Regn.No. 105 dated 24.11.2000

| Revenue Account for the year ended March 31, 2018 <br> Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par Variable Pension | Annuity <br> Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | $\begin{aligned} & \text { Linked } \\ & \text { Group } \\ & \text { Pension } \\ & \hline \end{aligned}$ | Total |
| Premiums earned (Net of service tax/Goods \& Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{gathered} 31,802,204 \\ (24,208) \\ - \\ \hline \end{gathered}$ | $\begin{array}{r} 276,405 \\ (51) \\ - \\ \hline \end{array}$ | $\begin{array}{r} 30,971,589 \\ (1,710,049) \\ - \end{array}$ | 352,309 | 9,300 | 3,107,546 | $\begin{gathered} 293,468 \\ (45,790) \end{gathered}$ | $\begin{gathered} 190,012,351 \\ (486,475) \\ - \\ \hline \end{gathered}$ | $\begin{gathered} 5,513,081 \\ (74) \\ -\quad \\ \hline \end{gathered}$ | $\begin{gathered} 1,030,695 \\ (314,234) \end{gathered}$ | $\begin{gathered} 4,667,009 \\ (36) \\ -\quad \\ \hline \end{gathered}$ | 2,651,735 | $\begin{array}{r} 270,687,692 \\ (2,580,917) \end{array}$ |
| Sub-total |  | 31,777,996 | 276,354 | 29,261,540 | 352,309 | 9,300 | 3,107,546 | 247,678 | 189,525,876 | 5,513,007 | 716,461 | 4,666,973 | 2,651,735 | 268,106,775 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 7,189,183 \\ 4,073,649 \\ (427,176) \\ - \\ (96,148) \end{array}$ | $\begin{array}{r} 809,086 \\ 611,999 \\ (2,249) \\ - \\ 22,239 \end{array}$ | $\begin{array}{r} 8,945,765 \\ 1,72,448 \\ (560,996) \\ - \\ (32,002) \end{array}$ | $\begin{gathered} 82,440 \\ 2,131 \\ - \\ - \\ 2,371 \\ \hline \end{gathered}$ | $\begin{array}{r} 11,208 \\ 13 \\ (394) \\ - \\ \\ 380 \end{array}$ | $\begin{array}{r} 1,862,716 \\ 47,596 \\ (522) \\ - \\ 11,644 \end{array}$ | 27,868 43,207 $217$ | $\begin{gathered} 20,910,983 \\ 47,180,542 \\ (7,663,294) \\ 756,321 \\ 3,939,345 \end{gathered}$ | 4,123,959 <br> 22,804,776 <br> $(1,646,178)$ <br> $(8,529,603)$ <br> 421,916 | 247,141 <br> 978,411 <br> $(87,493)$ <br> $(103,407)$ <br> 12,301 | $\begin{array}{r} 2,257,152 \\ 1,983,320 \\ (566,560) \\ (1,116,515) \\ 117,274 \end{array}$ | $\begin{array}{r} 1,664,246 \\ 594,747 \\ (332,079) \\ 15,635 \\ \\ 315,104 \end{array}$ | 48,131,747 <br> 80,032,819 <br> $(11,286,941)$ <br> $(8,977,569)$ <br> 4,714,641 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges <br> Miscellaneous income |  | - <br> 77847 <br> 1,973 | - - 155 15 | $\begin{array}{r} 103,824 \\ 1,998 \\ \hline \end{array}$ | 6 | $\div$ | 752,784 - 180 | 7 70 19 | 500,740 416 11,811 | 344 | 61 | 281 | 114 | $\begin{array}{r} 752,784 \\ 500,740 \\ 182,512 \\ 16,802 \end{array}$ |
| Sub-total |  | 79,820 | 370 | 105,822 | 6 |  | 752,964 | 89 | 512,967 | 344 | 61 | 281 | 114 | 1,452,838 |
| Total (A) |  | 42,597,324 | 1,717,779 | 39,432,577 | 439,257 | 20,507 | 5,781,944 | 319,059 | 255,162,740 | 22,688,221 | 1,763,475 | 7,341,925 | 4,909,502 | 382,174,310 |
| Commission | 2 | 2,650,018 | 2,492 | 1,780,643 |  |  | 11,825 | 34,954 | 9,510,443 | 36,459 | 5,902 |  |  | 14,032,736 |
| Operating expenses related to Insurance business | 3 | 3,112,403 | 16,784 | 4,464,471 | 5,332 | 608 | 64,862 | 162,219 | 11,910,106 | 377,325 | 64,858 | 72,810 | 47,534 | 20,299,312 |
| Provision for doubtful debts |  | $(4,136)$ | (56) | $(3,884)$ |  |  | (132) | 44 | $(7,825)$ | (752) | (217) | - |  | $(16,958)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For diminution in the value of investments (Net)Refer note 3.26 of schedule 16 <br> (b) Others |  | 23,865 | - | 27,007 | - | - | - | - | - |  | - | - | - | 50,872 |
| Service tax/Goods \& Service Tax charge on linked charges |  | - - | - | - |  |  |  |  | 4,798,211 | 518,259 | 168,799 | 83,877 | 75,974 | 5,645,120 |
| Total (B) |  | 5,791,041 | 19,213 | 6,275,327 | 5,332 | 608 | 76,680 | 197,394 | 26,242,243 | 931,493 | 239,350 | 156,696 | 123,508 | 40,058,885 |
| Benefits paid (Net) | 4 | 6,254,660 | 1,321,065 | 2,859,951 | 385,564 | 16,900 | 1,591,003 | 24,674 | 105,169,157 | 46,520,242 | 396,667 | 4,998,409 | 2,720,325 | 172,258,617 |
| Interim bonus paid |  | 547,078 | 2,161 | - |  |  | - | - | - |  | - | - | - | 549,239 |
| Change in valuation of policy liabilities (a) Policy liabilities (non-unit/mathematical |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| reserves)(Gross) |  | 25,849,969 | 70,663 | 49,203,820 | 41,830 | 2,270 | 4,114,261 | 158,692 | 55,100 | $(72,236)$ | 50,801 | $(4,873)$ | 512 | 79,470,809 |
| (b) Amount ceded in reinsurance |  |  | - | (20,958,405) | - | - | - | $(273,800)$ | - | - | - | - | - | $(21,232,205)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  |  | - | - | - | - | - |  |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 106,625,977 | $(27,648,442)$ | 729,575 | 2,102,039 | 1,949,699 | 83,758,848 |
| (e) Funds for discontinued policies |  |  | - |  |  |  |  |  | 12,223,005 | 254,515 |  | - | - | 12,477,520 |
| Transfer to linked fund |  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total (C) |  | 32,651,707 | 1,393,889 | 31,105,366 | 427,394 | 19,170 | 5,705,264 | $(90,434)$ | 224,073,239 | 19,054,079 | 1,177,043 | 7,095,575 | 4,670,536 | 327,282,828 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 4,154,576 | 304,677 | 2,051,884 | 6,531 | 729 | - | 212,099 | 4,847,258 | 2,702,649 | 347,082 | 89,654 | 115,458 | 14,832,597 |
| Provision for taxation <br> (a) Current tax credit/(charge)-Refer note 3.7 of schedule 16 |  | (1,200,710) | - | - |  |  |  |  | - |  |  |  |  | $(1,200,710)$ |
| (b) Deferred tax credit/(charge)-Refer note 3.7 of schedule 16 |  | . | - |  | . |  |  |  | (6) |  |  | - | - | (6) |
| Surplus/(deficit) after tax |  | 2,953,866 | 304,677 | 2,051,884 | 6,531 | 729 | - | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 13,631,881 |

Regn.No. 105 dated 24.11.2000

| Revenue Account for the year ended March 31, 2018 <br> Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account |  | 489,779 | 28,884 | 2,051,884 | 6,531 | 729 | - | 212,099 | 4,847,290 | 2,702,746 | 347,082 | 89,654 | 115,458 | 10,892,136 |
| Transfer to other Reserves |  |  |  |  |  |  | - |  |  |  |  |  |  |  |
| Balance being funds for future appropriation |  | 2,464,087 | 275,793 |  |  |  |  |  | (38) | (97) |  |  |  | 2,739,745 |
| Total |  | 2,953,866 | 304,677 | 2,051,884 | 6,531 | 729 | - | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 13,631,881 |
| Details of Surplus after tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 547,078 | 2,161 | - | - | - | - |  | - | - | - |  |  | 549,239 |
| (b) Allocation of bonus to policyholders' |  | 3,860,936 | 257,795 |  |  | - | - |  | - | - |  | - | - | 4,118,731 |
| (c) Surplus shown in the Revenue Account |  | 2,953,866 | 304,677 | 2,051,884 | 6,531 | 729 | (752,784) | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 12,879,097 |
| Total Surplus |  | 7,361,880 | 564,633 | 2,051,884 | 6,531 | 729 | $(752,784)$ | 212,099 | 4,847,252 | 2,702,649 | 347,082 | 89,654 | 115,458 | 17,547,067 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2017 |  | 3,915,268 | 2,118,419 | - | - | - | - |  | 3,251 | 4,920 |  |  |  | 6,041,858 |
| Add: Current period appropriation |  | 2,464,087 | 275,793 | - | - | - | - | - | (38) | (97) | - | - | - | 2,739,745 |
| Balance carried forward to Balance Sheet |  | 6,379,355 | 2,394,212 | - | - | - | - | - | 3,213 | 4,823 | - | - | - | 8,781,603 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Revenue Account.
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.
As required by IRDAI circular IRDA/FGI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.
As per our report of even date attached.

## For B S R \& Co. LLP Chartered Accountants <br> ICAI Firm Reg. No. 101248 W/W-100022

## venkat

Membership No. 113156

For Walker Chandiok \& Co LL
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushro

Membership No. 42423

## Chanda Kochhar

Chairperson
DIN: 00043617
V. Sridar

Director
DIN: 02241339

Sandeep Batra Executive Directo DIN: 03620913

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

## ICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000



## The schedules and accompanying notes referred to herein form an integral part of the Revenue Account.

As required by IRDAI circular IRDA/FGI/REG/CIR/208/10/2016 dated October 25, 2016, Linked Group segment has been bifurcated into Linked Group Life and Linked Group Pension from FY2017-18 onwards.
As required by Section $40-\mathrm{B}(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Revenue Account as expenses.

As per our report of even date attached

For B S R\&Co. LLP
Chartered Accountants

Venkataramanan Vishwanath
Partner
Membership No. 113156

For Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky

Partner
Membership No. 42423

## Chanda Koch

DIN: 0004361
V. Sridar

Director
DIN: 02241339

For and on behalf of the Board of Directors

Sandeep Bakhshi Managing Director and CEO DIN: 00109206

Sandeep Batra Executive Director DIN: 03620913

## CICI Prudential Life Insurance Company Limited

Regn.No. 105 dated 24.11.2000
Revenue Account for the quarter ended March 31, 2018*

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par Variable Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax/Goods $\boldsymbol{q}$ Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 10,361,394 \\ (6,358) \end{array}$ | $129,920$ <br> (4) | $\begin{gathered} 9,457,542 \\ (510,998) \end{gathered}$ | 35,073 | - - - | 1,726,545 | $\begin{gathered} 96,864 \\ (14,266) \end{gathered}$ | $\begin{array}{r} 61,593,864 \\ (121,080) \end{array}$ | $\begin{array}{r} 1,789,943 \\ (12) \end{array}$ | $\begin{gathered} 385,495 \\ (78,331) \end{gathered}$ | $\begin{array}{r} 1,268,711 \\ (27) \end{array}$ | 443,877 | $87,289,228$ $(731,076)$ |
| Sub-total |  | 10,355,036 | 129,916 | 8,946,544 | 35,073 | - | 1,726,545 | 82,598 | 61,472,784 | 1,789,931 | 307,164 | 1,268,684 | 443,877 | 86,558,152 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 1,992,470 \\ 1,016,105 \\ (135,766) \\ - \\ (54,704) \end{gathered}$ | $\begin{gathered} 203,207 \\ 38,431 \\ - \\ - \\ 1,499 \end{gathered}$ | $\begin{array}{r} 2,397,730 \\ 293,119 \\ (105,987) \\ - \\ (48,784) \end{array}$ | $\begin{gathered} 18,522 \\ 289 \\ - \\ - \\ 367 \end{gathered}$ | $\begin{gathered} 2,823 \\ -\quad \\ (394) \end{gathered}$ | $\begin{gathered} 469,687 \\ 12,422 \\ - \\ - \\ 1,915 \end{gathered}$ | $\begin{gathered} 6,135 \\ 63 \\ - \\ - \\ (11) \end{gathered}$ | $\begin{array}{r} 5,590,083 \\ 11,530,773 \\ (1,926,137) \\ (34,821,959) \\ \\ 1,180,644 \end{array}$ | $\begin{array}{r} 1,006,255 \\ 5,626,020 \\ (564,847) \\ (10,234,680) \\ 99,362 \end{array}$ | $\begin{array}{r} 62,308 \\ 148,486 \\ (21,397) \\ (517,552) \\ 4,429 \end{array}$ | $\begin{array}{r} 585,448 \\ 275,699 \\ (242,227) \\ (328,555) \\ \\ 31,184 \end{array}$ | $\begin{array}{r} 415,149 \\ 158,321 \\ (159,245) \\ (219,553) \\ \\ 79,118 \end{array}$ | $\begin{array}{r} 12,749,817 \\ 19,099,728 \\ (3,156,000) \\ (46,122,299) \\ \\ 1,295,028 \\ \hline \end{array}$ |
| Sub-total |  | 2,818,105 | 243,137 | 2,536,078 | 19,178 | 2,438 | 484,024 | 6,187 | $(18,446,596)$ | $(4,067,890)$ | $(323,726)$ | 321,549 | 273,790 | $(16,133,726)$ |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 19,836 \\ 452 \\ \hline \end{array}$ | - 57 5 | $\begin{array}{r} 29,374 \\ 387 \end{array}$ | 1 | - <br>  | $\begin{gathered} 752,784 \\ - \\ -95 \end{gathered}$ | 13 4 | $\begin{array}{r}138,513 \\ 103 \\ 2,467 \\ \hline 14,\end{array}$ | 74 | 18 | 109 | 12 | 752,784 138,513 3,624 |
| Sub-total |  | 20,288 | 62 | 29,761 | 1 | - | 752,879 | 17 | 141,083 | 74 | 18 | 109 | 12 | 944,304 |
| Total (A) |  | 13,193,429 | 373,115 | 11,512,383 | 54,252 | 2,438 | 2,963,448 | 88,802 | 43,167,271 | $(2,277,885)$ | $(16,544)$ | 1,590,342 | 717,679 | 71,368,730 |
| Commission | 2 | 720,157 | 1,243 | 601,776 |  |  | 10,027 | 11,596 | 3,108,559 | 10,446 | 2,088 | (16) |  | 4,465,876 |
| Operating expenses related to Insurance business | 3 | 760,715 | 3,754 | 1,685,929 | 1,068 | 203 | 30,895 | 47,020 | 3,391,103 | 82,397 | 15,242 | 17,777 | 11,383 | 6,047,486 |
| Provision for doubtful debts |  | 595 | (21) | 318 |  | - | (116) | (252) | (125) | (319) | (105) |  |  | (25) |
| Bad debts written off <br> Provisions (other than taxation) |  | 533 | (5) | 352 | - | - | 103 | 51 | 6,542 | (37) | (22) | 8 | - | 7,525 |
| (a) For diminution in the value of investments (Net) <br> (b) Others |  | - | - | - | - | - | - | - |  | - | - | - | - | - |
| Service tax/Goods \& Service Tax charge on linked charges |  |  |  | - |  |  |  |  | 1,386,429 | 123,382 | 44,567 | 21,789 | 19,849 | 1,596,016 |
| Total (B) |  | 1,482,000 | 4,971 | 2,288,375 | 1,068 | 203 | 40,909 | 58,415 | 7,892,508 | 215,869 | 61,770 | 39,558 | 31,232 | 12,116,878 |
| Benefits paid (Net) | 4 | 1,766,123 | 504,046 | 779,433 | 127,431 | 3,100 | 443,609 | 7,408 | 27,689,158 | 12,163,773 | 99,691 | 1,315,439 | 475,535 | 45,374,746 |
| Interim bonus paid |  | 180,060 | 413 | - | - | - | - | - | - | - | - | - | - | 180,473 |
| Change in valuation of policy liabilities (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 7,879,786 | $(18,949)$ | 9,984,333 | $(75,822)$ | (686) | 2,860,055 | $(36,376)$ | $(207,699)$ | $(2,545)$ | 18,953 | $(251,580)$ | (189,565) | 19,959,905 |
| (b) Amount ceded in reinsurance |  |  |  | $(1,515,806)$ |  | - |  | $(91,388)$ |  |  |  |  |  | $(1,607,194)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  |  |  | - | - | - | - | - | - | - |
| (d) Fund reserve |  | - | - |  | - | - | - |  | 7,238,622 | (14,930,734) | $(291,175)$ | 499,383 | 391,609 | $(7,092,295)$ |
| (e) Funds for discontinued policies |  | - | - | - | - | - | - | - | $(455,032)$ | $(324,178)$ | - | - | - | $(779,210)$ |
| Total (C) |  | 9,825,969 | 485,510 | 9,247,960 | 51,609 | 2,414 | 3,303,664 | $(120,356)$ | 34,265,049 | $(3,093,684)$ | $(172,531)$ | 1,563,242 | 677,579 | 56,036,425 |

Revenue Account for the quarter ended March 31, 2018 *

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 1,885,460 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,714 | 599,930 | 94,217 | $(12,458)$ | 8,868 | 3,215,427 |
| Provision for taxation <br> (a) Current tax credit/(charge)-Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  | $(474,918)$ | - | - | - | - | - | - | (25) | - | - | - | - | $(474,918)$ <br> (25) |
| Surplus/(deficit) after tax |  | 1,410,542 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,689 | 599,930 | 94,217 | $(12,458)$ | 8,868 | 2,740,484 |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) <br> Transfer to other Reserves <br> Balance being funds for future appropriation |  | $\begin{aligned} & 489,779 \\ & 920,763 \\ & \hline \end{aligned}$ | $\begin{gathered} 28,884 \\ (146,250) \end{gathered}$ | $(23,952)$ | 1,575 | (179) | (381, 125) | 150,743 | $\begin{gathered} 1,009,859 \\ - \\ (170) \\ \hline \end{gathered}$ | $\begin{gathered} 600,395 \\ - \\ (465) \\ \hline \end{gathered}$ | 94,217 | $(12,458)$ | 8,868 | $\begin{gathered} 1,966,606 \\ -773,878 \\ \hline \end{gathered}$ |
| Total |  | 1,410,542 | $(117,366)$ | $(23,952)$ | 1,575 | (179) | $(381,125)$ | 150,743 | 1,009,689 | 599,930 | $\mathbf{9 4 , 2 1 7}$ | $(12,458)$ | 8,868 | 2,740,484 |
| Details of Surplus before tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interim bonuses paid |  | 180,060 | 413 | - | - | - | - | - | - |  | - | - |  | 180,473 |
| (b) Allocation of bonus to policyholders' |  | 3,860,936 | 257,795 | - | - | - | - | - | - | - | - | - |  | 4,118,731 |
| (c) Surplus shown in the Revenue Account |  | 1,885,460 | $(117,366)$ | (23,952) | 1,575 | (179) | (1,133,909) | 150,743 | 1,009,714 | 599,930 | 94,217 | $(12,458)$ |  | 2,452,379 |
| Total Surplus |  | 5,926,456 | 140,842 | $(23,952)$ | 1,575 | (179) | $(1,133,909)$ | 150,743 | 1,009,714 | 599,930 | $\mathbf{9 4 , 2 1 7}$ | $(12,458)$ |  | 6,751,583 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at Jan 1, 2018 |  | 5,458,592 | 2,540,462 | - | - | - | - |  | 3,383 | 5,288 |  |  |  | 8,007,725 |
| Add: Current period appropriation |  | 920,763 | $(146,250)$ | - | - | - | - | - | (170) | (465) | - | - | - | 773,878 |
| Balance carried forward to Balance Sheet |  | 6,379,355 | 2,394,212 | - | - | - | - | - | 3,213 | 4,823 | - | - | - | 8,781,603 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.

## Regn.No. 105 dated 24.11.2000

Revenue Account for the quarter ended March 31, 2017*

| Policyholders' Account (Technical Ac |  |  |  |  |  |  |  |  |  |  |  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group | Total |
| Premiums earned (Net of service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 8,708,406 \\ (4,553) \end{array}$ | 155,484 <br> (5) | $\begin{gathered} 8,607,313 \\ (318,634) \end{gathered}$ | 91,383 | 4,300 | 572,987 | $\begin{aligned} & 38,862 \\ & (8,661) \end{aligned}$ | $\begin{array}{r} 52,716,495 \\ (119,716) \end{array}$ | $2,326,422$ (13) | $\begin{gathered} 437,493 \\ (79,075) \end{gathered}$ | 2,135,700 | $\begin{array}{r} 75,794,845 \\ (530,657) \end{array}$ |
| Sub-total |  | 8,703,853 | 155,479 | 8,288,679 | 91,383 | 4,300 | 572,987 | 30,201 | 52,596,779 | 2,326,409 | 358,418 | 2,135,700 | 75,264,188 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) <br> (f) Appropriation/expropriation adjustment account |  | $\begin{array}{r} 1,562,603 \\ 677,253 \\ (83,229) \\ (22,115) \\ - \\ \hline \end{array}$ | $\begin{array}{r} 196,300 \\ 115 \\ (12,163) \\ - \\ 8,210 \end{array}$ | $\begin{array}{r} 2,026,776 \\ 275,725 \\ (20,208) \\ - \\ (27,713) \end{array}$ | $\begin{gathered} 15,484 \\ - \\ - \\ - \\ 160 \end{gathered}$ | $\begin{gathered} 2,576 \\ - \\ - \\ - \\ 153 \end{gathered}$ | $\begin{array}{r} 460,088 \\ 29,325 \\ (171) \\ - \\ (8,814) \end{array}$ | $\begin{gathered} 10,669 \\ 321 \\ - \\ - \\ 25 \end{gathered}$ | $\begin{array}{r} 4,532,910 \\ 11,482,944 \\ (2,043,183) \\ 29,635,955 \\ 958,692 \end{array}$ | $\begin{gathered} 1,085,514 \\ 5,780,520 \\ (526,099) \\ 7,433,882 \\ 111,529 \end{gathered}$ | $\begin{array}{r} 63,575 \\ 171,657 \\ (31,319) \\ 508,509 \\ 3,859 \end{array}$ | $\begin{gathered} 943,577 \\ 628,977 \\ (534,415) \\ 348,861 \\ 116,186 \end{gathered}$ | $10,900,072$ $19,046,837$ $(3,250,787)$ $37,927,207$ $1,140,172$ |
| Sub-total |  | 2,134,512 | 192,462 | 2,254,580 | 15,644 | 2,729 | 480,428 | 11,015 | 44,567,318 | 13,885,346 | 716,281 | 1,503,186 | 65,763,501 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 16,180 \\ 106 \end{array}$ | $\begin{array}{r}-8 \\ \hline\end{array}$ | 23,836 101 | $\begin{gathered} (399) \\ - \\ - \\ 2 \end{gathered}$ | $\stackrel{(235)}{-}$ | 5 | - 34 | $\begin{array}{r}103,484 \\ 90 \\ 400 \\ \hline 10,\end{array}$ | 25 |  <br>  <br> - | 27 | $\begin{array}{r}(634) \\ 103,484 \\ 40,224 \\ 673 \\ \hline\end{array}$ |
| Sub-total |  | 16,286 | 86 | 23,937 | (397) | (235) | 5 | 34 | 103,974 | 25 | 5 | 27 | 143,747 |
| Total (A) |  | 10,854,651 | 348,027 | 10,567,196 | 106,630 | 6,794 | 1,053,420 | 41,250 | 97,268,071 | 16,211,780 | 1,074,704 | 3,638,913 | 141,171,436 |
| Commission | 2 | 613,550 | 696 | 434,725 |  | - | 264 | 971 | 1,438,756 | 15,907 | 2,532 |  | 2,507,401 |
| Operating expenses related to Insurance business | 3 | 1,067,396 | 4,798 | 1,490,319 | 779 | 67 | 10,471 | 3,012 | 4,315,340 | 133,423 | 18,522 | 24,087 | 7,068,214 |
| Provision for doubtful debts |  | $(5,027)$ | (115) | $(5,564)$ | - | - | (125) | (119) | $(11,407)$ | $(2,063)$ | (449) | - | $(24,869)$ |
| Bad debts written off Provisions (other than taxation) |  | 6,115 | 130 | 5,066 | - | - | 141 | 124 | 19,691 | 2,264 | 477 | - | 34,008 |
| (a) For diminution in the value of investments (Net) <br> (b) Others |  | 21,081 | - | 17,860 |  | - | - | - | - | - | - | - | 38,941 |
| Service tax charge on linked charges |  | - | - |  |  | - | - |  | 959,674 | 121,586 | 36,879 | 32,376 | 1,150,515 |
| Total (B) |  | 1,703,115 | 5,509 | 1,942,406 | 779 | 67 | 10,751 | 3,988 | 6,722,054 | 271,117 | 57,961 | 56,463 | 10,774,210 |
| Benefits paid (Net) | 4 | 1,360,204 | 325,526 | 398,740 | 5,722 | 7,157 | 408,702 | 7,420 | 30,917,609 | 13,797,619 | 86,691 | 1,596,816 | 48,912,206 |
| Interim bonus paid |  | 107,061 | 686 |  |  |  |  |  |  |  | - | - | 107,747 |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 6,771,888 | $(114,712)$ | 17,936,955 | 100,129 | (430) | 242,954 | 8,221 | 494,093 | $(33,451)$ | 41,462 | $(443,478)$ | 25,003,631 |
| (b) Amount ceded in reinsurance |  |  | - | (9,867,625) | - | - | - | . | - | - | - | - | $(9,867,625)$ |
| (c) Amount accepted in reinsurance |  |  | - | - | - | - |  | - | - | - | - | - | - |
| (d) Fund reserve |  | - | - | - | - | - | - | - | 60,280,198 | 1,395,875 | 788,933 | 2,368,377 | 64,833,383 |
| (e) Funds for discontinued policies |  | - | - | - | - | - | - | - | $(1,258,012)$ | 87,403 | - | - | $(1,170,609)$ |
| Total (C) |  | 8,239,153 | 211,500 | 8,468,070 | 105,851 | 6,727 | 651,656 | 15,641 | 90,433,888 | 15,247,446 | 917,086 | 3,521,715 | 127,818,733 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 912,383 | 131,018 | 156,720 | - | - | 391,013 | 21,621 | 112,129 | 693,217 | 99,657 | 60,735 | 2,578,493 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge) - Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge) - Refer note 9 of schedule 16 |  | $(194,507)$ - | - | - | - | - | - | - | 15 | - | - | - | $\begin{array}{r} (194,507) \\ 15 \end{array}$ |
| Surplus/(deficit) after tax |  | 717,876 | 131,018 | 156,720 | - | - | 391,013 | 21,621 | 112,144 | 693,217 | 99,657 | 60,735 | 2,384,001 |


| Revenue Account for the quarter ended March 31, 2017* Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked <br> Health | Linked Group | Total |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | 394,734 | 32,836 | 547,369 | - | - | 391,013 | 21,621 | 112,040 | 692,869 | 138,156 | 60,735 | 2,391,373 |
| Transfer to other Reserves |  | - |  |  | - | - | - |  | - | - |  | - |  |
| Balance being funds for future appropriation |  | 323,142 | 98,182 | $(390,649)$ | - | - | - | - | 104 | 348 | $(38,499)$ | - | $(7,372)$ |
| Total |  | 717,876 | 131,018 | 156,720 | - | - | 391,013 | 21,621 | 112,144 | 693,217 | 99,657 | 60,735 | 2,384,001 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at Jan 1, 2017 |  | 3,592,126 | 2,020,237 | 390,649 | - | - | - | - | 3,147 | 4,572 | 38,499 | - | 6,049,230 |
| Add: Current period appropriation |  | 323,142 | 98,182 | $(390,649)$ | - | - | - | - | 104 | 348 | $(38,499)$ | - | $(7,372)$ |
| Balance carried forward to Balance Sheet |  | 3,915,268 | 2,118,419 | - | - | - | - | - | 3,251 | 4,920 | - | - | 6,041,858 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies $\&$ notes 16

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.
 published audited year to figures upto the end of the third quarter.

