Consolidated Revenue Account for the year ended March 31, 2018

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Particulars \& Schedule \& Par Life \& \[
\begin{gathered}
\text { Par } \\
\text { Pension }
\end{gathered}
\] \& Non Par \& Non Par Variable \& Non Par Variable Pension \& Annuity Non Par \& Health \& Linked Life \& Linked Pension \& Linked Health \& Linked Group Life \& \[
\begin{aligned}
\& \text { Linked } \\
\& \text { Group } \\
\& \text { Pension }
\end{aligned}
\] \& Total \\
\hline \begin{tabular}{l}
Premiums earned (Net of service tax / Goods \(\&\) Service tax) \\
(a) Premium \\
(b) Reinsurance ceded \\
(c) Reinsurance accepted
\end{tabular} \& 1 \& \[
\begin{array}{r}
31,802,204 \\
(24,208)
\end{array}
\] \& \[
\begin{array}{r}
276,405 \\
(51)
\end{array}
\] \& \[
\begin{gathered}
30,971,589 \\
(1,710,049)
\end{gathered}
\] \& 352,309 \& 9,300 \& 3,107,546 \& \[
\begin{gathered}
293,468 \\
(45,790)
\end{gathered}
\] \& \[
\begin{array}{r}
190,012,351 \\
(486,475)
\end{array}
\] \& \begin{tabular}{l}
5,513,081 \\
(74)
\end{tabular} \& \[
\begin{gathered}
1,030,695 \\
(314,234)
\end{gathered}
\] \& \[
\begin{array}{r}
4,667,009 \\
(36)
\end{array}
\] \& 2,651,735 \& \[
\begin{array}{r}
270,687,692 \\
(2,580,917)
\end{array}
\] \\
\hline Sub-total \& \& 31,777,996 \& 276,354 \& 29,261,540 \& 352,309 \& 9,300 \& 3,107,546 \& 247,678 \& 189,525,876 \& 5,513,007 \& 716,461 \& 4,666,973 \& 2,651,735 \& 268,106,775 \\
\hline \begin{tabular}{l}
Income from Investments \\
(a) Interest, dividend \& rent - Gross \\
(b) Profit on sale/redemption of investments \\
(c) (Loss) on sale/redemption of investments \\
(d) Transfer/gain on revaluation/change in fair value \\
(e) Accretion of discount/(amortisation of premium) (Net)
\end{tabular} \& \& \[
\begin{gathered}
7,189,183 \\
4,073,649 \\
(427,176) \\
- \\
(96,148)
\end{gathered}
\] \& \[
\begin{array}{r}
809,086 \\
611,979 \\
(2,249) \\
- \\
22,239
\end{array}
\] \& \[
\begin{array}{r}
8,945,765 \\
1,712,448 \\
(560,996) \\
- \\
(32,002)
\end{array}
\] \& \[
\begin{gathered}
82,440 \\
2,131 \\
- \\
- \\
2,371 \\
\hline
\end{gathered}
\] \& \[
\begin{array}{r}
11,208 \\
13 \\
(394) \\
- \\
\\
380 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
1,862,716 \\
47,596 \\
(522) \\
- \\
11,644 \\
\hline
\end{array}
\] \& \[
\begin{gathered}
27,868 \\
43,207 \\
- \\
- \\
217
\end{gathered}
\] \& \[
\begin{array}{r}
20,910,983 \\
47,180,542 \\
(7,663,294) \\
756,321 \\
3,939,345
\end{array}
\] \& \[
\begin{array}{r}
4,123,959 \\
22,804,776 \\
(1,646,178) \\
(8,529,603) \\
\\
421,916
\end{array}
\] \& \begin{tabular}{l}
247,141 \\
978,411 \\
\((87,493)\) \\
\((103,407)\) \\
12,301
\end{tabular} \& \[
\begin{array}{r}
2,257,152 \\
1,983,320 \\
(566,560) \\
(1,116,515) \\
117,274
\end{array}
\] \& \[
\begin{array}{r}
1,664,246 \\
594,747 \\
(332,079) \\
15,635 \\
315,104
\end{array}
\] \& \[
\begin{array}{r}
48,131,747 \\
80,032,819 \\
(11,286,941) \\
(8,977,569) \\
\\
4,714,641
\end{array}
\] \\
\hline Sub-total \& \& 10,739,508 \& 1,441,055 \& 10,065,215 \& 86,942 \& 11,207 \& 1,921,434 \& 71,292 \& 65,123,897 \& 17,174,870 \& 1,046,953 \& 2,674,671 \& 2,257,653 \& 112,614,697 \\
\hline \begin{tabular}{l}
Other income \\
Contribution from the Shareholders' account Income on unclaimed amount of policyholders \\
Fees and charges \\
Miscellaneous income
\end{tabular} \& \& \[
\begin{array}{r}
- \\
- \\
77,847 \\
1,973 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
355 \\
15
\end{array}
\] \& \[
\begin{array}{r}
103,824 \\
1,998 \\
\hline
\end{array}
\] \& \begin{tabular}{l}
- \\
- \\
\hline
\end{tabular} \& - \& 752,784
-
180 \& \[
\begin{aligned}
\& 70 \\
\& 19
\end{aligned}
\] \& 500,740
\[
\begin{array}{r}
416 \\
11,811
\end{array}
\] \& 344 \& 61 \& 281 \& \[
114
\] \& \begin{tabular}{l}
752,784 \\
500,740 182,512 16,802
\end{tabular} \\
\hline Sub-total \& \& 79,820 \& 370 \& 105,822 \& 6 \& - \& 752,964 \& 89 \& 512,967 \& 344 \& 61 \& 281 \& 114 \& 1,452,838 \\
\hline Total (A) \& \& 42,597,324 \& 1,717,779 \& 39,432,577 \& 439,257 \& 20,507 \& 5,781,944 \& 319,059 \& 255,162,740 \& 22,688,221 \& 1,763,475 \& 7,341,925 \& 4,909,502 \& 382,174,310 \\
\hline Commission \& 2 \& 2,650,018 \& 2,492 \& 1,780,643 \& \& - \& 11,825 \& 34,954 \& 9,510,443 \& 36,459 \& 5,902 \& \& - \& 14,032,736 \\
\hline Operating expenses related to Insurance business Provision for doubtful debts \& 3 \& \[
\begin{array}{r}
3,112,403 \\
(4,136)
\end{array}
\] \& \[
\begin{array}{r}
16,784 \\
(56)
\end{array}
\] \& \[
\begin{array}{r}
4,464,471 \\
(3,884)
\end{array}
\] \& 5,332 \& \& \[
\begin{array}{r}
64,862 \\
(132)
\end{array}
\] \& \[
\begin{array}{r}
162,219 \\
44
\end{array}
\] \& \[
\begin{array}{r}
11,910,106 \\
(7,825)
\end{array}
\] \& \[
\begin{array}{r}
377,325 \\
(752)
\end{array}
\] \& \& 72,810 \& 47,534 \& \[
\begin{array}{r}
20,299,312 \\
(16,958)
\end{array}
\] \\
\hline \begin{tabular}{l}
Bad debts written off \\
Provisions (other than taxation) \\
(a) For diminution in the value of investments (Net)- \\
Refer note 3.17 of schedule 16 \\
(b) Others \\
Service tax/Goods \& Service Tax charge on linked charges
\end{tabular} \& \& 8,891
23,865 \& (7) \& 7,090 \& - \& - \& 125 \& 177 \& 31,308

- 
- 

$4,798,211$ \& 202
-
-
518,259 \& 168,799 \& 83,877 \& 75,974 \& 47,803

50,872
-
5,645,120 \\
\hline Total (B) \& \& 5,791,041 \& 19,213 \& 6,275,327 \& 5,332 \& 608 \& 76,680 \& 197,394 \& 26,242,243 \& 931,493 \& 239,350 \& 156,696 \& 123,508 \& 40,058,885 \\
\hline Benefits paid (Net) \& 4 \& 6,254,660 \& 1,321,065 \& 2,859,951 \& 385,564 \& 16,900 \& 1,591,003 \& 24,674 \& 105,169,157 \& 46,520,242 \& 396,667 \& 4,998,409 \& 2,720,325 \& 172,258,617 \\
\hline Interim bonus paid Change in valuation of policy liabilities \& \& 547,078 \& 2,161 \& \& \& - \& \& \& - \& - \& . \& - \& - \& 549,239 \\

\hline | (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |
| :--- |
| (b) Amount ceded in reinsurance |
| (d) Fund reserve |
| (e) Funds for discontinued policies | \& \& 25,849,969 \& 70,663 \& \[

$$
\begin{gathered}
49,203,820 \\
(20,958,405)
\end{gathered}
$$

\] \& 41,830 \& 2,270 \& 4,114,261 \& \[

$$
\begin{gathered}
158,692 \\
(273,800)
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
55,100 \\
106,625,977 \\
12,223,005 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
(72,236) \\
- \\
(27,648,442) \\
254,515 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{gathered}
50,801 \\
-\quad \\
729,575
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
(4,873) \\
2,102,039
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
512 \\
1,949,699
\end{array}
$$

\] \& \[

$$
\begin{gathered}
79,470,809 \\
(21,232,205) \\
83,758,848 \\
12,477,520
\end{gathered}
$$
\] \\

\hline Total (C) \& \& 32,651,707 \& 1,393,889 \& 31,105,366 \& 427,394 \& 19,170 \& 5,705,264 \& $(90,434)$ \& 224,073,239 \& 19,054,079 \& 1,177,043 \& 7,095,575 \& 4,670,536 \& 327,282,828 \\
\hline Surplus/(deficit) (D) =(A)-(B)-(C) \& \& 4,154,576 \& 304,677 \& 2,051,884 \& 6,531 \& 729 \& - \& 212,099 \& 4,847,258 \& 2,702,649 \& 347,082 \& 89,654 \& 115,458 \& 14,832,597 \\

\hline | Provision for taxation |
| :--- |
| (a) Current tax credit/(charge)-Refer note 3.5 of schedule 16 |
| (b) Deferred tax credit/(charge)-Refer note 3.5 of schedule 16 | \& \& $(1,200,710)$ \& - \& . \& - \& - \& - \& - \& (6) \& - \& - \& - \& - \& $(1,200,710)$ \\

\hline Surplus/(deficit) after tax \& \& 2,953,866 \& 304,677 \& 2,051,884 \& 6,531 \& 729 \& - \& 212,099 \& 4,847,252 \& 2,702,649 \& 347,082 \& 89,654 \& 115,458 \& 13,631,881 \\
\hline
\end{tabular}

Consolidated Revenue Account for the year ended March 31, 2018

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | $\begin{aligned} & \text { Linked } \\ & \text { Group } \\ & \text { Pension } \\ & \hline \end{aligned}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 489,779 | 28,884 | 2,051,884 | 6,531 | 729 |  | 212,099 | 4,847,290 | 2,702,746 | 347,082 | 89,654 | 115,458 | 10,892,136 |
| Transfer to other Reserves |  | - | - | - | - | - |  | - |  |  | - | - | - | - |
| Balance being funds for future appropriation |  | 2,464,087 | 275,793 | - | - | - |  | - | (38) | (97) | - | - | - | 2,739,745 |
| Total |  | 2,953,866 | 304,677 | 2,051,884 | 6,531 | 729 | - | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 13,631,881 |
| Details of Surplus after tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 547,078 | 2,161 | - | - | - | - | - | - | - | - |  |  | 549,239 |
| (b) Allocation of bonus to policyholders' |  | 3,860,936 | 257,795 |  |  |  |  |  |  |  | - | - | - | 4,118,731 |
| (c) Surplus shown in the Revenue Account |  | 2,953,866 | 304,677 | 2,051,884 | 6,531 | 729 | $(752,784)$ | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 12,879,097 |
| Total Surplus |  | 7,361,880 | 564,633 | 2,051,884 | 6,531 | 729 | $(752,784)$ | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 17,547,067 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2017 |  | 3,915,268 | 2,118,419 |  | - | - |  | - | 3,251 | 4,920 | - |  | - | 6,041,858 |
| Add: Current period appropriation |  | 2,464,087 | 275,793 | - | - | - | - | - | (38) | (97) | - | - | - | 2,739,745 |
| Balance carried forward to Balance Sheet |  | 6,379,355 | 2,394,212 | - | - | - | - | - | 3,213 | 4,823 | - | - | - | 8,781,603 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Revenue Account
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Revenue Account as expenses
As required by IRDAI circular IRDA/FEI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.
As per our report of even date attached.

For B S R\&Co. LLP
Chartered Accountants
CAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath

Partner
Membership No. 113156
or Walker Chandiok \& Co LLP
hartered Accountants
CAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthak <br> Partner <br> Membership No. 42423

## Chanda Kochhar

Chairperson
DIN: 00043617
V. Sridar

Director
DIN: 02241339

Sandeep Batra
Sandeep Batra DIN: 03620913

## Satyan Jambunathan <br> Chief Financial Office

## Asha Murali <br> Appointed Actuary

Sandeep Bakhshi
Managing Director and CEO
DIN: 00109206

For and on behalf of the Board of Directors -

## Regn.No. 105 dated 24.11.2000

nded March 31, 2017

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 25,626,519 \\ (16,701) \end{array}$ | $\begin{array}{r} 329,823 \\ (47) \end{array}$ | $\begin{gathered} 27,982,618 \\ (1,158,189) \end{gathered}$ | 891,208 | 137,913 | 2,058,089 | $\begin{aligned} & 136,608 \\ & (35,294) \end{aligned}$ | $\begin{array}{r} 151,038,715 \\ (459,637) \end{array}$ | $\begin{array}{r} 6,606,826 \\ (83) \end{array}$ | $\begin{gathered} 1,192,281 \\ (317,561) \end{gathered}$ | $\begin{array}{r} 7,539,420 \\ (32) \end{array}$ | $\begin{array}{r} 223,540,020 \\ (1,987,544) \end{array}$ |
| Sub-total |  | 25,609,818 | 329,776 | 26,824,429 | 891,208 | 137,913 | 2,058,089 | 101,314 | 150,579,078 | 6,606,743 | 874,720 | 7,539,388 | 221,552,476 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 5,773,911 \\ 1,887,566 \\ (87,526) \\ - \\ 31,101 \end{gathered}$ | $\begin{gathered} 799,264 \\ 166,343 \\ (14,080) \\ - \\ 37,212 \end{gathered}$ | $\begin{gathered} 7,460,821 \\ 740,144 \\ (26,708) \\ - \\ (35,482) \end{gathered}$ | $\begin{gathered} 39,612 \\ 1,801 \\ (131) \\ - \\ 1,249 \end{gathered}$ | $\begin{gathered} 6,385 \\ - \\ - \\ \hline- \\ 811 \\ \hline \end{gathered}$ | $\begin{array}{r} 1,825,435 \\ 406,141 \\ (8,306) \\ - \\ (2,263) \end{array}$ | $\begin{gathered} 44,227 \\ 1,813 \\ - \\ - \\ 562 \end{gathered}$ | $\begin{gathered} 17,345,787 \\ 41,439,269 \\ (7,203,558) \\ 35,476,906 \\ 4,457,152 \end{gathered}$ | $\begin{array}{r} 4,630,897 \\ 23,593,975 \\ (2,271,478) \\ 3,563,819 \\ 576,893 \end{array}$ | $\begin{array}{r} 224,585 \\ 616,524 \\ (50,164) \\ 573,404 \\ 15,112 \end{array}$ | $\begin{array}{r} 3,778,245 \\ 3,130,259 \\ (796,182) \\ 965,284 \\ 652,823 \\ \hline \end{array}$ | $\begin{gathered} 41,929,169 \\ 71,983,835 \\ (10,458,133) \\ 40,579,413 \\ 5,735,170 \end{gathered}$ |
| Sub-total |  | 7,605,052 | 988,739 | 8,138,775 | 42,531 | 7,196 | 2,221,007 | 46,602 | 91,515,556 | 30,094,106 | 1,379,461 | 7,730,429 | 149,769,454 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 71,575 \\ 3,186 \end{array}$ | $\begin{array}{r} 608 \\ 21 \\ \hline \end{array}$ | $\begin{array}{r} 96,548 \\ 2,905 \\ \hline \end{array}$ | $\begin{gathered} 16,204 \\ - \\ - \\ 2 \end{gathered}$ | 1,815 | 36 | $\begin{array}{r} 129 \\ 10 \end{array}$ | $\begin{array}{r}403,684 \\ 353 \\ 10,728 \\ \hline\end{array}$ | 465 | 39 | 166 | $\begin{array}{r} 18,019 \\ 403,684 \\ 169,213 \\ 17,558 \end{array}$ |
| Sub-total |  | 74,761 | 629 | 99,453 | 16,206 | 1,815 | 36 | 139 | 414,765 | 465 | 39 | 166 | 608,474 |
| Total (A) |  | 33,289,631 | 1,319,144 | 35,062,657 | 949,945 | 146,924 | 4,279,132 | 148,055 | 242,509,399 | 36,701,314 | 2,254,220 | 15,269,983 | 371,930,404 |
| Commission | 2 | 1,910,304 | 1,663 | 1,404,376 | 25 |  | 1,633 | 3,399 | 4,215,795 | 44,851 | 7,114 |  | 7,589,160 |
| Operating expenses related to Insurance business | 3 | 3,760,917 | 21,109 | 4,082,671 | 16,232 | 1,924 | 41,186 | 12,382 | 14,850,268 | 541,266 | 74,425 | 169,581 | 23,571,961 |
| Provision for doubtful debts |  | $(9,331)$ | (34) | $(15,982)$ | (75) |  | 12 | (41) | $(29,406)$ | (323) | (125) | (100) | $(55,405)$ |
| Bad debts written off Provisions (other than taxation) |  | 22,019 | 187 | 26,268 | - | - | 171 | 225 | 62,992 | 3,518 | 703 | 1 | 116,084 |
| (a) For diminution in the value of investments (Net) - Refer note <br> 3.17 of schedule 16 <br> (b) Others |  | 33,361 | - | 31,764 |  |  | - |  | - | - | $\square$ | - | 65,125 |
| Service tax charge on linked charges |  |  |  |  |  |  |  |  | 3,390,007 | 497,356 | 145,390 | 129,909 | 4,162,662 |
| Total (B) |  | 5,717,270 | 22,925 | 5,529,097 | 16,182 | 1,924 | 43,002 | 15,965 | 22,489,656 | 1,086,668 | 227,507 | 299,391 | 35,449,587 |
| Benefits paid (Net) | 4 | 4,942,515 | 869,817 | 1,992,768 | 10,158 | 8,157 | 1,470,677 | 27,957 | 86,684,624 | 42,727,402 | 377,289 | 10,532,722 | 149,644,086 |
| Interim bonus paid |  | 330,901 | 3,763 |  |  |  |  |  |  |  |  |  | 334,664 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 20,179,513 | 42,196 | 48,659,800 | 923,605 | 136,843 | 1,704,143 | $(32,576)$ | 1,053,994 | $(109,534)$ | 52,992 | $(17,256)$ | 72,593,720 |
| (b) Amount ceded in reinsurance |  |  |  | (23,446,270) |  |  |  |  |  |  |  |  | (23,446,270) |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 124,354,140 | (10,374,995) | 1,220,604 | 4,262,086 | 119,461,835 |
| (e) Funds for discontinued policies |  |  |  |  |  |  |  |  | 5,905,839 | 460,426 |  | - | 6,366,265 |
| Total (C) |  | 25,452,929 | 915,776 | 27,206,298 | 933,763 | 145,000 | 3,174,820 | $(4,619)$ | 217,998,597 | 32,703,299 | 1,650,885 | 14,777,552 | 324,954,300 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 2,119,432 | 380,443 | 2,327,262 | - | - | 1,061,310 | 136,709 | 2,021,146 | 2,911,347 | 375,828 | 193,040 | 11,526,517 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 3.5 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 3.5 of schedule 16 |  | $(788,117)$ | - | - | - |  |  |  | (233) | - | - | - | $\begin{array}{r} (788,117) \\ (233) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 1,331,315 | 380,443 | 2,327,262 | - | - | 1,061,310 | 136,709 | 2,020,913 | 2,911,347 | 375,828 | 193,040 | 10,738,167 |

Consolidated Revenue Account for the year ended March 31, 2017
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account <br> Transfer to other Reserves <br> Balance being funds for future appropriation |  | $\begin{gathered} 394,734 \\ -\quad \\ 936,581 \end{gathered}$ | $\begin{array}{r} 32,836 \\ - \\ 347,607 \\ \hline \end{array}$ | $\begin{gathered} 4,124,399 \\ (1,797,137) \end{gathered}$ | - | - | 1,061,310 | 136,709 - | $\begin{gathered} 2,022,530 \\ (1,617) \\ \hline \end{gathered}$ | $\begin{array}{r} 2,920,712 \\ -\quad \\ (9,365) \\ \hline \end{array}$ | $\begin{gathered} 429,172 \\ - \\ (53,344) \end{gathered}$ | 193,040 - | 11,315,442 <br> $(577,275)$ |
| Total |  | 1,331,315 | 380,443 | 2,327,262 | - | - | 1,061,310 | 136,709 | 2,020,913 | 2,911,347 | 375,828 | 193,040 | 10,738,167 |
| Details of Surplus after tax |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 330,901 | 3,763 |  |  | - |  |  |  |  |  |  | 334,664 |
| (b) Allocation of bonus to policyholders' |  | 3,221,705 | 291,759 |  | - | - |  |  |  | - | - | - | 3,513,464 |
| (c) Surplus shown in the Revenue Account |  | 1,331,315 | 380,443 | 2,327,262 |  | - | 1,061,310 | 136,709 | 2,020,913 | 2,911,347 | 375,828 | 193,040 | 10,738,167 |
| Total Surplus |  | 4,883,921 | 675,965 | 2,327,262 | - | - | 1,061,310 | 136,709 | 2,020,913 | 2,911,347 | 375,828 | 193,040 | 14,586,295 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2016 |  | 2,978,687 | 1,770,812 | 1,797,137 | - | - | - |  | 4,868 | 14,285 | 53,344 | - | 6,619,133 |
| Add: Current period appropriation |  | 936,581 | 347,607 | $(1,797,137)$ | - | - | - |  | $(1,617)$ | $(9,365)$ | $(53,344)$ | - | $(577,275)$ |
| Balance carried forward to Balance Sheet |  | 3,915,268 | 2,118,419 | - | - | - | - | - | 3,251 | 4,920 | - | - | 6,041,858 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies \& notes
Signicant accouning policies 4 notes
As ired
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Revenue Account as expenses.
As required by IRDAI circular IRDA/FGI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.

As per our report of even date attached.

## For B S R \& Co. LLP

Chartered Accountants
CAI Firm Reg. No. 101248W/W-100022

## Venkataramanan Vishwanath <br> Partner <br> Membership No. 113156

For Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky <br> Partner <br> Membership No. 4242 <br> Chanda Kochhar <br> Chairperson <br> DIN: 00043617

V. Sridar

DIN: 02241339

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

Chief Financial Officer
or and on behalf of the Board of Director

Vyoma Manek Company Secretary

Consolidated Revenue Account for the quarter ended March 31, $2018 *$
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked <br> Group <br> Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax/Goods $\boldsymbol{G}$ Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 10,361,394 \\ (6,358) \end{array}$ | $\begin{array}{r} 129,920 \\ \text { (4) } \end{array}$ | $\begin{gathered} 9,457,542 \\ (510,998) \end{gathered}$ | 35,073 | - | 1,726,545 | $\begin{gathered} 96,864 \\ (14,266) \end{gathered}$ | $\begin{array}{r} 61,593,864 \\ (121,080) \end{array}$ | $\begin{array}{r} 1,789,943 \\ (12) \end{array}$ | $\begin{gathered} 385,495 \\ (78,331) \end{gathered}$ | $\begin{array}{r} 1,268,711 \\ (27) \end{array}$ | $443,877$ | $\begin{array}{r} 87,289,228 \\ (731,076) \end{array}$ |
| Sub-total |  | 10,355,036 | 129,916 | 8,946,544 | 35,073 |  | 1,726,545 | 82,598 | 61,472,784 | 1,789,931 | 307,164 | 1,268,684 | 443,877 | 86,558,152 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) <br> (f) Appropriation/expropriation adjustment account |  | $\begin{array}{r} 1,992,470 \\ 1,016,105 \\ (135,766) \\ - \\ (54,704) \end{array}$ | $\begin{gathered} 203,207 \\ 38,431 \\ - \\ - \\ 1,499 \end{gathered}$ | $\begin{gathered} 2,397,730 \\ 293,119 \\ (105,987) \\ - \\ (48,784) \end{gathered}$ | $\begin{gathered} 18,522 \\ 289 \\ - \\ - \\ 367 \end{gathered}$ | $\left.\begin{gathered} 2,823 \\ (394) \\ - \\ 9 \end{gathered} \right\rvert\,$ | $\begin{gathered} 469,687 \\ 12,422 \\ - \\ - \\ 1,915 \end{gathered}$ | $\begin{gathered} 6,135 \\ 63 \\ - \\ - \\ (11) \end{gathered}$ | $\begin{array}{r} 5,590,083 \\ 11,530,773 \\ (1,926,137) \\ (34,821,959) \\ 1,180,644 \end{array}$ | $\begin{array}{r} 1,006,255 \\ 5,626,020 \\ (564,847) \\ (10,234,680) \\ 99,362 \end{array}$ | 62,308 148,486 $(21,397)$ $(517,552)$ 4,429 | $\begin{array}{r} 585,448 \\ 275,699 \\ (242,227) \\ (328,555) \\ 31,184 \end{array}$ | $\begin{gathered} 415,149 \\ 158,321 \\ (159,245) \\ (219,553) \\ 79,118 \end{gathered}$ | $\begin{gathered} 12,749,817 \\ 19,099,728 \\ (3,156,000) \\ (46,122,299) \\ 1,295,028 \end{gathered}$ |
| Sub-total |  | 2,818,105 | 243,137 | 2,536,078 | 19,178 | 2,438 | 484,024 | 6,187 | $(18,446,596)$ | $(4,067,890)$ | $(323,726)$ | 321,549 | 273,790 | $(16,133,726)$ |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges <br> Miscellaneous income |  | $19,836$ | - 57 5 | $\begin{array}{r} 29,374 \\ 387 \\ \hline \end{array}$ | $1$ | - | 752,784 | $\begin{array}{r}7 \\ \hline\end{array}$ | 138,513 103 2,467 | 74 | 18 | 109 | 12 | 752,784 49,383 3,624 |
| Sub-total |  | 20,288 | 62 | 29,761 | 1 | - | 752,879 | 17 | 141,083 | 74 | 18 | 109 | 12 | 944,304 |
| Total (A) |  | 13,193,429 | 373,115 | 11,512,383 | 54,252 | 2,438 | 2,963,448 | 88,802 | 43,167,271 | $(2,277,885)$ | $(16,544)$ | 1,590,342 | 717,679 | 71,368,730 |
| Commission | 2 | 720,157 | 1,243 | 601,776 |  |  | 10,027 | 11,596 | 3,108,559 | 10,446 | 2,088 | (16) |  | 4,465,876 |
| Operating expenses related to Insurance business | 3 | 760,715 | 3,754 | 1,685,929 | 1,068 | 203 | 30,895 | 47,020 | 3,391,103 | 82,397 | 15,242 | 17,777 | 11,383 | 6,047,486 |
| Provision for doubtful debts |  | 595 | (21) | 318 |  | - | (116) | (252) | (125) | (319) | (105) | - |  | (25) |
| Bad debts written off <br> Provisions (other than taxation) |  | 533 | (5) | 352 |  | - | 103 | 51 | 6,542 | (37) | (22) | 8 | - | 7,525 |
| (a) For diminution in the value of investments (Net) <br> (b) Others |  | - | - | - |  | - | - | - | - | - | - | - | - | - |
| Service tax/Goods \& Service Tax charge on linked charges |  |  |  |  |  |  |  |  | 1,386,429 | 123,382 | 44,567 | 21,789 | 19,849 | 1,596,016 |
| Total (B) |  | 1,482,000 | 4,971 | 2,288,375 | 1,068 | 203 | 40,909 | 58,415 | 7,892,508 | 215,869 | 61,770 | 39,558 | 31,232 | 12,116,878 |
| Benefits paid (Net) | 4 | 1,766,123 | 504,046 | 779,433 | 127,431 | 3,100 | 443,609 | 7,408 | 27,689,158 | 12,163,773 | 99,691 | 1,315,439 | 475,535 | 45,374,746 |
| Interim bonus paid |  | 180,060 | 413 |  |  | - | - |  |  |  |  |  |  | 180,473 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 7,879,786 | $(18,949)$ | 9,984,333 | $(75,822)$ | (686) | 2,860,055 | $(36,376)$ | $(207,699)$ | $(2,545)$ | 18,953 | $(251,580)$ | $(189,565)$ | 19,959,905 |
| (b) Amount ceded in reinsurance |  |  |  | $(1,515,806)$ |  |  |  | $(91,388)$ |  |  | - |  |  | $(1,607,194)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 7,238,622 | $(14,930,734)$ | $(291,175)$ | 499,383 | 391,609 | $(7,092,295)$ |
| (e) Funds for discontinued policies |  | - | - |  |  | - | - |  | $(455,032)$ | $(324,178)$ | - | - | - | (779,210) |
| Total (C) |  | 9,825,969 | 485,510 | 9,247,960 | 51,609 | 2,414 | 3,303,664 | $(120,356)$ | 34,265,049 | $(3,093,684)$ | $(172,531)$ | 1,563,242 | 677,579 | 56,036,425 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,885,460 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,714 | 599,930 | 94,217 | $(12,458)$ | 8,868 | 3,215,427 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  | $(474,918)$ | - | - | - | - | - | . | (25) | - | - | . | - | $\begin{array}{r} (474,918) \\ (25) \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 1,410,542 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,689 | 599,930 | 94,217 | $(12,458)$ | 8,868 | 2,740,484 |

Regn.No. 105 dated 24.11.2000
Consolidated Revenue Account for the quarter ended March 31, 2018
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | 489,779 | 28,884 | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,859 | 600,395 | 94,217 | $(12,458)$ | 8,868 | 1,966,606 |
| Transfer to other Reserves |  |  |  |  | - |  |  |  |  | - |  |  |  | - |
| Balance being funds for future appropriation |  | 920,763 | $(146,250)$ |  | - |  | - | - | (170) | (465) | - | - | - | 773,878 |
| Total |  | 1,410,542 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,689 | 599,930 | 94,217 | $(12,458)$ | 8,868 | 2,740,484 |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | - | - | - | - | - | - | - | - | - | - | - |  | - |
| (b) Allocation of bonus to policyholders' |  | - | - | - | - | - | - | - | - | - | - | - |  | - |
| (c) Surplus shown in the Revenue Account |  | 1,885,460 | $(117,366)$ | (23,952) | 1,575 | (179) | $(1,133,909)$ | 150,743 | 1,009,714 | 599,930 | 94,217 | $(12,458)$ |  | 2,452,379 |
| Total Surplus |  | 1,885,460 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(1,133,909)$ | 150,743 | 1,009,714 | 599,930 | 94,217 | $(12,458)$ |  | 2,452,379 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at Jan 1, 2018 |  | 5,458,592 | 2,540,462 | - | - | - | - | - | 3,383 | 5,288 | - | - | - | 8,007,725 |
| Add: Current period appropriation |  | 920,763 | $(146,250)$ | - | - | - | - | - | (170) | (465) | - | - | - | 773,878 |
| Balance carried forward to Balance Sheet |  | 6,379,355 | 2,394,212 | - | - | - | - | - | 3,213 | 4,823 | - | - | - | 8,781,603 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Revenue Account

## Consolidated Revenue Account for the quarter ended March 31, 2017 *

Policyholders' Account (Technical Account)


ICICI Prudential Life Insurance Company Limited

## FORM A-RA

 Regn.No. 105 dated 24.11.2000Consolidated Revenue Account for the quarter ended March 31, 2017 *
Policyholders' Account (Technical Account)

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) <br> Transfer to other Reserves <br> Balance being funds for future appropriation |  | $\begin{gathered} 394,734 \\ 323,142 \end{gathered}$ | $\begin{gathered} 32,836 \\ -\quad 98,182 \end{gathered}$ | $\begin{gathered} 547,369 \\ (390,649) \end{gathered}$ | - | - | 391,013 | 21,621 | $\begin{gathered} 112,040 \\ \quad- \\ \hline \end{gathered}$ | $\begin{gathered} 692,869 \\ - \\ 348 \\ \hline \end{gathered}$ | $\begin{gathered} 138,156 \\ (38,499) \end{gathered}$ | 60,735 <br> - <br> - | $\begin{gathered} 2,391,373 \\ - \\ (7,372) \end{gathered}$ |
| Total |  | 717,876 | 131,018 | 156,720 | - | - | 391,013 | 21,621 | 112,144 | 693,217 | 99,657 | 60,735 | 2,384,001 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at Jan 1, 2017 |  | 3,592,126 | 2,020,237 | 390,649 | - | - | - | - | 3,147 | 4,572 | 38,499 | - | 6,049,230 |
| Add: Current period appropriation |  | 323,142 | 98,182 | $(390,649)$ | - | - | - | - | 104 | 348 | $(38,499)$ | - | $(7,372)$ |
| Balance carried forward to Balance Sheet |  | 3,915,268 | 2,118,419 | - | - | - | - | - | 3,251 | 4,920 | - | - | 6,041,858 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Consolidated Revenue Account.
 published audited year to figures upto the end of the third quarter.

