| Condensed Revenue Account for the nine months Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| Premiums earned (Net of Goods \& Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 23,261,693 \\ (22,967) \end{array}$ | $\begin{array}{r} 108,729 \\ (40) \end{array}$ | $\begin{gathered} 26,331,037 \\ (1,769,498) \end{gathered}$ | 234,257 | 250,000 | 3,706,728 | $\begin{array}{r} 243,701 \\ (49,724) \end{array}$ | $\begin{array}{r} 143,291,194 \\ (367,475) \end{array}$ | $\begin{array}{r} 2,866,524 \\ (54) \end{array}$ | $\begin{gathered} 561,569 \\ (232,016) \end{gathered}$ | $\begin{array}{r} 4,679,028 \\ (6) \end{array}$ | 2,127,020 | $\begin{array}{r} 207,661,480 \\ (2,441,780) \end{array}$ |
| Sub-total |  | 23,238,726 | 108,689 | 24,561,539 | 234,257 | 250,000 | 3,706,728 | 193,977 | 142,923,719 | 2,866,470 | 329,553 | 4,679,022 | 2,127,020 | 205,219,700 |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, dividend \& rent - Gross |  | 6,422,686 | 621,004 | 7,910,547 | 48,631 | 10,129 | 1,653,992 | 10,001 | 16,329,532 | 2,688,777 | 201,277 | 1,797,413 | 1,262,441 | 38,956,430 |
| (b) Profit on sale/redemption of investments |  | 2,185,119 | 271,694 | 4,496,237 | 412 |  | 19,206 | 6,350 | 38,439,717 | 13,711,455 | 603,737 | 1,060,555 | 665,926 | 61,460,408 |
| (c) (Loss) on sale/redemption of investments |  | $(656,784)$ | $(25,041)$ | $(890,842)$ | $(6,347)$ |  | $(1,997)$ |  | $(21,164,131)$ | $(4,011,473)$ | $(162,466)$ | $(1,139,576)$ | $(932,311)$ | $(28,990,968)$ |
| (d) Transfer/gain on revaluation/change in fair value |  |  |  |  |  |  |  |  | $(20,227,549)$ | $(10,266,302)$ | $(587,148)$ | 38,332 | 211,050 | $(30,831,617)$ |
| (e) Accretion of discount/(amortisation of premium) (Net) |  | $(20,164)$ | 7,854 | $(46,346)$ | 3,474 | 436 | 36,918 | 33 | 4,539,836 | 387,231 | 14,944 | 148,671 | 300,921 | 5,373,808 |
| Sub-total |  | 7,930,857 | 875,511 | 11,469,596 | 46,170 | 10,565 | 1,708,119 | 16,384 | 17,917,405 | 2,509,688 | 70,344 | 1,905,395 | 1,508,027 | 45,968,061 |
| Other income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' account |  |  | - | 1,353,070 | 13,697 | 3,460 | 327,984 |  |  | - |  |  |  | 1,698,211 |
| Income on unclaimed amount of policyholders |  |  | - |  |  |  |  |  | 384,708 | - |  |  |  | 384,708 |
| Fees and charges |  | 79,244 | 234 | 105,965 |  |  |  | 73 | 359 |  | - |  |  | 185,875 |
| Miscellaneous income |  | 823 | 4 | 934 | 15 | 1 | 101 | 10 | 4,971 | 89 | 17 | 150 | 36 | 7,151 |
| Sub-total |  | 80,067 | 238 | 1,459,969 | 13,712 | 3,461 | 328,085 | 83 | 390,038 | 89 | 17 | 150 | 36 | 2,275,945 |
| Total (A) |  | 31,249,650 | 984,438 | 37,491,104 | 294,139 | 264,026 | 5,742,932 | 210,444 | 161,231,162 | 5,376,247 | 399,914 | 6,584,567 | 3,635,083 | 253,463,706 |
| Commission | 2 | 1,605,057 | 991 | 1,439,460 | - | - | 15,567 | 19,826 | 7,317,001 | 16,815 | 3,217 | 106 | - | 10,418,040 |
| Operating expenses related to Insurance business | 3 | 2,118,482 | 11,522 | 6,095,487 | 5,199 | 2,978 | 77,465 | 100,586 | 9,511,910 | 225,061 | 44,519 | 79,992 | 48,250 | 18,321,451 |
| Provision for doubtful debts |  | $(4,542)$ | (54) | $(7,852)$ | - | - | (192) | (362) | $(11,444)$ | (338) | (196) |  | 23 | $(24,957)$ |
| Bad debts written off |  | 5,864 | 22 | 5,591 | - | - | 181 | 286 | 14,040 | 318 | 82 | 1 | 23 | 26,408 |
| Provisions (other than taxation) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For diminution in the value of investments (Net) |  | - | - | - | - |  | - | - |  | - | - |  |  |  |
| (b) Others |  | - | - |  |  |  |  | - | - | - | - | - | - | - |
| Goods \& Service Tax charge on linked charges |  |  | - |  |  |  |  |  | 4,053,926 | 312,455 | 129,856 | 68,338 | 61,074 | 4,625,649 |
| Total (B) |  | 3,724,861 | 12,481 | 7,532,686 | 5,199 | 2,978 | 93,021 | 120,336 | 20,885,433 | 554,311 | 177,478 | 148,437 | 109,370 | 33,366,591 |
| Benefits paid (Net) | 4 | 5,252,098 | 697,395 | 2,632,383 | 247,467 | 9,075 | 1,337,229 | 34,516 | 57,006,416 | 21,555,121 | 319,535 | 5,242,522 | 2,814,045 | 97,147,802 |
| Interim bonus paid |  | 504,146 | 2,576 |  |  |  |  |  |  |  |  |  |  | 506,722 |
| Change in valuation of policy liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 19,546,393 | $(48,805)$ | 51,459,853 | 41,473 | 251,973 | 4,312,682 | 161,680 | $(380,704)$ | $(235,373)$ | 60,006 | 294,141 | 220,249 | 75,683,568 |
| (b) Amount ceded in reinsurance |  |  | - | $(24,133,818)$ | - | - | - | $(131,361)$ |  |  | - |  | - | $(24,265,179)$ |
| (c) Amount accepted in reinsurance |  | - | - | - | - |  | - | - | - | - | - | - | - | - |
| (d) Fund reserve |  | - | - | - | - |  |  |  | 61,809,847 | (18,210,763) | $(387,774)$ | 876,961 | 418,881 | 44,507,152 |
| (e) Funds for discontinued policies |  |  |  |  |  | - | , |  | 17,251,526 | 119,042 | - |  | - | 17,370,568 |
| Total (C) |  | 25,302,637 | 651,166 | 29,958,418 | 288,940 | 261,048 | 5,649,911 | 64,835 | 135,687,085 | 3,228,027 | $(8,233)$ | 6,413,624 | 3,453,175 | 210,950,633 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 2,222,152 | 320,791 | - | - | - | - | 25,273 | 4,658,644 | 1,593,909 | 230,669 | 22,506 | 72,538 | 9,146,482 |
| Provision for taxation <br> (a) Current tax credit/(charge)-Refer note 9 of schedule 16 |  | $(880,265)$ | - | - | - | - | - | . |  | - | - |  |  | $(880,265)$ |
| (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  |  | - | - | - | - | - | - | (34) | - | - | - | - | (34) |
| Surplus/(deficit) after tax |  | 1,341,887 | 320,791 | - | - | - | - | 25,273 | 4,658,610 | 1,593,909 | 230,669 | 22,506 | 72,538 | 8,266,183 |

Condensed Revenue Account for the nine months ended December 31, 2018

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | $\begin{gathered} \text { Par } \\ \text { Pension } \end{gathered}$ | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked <br> Health | Linked Group Life | Linked Group Pension | Total |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - | - | - | - | - | - | 25,273 | 4,658,874 | 1,594,835 | 230,669 | 22,506 | 72,538 | 6,604,695 |
| Transfer to other Reserves |  | - | - | - | - | - | - | . | - | - | - | . | - | - |
| Balance being funds for future appropriation |  | 1,341,887 | 320,791 | . | - | . | - |  | (264) | (926) | - |  | - | 1,661,488 |
| Total |  | 1,341,887 | 320,791 | - | - | - | - | 25,273 | 4,658,610 | 1,593,909 | 230,669 | 22,506 | 72,538 | 8,266,183 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2018 |  | 6,379,355 | 2,394,212 | - | - | - | - |  | 3,213 | 4,823 | - | - | - | 8,781,603 |
| Add: Current period appropriation |  | 1,341,887 | 320,791 | - | - | - |  | - | (264) | (926) |  |  | - | 1,661,488 |
| Balance carried forward to Balance Sheet |  | 7,721,242 | 2,715,003 | - | - | - | - | - | 2,949 | 3,897 | - | - | - | 10,443,091 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.
As required by Section $40-B(4)$ of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Condensed Revenue Account as expenses
As per our report of even date attached.

For BS R\&Co. LLP
Chartered Accountants
CAI Firm Reg. No. 101248 W/W-100022

## Manoj Kumar Vijai <br> Partner

Membership No. 046882
or Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm Reg. No. $001076 \mathrm{~N} / \mathrm{N} 500013$

## Partne <br> Membership No. 42423

## Vinod Kumar Dh

 ChairpersonDIN: 02591373
V. Sridar

Director
DIN: 02241339

For and on behalf of the Board of Directors

Managing Director \& CEO DIN: 00066009

Puneet Nanda Deputy Managing Director DIN: 02578795

Place : Mumba
New York for Mr. Vinod Kumar Dhal
Date : January 22, 2019

Appointed Actuary

Condensed Revenue Account for the nine months ended December 31, 2017

| Policyholders' Account (Technical Account) | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax / Goods \& Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{gathered} 21,440,810 \\ (17,850) \\ - \end{gathered}$ | $\begin{array}{r} 146,485 \\ (47) \end{array}$ | $\begin{gathered} 21,514,047 \\ (1,199,051) \end{gathered}$ | 317,236 | 9,300 | 1,381,001 | $\begin{aligned} & 196,604 \\ & (31,524) \end{aligned}$ | $\begin{array}{r} 128,418,487 \\ (365,395) \end{array}$ | $\begin{array}{r} 3,723,138 \\ (62) \end{array}$ | $\begin{gathered} 645,200 \\ (235,903) \end{gathered}$ | 3,398,298 <br> (9) | 2,207,858 | $\begin{array}{r} 183,398,464 \\ (1,849,841) \end{array}$ |
| Sub-total |  | 21,422,960 | 146,438 | 20,314,996 | 317,236 | 9,300 | 1,381,001 | 165,080 | 128,053,092 | 3,723,076 | 409,297 | 3,398,289 | 2,207,858 | 181,548,623 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{gathered} 5,196,713 \\ 3,057,544 \\ (291,410) \\ - \\ (41,444) \end{gathered}$ | $\begin{gathered} 605,879 \\ 573,548 \\ (2,249) \\ - \\ 20,740 \\ \hline \end{gathered}$ | $\begin{gathered} 6,548,035 \\ 1,419,329 \\ (455,009) \\ - \\ 16,782 \\ \hline \end{gathered}$ | $\begin{gathered} 63,918 \\ 1,842 \\ - \\ - \\ 2,004 \\ \hline \end{gathered}$ | $\begin{gathered} 8,385 \\ 13 \\ - \\ - \\ 371 \\ \hline \end{gathered}$ | $\begin{array}{r} 1,393,029 \\ 35,174 \\ (522) \\ - \\ 9,729 \\ \hline \end{array}$ | $\begin{gathered} 21,733 \\ 43,144 \\ - \\ - \\ 228 \\ \hline \end{gathered}$ | $\begin{array}{r} 15,320,900 \\ 35,649,769 \\ (5,737,157) \\ 35,578,280 \\ 2,758,701 \\ \hline \end{array}$ | $\begin{array}{r} 3,117,704 \\ 17,178,756 \\ (1,081,331) \\ 1,705,077 \\ 322,554 \end{array}$ | $\begin{array}{r} 184,833 \\ 829,925 \\ (66,096) \\ 414,145 \\ 7,872 \\ \hline \end{array}$ | $\begin{gathered} 1,671,704 \\ 1,707,621 \\ (324,333) \\ (787,960) \\ 86,090 \end{gathered}$ | $\begin{array}{r} 1,249,097 \\ 436,426 \\ (172,834) \\ 235,188 \\ 235,986 \\ \hline \end{array}$ | $\begin{array}{r} 35,381,930 \\ 60,933,091 \\ (8,130,941) \\ 37,144,730 \\ 3,419,613 \\ \hline \end{array}$ |
| Sub-total |  | 7,921,403 | 1,197,918 | 7,529,137 | 67,764 | 8,769 | 1,437,410 | 65,105 | 83,570,493 | 21,242,760 | 1,370,679 | 2,353,122 | 1,983,863 | 128,748,423 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges Miscellaneous income |  | $\begin{array}{r} 58,011 \\ 1,521 \\ \hline \end{array}$ | $\begin{array}{r} 298 \\ 10 \end{array}$ | $\begin{array}{r} 74,450 \\ 1,611 \\ \hline \end{array}$ | $5$ | - | 85 | - 57 15 | $\begin{array}{r}\text { 362,227 } \\ \hline 13 \\ 9,344 \\ \hline\end{array}$ | 270 | 43 | 172 | 102 | $\begin{array}{r} 362,227 \\ 133,129 \\ 13,178 \end{array}$ |
| Sub-total |  | 59,532 | 308 | 76,061 | 5 |  | 85 | 72 | 371,884 | 270 | 43 | 172 | 102 | 508,534 |
| Total (A) |  | 29,403,895 | 1,344,664 | 27,920,194 | 385,005 | 18,069 | 2,818,496 | 230,257 | 211,995,469 | 24,966,106 | 1,780,019 | 5,751,583 | 4,191,823 | 310,805,580 |
| Commission | 2 | 1,929,861 | 1,249 | 1,178,867 |  |  | 1,798 | 23,358 | 6,401,884 | 26,013 | 3,814 | 16 |  | 9,566,860 |
| Operating expenses related to Insurance business | 3 | 2,351,688 | 13,030 | 2,778,542 | 4,264 | 405 | 33,967 | 115,199 | 8,519,003 | 294,928 | 49,616 | 55,033 | 36,151 | 14,251,826 |
| Provision for doubtful debts |  | $(4,731)$ | (35) | $(4,202)$ | - | - | (16) | 296 | $(7,700)$ | (433) | (112) | - | - | $(16,933)$ |
| Bad debts written off |  | 8,358 | (2) | 6,738 | - | - | 22 | 126 | 24,766 | 239 | 30 | 1 | - | 40,278 |
| Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others |  | 23,865 | - | 27,007 |  |  | - | - | - | - | - | - | - | 50,872 |
| Service tax/Goods \& Service Tax charge on linked charges |  | - | - | - | - |  | - | - | 3,411,782 | 394,877 | 124,232 | 62,088 | 56,125 | 4,049,104 |
| Total (B) |  | 4,309,041 | 14,242 | 3,986,952 | 4,264 | 405 | 35,771 | 138,979 | 18,349,735 | 715,624 | 177,580 | 117,138 | 92,276 | 27,942,007 |
| Benefits paid (Net) | 4 | 4,488,537 | 817,019 | 2,080,518 | 258,133 | 13,800 | 1,147,394 | 17,266 | 77,479,999 | 34,356,469 | 296,976 | 3,682,970 | 2,244,790 | 126,883,871 |
| Interim bonus paid |  | 367,018 | 1,748 | - | - | - | - | - | - | - | - | - | - | 368,766 |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 17,970,183 | 89,612 | 39,219,487 | 117,652 | 2,956 | 1,254,206 | 195,068 | 262,799 | $(69,691)$ | 31,848 | 246,707 | 190,077 | 59,510,904 |
| (b) Amount ceded in reinsurance |  |  |  | $(19,442,599)$ |  |  |  | $(182,412)$ |  |  |  |  |  | $(19,625,011)$ |
| (c) Amount accepted in reinsurance |  |  |  | - |  |  |  |  |  | - | - | - | - | - |
| (d) Fund reserve |  |  |  |  |  |  |  |  | 99,387,355 | (12,717,708) | 1,020,750 | 1,602,656 | 1,558,090 | 90,851,143 |
| (e) Funds for discontinued policies |  | - | - |  |  |  |  |  | 12,678,037 | 578,693 | - | - | - | 13,256,730 |
| Total (C) |  | 22,825,738 | 908,379 | 21,857,406 | 375,785 | 16,756 | 2,401,600 | 29,922 | 189,808,190 | 22,147,763 | 1,349,574 | 5,532,333 | 3,992,957 | 271,246,403 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 2,269,116 | 422,043 | 2,075,836 | 4,956 | 908 | 381,125 | 61,356 | 3,837,544 | 2,102,719 | 252,865 | 102,112 | 106,590 | 11,617,170 |
| Provision for taxation <br> (a) Current tax credit/(charge)-Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  | $(725,792)$ | - | - | - | - | - | - | 19 | - | - | - | - | $\begin{array}{r} (725,792) \\ 19 \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 1,543,324 | 422,043 | 2,075,836 | 4,956 | 908 | 381,125 | 61,356 | 3,837,563 | 2,102,719 | 252,865 | 102,112 | 106,590 | 10,891,397 |

Condensed Revenue Account for the nine months ended December 31, 2017

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity <br> Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked <br> Group Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - | - | 2,075,836 | 4,956 | 908 | 381,125 | 61,356 | 3,837,431 | 2,102,351 | 252,865 | 102,112 | 106,590 | 8,925,530 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | 1,543,324 | 422,043 |  | - |  | - | - | 132 | 368 | - | - | - | 1,965,867 |
| Total |  | 1,543,324 | 422,043 | 2,075,836 | 4,956 | 908 | 381,125 | 61,356 | 3,837,563 | 2,102,719 | 252,865 | 102,112 | 106,590 | 10,891,397 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at April 1, 2017 |  | 3,915,268 | 2,118,419 | - | - | - | - | - | 3,251 | 4,920 | - | - | - | 6,041,858 |
| Add: Current period appropriation |  | 1,543,324 | 422,043 | - | - |  | - | - | 132 | 368 | - | - |  | 1,965,867 |
| Balance carried forward to Balance Sheet |  | 5,458,592 | 2,540,462 | - | - | - | - | - | 3,383 | 5,288 | - | - | - | $\mathbf{8 , 0 0 7 , 7 2 5}$ |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.


As per our report of even date attached.

## For B S R \& Co. LLP <br> Charter Accountan

ICAI Firm Reg. No. 101248W/W-100022

## Manoj Kumar Vijai

Patne
Membership No. 046882

## or Walker Chandiok \& $^{\text {Co }}$ LIP

Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky

Partner
Membership No. 42423

Vinod Kumar Dhall
Chairperson
DIN: 02591373

## V. Sridar

Director
DIN: 02241339

N S.Kannan
Managing Director \& CEO
DIN: 00066009

Puneet Nanda
Deputy Managing Director
DIN: 02578795

Place: Mumbai
New York for Mr. Vinod Kumar Dhall
Date : January 22, 2019

Satyan Jambunathan
Chief Financial Officer

## Asha Murali

Appointed Actuary

Vyoma Manek
Company Secretary

| Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| Premiums earned (Net of Goods \& Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 8,525,879 \\ (7,442) \end{array}$ | $\begin{array}{r} 44,623 \\ \text { (4) } \end{array}$ | $\begin{gathered} 9,148,574 \\ (614,055) \end{gathered}$ | 25,877 | 250,000 | 1,370,318 | $\begin{gathered} 79,244 \\ (17,127) \end{gathered}$ | $\begin{array}{r} 52,144,661 \\ (119,196) \end{array}$ | 894,198 <br> (14) | $\begin{aligned} & 175,291 \\ & (76,324) \end{aligned}$ | 2,422,275 | 582,745 | $\begin{array}{r} 75,663,685 \\ (834,162) \end{array}$ |
| Sub-total |  | 8,518,437 | 44,619 | 8,534,519 | 25,877 | 250,000 | 1,370,318 | 62,117 | 52,025,465 | 894,184 | 98,967 | 2,422,275 | 582,745 | 74,829,523 |
| Income from Investments <br> (a) Interest, dividend \& rent - Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) |  | $\begin{array}{r} 2,190,773 \\ 613,151 \\ (312,060) \\ - \\ 9,086 \\ \hline \end{array}$ | $\begin{array}{r} 210,397 \\ 76,073 \\ (14,062) \\ - \\ (824) \\ \hline \end{array}$ | $\begin{gathered} 2,790,116 \\ 1,153,529 \\ (432,008) \\ - \\ (6,152) \\ \hline \end{gathered}$ | $\begin{gathered} 16,867 \\ - \\ - \\ - \\ 1,404 \\ \hline \end{gathered}$ | $\begin{gathered} 4,690 \\ - \\ - \\ 40 \\ \hline \end{gathered}$ | $\begin{gathered} 591,125 \\ 1,719 \\ - \\ - \\ 6,296 \\ \hline \end{gathered}$ | $\begin{gathered} 3,037 \\ 857 \\ - \\ - \\ 21 \\ \hline \end{gathered}$ | $\begin{array}{r} 4,658,675 \\ 10,679,221 \\ (10,994,944) \\ (5,436,169) \\ 1,656,517 \\ \hline \end{array}$ | 746,973 <br> $3,302,309$ <br> $(1,956,611)$ <br> $(1,776,984)$ <br> 117,663 | $\begin{gathered} 55,529 \\ 161,597 \\ (99,466) \\ (88,102) \\ 4,097 \\ \hline \end{gathered}$ | $\begin{array}{r} 622,221 \\ 293,787 \\ (328,033) \\ 846,931 \\ 44,691 \\ \hline \end{array}$ | $\begin{gathered} 427,483 \\ 169,296 \\ (239,871) \\ 605,224 \\ 101,560 \\ \hline \end{gathered}$ | $\begin{array}{r} 12,317,886 \\ 16,451,539 \\ (14,377,055) \\ (5,849,109) \\ 1,934,399 \end{array}$ |
| Sub-total |  | 2,500,950 | 271,584 | 3,505,485 | 18,271 | 4,730 | 599,140 | 3,915 | 563,300 | 433,350 | 33,655 | 1,479,597 | 1,063,692 | 10,477,669 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders <br> Fees and charges <br> Miscellaneous income |  | $\begin{array}{r} 29,617 \\ \quad 437 \\ \hline \end{array}$ | $\begin{array}{r}82 \\ 3 \\ \hline\end{array}$ | $\begin{gathered} 831,197 \\ - \\ 36,547 \\ 453 \\ \hline \end{gathered}$ | 858 | 3,460 | 145,335 | $\begin{array}{r}-26 \\ 4 \\ \hline\end{array}$ | $\begin{array}{r}124,620 \\ 119 \\ 2,662 \\ \hline 12,4\end{array}$ | 43 | - - - 8 | 19 | 41 | $\begin{array}{r} 980,850 \\ 124,620 \\ 66,391 \\ 3,745 \\ \hline \end{array}$ |
| Sub-total |  | 30,054 | 85 | 868,197 | 859 | 3,461 | 145,408 | 30 | 127,401 | 43 | 8 | 19 | 41 | 1,175,606 |
| Total (A) |  | 11,049,441 | 316,288 | 12,908,201 | 45,007 | 258,191 | 2,114,866 | 66,062 | 52,716,166 | 1,327,577 | 132,630 | 3,901,891 | 1,646,478 | 86,482,798 |
| Commission | 2 | 582,893 | 421 | 526,807 |  |  | 8,638 | 5,717 | 2,540,889 | 5,079 | 978 | 48 |  | 3,671,470 |
| Operating expenses related to Insurance business | 3 | 670,685 | 5,183 | 2,119,322 | 608 | 2,620 | 24,437 | 24,768 | 2,832,397 | 52,541 | 12,374 | 29,281 | 10,421 | 5,784,637 |
| Provision for doubtful debts |  | $(1,317)$ | (20) | $(1,822)$ |  | - | (69) | (102) | $(3,284)$ | (269) | (85) |  |  | $(6,968)$ |
| Bad debts written off |  | 541 |  | 333 | - | - | 28 | 5 | 3,442 | 13 | - | - | - | 4,362 |
| Provisions (other than taxation) |  |  |  | - |  | - | - | - |  |  |  |  |  |  |
| (a) For diminution in the value of investments (Net) |  | - |  | - |  |  | - | - |  |  |  | - | - |  |
| (b) Others |  | - |  |  |  |  |  | - |  |  |  | - ${ }^{-}$ | - | 1,576,282 |
| Goods \& Service Tax charge on linked charges Total (B) |  | 1,252,802 | 5,584 | 2,644,640 | 608 | 2,620 | 33,034 | 30,388 | 6,767,778 | 153,426 | 55,817 | 52,366 | 30,720 | 11,029,783 |
| Benefits paid (Net) | 4 | 1,924,184 | 135,352 | 979,629 | 54,337 | 4,100 | 466,272 | 11,608 | 19,223,238 | 6,495,692 | 105,679 | 3,260,890 | 426,650 | 33,087,631 |
| Interim bonus paid |  | 156,718 | 919 |  |  | - | - | - | - | - | - | - | - | 157,637 |
| Change in valuation of policy liabilities <br> (a) Policy liabilities (non-unit/mathematical reserves)(Gross) |  | 6,931,768 | 74,493 | 19,447,877 | (9,938) | 251,638 | 1,615,560 | 41,049 | $(243,695)$ | $(154,589)$ | 25,022 | 96,120 | 73,223 | 28,148,528 |
| (b) Amount ceded in reinsurance |  |  |  | $(10,163,945)$ |  | - |  | $(32,198)$ |  |  |  |  | - | $(10,196,143)$ |
| (c) Amount accepted in reinsurance |  |  |  |  |  | - |  | - | - | - | - | - | - |  |
| (d) Fund reserve |  |  |  | - |  | - |  |  | 19,066,131 | $(5,707,335)$ | $(128,880)$ | 491,015 | 1,084,303 | 14,805,234 |
| (e) Funds for discontinued policies |  | - |  | - |  | - | - | - | 5,860,914 | 44,018 | - | - | - | 5,904,932 |
| Transfer to linked fund |  |  |  |  |  |  |  |  | - | - | - | - | - |  |
| Total (C) |  | 9,012,670 | 210,764 | 10,263,561 | 44,399 | 255,738 | 2,081,832 | 20,459 | 43,906,588 | 677,786 | 1,821 | 3,848,025 | 1,584,176 | 71,907,819 |
| Surplus/(deficit) (D) = (A)-(B)-(C) |  | 783,969 | 99,940 | - | - | (167) | - | 15,215 | 2,041,800 | 496,365 | 74,992 | 1,500 | 31,582 | 3,545,196 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  | $(290,777)$ | - | - | - | - | - | - | (23) | - | - | - | - | $\begin{array}{r} (290,777) \\ (23) \end{array}$ |
| Surplus/(deficit) after tax |  | 493,192 | 99,940 | - | - | (167) | - | 15,215 | 2,041,777 | 496,365 | 74,992 | 1,500 | 31,582 | 3,254,396 |


| Condensed Revenue Account for the quarter ended December 31, 2018 <br> Policyholders' Account (Technical Account) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity <br> Non Par | Health | Linked Life | Linked Pension | Linked <br> Health | Linked Group Life | Linked Group Pension | Total |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - | - | - | - | (167) | - | 15,215 | 2,041,929 | 496,717 | 74,992 | 1,500 | 31,582 | 2661,768 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - | . | - |  |
| Balance being funds for future appropriation |  | 493,192 | 99,940 | - |  | - | - | - | (152) | (352) | - | - | - | 592,628 |
| Total |  | 493,192 | 99,940 | - | - | (167) | - | 15,215 | 2,041,777 | 496,365 | 74,992 | 1,500 | 31,582 | 3,254,396 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at October 1, 2018 |  | 7,228,050 | 2,615,063 | - | - | - | - | - | 3,101 | 4,249 | - | - | - | 9,850,463 |
| Add: Current period appropriation |  | 493,192 | 99,940 |  | - | - | - | - | (152) | (352) | - | - |  | 592,628 |
| Balance carried forward to Balance Sheet |  | 7,721,242 | 2,715,003 | - | - | - | - | - | 2,949 | 3,897 | - | - | - | 10,443,091 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account
As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Condensed Revenue Account as expenses.

As per our report of even date attached.

For B S R \& Co. LLP
Chartered Accountants
CAI Firm Reg. No. 101248W/W-100022

## Manoj Kumar Vija <br> Partner <br> Membership No. 046882

For Walker Chandiok \& Co LL
Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky <br> Partne

Membership No. 42423

## Vinod Kumar Dhal <br> Chairperson <br> DIN: 02591373

## V. Srida <br> Director

DIN: 02241339

## N.S.Kannan

Managing Director \& CEO
DIN: 00066009

## Puneet Nanda Deputy Managing Director DIN: 02578795

Condensed Revenue Account for the quarter ended December 31, 2017

| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par Variable | Non Par <br> Variable <br> Pension | Annuity Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums earned (Net of service tax/Goods \& Service tax) <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted | 1 | $\begin{array}{r} 8,115,862 \\ (5,821) \end{array}$ | $\begin{array}{r} 50,810 \\ \text { (3) } \end{array}$ | $\begin{gathered} 7,228,847 \\ (389,404) \end{gathered}$ | 7,500 | 1,400 | 403,843 | $\begin{gathered} 70,578 \\ (12,052) \end{gathered}$ | $\begin{gathered} 50,011,367 \\ (119,200) \end{gathered}$ | $\begin{array}{r} 1,165,370 \\ (13) \end{array}$ | $\begin{gathered} 203,063 \\ (78,374) \end{gathered}$ | 799,047 | $498,485$ | $\begin{array}{r} 68,556,172 \\ (604,867) \end{array}$ |
| Sub-total |  | 8,110,041 | 50,807 | 6,839,443 | 7,500 | 1,400 | 403,843 | 58,526 | 49,892,167 | 1,165,357 | 124,689 | 799,047 | 498,485 | 67,951,305 |
| Income from Investments <br> (a) Interest, dividend \& rent-Gross <br> (b) Profit on sale/redemption of investments <br> (c) (Loss) on sale/redemption of investments <br> (d) Transfer/gain on revaluation/change in fair value <br> (e) Accretion of discount/(amortisation of premium) (Net) <br> (f) Appropriation/expropriation adjustment account |  | $\begin{gathered} 1,780,342 \\ 499,980 \\ (205,328) \\ - \\ (15,091) \end{gathered}$ | $\begin{gathered} 201,774 \\ 75,971 \\ - \\ - \\ 4,721 \end{gathered}$ | $\begin{array}{r} 2,244,662 \\ 484,685 \\ (50,346) \\ - \\ 63 \end{array}$ | $\begin{gathered} 21,249 \\ 1,113 \\ - \\ - \\ 91 \end{gathered}$ | $\begin{gathered} 2,895 \\ - \\ - \\ 73 \end{gathered}$ | $\begin{gathered} 464,395 \\ 11,048 \\ - \\ - \\ 9,350 \end{gathered}$ | $\begin{gathered} 6,206 \\ 51 \\ - \\ - \\ 9 \end{gathered}$ | $\begin{gathered} 4,229,371 \\ 11,227,820 \\ (3,380,529) \\ 34,164,168 \\ 1,018,066 \end{gathered}$ | $\begin{array}{r} 780,192 \\ 5,648,865 \\ (602,294) \\ 4,715,014 \\ 109,343 \end{array}$ | $\begin{array}{r} 44,803 \\ 258,188 \\ (17,538) \\ 409,700 \\ 4,025 \end{array}$ | $\begin{array}{r} 541,301 \\ 205,579 \\ (178,566) \\ 65,913 \\ 26,324 \end{array}$ | $\begin{array}{r} 401,968 \\ 145,939 \\ (125,801) \\ 136,764 \\ 75,237 \end{array}$ | $10,719,158$ $18,559,239$ $(4,560,402)$ $39,491,559$ $1,232,211$ |
| Sub-total |  | 2,059,903 | 282,466 | 2,679,064 | 22,453 | 2,968 | 484,793 | 6,266 | 47,258,896 | 10,651,120 | 699,178 | 660,551 | 634,107 | 65,441,765 |
| Other income <br> Contribution from the Shareholders' account Income on unclaimed amount of policyholders Fees and charges <br> Miscellaneous income |  | 19,531 $640$ | $\begin{array}{r} 78 \\ 5 \\ \hline \end{array}$ | $\begin{array}{r} 26,826 \\ 593 \\ \hline \end{array}$ | - - - - | - <br> - <br> - | $26$ | ${ }^{-} 16$ | $\begin{array}{r} 122,757 \\ 109 \\ 4,062 \\ \hline \end{array}$ | 97 | 14 | 61 | $46$ | $\begin{array}{r} 122,757 \\ 46,560 \\ 5,550 \\ \hline \end{array}$ |
| Sub-total |  | 20,171 | 83 | 27,419 | - |  | 26 | 22 | 126,928 | 97 | 14 | 61 | 46 | 174,867 |
| Total (A) |  | 10,190,115 | 333,356 | 9,545,926 | 29,953 | 4,368 | 888,662 | 64,814 | 97,277,991 | 11,816,574 | 823,881 | 1,459,659 | 1,132,638 | 133,567,937 |
| Commission | 2 | 650,588 | 445 | 425,713 | - |  | 808 | 8,141 | 2,678,136 | 7,674 | 1,159 | 16 |  | 3,772,680 |
| Operating expenses related to Insurance business | 3 | 793,618 | 3,880 | 1,004,080 | 550 | 248 | 11,139 | 46,880 | 3,208,661 | 95,458 | 16,151 | 20,279 | 10,565 | 5,211,509 |
| Provision for doubtful debts |  | $(5,639)$ | (42) | $(4,888)$ | - | - | (38) | 350 | $(9,720)$ | (644) | (153) | - | - | $(20,774)$ |
| Bad debts written off <br> Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others <br> Service tax/Goods \& Service Tax charge on linked charges |  | 6,047 | 4 <br> - <br> - <br> - | 5,799 | - | - | 12 | 69 | 13,224 - - $1,292,516$ | 248 - - 137,656 | 48 - - 43,989 | 22,304 | 20,269 | $\begin{gathered} 25,451 \\ - \\ - \\ 1,516,734 \end{gathered}$ |
| Total (B) |  | 1,444,614 | 4,287 | 1,430,704 | 550 | 248 | 11,921 | 55,440 | 7,182,817 | 240,392 | 61,194 | 42,599 | 30,834 | 10,505,600 |
| Benefits paid (Net) | 4 | 1,488,230 | 239,829 | 819,619 | 187,978 | 11,100 | 391,192 | 6,748 | 28,806,965 | 13,029,573 | 97,307 | 952,205 | 678,206 | 46,708,952 |
| Interim bonus paid <br> Change in valuation of policy liabilities |  | 141,934 | 674 | - | - | - | - | - | - |  | - | - | - | 142,608 |
| (a) Policy liabilities (non-unit/mathematical reserves)(Gross) <br> (b) Amount ceded in reinsurance |  | 6,320,181 | 16,880 | $\begin{aligned} & 13,459,604 \\ & (6,768,249) \end{aligned}$ | (154,561) | $(7,077)$ | 350,932 | $\begin{gathered} 72,065 \\ (69,040) \end{gathered}$ | $(207,442)$ | $(28,665)$ | 1,110 | 65,964 | 78,366 | $\begin{gathered} 19,967,357 \\ (6,837,289) \end{gathered}$ |
| (c) Amount accepted in reinsurance |  |  |  | - |  | - |  | - | - | - | - | - | - | - |
| (d) Fund reserve |  |  |  |  |  | - |  |  | 56,155,482 | (2,279,733) | 570,131 | 349,230 | 320,057 | 55,115,167 |
| (e) Funds for discontinued policies |  | - | - | - | - | - |  |  | 4,208,450 | 148,331 | - |  | - | 4,356,781 |
| Total (C) |  | 7,950,345 | 257,383 | 7,510,974 | 33,417 | 4,023 | 742,124 | 9,773 | 88,963,455 | 10,869,506 | 668,548 | 1,367,399 | 1,076,629 | 119,453,576 |
| Surplus/(deficit) (D) =(A)-(B)-(C) |  | 795,156 | 71,686 | 604,248 | $(4,014)$ | 97 | 134,617 | (399) | 1,131,719 | 706,676 | 94,139 | 49,661 | 25,175 | 3,608,761 |
| Provision for taxation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Current tax credit/(charge)-Refer note 9 of schedule 16 <br> (b) Deferred tax credit/(charge)-Refer note 9 of schedule 16 |  | $(236,538)$ | - | - | - | $-$ | - | - | - 8 | - | - | - | - | $\begin{array}{r} (236,538) \\ 8 \\ \hline \end{array}$ |
| Surplus/(deficit) after tax |  | 558,618 | 71,686 | 604,248 | $(4,014)$ | 97 | 134,617 | (399) | 1,131,727 | 706,676 | 94,139 | 49,661 | 25,175 | 3,372,231 |

Condensed Revenue Account for the quarter ended December 31, 2017

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Par Life | Par Pension | Non Par | Non Par <br> Variable | Non Par <br> Variable <br> Pension | Annuity <br> Non Par | Health | Linked Life | Linked Pension | Linked Health | Linked Group Life | Linked Group Pension | Total |
| Apropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' account (Refer note 15 of schedule 16) |  | - | - | 604,248 | $(4,014)$ | 97 | 134,617 | (399) | 1,131,670 | 706,364 | 94,139 | 49,661 | 25,175 | 2,741,558 |
| Transfer to other Reserves |  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Balance being funds for future appropriation |  | 558,618 | 71,686 | - | - | - | - | - | 57 | 312 | - | - | - | 630,673 |
| Total |  | 558,618 | 71,686 | 604,248 | $(4,014)$ | 97 | 134,617 | (399) | 1,131,727 | 706,676 | 94,139 | 49,661 | 25,175 | 3,372,231 |
| Funds for future appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance as at October 1, 2017 |  | 4,899,974 | 2,468,776 | - | - | - | - | - | 3,326 | 4,976 | - | - | - | 7,377,052 |
| Add: Current period appropriation |  | 558,618 | 71,686 | - | - | - | - | - | 57 | 312 | - | - | - | 630,673 |
| Balance carried forward to Balance Sheet |  | 5,458,592 | 2,540,462 | - | - | - | - | - | 3,383 | 5,288 | - | - | - | 8,007,725 |
| Significant accounting policies \& notes | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Significant accounting policies $\&$ notes
The schedules and accompanying notes referred to herein form an integral part of the Condensed Revenue Account.


As per our report of even date attached.

## For B S R \& Co. LL

Chartered Accountants
ICAI Firm Reg. No. 101248W/W-100022

## Manoj Kumar Vijai <br> Partner

Membership No. 046882

## or Waiker Chandiok Co LLP

Chartered Accountants
ICAI Firm Reg. No. 001076N / N500013

## Khushroo B. Panthaky <br> Partner <br> Membership No. 42423

Vinod Kumar Dhall
Chairperson
DIN: 02591373

Satyan Jambunathan Chief Financial Office

V. Sridar Director DIN: 02241339

## N.S.Kannan Managing Director \& CEO DIN: 00066009

## Puneet Nanda Deputy Managing Director DIN: 02578795

Place : Mumbai
New York for Mr. Vinod Kumar Dhall
Date : Jew York for Mr

