### ICICI Prudential Life Insurance Company Limited Regn.No. 105 dated 24.11.2000

# Consolidated Condensed Revenue Account for the half year ended September 30, 2017

| Policyholders' Account (Technical Account)                     |          |            |                |              |                     |                                |                    |           |             |                   |                  |                      | (₹ '000)                   |              |
|--|----------|------------|----------------|--------------|---------------------|--------------------------------|--------------------|-----------|-------------|-------------------|------------------|----------------------|----------------------------|--------------|
| Particulars  | Schedule | Par Life   | Par<br>Pension | Non Par      | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health    | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group Life | Linked<br>Group<br>Pension | Total        |
| Premiums earned (Net of service tax/Goods &                    |          |            |                |              |                     |                                |                    |           |             |                   |                  |                      |                            |              |
| Service tax)   |          |            |                |              |                     |                                |                    |           |             |                   |                  |                      |                            |              |
| (a) Premium  | 1        | 13,324,948 | 95,675         | 14,285,200   | 309,736             | 7,900                          | 977,158            | 126,026   | 78,407,120  | 2,557,768         | 442,137          | 2,599,251            | 1,709,373                  | 114,842,292  |
| (b) Reinsurance ceded  |          | (12,029)   | (44)           | (809,647)    | -                   | -                              | -                  | (19,472)  | (246,195)   | (49)              | (157,529)        | (9)                  | -                          | (1,244,974)  |
| (c) Reinsurance accepted                                       |          |            | - '            | - '          | -                   | -                              | -                  |           |             | - '               | - '              | - '                  | -                          | -            |
| Sub-total  |          | 13,312,919 | 95,631         | 13,475,553   | 309,736             | 7,900                          | 977,158            | 106,554   | 78,160,925  | 2,557,719         | 284,608          | 2,599,242            | 1,709,373                  | 113,597,318  |
| Income from Investments  |          |            |                |              |                     |                                |                    |           |             |                   |                  |                      |                            |              |
| (a) Interest, dividend & rent - Gross                          |          | 3,416,371  | 404,105        | 4,303,373    | 42,669              | 5,490                          | 928,634            | 15,527    | 11,091,529  | 2,337,512         | 140,030          | 1,130,403            | 847,129                    | 24,662,772   |
| (b) Profit on sale/redemption of investments                   |          | 2,557,564  | 497,577        | 934,644      | 729                 | 13                             | 24,126             | 43,093    | 24,421,949  | 11,529,891        | 571,737          | 1,502,042            | 290,487                    | 42,373,852   |
| (c) (Loss) on sale/redemption of investments                   |          | (86,082)   | (2,249)        | (404,663)    | -                   | -                              | (522)              | -         | (2,356,628) | (479,037)         | (48,558)         | (145,767)            | (47,033)                   | (3,570,539)  |
| (d) Transfer/gain on revaluation/change in fair value          |          | -          | -              | -            | -                   | -                              | -                  | -         | 1,414,112   | (3,009,937)       | 4,445            | (853,873)            | 98,424                     | (2,346,829)  |
| (e) Accretion of discount/(amortisation of premium) (Net)      |          | (26,353)   | 16.019         | 16,719       | 1,913               | 298                            | 379                | 219       | 1,740,635   | 213,211           | 3.847            | 59,766               | 160,749                    | 2,187,402    |
| Sub-total  |          | 5,861,500  | 915,452        | 4,850,073    | 45,311              | 5.801                          | 952,617            | 58,839    | 36,311,597  | 10,591,640        | 671,501          | 1,692,571            | 1,349,756                  | 63,306,658   |
| Other income   |          |            | ,              |              | ,                   |                                |                    | •         |             | , ,               | ,                |                      |                            |              |
| Contribution from the Shareholders' account                    |          | _          | _              | -            |                     |                                | _                  | -         | _           | -                 | _                | _                    | _                          | _            |
| Income on unclaimed amount of policyholders                    |          | _          | _              | _            | _                   | _                              | _                  | _         | 239,470     | _                 | _                | _                    | _                          | 239,470      |
| Fees and charges   |          | 38,480     | 220            | 47,624       | _                   | -                              | _                  | 41        | 204         | -                 | _                | _                    | _                          | 86,569       |
| Miscellaneous income   |          | 881        | 5              | 1,018        | 5                   | -                              | 59                 | 9         | 5.282       | 173               | 29               | 111                  | 56                         | 7.628        |
| Sub-total  |          | 39,361     | 225            | 48.642       | 5                   | -                              | 59                 | 50        | 244,956     | 173               | 29               | 111                  | 56                         | 333,667      |
| Total (A)  |          | 19,213,780 | 1,011,308      | 18,374,268   | 355,052             | 13,701                         | 1,929,834          | 165,443   | 114,717,478 | 13,149,532        | 956,138          | 4,291,924            | 3,059,185                  | 177,237,643  |
| Commission   | 2        | 1,279,273  | 804            | 753,154      | -                   | -                              | 990                | 15,217    | 3,723,748   | 18,339            | 2,655            | -                    | -                          | 5,794,180    |
| Operating expenses related to Insurance business               | 3        | 1,558,070  | 9,150          | 1,774,462    | 3,714               | 157                            | 22,828             | 68,319    | 5,310,342   | 199,470           | 33,465           | 34,754               | 25,586                     | 9,040,317    |
| Provision for doubtful debts                                   |          | 908        | 7              | 686          | -                   | -                              | 22                 | (54)      | 2,020       | 211               | 41               | -                    | -                          | 3,841        |
| Bad debts written off  |          | 2,311      | (6)            | 939          | -                   | -                              | 10                 | 57        | 11,542      | (9)               | (18)             | 1                    | -                          | 14,827       |
| Provisions (other than taxation)                               |          | Ť          | , ,            |              |                     |                                |                    |           | ·           | , ,               | . ,              |                      |                            | •            |
| (a) For diminution in the value of investments (Net)           |          | 23,865     | _              | 27,007       | _                   | -                              | _                  | -         | _           | _                 | _                | _                    | _                          | 50,872       |
| (b) Others   |          | -          | -              | · -          | -                   | -                              | -                  | -         | -           | -                 | -                | -                    | -                          | -            |
| Service tax/Goods & Service Tax charge on linked charges       |          | _          | _              | -            | _                   | -                              | _                  | -         | 2,119,266   | 257,221           | 80,243           | 39,784               | 35,856                     | 2,532,370    |
| Total (B)  |          | 2,864,427  | 9,955          | 2,556,248    | 3,714               | 157                            | 23,850             | 83,539    | 11,166,918  | 475,232           | 116,386          | 74,539               | 61,442                     | 17,436,407   |
| Benefits paid (Net)  | 4        | 3,000,307  | 577,190        | 1,260,899    | 70,155              | 2,700                          | 756,202            | 10,518    | 48,673,034  | 21,326,896        | 199,669          | 2,730,765            | 1,566,584                  | 80,174,919   |
| Interim bonus paid   |          | 225,084    | 1,074          | · · · · · -  | · -                 | -                              | -                  |           |             |                   | -                |                      | -                          | 226,158      |
| Change in valuation of policy liabilities                      |          | ·          | •              |              |                     |                                |                    |           |             |                   |                  |                      |                            | •            |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |          | 11,650,002 | 72,732         | 25,759,883   | 272,213             | 10,033                         | 903,274            | 123,003   | 470,241     | (41,026)          | 30,738           | 180,743              | 111,711                    | 39,543,547   |
| (b) Amount ceded in reinsurance                                |          | -          | -              | (12,674,350) | -                   | -                              | · -                | (113,372) | -           | - '               | -                | -                    |                            | (12,787,722) |
| (c) Amount accepted in reinsurance                             |          | -          | -              | -            | -                   | -                              | -                  | -         | -           | -                 | -                | -                    | -                          | -            |
| (d) Fund reserve   |          | _          | _              | _            | _                   | _                              | -                  | -         | 43,231,873  | (10,437,975)      | 450,619          | 1,253,426            | 1,238,033                  | 35,735,976   |
| (e) Funds for discontinued policies                            |          | -          | -              |              | -                   | -                              | -                  | -         | 8,469,587   | 430,362           | -                |                      |                            | 8,899,949    |
| Total (C)  |          | 14,875,393 | 650,996        | 14,346,432   | 342,368             | 12,733                         | 1,659,476          | 20,149    | 100,844,735 | 11,278,257        | 681,026          | 4,164,934            | 2,916,328                  | 151,792,827  |
| Surplus/(deficit) (D) = (A)-(B)-(C)                            |          | 1,473,960  | 350,357        | 1,471,588    | 8,970               | 811                            | 246,508            | 61,755    | 2,705,825   | 1,396,043         | 158,726          | 52,451               | 81,415                     | 8,008,409    |
| Provision for taxation   |          | .,,        |                | -,,          | -,-,-               |                                |                    | ,         | _,,         | -,,-              | ,-10             | ,                    | ,                          | _,,          |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16    |          | (489,254)  | _              | _            | _                   | _                              | _                  | _         | _           | _                 | _                | _                    | _                          | (489,254)    |
| (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16   |          | (100,204)  | _              | _            | _                   | _                              | _                  | _         | 11          | _                 | _                | _                    | _                          | 11           |
| Surplus/(deficit) after tax                                    |          | 984.706    | 350,357        | 1,471,588    | 8,970               | 811                            | 246,508            | 61,755    | 2.705.836   | 1.396.043         | 158.726          | 52,451               | 81,415                     | 7.519.166    |
| ourplus/(ucritic) arter tax                                    | 1        | 904,706    | 350,357        | 1,471,588    | 0,970               | 611                            | 240,508            | 01,/05    | 2,705,836   | 1,390,043         | 156,726          | 52,45T               | 01,415                     | 7,519,166    |

**ICICI Prudential Life Insurance Company Limited** Regn.No. 105 dated 24.11.2000

Consolidated Condensed Revenue Account for the half year ended September 30, 2017

| Policyholders' Account (Technical Account) (₹ '000) |          |           |                |           |                     |                                |                    |        |             |                   |                  |                      |                            |           |
|---|----------|-----------|----------------|-----------|---------------------|--------------------------------|--------------------|--------|-------------|-------------------|------------------|----------------------|----------------------------|-----------|
| Particulars   | Schedule | Par Life  | Par<br>Pension | Non Par   | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group Life | Linked<br>Group<br>Pension | Total     |
| Appropriations                                      |          |           |                |           |                     |                                |                    |        |             |                   |                  |                      |                            |           |
| Transfer to Shareholders' account (Refer note 14 of |          |           |                |           |                     |                                |                    |        |             |                   |                  |                      |                            |           |
| schedule 16)  |          | -         | -              | 1,471,588 | 8,970               | 811                            | 246,508            | 61,755 | 2,705,761   | 1,395,987         | 158,726          | 52,451               | 81,415                     | 6,183,972 |
| Transfer to other Reserves                          |          | -         | -              | -         | -                   | -                              | -                  | -      | -           | -                 | -                | -                    | -                          | -         |
| Balance being funds for future appropriation        |          | 984,706   | 350,357        | -         | -                   | -                              | -                  | -      | 75          | 56                | -                | -                    | -                          | 1,335,194 |
| Total   |          | 984,706   | 350,357        | 1,471,588 | 8,970               | 811                            | 246,508            | 61,755 | 2,705,836   | 1,396,043         | 158,726          | 52,451               | 81,415                     | 7,519,166 |
| Funds for future appropriation                      |          |           |                |           |                     |                                |                    |        |             |                   |                  |                      |                            |           |
| Opening balance as at April 1, 2017                 |          | 3,915,268 | 2,118,419      | -         | -                   | -                              | -                  | -      | 3,251       | 4,920             | -                | -                    | -                          | 6,041,858 |
| Add: Current period appropriation                   |          | 984,706   | 350,357        | -         | -                   | -                              | -                  | -      | 75          | 56                | -                | -                    | -                          | 1,335,194 |
| Balance carried forward to Balance Sheet            |          | 4,899,974 | 2,468,776      | -         | -                   | -                              | -                  | -      | 3,326       | 4,976             | -                | -                    |                            | 7,377,052 |
| Significant accounting policies & notes             | 16       |           |                |           |                     |                                |                    |        |             |                   |                  |                      |                            |           |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Revenue Account as expenses.

As required by IRDAI circular IRDA/F\u00edI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.

As per our report of even date attached.

For B S R & Co. LLP

Chartered Accountants ICAI Firm Reg. No. 101248W/W-100022 For Walker Chandiok & Co LLP

Chartered Accountants ICAI Firm Reg. No. 001076N / N500013 For and on behalf of the Board of Directors

Venkataramanan Vishwanath

Partner

Membership No. 113156

Sudhir N. Pillai

Partner

Membership No. 105782

Chanda Kochhar

Chairperson

DIN: 00043617

V. Sridar Director

DIN: 02241339

Sandeep Bakhshi

Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

Place : Mumbai Date: October 24, 2017 Satyan Jambunathan Chief Financial Officer

Asha Murali Appointed Actuary

Vyoma Manek Company Secretary

# ICICI Prudential Life Insurance Company Limited Regn.No. 105 dated 24.11.2000

# Consolidated Condensed Revenue Account for the half year ended September 30, 2016 Policyholders' Account (Technical Account)

(₹ '000)

| Policyholders' Account (Technical Account)  |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 | (₹ '000)    |
|---|----------|------------|----------------|-------------|---------------------|--------------------------------|--------------------|----------|-------------|-------------------|------------------|-----------------|-------------|
| Particulars   | Schedule | Par Life   | Par<br>Pension | Non Par     | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health   | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group | Total       |
| Premiums earned (Net of service tax)  |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Premium   | 1        | 9,943,648  | 107,648        | 12,611,159  | 753,031             | 129,913                        | 1,009,844          | 64,037   | 58,584,492  | 2,914,950         | 516,014          | 3,650,434       | 90,285,170  |
| (b) Reinsurance ceded   |          | (7,199)    | (17)           | (567,915)   | -                   | -                              | -                  | (17,831) | (220,268)   | (36)              | (158,746)        | (5)             | (972,017)   |
| (c) Reinsurance accepted  |          | -          | -              | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| Sub-total   |          | 9,936,449  | 107,631        | 12,043,244  | 753,031             | 129,913                        | 1,009,844          | 46,206   | 58,364,224  | 2,914,914         | 357,268          | 3,650,429       | 89,313,153  |
| Income from Investments   |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Interest, dividend & rent - Gross   |          | 2,750,054  | 404,463        | 3,526,992   | 9,068               | 1,447                          | 908,638            | 22,804   | 8,863,128   | 2,599,908         | 112,388          | 1,889,497       | 21,088,387  |
| (b) Profit on sale/redemption of investments  |          | 658,314    | 25,659         | 340,988     | -                   | -                              | 152,726            | 1,049    | 21,982,012  | 13,798,080        | 275,951          | 1,671,514       | 38,906,293  |
| (c) (Loss) on sale/redemption of investments  |          | (2,259)    | (963)          | -           | (131)               | -                              | (8,135)            | -        | (4,310,264) | (1,557,587)       | (14,392)         | (204,068)       | (6,097,799) |
| (d) Transfer/gain on revaluation/change in fair value   |          | -          | -              | -           | -                   | -                              | -                  | -        | 26,334,485  | 5,210,428         | 551,287          | 1,399,779       | 33,495,979  |
| (e) Accretion of discount/(amortisation of premium) (Net)   |          | 33,164     | 19,600         | (7,759)     | 756                 | 287                            | 3,127              | 291      | 2,449,945   | 348,367           | 9,772            | 407,528         | 3,265,078   |
| Sub-total   |          | 3,439,273  | 448,759        | 3,860,221   | 9,693               | 1,734                          | 1,056,356          | 24,144   | 55,319,306  | 20,399,196        | 935,006          | 5,164,250       | 90,657,938  |
| Other income  |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| Contribution from the Shareholders' account   |          | -          | -              |             | 18,541              | 2,396                          | -                  | -        | -           | -                 | -                | -               | 20,937      |
| Income on unclaimed amount of policyholders   |          | -          | -              | -           | -                   | -                              | -                  | -        | 197,435     | -                 | -                | -               | 197,435     |
| Fees and charges  |          | 35,690     | 384            | 48,836      | -                   | -                              | -                  | 66       | 178         | -                 | -                | -               | 85,154      |
| Miscellaneous income  |          | 1,951      | 14             | 1,773       | -                   | -                              | 19                 | 6        | 6,019       | 273               | 33               | 79              | 10,167      |
| Sub-total   |          | 37,641     | 398            | 50,609      | 18,541              | 2,396                          | 19                 | 72       | 203,632     | 273               | 33               | 79              | 313,693     |
| Total (A)   |          | 13,413,363 | 556,788        | 15,954,074  | 781,265             | 134,043                        | 2,066,219          | 70,422   | 113,887,162 | 23,314,383        | 1,292,307        | 8,814,758       | 180,284,784 |
| Commission  | 2        | 824,666    | 793            | 634,802     | -                   | -                              | 1,089              | 1,596    | 1,601,453   | 18,912            | 3,116            | -               | 3,086,427   |
| Operating expenses related to Insurance business  | 3        | 1,906,563  | 8,229          | 1,618,257   | 14,501              | 1,760                          | 21,866             | 6,035    | 6,964,816   | 279,908           | 36,160           | 94,916          | 10,953,011  |
| Provision for doubtful debts  |          | (1,730)    | 94             | (5,219)     | (75)                | -                              | 152                | 104      | (8,931)     | 2,117             | 398              | (100)           | (13,190)    |
| Bad debts written off   |          | 11,216     | 38             | 15,965      | -                   | -                              | -                  | 75       | 25,171      | 829               | 160              | -               | 53,454      |
| Provisions (other than taxation)  |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) For diminution in the value of investments (Net)  |          | -          | -              | 13,904      | -                   | -                              | -                  | -        | -           | -                 | -                | -               | 13,904      |
| (b) Others  |          | -          | -              | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| Service tax charge on linked charges  |          | -          | -              | -           | -                   | -                              | -                  | -        | 1,564,320   | 254,622           | 71,960           | 64,713          | 1,955,615   |
| Total (B)   |          | 2,740,715  | 9,154          | 2,277,709   | 14,426              | 1,760                          | 23,107             | 7,810    | 10,146,829  | 556,388           | 111,794          | 159,529         | 16,049,221  |
| Benefits paid (Net)   | 4        | 2,363,990  | 421,329        | 931,161     | 2,569               | -                              | 708,628            | 16,128   | 36,932,077  | 21,881,828        | 205,017          | 7,375,449       | 70,838,176  |
| Interim bonus paid  |          | 141,600    | 2,085          | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | 143,685     |
| Change in valuation of policy liabilities   |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross)  |          | 7,588,795  | (30,815)       | 19,987,832  | 764,270             | 132,283                        | 999,616            | (36,892) | 62,925      | (106,546)         | 7,552            | 280,098         | 29,649,118  |
| (b) Amount ceded in reinsurance   |          | -          | -              | (8,674,103) | -                   | -                              | -                  | -        | -           | -                 | -                | -               | (8,674,103) |
| (c) Amount accepted in reinsurance  |          | -          | -              | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| (d) Fund reserve  |          | -          | -              | -           | -                   | -                              | -                  | -        | 59,525,825  | (858,930)         | 791,198          | 898,085         | 60,356,178  |
| (e) Funds for discontinued policies   |          | -          | -              | -           | -                   | -                              | -                  | -        | 5,838,825   | 295,861           | -                | -               | 6,134,686   |
| Total (C)   |          | 10,094,385 | 392,599        | 12,244,890  | 766,839             | 132,283                        | 1,708,244          | (20,764) | 102,359,652 | 21,212,213        | 1,003,767        | 8,553,632       | 158,447,740 |
| Surplus/(deficit) (D) =(A)-(B)-(C)  |          | 578,263    | 155,035        | 1,431,475   | -                   | -                              | 334,868            | 83,376   | 1,380,681   | 1,545,782         | 176,746          | 101,597         | 5,787,823   |
| Provision for taxation  |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 |             |
| i iovision for taxation   |          |            |                |             |                     |                                |                    |          |             |                   |                  |                 | (359,811)   |
|   |          | (359.811)  | -              | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | (309.011    |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16<br>(b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |          | (359,811)  | -              | -           | -                   | -                              | -                  | -        | (226)       | -                 |                  |                 | (226)       |

**ICICI Prudential Life Insurance Company Limited** Regn.No. 105 dated 24.11.2000

Consolidated Condensed Revenue Account for the half year ended September 30, 2016

Policyholders' Account (Technical Account)

| Policyholders Account (Technical Account)                        | Policynoiders' Account (Technical Account) |           |                |           |                     |                                |                    |        |             |                   |                  |                 |           |  |
|--|--|-----------|----------------|-----------|---------------------|--------------------------------|--------------------|--------|-------------|-------------------|------------------|-----------------|-----------|--|
| Particulars  | Schedule                                   | Par Life  | Par<br>Pension | Non Par   | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group | Total     |  |
| Apropriations  |  |           |                |           |                     |                                |                    |        |             |                   |                  |                 |           |  |
| Transfer to Shareholders' account (Refer note 14 of schedule 16) |  | -         | -              | 1,990,254 | -                   | -                              | 334,868            | 83,376 | 1,382,024   | 1,554,984         | 189,037          | 101,597         | 5,636,140 |  |
| Transfer to other Reserves                                       |  | -         | -              | -         | -                   | -                              | -                  | -      | -           | -                 | -                | -               | -         |  |
| Balance being funds for future appropriation                     |  | 218,452   | 155,035        | (558,779) | -                   | -                              | -                  | -      | (1,569)     | (9,202)           | (12,291)         | -               | (208,354) |  |
| Total  |  | 218,452   | 155,035        | 1,431,475 | -                   | -                              | 334,868            | 83,376 | 1,380,455   | 1,545,782         | 176,746          | 101,597         | 5,427,786 |  |
| Funds for future appropriation                                   |  |           |                |           |                     |                                |                    |        |             |                   |                  |                 |           |  |
| Opening balance as at April 1, 2016                              |  | 2,978,687 | 1,770,812      | 1,797,137 | -                   | -                              | -                  | -      | 4,868       | 14,285            | 53,344           | -               | 6,619,133 |  |
| Add: Current period appropriation                                |  | 218,452   | 155,035        | (558,779) | -                   | -                              | -                  | -      | (1,569)     | (9,202)           | (12,291)         | -               | (208,354) |  |
| Balance carried forward to Balance Sheet                         |  | 3,197,139 | 1,925,847      | 1,238,358 | -                   | -                              | -                  | -      | 3,299       | 5,083             | 41,053           | -               | 6,410,779 |  |
| Significant accounting policies & notes                          | 16   |           |                |           |                     |                                |                    |        |             |                   |                  |                 |           |  |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Revenue Account as expenses.

As required by IRDAl circular IRDA/Fál/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.

As per our report of even date attached.

For B S R & Co. LLP

**Chartered Accountants** ICAI Firm Reg. No. 101248W/W-100022 For Walker Chandiok & Co LLP

Chartered Accountants

Venkataramanan Vishwanath

Membership No. 113156

ICAI Firm Reg. No. 001076N / N500013

Sudhir N. Pillai

Membership No. 105782

Chanda Kochhar

Chairperson

DIN: 00043617

V. Sridar Director DIN: 02241339

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

For and on behalf of the Board of Directors

Sandeep Batra **Executive Director** DIN: 03620913

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Satyan Jambunathan Chief Financial Officer

Asha Murali Appointed Actuary

Vyoma Manek Company Secretary

Place : Mumbai Date: October 24, 2017

## ICICI Prudential Life Insurance Company Limited Regn.No. 105 dated 24.11.2000

## Consolidated Condensed Revenue Account for the quarter ended September 30, 2017

| Policyholders' Account (Technical Account)  |          |            |             |             |                     |                                |                    |          |                      |                   |                  |                      |                            | (₹ '000)    |
|---|----------|------------|-------------|-------------|---------------------|--------------------------------|--------------------|----------|----------------------|-------------------|------------------|----------------------|----------------------------|-------------|
| Particulars   | Schedule | Par Life   | Par Pension | Non Par     | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health   | Linked Life          | Linked<br>Pension | Linked<br>Health | Linked<br>Group Life | Linked<br>Group<br>Pension | Total       |
| Premiums earned (Net of service tax/Goods &   |          |            |             |             |                     |                                |                    |          |                      |                   |                  |                      |                            |             |
| Service tax)  |          |            |             |             |                     |                                |                    |          |                      |                   |                  |                      |                            |             |
| (a) Premium   | 1        | 8,085,847  | 43,832      | 7,954,381   | 68,854              | 4,000                          | 502,938            | 78,447   | 44,656,101           | 1,370,051         | 230,377          | 2,330,174            | 668,778                    | 65,993,780  |
| (b) Reinsurance ceded   |          | (5,555)    | (4)         | (383,754)   | -                   | -                              | -                  | (10,532) | (120,144)            | (13)              | (78,726)         | -                    | -                          | (598,728)   |
| (c) Reinsurance accepted  |          | -          | -           | -           | -                   | -                              | -                  | -        | -                    | -                 | -                | -                    | -                          | -           |
| Sub-total   |          | 8,080,292  | 43,828      | 7,570,627   | 68,854              | 4,000                          | 502,938            | 67,915   | 44,535,957           | 1,370,038         | 151,651          | 2,330,174            | 668,778                    | 65,395,052  |
| Income from Investments   |          |            |             |             |                     |                                |                    |          |                      |                   |                  |                      |                            |             |
| (a) Interest, dividend & rent - Gross   |          | 1,809,696  | 203,175     | 2,297,839   | 23,564              | 2,821                          | 467,808            | 5,974    | 5,995,314            | 1,320,251         | 80,627           | 581,553              | 438,288                    | 13,226,910  |
| (b) Profit on sale/redemption of investments  |          | 2,061,699  | 350,528     | 744,803     | 729                 | -                              | 6,147              | 3,765    | 13,414,076           | 5,489,179         | 231,217          | 377,256              | 197,723                    | 22,877,122  |
| (c) (Loss) on sale/redemption of investments  |          | (54,994)   | (1,664)     | (12,772)    | -                   | -                              | (493)              | -        | (1,374,648)          | (254,989)         | (12,097)         | (46,368)             | (35,396)                   | (1,793,421) |
| (d) Transfer/gain on revaluation/change in fair value                                     |          | -          | -           | -           | -                   | -                              | -                  | -        | (4,293,377)          | (2,593,453)       | (15,023)         | (276,816)            | (116,400)                  | (7,295,069) |
| (e) Accretion of discount/(amortisation of premium) (Net)                                 |          | (20,852)   | 9,524       | 10,360      | 740                 | 128                            | 950                | (23)     | 901,280              | 105,632           | 1,924            | 26,442               | 77,861                     | 1,113,966   |
| Sub-total   |          | 3,795,549  | 561,563     | 3,040,230   | 25.033              | 2.949                          | 474.412            | 9.716    | 14,642,645           | 4,066,620         | 286,648          | 662,067              | 562,076                    | 28,129,508  |
| Other income  |          |            |             |             | ,                   | ,                              |                    | ,        |                      |                   | •                |                      | •                          | · · · · · · |
| Contribution from the Shareholders' account   |          | _          | -           | _           | (1,562)             | -                              | -                  | _        | _                    | _                 | -                | -                    | _                          | (1,562)     |
| Income on unclaimed amount of policyholders   |          | _          | _           | _           |                     | _                              | -                  | _        | 120,402              | _                 | -                | _                    | _                          | 120,402     |
| Fees and charges  |          | 20,773     | 111         | 25,775      | _                   | -                              | -                  | 18       | 107                  | _                 | -                | -                    | _                          | 46,784      |
| Miscellaneous income  |          | 336        | 1           | 343         | 2                   | _                              | 17                 | 3        | 1,922                | 56                | 10               | 86                   | 24                         | 2,800       |
| Sub-total   |          | 21,109     | 112         | 26.118      | (1,560)             | -                              | 17                 | 21       | 122,431              | 56                | 10               | 86                   | 24                         | 168,424     |
| Total (A)   |          | 11,896,950 | 605,503     | 10,636,975  | 92,327              | 6,949                          | 977,367            | 77,652   | 59,301,033           | 5,436,714         | 438,309          | 2,992,327            | 1,230,878                  | 93,692,984  |
| Commission  | 2        | 854,784    | 300         | 421,299     | -                   | -                              | 371                | 9,977    | 2,334,870            | 9,400             | 1,340            | -                    | -                          | 3,632,341   |
| Operating expenses related to Insurance business  | 3        | 933,485    | 5,459       | 1,016,987   | 1,032               | 74                             | 10,696             | 48,521   | 2,754,947            | 98,244            | 16,743           | 26,425               | 7,811                      | 4,920,424   |
| Provision for doubtful debts  |          | (2,194)    | (36)        | (1,680)     | -                   | -                              | (72)               | (184)    | (2,906)              | (532)             | (131)            | -                    | -                          | (7,735)     |
| Bad debts written off   |          | 2,619      | 1           | 1,209       | -                   | -                              | 23                 | 64       | 12,297               | 117               | 9                | 1                    | -                          | 16,340      |
| Provisions (other than taxation)  |          | ·          |             |             |                     |                                |                    |          | ·                    |                   |                  |                      |                            |             |
| (a) For diminution in the value of investments (Net)                                      |          | 12,168     | -           | 11,497      | -                   | -                              | -                  | -        | -                    | -                 | -                | -                    | -                          | 23,665      |
| (b) Others  |          | -          | -           |             | -                   | -                              | -                  | -        | -                    | -                 | -                | -                    | -                          |             |
| Service tax/Goods & Service Tax charge on linked charges                                  |          | -          | -           | -           | -                   | -                              | -                  | -        | 1,217,897            | 139,883           | 44,027           | 21,714               | 20,123                     | 1,443,644   |
| Total (B)   |          | 1,800,862  | 5,724       | 1,449,312   | 1,032               | 74                             | 11,018             | 58,378   | 6,317,105            | 247,112           | 61,988           | 48,140               | 27,934                     | 10,028,679  |
| Benefits paid (Net)   | 4        | 1,497,390  | 289,628     | 484,521     | 46,235              | 2,700                          | 379,659            | 4,886    | 25,340,928           | 10,628,394        | 97,055           | 1,180,227            | 631,816                    | 40,583,439  |
| Interim bonus paid  |          | 127,008    | 371         | -           | -                   | -                              | -                  | -        | -                    | -                 | -                | -                    | -                          | 127,379     |
| Change in valuation of policy liabilities   |          | ·          |             |             |                     |                                |                    |          |                      |                   |                  |                      |                            |             |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross)                            |          | 7,671,043  | 179,044     | 13,623,957  | 36,090              | 3,875                          | 468,788            | 83,694   | 477,768              | (24,421)          | 34,262           | 98,425               | 55,355                     | 22,707,880  |
| (b) Amount ceded in reinsurance   |          | -          | -           | (5,959,294) | -                   | -                              | -                  | (75,740) | -                    |                   |                  | -                    |                            | (6,035,034) |
| (c) Amount accepted in reinsurance  |          | -          | -           | - '         | -                   | -                              | -                  | -        | -                    | -                 | -                | -                    | -                          | - '         |
| (d) Fund reserve  |          | -          | _           | -           | -                   | -                              | -                  | -        | 24,144,874           | (6,144,018)       | 174,197          | 1,659,814            | 467,368                    | 20,302,235  |
| (e) Funds for discontinued policies   |          | -          | -           | _           | -                   | -                              | -                  | -        | 2,169,786            | 26,934            | -                | -                    | -                          | 2,196,720   |
| Total (C)   |          | 9,295,441  | 469,043     | 8,149,184   | 82,325              | 6,575                          | 848,447            | 12,840   | 52,133,356           | 4,486,889         | 305,514          | 2,938,466            | 1,154,539                  | 79,882,619  |
| Surplus/(deficit) (D) =(A)-(B)-(C)  |          | 800,647    | 130,736     | 1,038,479   | 8,970               | 300                            | 117,902            | 6,434    | 850,572              | 702,713           | 70,807           | 5,721                | 48,405                     | 3,781,686   |
| Provision for taxation  |          | ,          | ,- 20       | -,,         | -,                  |                                | <b>,-</b>          |          | ,-2                  | ,-                | ,                | -,-2                 | ,                          | -,,         |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16                               |          | (227,619)  | _           | _           | _                   | _                              | _                  | _        | _                    | _                 | _                | _                    | _                          | (227,619)   |
|   | 1        | (227,010)  | · ·         | =           | l                   | l                              |                    | l        | 10                   | , i               |                  | ,                    |                            | 12          |
| I(b) Deferred tax credit/(charge)-Refer note 9 of schedule 16                             | 1        | _          | - 1         | _           | -                   | -                              | -                  | -        | 19                   | -                 |                  |                      |                            |             |
| (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16  Surplus/(deficit) after tax |          | 573.028    | 130,736     | 1,038,479   | 8,970               | 300                            | 117.902            | 6,434    | 12<br><b>850.584</b> | 702,713           | 70.807           | 5.721                | 48,405                     | 3,554,079   |

**ICICI Prudential Life Insurance Company Limited** Regn.No. 105 dated 24.11.2000

Consolidated Condensed Revenue Account for the quarter ended September 30, 2017

Policyholders' Account (Technical Account)

| Policynoiders' Account (Technical Account)          |          |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            | (1 000)   |
|---|----------|-----------|-------------|-----------|----------|--------------------------------|--------------------|--------|-------------|-------------------|------------------|----------------------|----------------------------|-----------|
| Particulars   | Schedule | Par Life  | Par Pension | Non Par   | Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group Life | Linked<br>Group<br>Pension | Total     |
| Apropriations                                       |          |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            |           |
| Transfer to Shareholders' account (Refer note 14 of |          |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            |           |
| schedule 16)  |          | -         | -           | 1,038,479 | 8,970    | 300                            | 117,902            | 6,434  | 850,503     | 702,717           | 70,807           | 5,721                | 48,405                     | 2,850,238 |
| Transfer to other Reserves                          |          | -         | -           | -         | -        | -                              | -                  | -      | -           | -                 | -                | -                    | -                          | -         |
| Balance being funds for future appropriation        |          | 573,028   | 130,736     |           | -        | -                              | -                  | -      | 81          | (4)               | -                | -                    | -                          | 703,841   |
| Total   |          | 573,028   | 130,736     | 1,038,479 | 8,970    | 300                            | 117,902            | 6,434  | 850,584     | 702,713           | 70,807           | 5,721                | 48,405                     | 3,554,079 |
| Funds for future appropriation                      |          |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            |           |
| Opening balance as at July 1, 2017                  |          | 4,326,946 | 2,338,040   |           | -        | -                              | -                  | -      | 3,245       | 4,980             | -                | -                    | -                          | 6,673,211 |
| Add: Current period appropriation                   |          | 573,028   | 130,736     |           | -        | -                              | -                  | -      | 81          | (4)               |                  | -                    | -                          | 703,841   |
| Balance carried forward to Balance Sheet            |          | 4,899,974 | 2,468,776   |           |          | -                              | -                  | -      | 3,326       | 4,976             | -                | -                    | -                          | 7,377,052 |
|   |          |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            |           |
| Significant accounting policies & notes             | 16       |           |             |           |          |                                |                    |        |             |                   |                  |                      |                            |           |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Revenue Account as expenses.

As required by IRDAI circular IRDA/F\u00e4l/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.

As per our report of even date attached.

For B S R & Co. LLP

Chartered Accountants ICAI Firm Reg. No. 101248W/W-100022 For Walker Chandiok & Co LLP

Chartered Accountants

Membership No. 113156

Venkataramanan Vishwanath

ICAI Firm Reg. No. 001076N / N500013

Sudhir N. Pillai Partner

Membership No. 105782

Chanda Kochhar

Chairperson DIN: 00043617

V. Sridar Director DIN: 02241339

Sandeep Bakhshi

Managing Director and CEO DIN: 00109206

For and on behalf of the Board of Directors

Sandeep Batra **Executive Director** DIN: 03620913

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Satyan Jambunathan Chief Financial Officer

Asha Murali Appointed Actuary

Vyoma Manek Company Secretary

Place : Mumbai Date: October 24, 2017

## ICICI Prudential Life Insurance Company Limited Regn.No. 105 dated 24.11.2000

# Consolidated Condensed Revenue Account for the quarter ended September 30, 2016

| Policyholders' Account (Technical Account)                     |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 | (₹ '000)    |
|--|----------|-----------|-------------|-------------|---------------------|--------------------------------|--------------------|----------|-------------|-------------------|------------------|-----------------|-------------|
| Particulars  | Schedule | Par Life  | Par Pension | Non Par     | Non Par<br>Variable | Non Par<br>Variable<br>Pension | Annuity<br>Non Par | Health   | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group | Total       |
| Premiums earned (Net of service tax)                           |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Premium  | 1        | 5,749,038 | 46,660      | 7,454,612   | 338,566             | 129,913                        | 578,432            | 34,056   | 36,414,763  | 1,631,358         | 276,886          | 2,031,554       | 54,685,838  |
| (b) Reinsurance ceded  |          | (3,673)   | (5)         | (257,388)   | -                   | -                              | -                  | (8,832)  | (111,048)   | (13)              | (79,580)         | -               | (460,539)   |
| (c) Reinsurance accepted                                       |          | -         | -           | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| Sub-total Sub-total  |          | 5,745,365 | 46,655      | 7,197,224   | 338,566             | 129,913                        | 578,432            | 25,224   | 36,303,715  | 1,631,345         | 197,306          | 2,031,554       | 54,225,299  |
| Income from Investments  |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Interest, dividend & rent - Gross                          |          | 1,469,219 | 204,405     | 1,891,364   | 9,033               | 1,447                          | 454,237            | 11,428   | 4,874,716   | 1,413,432         | 62,108           | 999,200         | 11,390,589  |
| (b) Profit on sale/redemption of investments                   |          | 328,741   | 12,107      | 167,471     | -                   | -                              | 129,313            | 903      | 12,383,640  | 6,768,998         | 194,755          | 1,122,739       | 21,108,667  |
| (c) (Loss) on sale/redemption of investments                   |          | (2,259)   | (963)       | -           | (131)               | -                              | (8,135)            | -        | (512,622)   | (206,738)         | (1,914)          | (3,338)         | (736,100)   |
| (d) Transfer/gain on revaluation/change in fair value          |          | -         | -           | -           | -                   | -                              | -                  | -        | 3,227,646   | (116,511)         | 163,294          | 600,601         | 3,875,030   |
| (e) Accretion of discount/(amortisation of premium) (Net)      |          | 14,267    | 11,281      | (2,769)     | 596                 | 287                            | 1,945              | 129      | 1,117,816   | 137,677           | 2,272            | 172,370         | 1,455,871   |
| Sub-total  |          | 1,809,968 | 226,830     | 2,056,066   | 9,498               | 1,734                          | 577,360            | 12,460   | 21,091,196  | 7,996,858         | 420,515          | 2,891,572       | 37,094,057  |
| Other income   |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |
| Contribution from the Shareholders' account                    |          | -         | -           | -           | (34,276)            | 2,396                          | -                  | -        | -           | -                 | -                | -               | (31,880)    |
| Income on unclaimed amount of policyholders                    |          | -         | -           | -           | -                   | -                              | -                  | -        | 102,928     | -                 | -                | -               | 102,928     |
| Fees and charges   |          | 18,549    | 169         | 26,706      | -                   | -                              | -                  | 34       | 86          | -                 | -                | -               | 45,544      |
| Miscellaneous income   |          | 892       | 6           | 771         | -                   | -                              | 10                 | 3        | 3,100       | 132               | 16               | 40              | 4,970       |
| Sub-total Sub-total  |          | 19,441    | 175         | 27,477      | (34,276)            | 2,396                          | 10                 | 37       | 106,114     | 132               | 16               | 40              | 121,562     |
| Total (A)  |          | 7,574,774 | 273,660     | 9,280,767   | 313,788             | 134,043                        | 1,155,802          | 37,721   | 57,501,025  | 9,628,335         | 617,837          | 4,923,166       | 91,440,918  |
| Commission   | 2        | 448,610   | 357         | 354,423     | -                   | -                              | 618                | 877      | 1,011,732   | 10,799            | 1,718            | -               | 1,829,134   |
| Operating expenses related to Insurance business               | 3        | 808,709   | 1,877       | 662,568     | 7,776               | 1,760                          | 11,091             | 2,598    | 3,729,061   | 132,486           | 17,398           | 57,509          | 5,432,833   |
| Provision for doubtful debts                                   |          | (6,320)   | (4)         | (9,983)     | -                   | -                              | 62                 | (28)     | (21,916)    | 42                | 12               | -               | (38,135)    |
| Bad debts written off  |          | 11,262    | 37          | 15,980      | -                   | -                              | -                  | 74       | 25,481      | 820               | 158              | -               | 53,812      |
| Provisions (other than taxation)                               |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) For diminution in the value of investments (Net)           |          | -         | -           | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| (b) Others   |          | -         | -           | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| Service tax charge on linked charges                           |          | -         | -           | -           | -                   | -                              | -                  | -        | 851,628     | 130,126           | 36,687           | 33,461          | 1,051,902   |
| Total (B)  |          | 1,262,261 | 2,267       | 1,022,988   | 7,776               | 1,760                          | 11,771             | 3,521    | 5,595,986   | 274,273           | 55,973           | 90,970          | 8,329,546   |
| Benefits paid (Net)  | 4        | 1,201,252 | 325,437     | 472,588     | 2,569               | -                              | 355,321            | 7,735    | 21,971,514  | 11,660,754        | 109,915          | 5,518,080       | 41,625,165  |
| Interim bonus paid   |          | 74,942    | 1,154       | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | 76,096      |
| Change in valuation of policy liabilities                      |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |          | 4,437,208 | (120,047)   | 10,560,644  | 303,443             | 132,283                        | 569,035            | (25,589) | 200,459     | (38,578)          | 11,325           | 151,376         | 16,181,559  |
| (b) Amount ceded in reinsurance                                |          | -         | -           | (4,033,630) | -                   | -                              | -                  | -        | -           | -                 | -                | -               | (4,033,630) |
| (c) Amount accepted in reinsurance                             |          | -         | -           | -           | -                   | -                              | -                  | -        | -           | -                 | -                | -               | -           |
| (d) Fund reserve   |          | -         | -           | -           | -                   | -                              | -                  | -        | 28,163,288  | (3,106,448)       | 368,365          | (879,542)       | 24,545,663  |
| (e) Funds for discontinued policies                            |          | -         | -           | -           | -                   | -                              | -                  | -        | 1,135,057   | 67,710            | -                | -               | 1,202,767   |
| Total (C)  |          | 5,713,402 | 206,544     | 6,999,602   | 306,012             | 132,283                        | 924,356            | (17,854) | 51,470,318  | 8,583,438         | 489,605          | 4,789,914       | 79,597,620  |
| Surplus/(deficit) (D) =(A)-(B)-(C)                             |          | 599,111   | 64,849      | 1,258,177   | -                   | -                              | 219,675            | 52,054   | 434,721     | 770,624           | 72,259           | 42,282          | 3,513,752   |
| Provision for taxation   |          |           |             |             |                     |                                |                    | ĺ        |             |                   |                  |                 |             |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16    |          | (355,846) | _           | -           | _                   | _                              | _                  | _        | _           | _                 | _                | _               | (355,846)   |
| (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16   |          | -         | _           | -           | _                   | _                              | _                  | _        | 13          | _                 | _                | _               | 13          |
|  |          |           |             |             |                     |                                |                    |          |             |                   |                  |                 |             |

**ICICI Prudential Life Insurance Company Limited** Regn.No. 105 dated 24.11.2000

Consolidated Condensed Revenue Account for the quarter ended September 30, 2016 Policyholders' Account (Technical Account)

(₹ '000)

| Particulars  | Schedule | Par Life  | Par Pension | Non Par   | Non Par<br>Variable | Non Par<br>Variable | Annuity<br>Non Par | Health | Linked Life | Linked<br>Pension | Linked<br>Health | Linked<br>Group | Total     |
|--|----------|-----------|-------------|-----------|---------------------|---------------------|--------------------|--------|-------------|-------------------|------------------|-----------------|-----------|
| A  |          |           |             |           |                     | Pension             |                    |        |             |                   |                  | -               |           |
| Apropriations  |          |           |             |           |                     |                     |                    |        |             |                   |                  |                 |           |
| Transfer to Shareholders' account (Refer note 14 of schedule 16) |          | -         | -           | 1,541,491 | -                   | -                   | 219,675            | 52,054 | 434,644     | 771,892           | 77,107           | 42,282          | 3,139,145 |
| Transfer to other Reserves                                       |          | -         | -           | -         | -                   | -                   | -                  | -      | -           | -                 | -                | -               | -         |
| Balance being funds for future appropriation                     |          | 243,265   | 64,849      | (283,314) | -                   | -                   | -                  | -      | 90          | (1,268)           | (4,848)          | -               | 18,774    |
| Total  |          | 243,265   | 64,849      | 1,258,177 | -                   | -                   | 219,675            | 52,054 | 434,734     | 770,624           | 72,259           | 42,282          | 3,157,919 |
| Funds for future appropriation                                   |          |           |             |           |                     |                     |                    |        |             |                   |                  |                 |           |
| Opening balance as at July 1, 2016                               |          | 2,953,874 | 1,860,998   | 1,521,672 | -                   | -                   | -                  | -      | 3,209       | 6,351             | 45,901           | -               | 6,392,005 |
| Add: Current period appropriation                                |          | 243,265   | 64,849      | (283,314) | -                   | -                   | -                  | -      | 90          | (1,268)           | (4,848)          | -               | 18,774    |
| Balance carried forward to Balance Sheet                         |          | 3,197,139 | 1,925,847   | 1,238,358 | -                   | -                   | -                  | -      | 3,299       | 5,083             | 41,053           | -               | 6,410,779 |
| Significant accounting policies & notes                          | 16       |           |             |           |                     |                     |                    |        |             |                   |                  |                 |           |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Revenue Account as expenses.

As required by IRDAI circular IRDA/F\u00edI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.

As per our report of even date attached.

For B S R & Co. LLP

Chartered Accountants ICAI Firm Reg. No. 101248W/W-100022 For Walker Chandiok & Co LLP

Chartered Accountants

Venkataramanan Vishwanath

Partner

Place : Mumbai

Date: October 24, 2017

Membership No. 113156

ICAI Firm Reg. No. 001076N / N500013

Sudhir N. Pillai

Partner

Membership No. 105782

Chanda Kochhar Chairperson DIN: 00043617

V. Sridar Director DIN: 02241339

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

For and on behalf of the Board of Directors

Sandeep Batra **Executive Director** DIN: 03620913

Satyan Jambunathan

Asha Murali Appointed Actuary

Vyoma Manek Company Secretary

Chief Financial Officer