

ICI Prudential Life Insurance Company Limited

Schedules forming part of condensed consolidated financial statement:

FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES

For the quarter ended September 30, 2021

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	476,065	-	702,685	-	-	-	-	6,240	953,852	264	(10)	-	-	2,139,096
– Renewal premiums	342,684	232	129,615	-	-	-	-	2,147	528,833	1,642	671	-	-	1,005,824
– Single premiums	-	-	140,199	-	-	-	60,008	10	8,392	40	-	125	-	208,850
Total	818,749	232	972,499	-	76	-	60,008	8,397	1,491,077	1,946	661	125	-	3,353,770
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	818,749	232	972,499	-	76	-	60,008	8,397	1,491,077	1,946	661	125	-	3,353,770
Rewards and/or remuneration to agents, brokers or other intermediaries	30,825	-	63,954	-	-	-	2,519	294	46,734	240	67	-	-	144,633
Net Commission including rewards (A+B)	849,574	232	1,036,453	-	76	-	62,527	8,691	1,537,811	2,186	728	125	-	3,498,403
Break-up of the commission by distribution network														
Agents	468,335	194	279,022	-	-	-	11,833	2,367	209,324	1,595	607	7	-	973,283
Brokers	112,653	1	113,263	-	76	-	701	165	2,568	12	23	5	-	229,467
Corporate agency	234,719	38	528,897	-	-	-	44,683	5,845	1,278,341	339	31	113	-	2,093,006
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	2,756	-	1,265	-	-	-	2,790	4	657	-	-	-	-	7,471
Web Aggregators	288	-	49,859	-	-	-	-	17	187	-	-	-	-	50,351
Micro Insurance Agents	-	-	194	-	-	-	-	-	-	-	-	-	-	194
Total Commission	818,750	232	972,499	-	76	-	60,008	8,397	1,491,077	1,946	661	125	-	3,353,771

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Schedules forming part of condensed consolidated financial statement:

**FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES**

For the half year ended September 30, 2020

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	744,997	-	1,199,968	-	-	-	-	13,611	1,401,623	477	(17)	-	-	3,360,659
– Renewal premiums	560,094	431	217,138	-	-	-	-	3,914	936,283	3,294	1,203	-	-	1,722,357
– Single premiums	-	-	171,713	-	76	-	86,479	12	13,838	97	-	136	-	272,351
Total	1,305,091	431	1,588,819	-	76	-	86,479	17,537	2,351,744	3,868	1,186	136	-	5,355,367
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	1,305,091	431	1,588,819	-	76	-	86,479	17,537	2,351,744	3,868	1,186	136	-	5,355,367
Rewards and/or remuneration to agents, brokers or other intermediaries	45,187	-	100,448	-	-	-	3,269	348	60,753	337	90	-	-	210,432
Net Commission including rewards (A+B)	1,350,278	431	1,689,267	-	76	-	89,748	17,885	2,412,497	4,205	1,276	136	-	5,565,799
Break-up of the commission by distribution network														
Agents	734,100	353	479,385	-	-	-	16,496	4,081	388,484	3,041	1,084	7	-	1,627,031
Brokers	194,761	1	200,598	-	76	-	891	286	4,959	30	42	16	-	401,660
Corporate Agency	371,242	77	797,766	-	-	-	64,443	13,128	1,957,075	797	60	113	-	3,204,701
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	4,468	-	2,557	-	-	-	4,649	9	865	-	-	-	-	12,548
Web Aggregators	520	-	108,319	-	-	-	-	33	361	-	-	-	-	109,233
Micro Insurance Agents	-	-	194	-	-	-	-	-	-	-	-	-	-	194
Net Commission	1,305,092	431	1,588,819	-	76	-	86,479	17,537	2,351,744	3,868	1,186	136	-	5,355,367

ICICI Prudential Life Insurance Company Limited

Schedules forming part of condensed consolidated financial statement:

FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES

For the quarter ended September 30, 2015

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	427,199	-	671,902	-	-	-	-	4,549	1,712,033	169	(35)	-	-	2,815,817
– Renewal premiums	294,596	244	140,831	-	-	-	-	2,234	527,137	3,514	848	-	-	969,404
– Single premiums	-	-	136,886	-	-	-	-	18,105	4,788	56	-	45	-	159,883
Total	721,795	244	949,619	-	-	-	18,105	6,786	2,243,958	3,739	813	45	-	3,945,104
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	721,795	244	949,619	-	-	-	18,105	6,786	2,243,958	3,739	813	45	-	3,945,104
Rewards and/or remuneration to agents, brokers or other intermediaries	48,342	-	83,216	-	-	-	1,381	432	144,995	903	173	-	-	279,442
Net Commission including rewards (A+B)	770,137	244	1,032,835	-	-	-	19,486	7,218	2,388,953	4,642	986	45	-	4,224,546
Break-up of the commission by distribution network														
Agents	389,765	203	230,539	-	-	-	5,034	2,617	281,523	2,379	731	45	-	912,836
Brokers	119,619	1	101,771	-	-	-	48	212	3,452	131	33	-	-	225,267
Corporate agency	210,511	40	563,996	-	-	-	12,595	3,919	1,958,125	1,229	49	-	-	2,750,464
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	1,900	-	875	-	-	-	428	4	766	-	-	-	-	3,973
Web Aggregators	-	-	52,438	-	-	-	-	34	92	-	-	-	-	52,564
Micro Insurance Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Commission	721,795	244	949,619	-	-	-	18,105	6,786	2,243,958	3,739	813	45	-	3,945,104

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Schedules forming part of condensed consolidated financial statement:

FORM L-5- COMMISSION SCHEDULE
COMMISSION EXPENSES

For the half year ended September 30, 2019

(₹ '000)

Particulars	Par Life	Par Pension	Non Par Life	Non Par Pension	Non Par Variable	Non Par Variable Pension	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group Life	Linked Group Pension	Total
Commission														
Direct – First year premiums	702,040	-	1,101,868	-	-	-	-	8,650	2,785,207	369	(35)	-	-	4,598,099
– Renewal premiums	496,241	488	248,693	-	-	-	-	3,818	948,692	6,584	1,600	-	-	1,706,116
– Single premiums	-	-	244,810	-	-	-	34,771	4	9,440	129	-	118	-	289,272
Total	1,198,281	488	1,595,371	-	-	-	34,771	12,472	3,743,339	7,082	1,565	118	-	6,593,487
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission (A)	1,198,281	488	1,595,371	-	-	-	34,771	12,472	3,743,339	7,082	1,565	118	-	6,593,487
Rewards and/or remuneration to agents, brokers or other intermediaries	74,049	-	127,119	-	-	-	2,095	666	194,490	1,256	236	-	-	399,911
Net Commission including rewards (A+B)	1,272,330	488	1,722,490	-	-	-	36,866	13,138	3,937,829	8,338	1,801	118	-	6,993,398
Break-up of the commission by distribution network														
Agents	631,770	400	403,526	-	-	-	8,944	4,918	547,215	4,593	1,405	45	-	1,602,816
Brokers	218,904	1	188,943	-	-	-	77.00	383.00	6,636	293	63	73	-	415,373
Corporate Agency	344,032	87	903,346	-	-	-	24,988	7,061	3,188,359	2,196	97	-	-	4,470,166
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance Marketing Firm	3,575	-	1,850	-	-	-	762	32	1,025	-	-	-	-	7,244
Web Aggregators	-	-	97,706	-	-	-	-	78	104	-	-	-	-	97,888
Micro Insurance Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	1,198,281	488	1,595,371	-	-	-	34,771	12,472	3,743,339	7,082	1,565	118	-	6,593,487