## ICICI PRUDENTIAL LIFE INSURANCE CO. LTD.

June 30, 2020

L-36 : Premium and number of lives covered by policy type

|             |  | CURRENT Quarter     |                  |  |  | SAME QUARTER PREVIOUS YEAR |  |  |  | Up to the period    |  |                  |  | (Rs in lakhs)  Same period of the previous year |                  |                  |  |
|-------------|--|---------------------|------------------|--|--|----------------------------|--|--|--|---------------------|--|------------------|--|---|------------------|------------------|--|
| SI. No      | Particulars  | Premium             | No. of Policies  |  | Sum Insured,<br>Wherever applicable              | Premium                    | No. of<br>Policies                               | No. of Lives                                     | Sum Insured,<br>Wherever<br>applicable | Premium             | No. of<br>Policies                               | No. of Lives     | Sum Insured,<br>Wherever<br>applicable | Premium   | No. of Policies  |                  | Sum Insured,<br>Wherever<br>applicable           |
| 1           | First year Premium i Individual Single Premium- (ISP)  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  | <b></b>  |
|             | From 0-10000   | F0.0                | 46               | 46   | 299.7  | 42.0                       | 23   | - 00   | 332.1                                  | F0.0                | 46   | 46               | 299.7                                  | 40.0  |                  |                  | 200.1  |
| _           | From 10.000-25.000                                     | 52.3<br>182.8       | 46               |  |  | 165.7                      | 4  |  |  | 52.3<br>182.8       | 46   |                  |  | 42.0<br>165.7                                   | 23<br>4          | 23<br>4          |  |
|             | From 25001-50,000                                      | 172.2               | 185              |  |  | 223.4                      | 212  |  |  | 172.2               | 185  |                  |  | 223.4   |                  | 207              |  |
|             | From 50,001- 75,000                                    | 75.7                | 68               |  |  | 108.4                      | 89   |  |  | 75.7                | 68   |                  |  | 108.4   | 89               | 88               | 420.0  |
|             | From 75,000-100,000                                    | 234.1               | 192              |  |  | 280.7                      |  |  |  | 234.1               | 192  |                  |  | 280.7   |                  | 249              |  |
|             | From 1,00,001 -1,25,000                                | 75.6                | 48               |  |  | 74.0                       |  |  |  | 75.6                | 48   |                  |  | 74.0  |                  | 55               |  |
|             | Above Rs. 1,25,000                                     | 6,044.1             | 631              | 627  | 31,162.7   | 6,350.0                    | 864  | 857  | 43,667.4                               | 6,044.1             | 631  | 627              | 31,162.7                               | 6,350.0   | 864              | 857              | 43,667.4   |
|             |  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | ii Individual Single Premium (ISPA)- Annu              |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  | L  |
|             | From 0-50000   | 369.6               | 128              |  |  | 461.9                      | 301  |  |  | 369.6               | 128  |                  |  | 461.9   | 301              | 301              | 328.6  |
|             | From 50,001-100,000                                    | 86.0                | 31               |  |  | 333.0                      | 79   |  | 282.1                                  | 86.0                | 31   |                  |  | 333.0   | 79               | 82               | 282.1  |
|             | From 1,00,001-150,000                                  | 155.5               | 44               |  |  | 315.6                      | 82   |  | 287.9                                  | 155.5               | 44   |                  |  | 315.6   | 82               | 92               |  |
| -           | From 150,001- 2,00,000<br>From 2,00,001-250,000        | 181.2<br>695.8      | 54<br>274        |  |  | 423.4<br>745.8             | 148<br>298                                       | 171<br>354                                       | 390.7<br>638.4                         | 181.2<br>695.8      | 54<br>274  | 56<br>313        | 163.7<br>621.7                         | 423.4<br>745.8                                  | 148<br>298       | 171<br>354       | 390.7<br>638.4                                   |
|             | From 2,50,001-250,000                                  | 747.8               | 252              |  |  | 745.6                      | 298  | 281  | 684.1                                  | 747.8               | 252  | 313              | 630.4                                  | 745.6   | 220              | 281              | 684.1  |
|             | Above Rs. 3,00,000                                     | 19.326.0            | 1,586            |  |  | 16.070.8                   | 1,272  | 1,585  | 15,543,2                               | 19,326.0            | 1,586  | 2.048            | 19.085.0                               | 16,070,8  | 1,272            | 1,585            | 15,543.2   |
|             | 7.0000 110.0000000                                     | 10,020.0            | 1,000            | 2,0-10   | 10,000.0   | 10,070.0                   | 1,2,2  | 1,000  | 10,040.2                               | 10,020.0            | 1,000  | 2,010            | 10,000.0                               | 10,070.0  | 1,2,2            | 1,000            | 10,010.2   |
|             | iii Group Single Premium (GSP)                         |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | From 0-10000   | 2.3                 | 84               | 857  |  | 0.9                        | 116  | 1,175  | 1,517.6                                | 2.3                 | 84   | 857              | 1,815.9                                | 0.9   | 116              | 1,175            | 1,517.6  |
|             | From 10,000-25,000                                     | 8.8                 | 53               | 3,863  |  | 6.9                        | 42   | 2,425  | 4,884.0                                | 8.8                 | 53   | 3,863            | 7,002.4                                | 6.9   | 42               | 2,425            | 4,884.0  |
|             | From 25001-50,000                                      | 32.0                | 72               | 4,067  |  | 18.6                       | 48   |  | 24,105.1                               | 32.0                | 72   | 4,067            | 29,500.6                               | 18.6  | 48               | 3,320            | 24,105.1   |
|             | From 50,001- 75,000                                    | 42.8                | 68               |  |  | 30.7                       |  |  | 37,947.1                               | 42.8                | 68   |                  | 48,780.2                               | 30.7  |                  | 4,268            | 37,947.1   |
|             | From 75,000-100,000                                    | 51.1                | 59               |  |  | 29.1                       |  | 2,447  | 33,900.0                               | 51.1                | 59   |                  | 71,126.9                               | 29.1  |                  | 2,447            | 33,900.0   |
|             | From 1,00,001 -1,25,000                                | 49.1                | 40               |  |  | 25.7                       | 19   |  | 34,658.5                               | 49.1                | 40   |                  | 54,703.9                               | 25.7  |                  | 2,796            | 34,658.5   |
|             | Above Rs. 1,25,000                                     | 24,081.2            | 503              | 2,849,798  | 15,161,662.3                                     | 48,338.5                   | 396  | 5,822,673  | 11,610,563.2                           | 24,081.2            | 503  | 2,849,798        | 15,161,662.3                           | 48,338.5  | 396              | 5,822,673        | 11,610,563.2                                     |
|             | iv Group Single Premium- Annuity- GSPA<br>From 0-50000 |                     |                  |  | -  |                            |  | <u> </u>   |  |                     |  |                  |  |   |                  |                  |  |
|             | From 0-50000<br>From 50,001-100,000                    |                     |                  | 1  | +  |                            | 1  | 1  |  |                     | 1  |                  |  |   |                  |                  |  |
|             | From 1,00,001-100,000                                  |                     |                  |  | +  |                            |  | 1  |  |                     |  |                  |  |   |                  |                  |  |
|             | From 150,001- 2,00,000                                 |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | From 2.00,,001-250,000                                 |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | From 2,50,001 -3,00,000                                |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | Above Rs. 3,00,000                                     |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             |  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             |  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  | <b></b>  |
|             | v Individual non Single Premium- INSP                  | 242.4               | 40.004           | 4000   |  |                            |  |  | 210 101 0                              |                     | 40.004   | 47.000           |  |   |                  |                  |  |
|             | From 0-10000<br>From 10,000-25,000                     | 910.1               | 18,074<br>35,213 |  |  | 1,026.3<br>4,785.2         | 33,384   | 33,393   | 748,181.8                              | 910.1               | 18,074<br>35,213                                 | 17,982<br>34,710 | 607,205.4<br>1,773,395.9               | 1,026.3<br>4,785.2                              | 33,384           | 33,393           | 748,181.8<br>1,718,129.4                         |
| -           | From 25001-50,000                                      | 5,297.0<br>12,801.2 | 34,117           |  |  | 14,208.7                   | 32,460<br>34,007                                 | 32,177<br>33,717                                 | 1,718,129.4<br>1,009,694.7             | 5,297.0<br>12,801.2 | 34,117   | 33,707           | 1,067,733.7                            | 14,208.7  | 32,460<br>34,007 | 32,177<br>33,717 | 1,009,694.7                                      |
|             | From 50,001- 75,000                                    | 5,106.6             | 7,970            |  |  | 9,132.0                    | 15,145   | 14,976   | 428,303.1                              | 5,106.6             | 7,970  | 7,881            | 363,015.6                              | 9,132.0   | 15,145           | 14,976           | 428,303.1  |
|             | From 75,000-100,000                                    | 8,075.9             | 8,556            |  | 221,213.5  | 13,905.4                   | 14,276   | 14,159   | 313,501.8                              | 8,075.9             | 8,556  | 8,491            | 221,213.5                              | 13,905.4  | 14,276           | 14,159           | 313,501.8  |
|             | From 1.00.001 -1.25.000                                | 4,311.2             | 3,695            |  |  | 4,459,3                    | 4,206  | 4,188  | 154,268,1                              | 4,311,2             | 3,695  | 3,666            | 122,462.6                              | 4,459.3   | 4,206            | 4,188            | 154,268.1  |
|             | Above Rs. 1,25,000                                     | 26,235.7            | 9,786            | 9,629  | 482,490.1  | 79,404.9                   | 25,953   | 25,640   | 1,180,176.7                            | 26,235.7            | 9,786  | 9,629            | 482,490.1                              | 79,404.9  | 25,953           | 25,640           | 1,180,176.7                                      |
|             |  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | 1                | 111001              |                  |  |  |                            | ļ  | ļ  |  |                     |  |                  |  |   |                  |                  | <del>                                     </del> |
|             | vi Individual non Single Premium- Annuit               | y- INSPA            |                  | <b>!</b>   | +  |                            | <b>!</b>   | <b> </b>   |  |                     | ļ  |                  |  |   | ļ                |                  | <del></del>                                      |
| <b>—</b>    | From 0-50000<br>From 50,001-100,000                    |                     |                  | <del>                                     </del> | <del>                                     </del> |                            | <del>                                     </del> | <b>!</b>   |  |                     | <b> </b>   |                  |  |   | <b> </b>         |                  |  |
|             | From 50,001-100,000<br>From 1.00.001-150.000           |                     |                  | <del>                                     </del> | +  |                            | <del>                                     </del> | 1  |  |                     |  |                  |  |   | -                |                  | <del></del>                                      |
| <b>—</b>    | From 1,00,001-150,000<br>From 150,001- 2,00,000        |                     |                  | 1  | +  |                            | 1  | <del>                                     </del> |  |                     | l  |                  |  |   | 1                |                  |  |
| <del></del> | From 2,00,,001-250,000                                 |                     |                  | 1  | <del>                                     </del> |                            | 1  | <del>                                     </del> |  |                     | <del>                                     </del> |                  |  |   | <del> </del>     |                  |  |
|             | From 2,50,001 -3,00,000                                |                     |                  |  | i i  |                            | ĺ  | i e  |  |                     |  |                  |  |   |                  |                  | 1  |
|             | Above Rs. 3,00,000                                     |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  | 1  |
|             |  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  | i  |
|             | vii Group Non Single Premium (GNSP)**                  |                     |                  |  |  |                            |  |  |  |                     |  |                  |  |   |                  |                  |  |
|             | From 0-10000   |                     |                  |  |  |                            |  |  |  | -                   |  |                  |  | ·   |                  |                  |  |
|             | From 10,000-25,000                                     |                     |                  |  |  |                            | ļ  | ļ  |  |                     |  |                  |  |   |                  |                  | <del>                                     </del> |
|             | From 25001-50,000                                      |                     |                  | <b>!</b>   | +  |                            | <b>!</b>   | <b> </b>   |  |                     | ļ  |                  |  |   | ļ                |                  | <del></del>                                      |
| <u> </u>    | From 50,001- 75,000<br>From 75,000-100,000             |                     |                  | <del>                                     </del> | +  |                            | <del>                                     </del> | 1  |  |                     |  |                  |  |   | -                |                  | <del></del>                                      |
| -           | From 75,000-100,000<br>From 1,00,001 -1,25,000         |                     |                  | 1  | +  |                            | 1  | 1  |  |                     | l  |                  |  |   | <u> </u>         |                  |  |
|             | Above Rs. 1,25,000                                     |                     |                  | 1  | † †  |                            | 1  | 1  |  |                     | l  |                  |  |   | 1                |                  | í  |
|             | 7.0010118. 1/23/000                                    |                     |                  | 1  | 1  |                            | 1  | 1  |  |                     | i  |                  |  |   | 1                |                  | <i>-</i>   |

L-36: Premium and number of lives covered by policy type

(Rs in lakhs) CURRENT Quarter SAME QUARTER PREVIOUS YEAR Up to the period Same period of the previous year Sum Insured. Sum Insured. Sum Insured. Wherever Sum Insured Wherever No. of No. of Wherever SI. No Particulars Premium
viii Group Non Single Premium- Annuity- GNSPA\*\* No. of Policies No. of Lives No. of Lives applicable No. of Policies No. of Lives No. of Lives Wherever applicable Premium Premium Policies Premium From 0-10000 From 10.000-25.000 From 25001-50,000 From 50,001- 75,00 From 75 000-100 000 From 1.00.001 -1.25,000 Above Rs. 1,25,000 Renewal Premium i Individual From 0-1000 147,111 3,672,240.9 5,344.6 138,733 134,730 3,672,240.9 5,344.6 138,733 134,730 From 10,000-25,000 27,360.2 300,507 204,210 5,541,916.8 27,360.2 8,151,725.9 3,749,220.0 28,041.4 5,541,916.8 2,428,965.4 295,298 8,151,725.9 28,041.4 286,991 191 138 292,318 295,298 300,507 286,991 292,318 From 25001-50 00 3 749 220 0 2 428 965 4 204 210 From 50.001- 75.000 25.109.5 100.506 97.734 1.432.174.5 21.042.5 76.592 74.556 855,066,2 25,109.5 100.506 97.734 1.432.174.5 21.042.5 76.592 74.556 855.066.2 61,010 47,830 59,932 46,888 50,041 52,471 636,439.9 668,842.5 61,010 47,830 59,932 46,888 967,111.1 757,171.3 636,439.9 668,842.5 From 75,000-100,000 From 1,00,001 -1,25,000 40,560.5 29,501.8 967,111.1 757,171.3 36,031.9 35,364.0 49,138 51,314 40,560.5 29,501.8 36,031.9 35,364.0 50,041 49,138 51,314 Above Rs. 1,25,000 241,048,4 118,111 112,659 4,264,536.6 223,501.7 106,624 101,318 3,529,393.4 241,048.4 118,111 112,659 4,264,536.6 223,501.7 101,318 3,529,393.4 From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001- 75,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000 From 0-10000 From 10,000-25,000 From 25001-50,000 From 50.001- 75.000 From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000 From 0-10000 From 10.000-25.000 From 25001-50,000 From 50,001- 75,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000

1. Premium stands for premium amount.

2. No. of lives means no. of lives insured under the policies.

3. Premium collected for Annuity will be disclosed separately as stated above.

4. For topup premium, slab has been determined based on annualised premium of base policy.

5. The report reflects unique count of lives at a slab level

\* Annuity business includes only immediate annuity products. Comparative numbers for previous year are updated accordingly.