

Name of the Insurer: ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed financial statements

**FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES**

For the quarter ended June 30, 2020

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	268,932	-	497,283	-	-	-	-	7,371	447,771	213	(7)	-	-	1,221,563
– Renewal premiums	217,410	199	87,523	-	-	-	-	1,767	407,450	1,652	532	-	-	716,533
– Single premiums	-	-	31,514	-	-	-	26,471	2	5,446	57	-	11	-	63,501
Total	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597
Rewards and/or remuneration to agents, brokers or other intermediaries	14,362	-	36,494	-	-	-	750	54	14,019	97	23	-	-	65,799
Net Commission including rewards (A+B)	500,704	199	652,814	-	-	-	27,221	9,194	874,686	2,019	548	11	-	2,067,396
Break-up of the commission by distribution network														
Agents	265,766	159	200,363	-	-	-	4,663	1,714	179,160	1,446	477	-	-	653,749
Brokers	82,108	0	87,335	-	-	-	190	121	2,391	18	19	11	-	172,193
Corporate Agency	136,523	39	268,869	-	-	-	19,760	7,283	678,734	458	29	-	-	1,111,695
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,712	-	1,292	-	-	-	1,859	5	208	-	-	-	-	5,077
Web Aggregators	232	-	58,460	-	-	-	-	16	174	-	-	-	-	58,882
Net Commission	486,342	199	616,320	-	-	-	26,471	9,140	860,667	1,922	525	11	-	2,001,597

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Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	274,841	-	429,966	-	-	-	-	4,101	1,073,174	200	-	-	-	1,782,282
– Renewal premiums	201,645	244	107,862	-	-	-	-	1,584	421,555	3,070	752	-	-	736,712
– Single premiums	-	-	107,924	-	-	-	16,666	1	4,652	73	-	73	-	129,389
Total	476,486	244	645,752	-	-	-	16,666	5,686	1,499,381	3,343	752	73	-	2,648,383
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	476,486	244	645,752	-	-	-	16,666	5,686	1,499,381	3,343	752	73	-	2,648,383
Rewards and/or remuneration to agents, brokers or other intermediaries	25,707	-	43,903	-	-	-	714	234	49,495	353	63	-	-	120,469
Net Commission including rewards (A + B)	502,193	244	689,655	-	-	-	17,380	5,920	1,548,876	3,696	815	73	-	2,768,852
Break-up of the commission by distribution network														
Agents	242,005	197	172,987	-	-	-	3,910	2,301	265,692	2,214	674	-	-	689,980
Brokers	99,285	-	87,172	-	-	-	29.00	171.00	3,184	162	30.00	73	-	190,106
Corporate Agency	133,521	47	339,350	-	-	-	12,393	3,142	1,230,234	967	48	-	-	1,719,702
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,675	-	975	-	-	-	334	28	259	-	-	-	-	3,271
Web Aggregators	-	-	45,268	-	-	-	-	44	12	-	-	-	-	45,324
Net Commission	476,486	244	645,752	-	-	-	16,666	5,686	1,499,381	3,343	752	73	-	2,648,383