided over the duration of his policy. The basic reference point for this, and therefore PRE, will be the asset share under the policy.

### 4.9. Tax Rate

Tax is provided on surplus emerging under participating products. For the current valuation, we have assumed that the participating pension business is tax exempt. However, our interpretation of PRE would be that future bonuses would in any case reflect the taxes charged to the fund. As a result, the reserves would not be changed even if taxes came to be charged.

## 5. Valuation method - linked business

### 5.1. Methods adopted in the determination of mathematical reserves

For linked business, unit liabilities are fully matched. A non-unit reserve is also held which includes provision for the cost of any guarantee. Further details are given here:

| Contract status | Category | Applicability | Method |
| :---: | :---: | :---: | :---: |
| In-force premium paying/ premium holiday | Unit reserves | Unit fund | The unit reserve is number of units held by the policyholder multiplied by the NAV at the valuation date. |
|  | Non-unit reservesexcept for group linked | Life cover, rider benefits and adequacy of charges to cover expenses | For base policy and associated mortality benefit we take the higher of the unearned risk benefit charges and all the projected cash flows. We allow for zeroisation under all contracts at a policy level, so that credit is taken for future positive cash flows only to the extent that they offset subsequent negative cash flows. |
| Lapsed |  | Unit fund | Paid up/surrender value to the credit of the policyholders |
|  | Unit reserves | Reinstatement reserve | A reinstatement rate is applied to the difference between the full unit value and the paid up/surrender value. We adjust this reserve for death benefits payable prior to revival or foreclosure. The balance of the unit fund forms the linked FFA. (This does not apply to ULIPs sold since September 2010.) <br> Full values of units of Premier Life and Elite Pension are held as reserve. |
|  | Non-unit reserves | Adequacy of charges to cover expenses during the maximum revival period. | Projected cash flows as for in force contracts allowing for zeroisation. <br> The cash flows do not include cost of insurance charges and claims out go. |
|  |  | Reinstatement reserve | For pre-September 2010 policies Reinstatement rate is applied to the difference between the reserve assuming contract is in force and the charges on outstanding premiums and non-unit reserve <br> For post-September 2010 policies the reinstatement reserve is calculated by allowing for refund of surrender penalty, levy of back charges, release of lapsed non-unit reserve and setting up of in-force non unit reserve, all multiplied by probability of revival, subject to a floor of zero. |
| Additional reserves | Cost of guarantee | Linked Plans with capital guarantee | For guarantees on products other than Pinnacle, the gross cost of guarantee is computed based on principles of market consistency. The fund |


| $\begin{array}{l}\text { Contract } \\ \text { status }\end{array}$ | Category | Applicability | Method |
| :--- | :--- | :--- | :--- |
|  |  | $\begin{array}{l}\text { (other than } \\ \text { Return } \\ \text { Guarantee } \\ \text { Funds) }\end{array}$ | $\begin{array}{l}\text { values are projected using risk neutral asset } \\ \text { return scenarios and the payout on account of } \\ \text { the guarantee is calculated for each simulation. } \\ \text { The present value of the payouts for each } \\ \text { simulation is calculated by discounting using the } \\ \text { forward rates of that simulation. The average of } \\ \text { the present value of payouts from the simulations } \\ \text { is the gross cost of the guarantee. }\end{array}$ |
| For Pinnacle there is no requirement for |  |  |  |$\}$

## 6. Valuation assumptions

### 6.1. Interest Rate

The valuation interest rates for the various lines of business along with the details of the previous valuation are set out below:

| Valuation interest rate (\%) | June <br> $\mathbf{2 0 1 6}$ | March <br> $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: |
| Par life in-force | 5.11 | 5.11 |
| Par life paid up | 5.46 | 5.46 |
| Par group life | 5.52 | 5.52 |
| Par pension in-force | 5.10 | 5.10 |
| Par pension paid up | 5.34 | 5.34 |
| Par group pension | 5.26 | 5.26 |
| Annuity | 5.52 | 5.52 |
| Non-par protection | 5.40 | 5.40 |
| Non-par health | 5.12 | 5.12 |
| Non-par group | 5.11 | 5.11 |
| Non-par investment (other than GSIP and ASIP) | 5.53 | 5.53 |
| GSIP | 5.09 | 5.09 |
| ASIP | 5.52 | 5.52 |
| Health | 5.47 | 5.47 |
| Non-unit life, pension and health | 4.92 | 4.92 |

### 6.2. Inflation

## Expense inflation

The inflation assumption is $5.18 \%$ at June 30, 2016. There is no change in inflation assumption from March 31, 2016.

## Medical inflation

The medical inflation assumption is $20.18 \%$ at June 30, 2016. This is calculated as assumption for expense inflation $+15 \%$. There is no change in medical inflation assumption from March 31, 2016,

### 6.3. Mortality and morbidity rates for each product

The mortality assumptions are based on the Standard Mortality Table, IALM 06-08.


| Plan | Valuation basis at March 31, 2016 (best estimate + MAD) |  |  | Valuation basis at June 30, 2016 (best estimate + MAD) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Linked <br> Business (Assurance and Pension Products other than SmartKid) | \% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females based on age and whether medically underwritten or not <br> Products before September 2010: For non-medical (Jet cases) |  |  | \% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females based on age and whether medically underwritten or not <br> Products before September 2010: <br> For non-medical (Jet cases) |  |  |
|  | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ | Age | Premium $<=24 \mathrm{k}$ | $\begin{aligned} & \text { Premium } \\ & >24 \mathrm{k} \end{aligned}$ |
|  | $<=3$ 0 | $\begin{array}{r} 100 \% \\ (80 \%+20 \%) \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \end{array}$ |  | $\begin{array}{r} 100 \% \\ (80 \%+20 \%) \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \end{array}$ |
|  |  | $\begin{array}{r} 95 \% \\ (75 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \\ \hline \end{array}$ |  | $\begin{array}{r} 95 \% \\ (75 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \\ \hline \end{array}$ |
|  | >45 | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 70 \% \\ (50 \%+20 \%) \\ \hline \end{array}$ | >45 | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 70 \% \\ (50 \%+20 \%) \\ \hline \end{array}$ |
|  | For medically underwritten business |  |  | For medically underwritten business |  |  |
|  | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \hline \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \hline \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ |
|  | $<=30$ | $85 \%$ $(65 \%+20 \%$ $)$ | $75 \%$ $(55 \%+20$ $\%)$ | $<=30$ | $85 \%$ $(65 \%+20 \%$ $)$ | $\begin{array}{r} 75 \% \\ (55 \%+20 \\ \%) \\ \hline \end{array}$ |
|  | < $=45$ | $80 \%$ $(60 \%+20 \%$ $)$ | $75 \%$ $(55 \%+20$ $\%)$ | $<=45$ | $80 \%$ $(60 \%+20 \%$ | $75 \%$ $(55 \%+20$ $\%)$ |
|  | >45 | $80 \%$ $(60 \%+20 \%$ $)$ | $60 \%$ $(40 \%+20$ $\%)$ | >45 | $80 \%$ $(60 \%+20 \%$ | $60 \%$ $(40 \%+20$ $\%)$ |
|  | Products after September 2010: <br> For non-medical (Jet cases) |  |  | Products after September 2010: <br> For non-medical (Jet cases) |  |  |
|  | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ |
|  | $\begin{aligned} & <=3 \\ & 0 \end{aligned}$ | $\begin{array}{r} 105 \% \\ (85 \%+20 \%) \end{array}$ | $\begin{array}{r} 100 \% \\ (80 \%+20 \%) \end{array}$ | $\begin{aligned} & <=3 \\ & 0 \end{aligned}$ | $\begin{array}{r} 105 \% \\ (85 \%+20 \%) \end{array}$ | $\begin{array}{r} 100 \% \\ (80 \%+20 \%) \end{array}$ |
|  | $<=4$ $5$ | $\begin{array}{r} 105 \% \\ (85 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 70 \% \\ (50 \%+20 \%) \\ \hline \end{array}$ | $<=4$ $5$ | $\begin{array}{r} 105 \% \\ (85 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 70 \% \\ (50 \%+20 \%) \\ \hline \end{array}$ |
|  | >45 | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 60 \% \\ (40 \%+20 \%) \\ \hline \end{array}$ | >45 | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 60 \% \\ (40 \%+20 \%) \\ \hline \end{array}$ |
|  | For medically underwritten business |  |  | For medically underwritten business |  |  |
|  | Age | Premium $<=24 \mathrm{k}$ | $\begin{gathered} \hline \text { Premium } \\ >24 \mathrm{k} \end{gathered}$ | Age | Premium $<=24 k$ | Premium $>24 \mathrm{k}$ |
|  | $\begin{aligned} & <=3 \\ & 0 \end{aligned}$ | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \end{array}$ | $\begin{aligned} & <=3 \\ & 0 \end{aligned}$ | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \%) \end{array}$ |
|  | $<=4$ 5 | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \end{array}$ | $\begin{array}{r} 60 \% \\ (40 \%+20 \%) \end{array}$ | $<=4$ $5$ | $\begin{array}{r} 90 \% \\ (70 \%+20 \%) \end{array}$ | $\begin{array}{r} 60 \% \\ (40 \%+20 \%) \end{array}$ |
|  | >45 | $\begin{array}{r} 75 \% \\ (55 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 55 \% \\ (35 \%+20 \%) \\ \hline \end{array}$ | >45 | $\begin{array}{r} 75 \% \\ (55 \%+20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 55 \% \\ (35 \%+20 \%) \\ \hline \end{array}$ |



| Plan | Valuation basis at March 31, 2016 (best estimate + MAD) |  |  |  |  | Valuation basis at June 30, 2016 (best estimate + MAD) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Term Products Offline Non Mortgage | Pure Protect and Life Guard: \% of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females |  |  |  |  | Pure Protect and Life Guard: <br> \% of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females |  |  |  |  |
|  | Sum <br> Assured $<=10 \mathrm{Lac}$ | Sum <br> Assured 10Lac to 25Lac |  | Sum Assured $>25$ Lac |  | Sum Assured $<=10 \mathrm{Lac}$ | Sum Assured 10Lac to 25Lac |  | SumAssured $>25$ Lac |  |
|  | $\begin{array}{r} 115 \% \\ (95 \%+20 \\ \%) \\ \hline \end{array}$ | $\begin{array}{r\|r} \hline \% & 95 \% \\ 0 & (75 \%+20 \\ \hline & \%) \\ \hline \end{array}$ |  | $\begin{array}{r} 65 \% \\ (45 \%+20 \\ \%) \\ \hline \end{array}$ |  | $\begin{array}{r} 115 \% \\ (95 \%+20 \\ \%) \\ \hline \end{array}$ | \% ${ }^{\text {\% }}$ ) ${ }^{\text {(75\% }}$ | $95 \%$ +20 $\%)$ | $\begin{array}{r} 65 \% \\ (45 \%+20 \\ \%) \\ \hline \end{array}$ |  |
| Term Products Online Non Mortgage | I Care, I Protect and I Protect Smart: <br> \% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females whether medically underwritten on not. <br> For non-medical (Jet cases) |  |  |  |  | I Care, I Protect and I Protect Smart: <br> \% of IALM 06-08 rated up by 1 year for males and rated down 1 year for females whether medically underwritten on not. <br> For non-medical (Jet cases) |  |  |  |  |
|  | Sum Assured $<=25 \mathrm{Lac}$ | Sum Assured 25Lac to 50Lac |  | Sum <br> Assured $>50 \mathrm{Lac}$ |  | Sum <br> Assured $<=25 \mathrm{Lac}$ | $\begin{gathered} \text { Sum } \\ \text { Assured } \\ \text { 25Lac to } \\ \text { 50Lac } \\ \hline \end{gathered}$ |  | SumAssured $>50 \mathrm{Lac}$ |  |
|  | $\begin{array}{r} 85 \% \\ (65 \%+20 \\ \%) \\ \hline \end{array}$ | $\begin{array}{r} 85 \% \\ (65 \%+20 \\ \%) \\ \hline \end{array}$ |  | $\begin{array}{r} 80 \% \\ (60 \%+20 \\ \%) \\ \hline \end{array}$ |  | $\begin{array}{r} 85 \% \\ (65 \%+20 \\ \%) \\ \hline \end{array}$ | $\begin{array}{r\|r} \hline \text { \% } & 85 \% \\ 0 & (65 \%+20 \\ \hline \end{array}$ |  | $\begin{array}{r} 80 \% \\ (60 \%+20 \\ \%) \\ \hline \end{array}$ |  |
|  | For medically underwritten business |  |  |  |  | For medically underwritten business |  |  |  |  |
|  |  | Sum Assured <= 25Lac |  |  | Sum <br> Assured $>50 \mathrm{Lac}$ |  | Sum Assured <= 25Lac |  |  | Sum <br> Assured $>50 \mathrm{Lac}$ |
|  | Non Smoker | $85 \%$ $(65 \%+20$ $\%$ | (35\% |  | \|r| $\left.\begin{array}{\|r\|}45 \% \\ (25 \%+20 \\ \%\end{array}\right)$ | Non Smoker | $\begin{array}{r} 85 \% \\ (65 \%+20 \\ \%) \end{array}$ | (35\% | \% +20 $\%$ | $45 \%$ <br> $(25 \%+20$ <br> $\%)$ |
|  | Smoker | $85 \%$ $(65 \%+20$ $\%)$ | (65\% | \% +20 $\%)$ | ( $\begin{array}{r}65 \% \\ (45 \%+20 \\ \%)\end{array}$ | Smoker | $\begin{array}{r} 85 \% \\ (65 \%+20 \\ \%) \\ \hline \end{array}$ | (65\% |  | $\begin{array}{r} 65 \% \\ (45 \%+20 \\ \% \end{array}$ |
| Life Raksha | $120 \%(100 \%+20 \%)$ of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females has been used. |  |  |  |  | $120 \% ~(100 \%+20 \%)$ of IALM 06-08 rated up by 1 year for males and rated down by 1 year for females has been used. |  |  |  |  |
| Rural products | Mitr, Sarv Jan Suraksha and Anmol Bachat: <br> 200\% (175\% + 25\%) of IALM 06-08 |  |  |  |  | Mitr, Sarv Jan Suraksha and Anmol Bachat:$200 \%(175 \%+25 \%) \text { of IALM 06-08 }$ |  |  |  |  |


| Plan | Valuation basis at March 31, 2016 (best estimate + MAD) |  |  |  | Valuation basis at June 30, 2016 (best estimate + MAD) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non Linked <br> Health <br> Products - <br> With Death <br> Benefit | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: <br> Crisis Cover and Health Assure Plus: |  |  |  | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: <br> Crisis Cover and Health Assure Plus: |  |  |  |
| Non Linked <br> Health <br> Products - <br> Without <br> Death <br> Benefit | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: <br> Health Assure, Cancer Care, Cancer Care Plus, Hospital Care I, Hospital Care II, MediAssure and Diabetes Care Active: |  |  |  | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: <br> Health Assure, Cancer Care, Cancer Care Plus, Hospital Care I, Hospital Care II, MediAssure and Diabetes Care Active: |  |  |  |
| Annuity | \% of LIC 96-9 <br> 4 years for fe <br> The mortality <br> The mortality be applied b FY2008 and since FY2008 | for ma males: <br> Age < <br> (50\%- <br> improve <br> 1, 2008 <br> improve sed on ould inc and would | es, rat <br> 60 <br> $40 \%$ <br> $0 \%)(7$ <br> ment <br> Rate <br> $4.50 \%$ <br> $3.50 \%$ <br> $2.00 \%$ <br> $1.75 \%$ <br> ment <br> ment nuita ude im ld be | ted down by <br> is set as: <br> factor would ant's age in improvements fixed for life. | \% of LIC 96-98 years for fema <br> The mortality <br> The mortality be applied ba FY2008 and w since FY2008 | for les: <br> Age <br> (50\% <br> impro <br> 1, 200 <br> impro sed on ould i and w | males, ra $\begin{array}{r} <=60 \\ \hline 40 \% \\ \%-10 \%) \end{array}$ <br> vement <br> vement n annuita include i vould be | ted down by 4 <br> is set as: <br> factor would ant's age in improvements fixed for life. |
| Group Term | Unearned premium basis |  |  |  | Unearned premium basis |  |  |  |
| ADD and AD Riders | Unearned premium basis |  |  |  | Unearned premium basis |  |  |  |


|  | Valuation basis at March 31, 2016 (best estimate + MAD) |  |  | Valuation basis at June 30, 2016 (best estimate + MAD) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income benefit rider and Level term rider | $\begin{gathered} \text { Age <=30 } \\ 155 \% \\ (135 \%+20 \%) \\ \hline \end{gathered}$ | -08 rated wn by 1 y $\begin{array}{r} \text { Age }>30 \\ 11 \\ (95 \%+20 \\ \hline \end{array}$ | up by 1 year for year for females: | $\begin{gathered} \text { Age <=30 } \\ 155 \% \\ (135 \%+20 \%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Age }>30 \\ 115 \% \\ (95 \%+20 \%) \\ \hline \end{gathered}$ |  |
| prem rider | \% of IALM 06 males, rated do | -08 rated own by 1 y $\begin{array}{\|r\|} \hline \text { Age }>30 \\ \hline 95 \% \end{array}$ $195 \%+0 \%$ | up by 1 year for ear for females: $\square$ \% | \% of IALM 06 males, rated d | -08 rated own by 1 y $\begin{array}{\|r} \hline \text { Age }>30 \\ \hline 95 \% \end{array}$ $195 \%+0 \%$ | up by 1 year for ear for females: <br> \% |
| Death Benefit Rider | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: |  |  | \% of IALM 06-08 rated up by 1 year for males, rated down by 1 year for females: |  |  |
|  | Age | =30 | Age >30 |  | = 30 | Age >30 |
|  |  | $\begin{array}{r} 462 \\ \%+42 \%) \end{array}$ | $\begin{array}{r} 324.5 \\ (295 \%+29.5 \%) \end{array}$ | Male | $\begin{array}{r} 462 \\ \%+42 \%) \end{array}$ | $\begin{array}{r} 324.5 \\ (295 \%+29.5 \%) \\ \hline \end{array}$ |
|  | Female | $\begin{array}{r} 495 \% \\ +45 \%) \\ \hline \end{array}$ | $\begin{array}{r} 346.5 \% \\ 315 \%+31.5 \%) \\ \hline \end{array}$ | Female | $\begin{array}{r} 495 \% \\ +45 \% \\ \hline \end{array}$ | $\begin{array}{r} 346.5 \% \\ (315 \%+31.5 \%) \\ \hline \end{array}$ |
| Surgical <br> Benefit <br> Rider and <br> Critical <br> Illness <br> Rider | \% of IALM 06 males, rated do | -08 rated wn by 1 y $\begin{array}{r} \hline \text { Age }>30 \\ 65 \% \\ (65 \%+0 \%) \\ \hline \end{array}$ | up by 1 year for ear for females: | \% of IALM 06 males, rated | -08 rated own by 1 y $\begin{array}{r} \text { Age }>30 \\ 65 \% \\ (65 \%+0 \%) \end{array}$ | up by 1 year for year for females: |
| Diabetes rider (modified) | \% of IALM 06 males, rated do $\begin{array}{\|c\|} \hline \text { Age }<=30 \\ 105 \% \\ (105 \%+0 \%) \\ \hline \end{array}$ | -08 rated wn by 1 y $\begin{array}{\|r\|} \hline \text { Age }>30 \\ 65 \% \end{array}$ (65\%+0\% | up by 1 year for year for females: | \% of IALM 06 males, rated d $\begin{array}{\|c} \hline \text { Age }<=30 \\ 105 \% \\ (105 \%+0 \%) \\ \hline \end{array}$ | -08 rated own by 1 y $\begin{array}{\|r\|} \hline \text { Age }>30 \\ 65 \% \end{array}$ $(65 \%+0 \%$ | up by 1 year for year for females: |

The mortality and morbidity assumptions for health products are given below:

| Plan | Product | Valuation basis at March 31, 2016 (best estimate + MAD) | Valuation basis at June 30, 2016 (best estimate + MAD) |
| :---: | :---: | :---: | :---: |
| Non Linked Health Products With Death Benefit | Crisis Cover | $130 \%$ ( $100 \%+30 \%$ ) of reinsurance premium rates | $130 \%(100 \%+30 \%)$ of reinsurance premium rates |
|  | Health Assure Plus | $115 \%(85 \%+30 \%)$ of reinsurance premium rates | $115 \% ~(85 \%+30 \%)$ of reinsurance premium rates |
| Non Linked <br> Health <br> Products - <br> Without <br> Death <br> Benefit | Health Assure | $115 \%(85 \%+30 \%)$ of reinsurance premium rates | $115 \% ~(85 \%+30 \%)$ of reinsurance premium rates |
|  | Cancer Care |  |  |
|  | Cancer Care Plus |  |  |
|  | Hospital Care I | $160 \%(130 \%+30 \%) \text { of }$ reinsurance premium rates | $160 \%(130 \%+30 \%) \text { of }$ reinsurance premium rates |
|  | Hospital Care II | $230 \%(200 \%+30 \%) \text { of }$ reinsurance premium rates | $230 \% ~(200 \%+30 \%)$ of reinsurance premium rates |
|  | MediAssure | $120 \%(90 \%+30 \%) \text { of }$ reinsurance premium rates | $120 \%(90 \%+30 \%) \text { of }$ reinsurance premium rates |
|  | Diabetes Care Active | $130 \%(100 \%+30 \%) \text { of }$ pricing basis | $130 \%(100 \%+30 \%) \text { of }$ pricing basis |
| Linked Business | Health Saver | $130 \%$ ( $100 \%+30 \%$ ) of reinsurance premium rates | $130 \%$ ( $100 \%+30 \%$ ) of reinsurance premium rates |
| Term Products | Loan Protect Plus | 95\% (75\%+20\%) of CIBT 93 | 95\% (75\%+20\%) of CIBT 93 |
|  | 1 Protect Smart | $170 \%(150 \%+20 \%) \text { of }$ reinsurance risk rates | $170 \%(150 \%+20 \%)$ of reinsurance risk rates |
|  | Group Loan Secure | N/A | $170 \%$ ( $150 \%+20 \%$ ) of reinsurance risk rates |
| Riders | Waiver of Premium Benefits Rider (Disability and CI) | $130 \%(100 \%+30 \%) \text { of }$ reinsurance risk rates | $130 \%(100 \%+30 \%) \text { of }$ reinsurance risk rates |
|  | Death Benefit Rider | $130 \%(100 \%+30 \%) \text { of }$ pricing basis | $130 \%(100 \%+30 \%) \text { of }$ pricing basis |
|  | Diabetes rider (modified) | $130 \% ~(100 \%+30 \%)$ of pricing basis | $130 \% ~(100 \%+30 \%)$ of pricing basis |
|  | Major Surgical Benefit rider | $155 \%(125 \%+30 \%) \text { of }$ reinsurance premium rates | $155 \%(125 \%+30 \%) \text { of }$ reinsurance premium rates |


| Plan | Product | Valuation basis at March <br> 31, 2016 (best estimate <br> + MAD) |  |  | Valuation basis at June <br> 30, 2016 (best estimate <br> + MAD) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Critical Illness <br> Rider <br> (Accelerated and Standalone) | Based on CIBT 93 |  |  | Based on CIBT 93 |  |  |
|  |  | Age | Males | Females | Age | Males | Females |
|  |  | 18-20 | 171\% | 157\% | 18-20 | 171\% | 157\% |
|  |  | 21-25 | 149\% | 157\% | 21-25 | 149\% | 157\% |
|  |  | 26-30 | 165\% | 160\% | 26-30 | 165\% | 160\% |
|  |  | 31-35 | 175\% | 171\% | 31-35 | 175\% | 171\% |
|  |  | 36-40 | 155\% | 171\% | 36-40 | 155\% | 171\% |
|  |  | 41-45 | 157\% | 171\% | 41-45 | 157\% | 171\% |
|  |  | 46-50 | 161\% | 166\% | 46-50 | 161\% | 166\% |
|  |  | 51-55 | 144\% | 153\% | 51-55 | 144\% | 153\% |
|  |  | 56-60 | 120\% | 140\% | 56-60 | 120\% | 140\% |
|  |  | 61-65 | 109\% | 137\% | 61-65 | 109\% | 137\% |

### 6.4. IBNR

Late reported claims are analysed periodically and are allowed in the experience analysis for setting the valuation bases. However for one year renewable Group Term policies we hold an IBNR of 4 months of premium.

### 6.5. Expense Assumptions

| Type of expense (₹) | Valuation basis at <br> March 31, 2016 | Valuation basis <br> at June 30, 2016 |
| :--- | :---: | :---: |

Renewal expense per policy

| All conventional and unit linked <br> (includes in-force premium paying, <br> paid up policies, lapsed/premium <br> discontinuance state within revival |  |  |
| :--- | ---: | ---: |
| period policies) except |  |  |
| 1. Annuity |  |  |
| 2. Riders |  | 525 |
| 3. Rural |  |  |
| 4. Life Raksha |  |  |
| Annuity |  |  |
| Riders | 390 |  |
| Rural (Mitr, Sarv Jan Suraksha, Anmol <br> Bachat) and Life Raksha | 0 |  |

## Renewal expense per premium

All conventional and unit linked in force, paid up and lapsed policies (\% of annual premium)
except

1. MRTA
2. Credit Assure
3. Old Conventional SP Bond
4. Retail Immediate Annuity
5. Group Business
6. Riders
7. Rural

Post-September unit linked single premium product
Post-September unit linked regular premium contracts ( for in force policies throughout the term and for premium discontinuance state policies in the first two years in this state)
Claim expenses per policy ( $₹$ )

| Cancer Care |  |  |
| :--- | :--- | :--- |
| Cancer Care Plus |  |  |
| Crisis Cover |  |  |
| Diabetes Care Active |  |  |
| Heath Assure |  |  |
| Heath Assure Plus |  |  |
| I Protect |  |  |
| I Protect Smart |  |  |
| Loan Protect |  |  |
| Loan Protect Plus |  | 12,470 |
| I Care |  |  |
| I Care II |  |  |


| Type of expense ( $\mathbf{F}$ ) | Valuation basis at March 31, 2016 | Valuation basis at June 30, 2016 |
| :---: | :---: | :---: |
| Hospital Care | 165 | 165 |
| Health Saver |  |  |
| MediAssure |  |  |
| Disability claims |  |  |
| Life Raksha | 265 | 265 |
| Screening expense per policy ( $)^{\text {) }}$ |  |  |
| Diabetes Care Active | 3,280 | 3,280 |
| Cancer Care Plus |  |  |
| COA (premium frequency dependent) Unit Linked and Conventional |  |  |
| Tied agencies | 0\% | 0\% |
| Others |  |  |


[^0]:    ${ }^{1}$ The reversionary bonus rates are applicable on the Guaranteed Maturity Benefit and vested reversionary bonus, if any.

[^1]:    ${ }^{2}$ The interim bonus rates are applicable on the Guaranteed Maturity Benefit and vested reversionary bonus, if any.

