## Condensed Revenue Account for the quarter ended June 30, 2017

| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{gathered} 5,239,101 \\ (6,474) \end{gathered}$ | $\begin{array}{r} 51,843 \\ (40) \end{array}$ | 6,330,819 $(425,893)$ | $240,882$ | 3,900 | $474,220$ | $\begin{gathered} 47,579 \\ (8,940) \end{gathered}$ | $\begin{array}{r} 33,751,019 \\ (126,051) \end{array}$ | $\begin{gathered} 1,187,717 \\ (36) \\ - \end{gathered}$ | $\begin{gathered} 211,760 \\ (78,803) \end{gathered}$ | 269,077 <br> (9) | 1,040,595 | $\begin{gathered} 48,848,512 \\ (646,246) \end{gathered}$ |
| Sub-total |  | 5,232,627 | 51,803 | 5,904,926 | 240,882 | 3,900 | 474,220 | 38,639 | 33,624,968 | 1,187,681 | 132,957 | 269,068 | 1,040,595 | 48,202,266 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 1,606,675 \\ 495,865 \\ (31,088) \\ - \\ (5,501) \\ \hline \end{array}$ | $\begin{array}{r} 200,930 \\ 147,049 \\ (585) \\ - \\ 6,495 \\ \hline \end{array}$ | $\begin{gathered} 2,005,534 \\ 189,841 \\ (391,891) \\ - \\ 6,359 \\ \hline \end{gathered}$ | $\begin{gathered} 19,105 \\ - \\ - \\ - \\ 1,173 \end{gathered}$ | $\begin{gathered} 2,669 \\ 13 \\ - \\ - \\ 170 \\ \hline \end{gathered}$ | $\begin{array}{r} 460,826 \\ 17,979 \\ (29) \\ - \\ (571) \\ \hline \end{array}$ | $\begin{gathered} 9,553 \\ 39,328 \\ - \\ - \\ 242 \\ \hline \end{gathered}$ | $\begin{array}{r} 5,096,215 \\ 11,007,873 \\ (981,980) \\ 5,707,489 \\ 839,355 \\ \hline \end{array}$ | $\begin{gathered} 1,017,261 \\ 6,040,712 \\ (224,048) \\ (416,484) \\ 107,579 \\ \hline \end{gathered}$ | $\begin{array}{r} 59,403 \\ 340,520 \\ (36,461) \\ 19,468 \\ 1,923 \\ \hline \end{array}$ | $\begin{array}{r} 548,850 \\ 1,124,786 \\ (99,399) \\ (577,057) \\ 33,324 \\ \hline \end{array}$ | $\begin{array}{r} 408,841 \\ 92,764 \\ (11,637) \\ 214,824 \\ 82,888 \\ \hline \end{array}$ | $11,435,862$ <br> $19,496,730$ <br> $(1,777,118)$ <br> $4,948,240$ <br> $1,073,436$ |
| Sub-total |  | 2,065,951 | 353,889 | 1,809,843 | 20,278 | 2,852 | 478,205 | 49,123 | 21,668,952 | 6,525,020 | 384,853 | 1,030,504 | 787,680 | 35,177,150 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 17,707 \\ 545 \\ \hline \end{array}$ | $\begin{array}{r}7 \\ \hline\end{array}$ | $\begin{array}{r} 21,849 \\ 675 \\ \hline \end{array}$ | $\begin{gathered} 1,562 \\ - \\ - \\ \hline \end{gathered}$ | - | 42 | 23 6 | 119,068 97 3,360 | 117 | 19 | 25 | 32 | $\begin{array}{r} 1,562 \\ 119,068 \\ 39,785 \\ 4,828 \end{array}$ |
| Sub-total |  | 18,252 | 113 | 22,524 | 1,565 |  | 42 | 29 | 122,525 | 117 | 19 | 25 | 32 | 165,243 |
| Total (A) |  | 7,316,830 | 405,805 | 7,737,293 | 262,725 | 6,752 | 952,467 | 87,791 | 55,416,445 | 7,712,818 | 517,829 | 1,299,597 | 1,828,307 | 83,544,659 |
| Commission | 2 | 424,489 | 504 | 331,855 | - | - | 619 | 5,240 | 1,388,878 | 8,939 | 1,315 | - | - | 2,161,839 |
| Operating expenses related to Insurance business | 3 | 624,585 | 3,691 | 757,475 | 2,682 | 83 | 12,132 | 19,798 | 2,555,395 | 101,226 | 16,722 | 8,329 | 17,775 | 4,119,893 |
| Provision for doubtful debts |  | 3,102 | 43 | 2,366 | - | - | 94 | 130 | 4,926 | 743 | 172 | - | - | 11,576 |
| Bad debts written off |  | (308) | (7) | (270) | - | - | (13) | (7) | (755) | (126) | (27) | - | - | $(1,513)$ |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) |  | 11,697 |  | 15,510 |  |  |  |  |  |  |  |  |  | 27,207 |
| (b) Others |  |  |  |  |  |  | - |  | - | - | - | - | - | - |
| Service tax charge on linked charges |  |  |  |  |  |  |  |  | 901,369 | 117,338 | 36,216 | 18,070 | 15,733 | 1,088,726 |
| Total (B) |  | 1,063,565 | 4,231 | 1,106,936 | 2,682 | 83 | 12,832 | 25,161 | 4,849,813 | 228,120 | 54,398 | 26,399 | 33,508 | 7,407,728 |
| Benefits paid (Net) | 4 | 1,502,917 | 287,562 | 776,378 | 23,920 |  | 376,543 | 5,632 | 23,332,106 | 10,698,502 | 102,614 | 1,550,538 | 934,768 | 39,591,480 |
| Interim bonus paid |  | 98,076 | 703 |  | - | - | - | - | - |  | - | - | - | 98,779 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 3,978,959 | $(106,312)$ | 12,135,926 | 236,123 | 6,158 | 434,486 | 39,309 | $(7,527)$ | $(16,605)$ | $(3,524)$ | 82,318 | 56,356 | 16,835,667 |
| (b) Amount ceded in reinsurance |  |  |  | $(6,715,056)$ |  |  |  | $(37,632)$ |  |  |  |  |  | $(6,752,688)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  |  |  | - | - | - | - |  |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 19,086,999 | $(4,293,957)$ | 276,422 | $(406,388)$ | 770,665 | 15,433,741 |
| (e) Funds for discontinued policies |  |  |  |  |  |  |  |  | 6,299,801 | 403,428 |  |  | - | 6,703,229 |
| Total (C) |  | 5,579,952 | 181,953 | 6,197,248 | 260,043 | 6,158 | 811,029 | 7,309 | 48,711,379 | 6,791,368 | 375,512 | 1,226,468 | 1,761,789 | 71,910,208 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 673,313 | 219,621 | 433,109 | - | 511 | 128,606 | 55,321 | 1,855,253 | 693,330 | 87,919 | 46,730 | 33,010 | 4,226,723 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(261,635)$ | - | - | - | - | - | - | (1) | - | - | - | - | $\begin{array}{r} (261,635) \\ (1) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 411,678 | 219,621 | 433,109 | - | 511 | 128,606 | 55,321 | 1,855,252 | 693,330 | 87,919 | 46,730 | 33,010 | 3,965,087 |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  |  |  | 433,109 |  | 511 | 128,606 | 55,321 | 1,855,258 | 693,270 | 87,919 | 46,730 | 33,010 | 3,333,734 |
| Transfer to other Reserves |  |  |  |  |  | - |  |  |  |  |  |  | - |  |
| Balance being funds for future appropriation |  | 411,678 | 219,621 | - |  | - | - | - | (6) | 60 | - | - | - | 631,353 |
| Total |  | 411,678 | 219,621 | 433,109 | - | 511 | 128,606 | 55,321 | 1,855,252 | 693,330 | 87,919 | 46,730 | 33,010 | 3,965,087 |

CICI Prudential Life Insurance Company Limited
Regn.No. 105 dated 24.11.2000

## Condensed Revenue Account for the quarter ended June 30, 2017

Policyholders' Account (Technical Account)

## FORM A-RA

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par Variable Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked <br> Health | Linked Group Life | Linked Group <br> Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2017 |  | 3,915,268 | 2,118,419 | - | - | - | - | - | 3,251 | 4,920 | - | - | - | 6,041,858 |
| Add: Current period appropriation |  | 411,678 | 219,621 | - | - | - | - | - | (6) | 60 | - | - | - | 631,353 |
| Balance carried forward to Balance Sheet |  | 4,326,946 | 2,338,040 | - | - | - | - | - | 3,245 | 4,980 | - | - | - | 6,673,211 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.

As required by IRDAI circular IRDA/FGI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from quarter ended June 30,2017 onwards.
As per our report of even date attached.

For B S R\&Co. LLP
Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partne <br> Membership No. 113156

For Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthak <br> Partner <br> Membership No. 42423

## handa Kochha <br> Chairperson <br> DIN: 00043617

## V. Sridar Director DIN: 02241339

For and on behalf of the Board of Directors

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

## Sandeep Batra Executive Directo DIN: 03620913

Place : Mumbai
Date : July 25, 2017

Satyan Jambunathan

Chief Financial Officer

## Asha Murali

 Appointed ActuaryVyoma Manek
Company Secretary

## CICI Prudential Life Insurance Company Limited

## Regn.No. 105 dated 24.11.2000

| Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par <br> Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked <br> Pension | Linked <br> Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 4,194,610 \\ (3,526) \end{array}$ | $\begin{array}{r} 60,988 \\ (12) \\ \hline \end{array}$ | $\begin{gathered} 5,156,547 \\ (310,527) \end{gathered}$ | $414,465$ |  | 431,412 | $\begin{gathered} 29,981 \\ (8,999) \\ \hline \end{gathered}$ | $\begin{gathered} 22,169,729 \\ (109,220) \end{gathered}$ | $\begin{gathered} 1,283,592 \\ (23) \\ - \\ \hline \end{gathered}$ | $\begin{gathered} 239,128 \\ (79,166) \\ \hline \end{gathered}$ |  | $\begin{array}{r} 35,599,332 \\ (511,478) \end{array}$ |
| Sub-total |  | 4,191,084 | 60,976 | 4,846,020 | 414,465 |  | 431,412 | 20,982 | 22,060,509 | 1,283,569 | 159,962 | 1,618,875 | 35,087,854 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,280,835 \\ 329,573 \\ - \\ - \\ 18,897 \\ \hline \end{gathered}$ | $\begin{gathered} 200,058 \\ 13,552 \\ - \\ - \\ 8,319 \\ \hline \end{gathered}$ | $\begin{gathered} 1,635,628 \\ 173,517 \\ - \\ - \\ (4,990) \\ \hline \end{gathered}$ | $35$ $160$ |  | $\begin{gathered} 454,401 \\ 23,413 \\ - \\ - \\ 1,182 \\ \hline \end{gathered}$ | $\begin{gathered} 11,376 \\ 146 \\ - \\ - \\ 162 \\ \hline \end{gathered}$ | $\begin{gathered} 3,988,412 \\ 9,598,372 \\ (3,797,642) \\ 23,106,839 \\ 1,332,129 \\ \hline \end{gathered}$ | $\begin{array}{r} 1,186,476 \\ 7,029,082 \\ (1,350,849) \\ 5,326,939 \\ 210,690 \\ \hline \end{array}$ | $\begin{array}{r} 50,280 \\ 81,196 \\ (12,478) \\ 387,993 \\ 7,500 \\ \hline \end{array}$ | $\begin{gathered} 890,297 \\ 548,775 \\ (200,730) \\ 799,178 \\ 235,158 \\ \hline \end{gathered}$ | $\begin{array}{r} 9,697,798 \\ 17,797,626 \\ (5,361,699) \\ 29,620,949 \\ 1,809,207 \\ \hline \end{array}$ |
| Sub-total |  | 1,629,305 | 221,929 | 1,804,155 | 195 | - | 478,996 | 11,684 | 34,228,110 | 12,402,338 | 514,491 | 2,272,678 | 53,563,881 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 17,141 \\ 1,059 \\ \hline \end{array}$ | $\begin{array}{r} 215 \\ 8 \\ 8 \end{array}$ | $\begin{array}{r} 22,130 \\ 1,002 \\ \hline \end{array}$ | 52,817 | - | 9 | - 32 3 | 94,507 92 2,919 | 141 | 17 | 39 | $\begin{array}{r} 52,817 \\ 94,507 \\ 39,610 \\ 5,197 \\ \hline \end{array}$ |
| Sub-total |  | 18,200 | 223 | 23,132 | 52,817 |  | 9 | 35 | 97,518 | 141 | 17 | 39 | 192,131 |
| Total (A) |  | 5,838,589 | 283,128 | 6,673,307 | 467,477 | - | 910,417 | 32,701 | 56,386,137 | 13,686,048 | 674,470 | 3,891,592 | 88,843,866 |
| Commission | 2 | 376,056 | 436 | 280,379 | - |  | 471 | 719 | 589,721 | 8,113 | 1,398 |  | 1,257,293 |
| Operating expenses related to Insurance business | 3 | 1,097,854 | 6,352 | 955,689 | 6,725 | - | 10,775 | 3,437 | 3,235,755 | 147,422 | 18,762 | 37,407 | 5,520,178 |
| Provision for doubtful debts |  | 4,590 | 98 | 4,764 | (75) |  | 90 | 132 | 12,985 | 2,075 | 386 | (100) | 24,945 |
| Bad debts written off |  | (46) | 1 | (15) | - | - | - | 1 | (310) | 9 | 2 | - | (358) |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) |  | . |  | 13,904 | - | - |  | - | . | - | - | - | 13,904 |
| (b) Others |  | - | - | - | - | - | - | - | - | - | - | - | - |
| Service tax charge on linked charges |  | - | - |  | - | - |  | - | 712,692 | 124,496 | 35,273 | 31,252 | 903,713 |
| Total (B) |  | 1,478,454 | 6,887 | 1,254,721 | 6,650 | - | 11,336 | 4,289 | 4,550,843 | 282,115 | 55,821 | 68,559 | 7,719,675 |
| Benefits paid (Net) | 4 | 1,162,738 | 95,892 | 458,573 |  | - | 353,307 | 8,393 | 14,960,563 | 10,221,074 | 95,102 | 1,857,369 | 29,213,011 |
| Interim bonus paid |  | 66,658 | 931 |  | - | - |  |  |  |  |  |  | 67,589 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 3,151,587 | 89,232 | 9,427,188 | 460,827 | - | 430,581 | $(11,303)$ | $(137,534)$ | $(67,968)$ | $(3,773)$ | 128,722 | 13,467,559 |
| (b) Amount ceded in reinsurance |  |  |  | $(4,640,473)$ | - | - | - | - | - | - | - | - | $(4,640,473)$ |
| (c) Amount accepted in reinsurance |  |  |  | - |  |  |  |  | - |  | - | - |  |
| (d) Fund reserve |  |  |  |  | - |  |  | - | 31,362,537 | 2,247,518 | 422,833 | 1,777,627 | 35,810,515 |
| (e) Funds for discontinued policies |  | - |  |  | - |  |  | - | 4,703,768 | 228,151 | - | - | 4,931,919 |
| Total (C) |  | 4,380,983 | 186,055 | 5,245,288 | 460,827 | - | 783,888 | $(2,910)$ | 50,889,334 | 12,628,775 | 514,162 | 3,763,718 | 78,850,120 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | $(20,848)$ | 90,186 | 173,298 | - | - | 115,193 | 31,322 | 945,960 | 775,158 | 104,487 | 59,315 | 2,274,071 |
| Provision for taxation <br> (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(3,965)$ | - | - | - | - | - - | - - | (239) | - <br> - | - <br> - <br> 1048 |  <br> - <br> - | $\begin{array}{r} (3,965) \\ (239) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | (24,813) | 90,186 | 173,298 | - | - | 115,193 | 31,322 | 945,721 | 775,158 | 104,487 | 59,315 | 2,269,867 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) Transfer to other Reserves <br> Balance being funds for future appropriation |  | $(24,813)$ | $90,186$ | $\begin{gathered} 448,763 \\ - \\ (275,465) \\ \hline \end{gathered}$ | - | - | 115,193 | 31,322 | $\begin{gathered} 947,380 \\ - \\ (1,659) \end{gathered}$ | $\begin{gathered} 783,092 \\ -\quad \\ (7,934) \end{gathered}$ | $\begin{gathered} 111,930 \\ (7,443) \end{gathered}$ | 59,315 | $\begin{gathered} 2,496,995 \\ -- \\ (227,128) \\ \hline \end{gathered}$ |
| Total |  | $(24,813)$ | 90,186 | 173,298 | - | - | 115,193 | 31,322 | 945,721 | 775,158 | 104,487 | 59,315 | 2,269,867 |

## CICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Condensed Revenue Account for the quarter ended June 30, 2016

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| (Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2016 |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | - | - | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Add: Current period appropriation |  | (24,813) | 90,186 | $(275,465)$ | - | - | - | - | $(1,659)$ | $(7,934)$ | $(7,443)$ | - | $(227,128)$ |
| Balance carried forward to Balance Sheet |  | 2,953,874 | 1,860,998 | 1,521,672 | - | - | - | - | 3,209 | 6,351 | 45,901 | - | 6,392,005 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account

As required by IRDAI circular IRDA/FGI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from quarter ended June 30, 2017 onwards
As per our report of even date attached.

## For B S R \& Co. LLP <br> Chartered Accountants

CAl Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partner <br> Membership No. 113156 <br> Partne

## Chanda Kochhar <br> Chairperson

DIN: 00043617

## V. Srida <br> Directo <br> DIN: 02241339

For and on behalf of the Board of Directors
CAI Firm Reg. No. 001076N / N500013

## Partner

Membership No. 42423

## Sandeep Batra Executive Director DIN: 03620913

Place : Mumbai
Date : July 25, 2017

