

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed financial statements

**FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES**

For the quarter ended December 31, 2019

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Linked Group Pension	Total
Commission													
Direct - First year premiums	487,921	-	700,062	-	-	-	3,498	1,989,679	674	(7)	-	-	3,181,827
- Renewal premiums	300,944	377	89,981	-	-	-	1,860	539,649	2,359	704	-	-	935,874
- Single premiums	-	-	141,022	-	-	13,833	-	3,936	205	-	11	-	159,007
Total	788,865	377	931,065	-	-	13,833	5,358	2,533,264	3,238	697	11	-	4,276,708
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	788,865	377	931,065	-	-	13,833	5,358	2,533,264	3,238	697	11	-	4,276,708
Break-up of the commission by distribution network													
Agents	484,638	311	232,174	-	-	2,929	1,881	-	2,570	656	12	-	725,171
Corporate agency	191,088	63	540,895	-	-	10,521	3,251	-	607	22	-	-	746,447
Brokers	111,389	2	96,609	-	-	103	204	-	60	19	(1)	-	208,385
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,747	-	1,082	-	-	280	2	-	-	-	-	-	3,111
Web Aggregators	3	-	60,304	-	-	-	20	-	-	-	-	-	60,328
Total Commission	788,866	376	931,065	-	-	13,833	5,357	-	3,237	697	11	-	1,743,442

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed financial statements

FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES

For the nine months ended December 31, 2019

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission													
Direct – First year premiums	1,189,961	-	1,801,930	-	-	-	12,148	4,774,886	1,043	(42)	-	-	7,779,926
– Renewal premiums	797,185	865	338,674	-	-	-	5,678	1,488,341	8,943	2,304	-	-	2,641,990
– Single premiums	-	-	385,832	-	-	48,604	4	13,376	334	-	129	-	448,279
Total	1,987,146	865	2,526,436	-	-	48,604	17,830	6,276,603	10,320	2,262	129	-	10,870,195
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	1,987,146	865	2,526,436	-	-	48,604	17,830	6,276,603	10,320	2,262	129	-	10,870,195
Break-up of the commission by distribution network													
Agents	1,116,408	711	635,700	-	-	11,873	6,799	547,215	7,163	2,061	57	-	2,327,987
Corporate agency	535,120	150	1,444,241	-	-	35,509	10,312	3,188,359	2,803	119	-	-	5,216,613
Brokers	330,293	3	285,552	-	-	180	587	6,636	353	82	73	-	623,758
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	5,322	-	2,932	-	-	1,042	34	1,025	-	-	-	-	10,355
Web Aggregators	3	-	158,010	-	-	-	98	104	-	-	-	-	158,216
Total Commission	1,987,147	864	2,526,436	-	-	48,604	17,829	3,743,339	10,319	2,262	129	-	8,336,929

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed financial statements

For the quarter ended December 31, 2018

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Linked Group Pension	Total
Commission													
Direct – First year premiums	331,815	-	300,309	-	-	-	4,180	2,038,487	650	(24)	-	-	2,675,417
– Renewal premiums	251,078	421	139,999	-	-	-	1,537	495,056	4,118	1,002	-	-	893,211
– Single premiums	-	-	86,499	-	-	8,638	-	7,346	311	-	48	-	102,842
Total	582,893	421	526,807	-	-	8,638	5,717	2,540,889	5,079	978	48	-	3,671,470
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	582,893	421	526,807	-	-	8,638	5,717	2,540,889	5,079	978	48	-	3,671,470
Break-up of the commission by distribution network													
Agents	307,246	368	138,138	-	-	739	2,560	319,939	3,534	885	8	-	773,417
Corporate agency	162,133	69	302,566	-	-	7,913	2,849	2,216,660	1,347	60	-	-	2,693,597
Brokers	113,075	(16)	62,821	-	-	(14)	252	4,310	198	33	40	-	180,699
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	439	-	732	-	-	-	14	(20)	-	-	-	-	1,165
Web Aggregators	-	-	22,550	-	-	-	42	-	-	-	-	-	22,592
Total Commission	582,893	421	526,807	-	-	8,638	5,717	2,540,889	5,079	978	48	-	3,671,470

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed financial statements

For the nine month ended December 31, 2018

(₹ '000)

Particulars	Par Life	Par Pension	Non Par	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission													
Direct – First year premiums	895,891	-	696,095	-	-	-	15,000	5,914,251	1,379	(52)	-	-	7,522,564
– Renewal premiums	709,166	991	483,954	-	-	-	4,826	1,383,884	14,820	3,269	-	-	2,600,910
– Single premiums	-	-	259,411	-	-	15,567	-	18,866	616	-	106	-	294,566
Total	1,605,057	991	1,439,460	-	-	15,567	19,826	7,317,001	16,815	3,217	106	-	10,418,040
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	1,605,057	991	1,439,460	-	-	15,567	19,826	7,317,001	16,815	3,217	106	-	10,418,040
Break-up of the commission by distribution network													
Agents	753,311	825	393,874	-	-	1,571	9,211	1,018,780	11,763	2,880	24	-	2,192,239
Corporate agency	523,688	163	834,336	-	-	13,973	9,771	6,285,379	4,152	217	-	-	7,671,679
Brokers	325,889	3	164,326	-	-	23	688	12,109	900	120	82	-	504,140
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	2,169	-	1,460	-	-	-	19	733	-	-	-	-	4,381
Web Aggregators	-	-	45,464	-	-	-	137	-	-	-	-	-	45,601
Total Commission	1,605,057	991	1,439,460	-	-	15,567	19,826	7,317,001	16,815	3,217	106	-	10,418,040