

News Release July 18, 2023

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## ICICI Prudential Life Insurance posts strong performance for Q1-FY2024

VNB stood at ₹ 4.38 billion with a margin of 30.0%

Profit after tax grew by 32.7%

Retail Protection APE grew by 61.8%

13th month Persistency improved to 86.4%

ICICI Prudential Life Insurance has registered a 32.7% growth in its Profit after Tax (PAT) to ₹ 2.07 billion for Q1-FY2024, exhibiting strong performance for the quarter. The Value of New Business (VNB), which represents the present value of future profits, stood at ₹4.38 billion with a VNB margin of 30.0% for Q1-FY2024.

A comprehensive suite of products coupled with a need-based selling approach has resulted in the New Business Sum Assured, an indicator of the life cover opted for by customers, growing by 8.8% to ₹ 2,403.04 billion for Q1-FY2024. During the same period the retail protection Annualised Premium Equivalent (APE) registered a strong year-on-year growth of 61.8% to ₹ 1.10 billion.

A well-diversified distribution network is enabling the Company to reach out to a wider cross-section of customers to drive growth. The total APE for the Company stood at ₹14.61 billion with minimal concentration risk from any single distributor. Similarly, data analytics & digitalisation is enabling the Company to get better customer insights. This has yielded desired results and persistency has improved across all cohorts. The 13<sup>th</sup> month persistency ratio for Q1-FY2024 improved to 86.4%.

The Company's robust risk management framework has enabled it to have a record of zero Non-Performing Assets since inception. Also, the Assets Under Management (AUM) grew by 15.8% year-on-year to ₹ 2,664.20 billion at June 30, 2023. This is a testimony to customers placing their trust in the Company to enable them to achieve their long-term financial goals.







Mr. Anup Bagchi, MD & CEO, ICICI Prudential Life Insurance said, "Our very purpose of existence is to provide financial security to our customers and their families. We believe we are trustees of the life savings entrusted to us by our customers to achieve their protection, retirement, health and long-term savings goals.

In Q1-FY2024, the VNB stood at ₹ 4.38 billion, with a margin of 30%, while PAT grew 33% year-on-year to ₹ 2.07 billion. With customer-centricity at the core, we will continue to focus on growing the absolute VNB, through the 4P strategy comprising Premium growth, Protection focus, Persistency improvement and Productivity enhancement.

Through Q1-FY2024, we have observed an improving trend in business, with double digit growth in APE for the month of June 2023. Our efforts towards expanding the protection business are visible in the 62% year-on-year growth in the high margin retail protection segment and this has led to the overall protection business contributing nearly a quarter of the total APE. Further, our well-diversified distribution network has ensured we have minimal concentration risk from any single distributor. Our persistency across cohorts has further improved, reflecting our need-based selling approach, with the 13<sup>th</sup> month persistency at 86.4%.

To improve our performance across the 4P strategic elements, we have institutionalised a 4D framework comprising Data analytics, Diversified propositions, Digitalisation and Depth in Partnerships, with a focus on developing a quality business in a risk-calibrated manner. This framework will ensure products are aligned with customer needs, are designed to meet those needs effectively, are developed with the highest quality standards, and are delivered through the most appropriate channels. Also, this framework will help us provide simplified and hassle-free processes to our customers across the product life cycle."

### **Operational metrics:**

| ₹ billion                                       | Q1-FY2023 | Q1-FY2024 | Growth<br>Y-o-Y |
|---|-----------|-----------|-----------------|
| Value of New Business (VNB) <sup>1</sup>        | 4.71      | 4.38      | (7.0%)          |
| VNB margin                                      | 31.0%     | 30.0%     | ı               |
| New business sum assured                        | 2,209.35  | 2,403.04  | 8.8%            |
| New business received premium                   | 31.84     | 30.51     | (4.2%)          |
| Annualised Premium Equivalent (APE)             | 15.20     | 14.61     | (3.9%)          |
| Savings   | 10.92     | 10.26     | (6.0%)          |
| Protection                                      | 3.30      | 3.44      | 4.2%            |
| Annuity   | 0.98      | 0.91      | (7.1%)          |
| 13 <sup>th</sup> month persistency <sup>2</sup> | 85.5%     | 86.4%     | 1               |







| Savings Cost Ratio (Cost/TWRP³) | 16.9%    | 18.8%    | -     |
|---------------------------------|----------|----------|-------|
| Overall Cost Ratio (Cost/TWRP³) | 23.8%    | 27.7%    | -     |
| Assets Under Management (AUM)   | 2,300.72 | 2,664.20 | 15.8% |

- 1. Based on management forecast of full year cost
- 2. Regular and Limited pay persistency in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; Twelve month rolling persistency
- 3. Total Cost including commission / (Total premium 90% of single premium) Components may not add up to the totals due to rounding off

### **Company Performance:**

### Value of New Business (VNB) growth

Value of New Business (VNB) for Q1-FY2024 was ₹ 4.38 billion. The VNB margin for Q1-FY2024 stood at 30.0%.

### **Progress on our 4P strategy**

### **Premium**

Our total APE stood at ₹ 14.61 billion for Q1-FY2024. We have witnessed a strong growth momentum of 20.2% and 21.2% in our retail APE for non-ICICI Bank channels in the months of May 2023 and June 2023 respectively. New business premium stood at ₹ 30.51 billion for Q1-FY2024. The Company continues to maintain a well-balanced product mix with the share of linked savings, non-linked savings, protection, annuity and group savings accounting for 38.8%, 27.7%, 23.5%, 6.2% and 3.8% of APE respectively in Q1-FY2024.

### **Protection**

Protection APE grew by 4.2% year-on-year to ₹ 3.44 billion in Q1-FY2024. The protection mix stood at 23.5% of APE in Q1-FY2024. Retail protection APE grew by 61.8% year-on-year to ₹ 1.10 billion in Q1-FY2024. As a result of the focus on premium growth and protection business, new business sum assured grew by 8.8% year-on-year to ₹ 2,403.04 billion in Q1-FY2024.

### Persistency<sup>2</sup>

The persistency ratios have seen improvement across all cohorts. The 13<sup>th</sup> month persistency ratio improved from 85.5% in 2M-FY2023 to 86.4% in 2M-FY2024.







### **Productivity**

The overall cost ratio i.e. Cost/Total Weighted Received Premium (TWRP) stood at 27.7% in Q1-FY2024. The cost ratio for the savings line of business stood at 18.8% in Q1-FY2024.

### **Solvency Ratio**

The solvency ratio was 203.4% against regulatory requirement of 150%.

### Definitions, abbreviations and explanatory notes

- Annual Premium Equivalent (APE): APE is a measure of new business written by a life
  insurance company. It is computed as the sum of annualised first year premiums on regular
  premium policies, and ten percent of single premiums, written by the Company during any
  period from new retail and group customers.
- Value of New Business (VNB) and VNB margin: VNB is used to measure profitability of the
  new business written in a period. It is present value of all future profits to shareholders
  measured at the time of writing of the new business contract. Future profits are computed on
  the basis of long-term assumptions which are reviewed annually. VNB is also referred to as
  NBP (new business profit). VNB margin is computed as VNB for the period/APE for the period.
  It is similar to the profit margin for any other business.
- **Persistency:** It is the most common parameter for quality of business representing the percentage of retail policies (where premiums are expected) that continue paying premiums. The method of computation of Persistency has been prescribed by IRDAI vide its circular dated January 23, 2014.
- Total Weighted Received Premium (TWRP): TWRP is a measure of total premiums from new and existing retail and group customers received in a period. It is sum of first year and renewal premiums on regular premium policies and ten percent of single premiums received from both retail and group customers by Company during the period.
- **Cost Ratio:** Cost ratio is a measure of the cost efficiency of a Company. Expenses are incurred by the Company on new business as well as renewal premiums. Cost ratio is computed as a ratio of all expenses incurred in a period comprising commission, operating expenses, provision for doubtful debts and bad debts written off to total weighted received premium (TWRP).

1 billion = 100 crore 1 trillion = 1 lakh crore

### **About ICICI Prudential Life Insurance**

ICICI Prudential Life is promoted by ICICI Bank Limited and Prudential Corporation Holdings Limited. The Company began operations in fiscal 2001 and has consistently been amongst the top private sector life insurance companies in India on a Retail Weighted Received Premium (RWRP) basis. The Company offers







an array of products in the Protection and Savings category which match the different life stage requirements of customers, enabling them to provide a financial safety-net to their families as well as achieve their long-term financial goals. The digital platform of the Company provides a paperless on-boarding experience to customers, empowers them to conduct an assortment of self-service transactions, provides a convenient route to make digital payments for purchasing and making renewal premium payments, and facilitates a hassle-free claims settlement process. On June 30, 2023, the Company had an AUM of ₹ 2,664.20 billion and a Total Sum Assured of ₹ 30.4 trillion. ICICI Prudential Life is listed on both the National Stock Exchange (NSE) Limited and the BSE Limited.

### Disclaimer

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology, our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities

For further press queries email us on corporatecommunications@iciciprulife.com





### Performance for the quarter ended June 30, 2023

### 1. Operating performance review

(₹ in billion)

|  |           |           |           | ( * :::      |
|--|-----------|-----------|-----------|--------------|
| ₹ in billion                             | Q1-FY2023 | FY2023    | Q1-FY2024 | Y-o-Y Growth |
| Value of New Business (VNB) <sup>1</sup> | 4.71      | 27.65     | 4.38      | (7.0%)       |
| New Business Sum assured                 | 2,209.35  | 10,413.92 | 2,403.04  | 8.8%         |
| APE <sup>2</sup>                         | 15.20     | 86.40     | 14.61     | (3.9%)       |
| -Savings                                 | 10.92     | 66.29     | 10.26     | (6.0%)       |
| -Protection                              | 3.30      | 15.04     | 3.44      | 4.2%         |
| -Annuity                                 | 0.98      | 5.07      | 0.91      | (7.1%)       |
| New Business Premium                     | 31.84     | 169.22    | 30.51     | (4.2%)       |
| Cost ratio (Cost/TWRP) <sup>3</sup>      | 23.8%     | 21.5%     | 27.7%     | -            |
| Profit/(Loss) After Tax (PAT)            | 1.56      | 8.11      | 2.07      | 32.7%        |
| Assets under management                  | 2,300.72  | 2,511.91  | 2,664.20  | 15.8%        |

|                        | Regul          | ar and Limite               | d pay          | Fully paid and Single premium |                             |                            |  |
|------------------------|----------------|-----------------------------|----------------|-------------------------------|-----------------------------|----------------------------|--|
| Persistency⁴           | 2M-<br>FY2023⁵ | 12M-<br>FY2023 <sup>6</sup> | 2M-<br>FY2024⁵ | 2M-<br>FY2023⁵                | 12M-<br>FY2023 <sup>6</sup> | 2M-<br>FY2024 <sup>5</sup> |  |
| 13 <sup>th</sup> month | 85.5%          | 85.4%                       | 86.4%          | 100.0%                        | 99.9%                       | 99.9%                      |  |
| 25 <sup>th</sup> month | 77.6%          | 77.1%                       | 78.0%          | 100.0%                        | 99.7%                       | 99.7%                      |  |
| 37 <sup>th</sup> month | 67.8%          | 71.5%                       | 71.8%          | 99.3%                         | 100.0%                      | 99.9%                      |  |
| 49 <sup>th</sup> month | 63.3%          | 63.9%                       | 64.7%          | 96.6%                         | 98.4%                       | 98.8%                      |  |
| 61st month             | 55.7%          | 65.8%                       | 66.5%          | 99.3%                         | 98.5%                       | 98.2%                      |  |

<sup>&</sup>lt;sup>1</sup>For full year, based on actual cost, Q1: based on management forecast of full year cost

### Profitability

Value of New Business (VNB) for Q1-FY2024 was ₹ 4.38 billion. With an APE of ₹ 14.61 billion for the Q1-FY2024, VNB margin was 30.0% for Q1-FY2024.

The Company's profit after tax was ₹ 2.07 billion for Q1-FY2024, a growth of 32.7% over Q1-FY2023.

<sup>&</sup>lt;sup>2</sup>Annualised Premium Equivalent

<sup>&</sup>lt;sup>3</sup>Total cost including commission/(Total premium – 90% of single premium)

<sup>&</sup>lt;sup>4</sup>Persistency in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; 12 month rolling persistency

<sup>&</sup>lt;sup>5</sup> For policies issued during June to May period of relevant year measured at June 30

<sup>&</sup>lt;sup>6</sup>For policies issued during April to March period of relevant year measured at April 30 Components may not add up to the totals due to rounding off

### • New business premium

New business premium was ₹ 30.51 billion for Q1-FY2024. APE stood at ₹ 14.61 billion for Q1-FY2024 as compared to ₹ 15.20 billion for Q1-FY2023.

### Product mix

The Company offers a wide range of products across various segments such as savings (linked and non-linked), annuity and protection to meet the specific needs of the customers.

Protection APE grew by 4.2% year-on-year from ₹ 3.30 billion in Q1-FY2023 to ₹ 3.44 billion in Q1-FY2024. Retail protection business APE registered a strong growth of 61.8% year-on-year from ₹ 0.68 billion in Q1-FY2023 to ₹ 1.10 billion for Q1-FY2024. As a result, new business sum assured increased by 8.8% year-on-year from ₹ 2,209.35 billion in Q1-FY2023 to ₹ 2,403.04 billion in Q1-FY2024. Retail New Business Sum Assured grew by 39.3% year-on-year from ₹ 349.79 billion in Q1-FY2023 to ₹ 487.12 billion in Q1-FY2024.

### Persistency

Persistency ratios have improved across all cohorts, reflective of the Company's strong focus on improving the quality of business. The 13th month persistency ratio improved from 85.5% in 2M-FY2023 to 86.4% in 2M-FY2024. The 49th month persistency ratio also improved from 63.3% in 2M-FY2023 to 64.7% in 2M-FY2024.

### Cost efficiency

In Q1-FY2024, the cost to total weighted received premium (TWRP) ratio for the savings business and the overall cost to TWRP ratio stood at 18.8% and 27.7% respectively.

### • Assets under management

The assets under management of the Company grew by 15.8% from ₹ 2,300.72 billion at June 30, 2022 to ₹ 2,664.20 billion at June 30, 2023. The Company had a debt-equity mix of 54:46 at June 30, 2023 and 97.1% of the fixed income investments were in sovereign or AAA rated instruments.

### • Net worth and capital position

The Company's net worth was ₹ 105.2 billion at June 30, 2023. The solvency ratio was 203.4% against the regulatory minimum requirement of 150%.

### 2. Financial performance review

### **Summary Standalone Revenue and Profit & Loss Account**

(₹ in billion)

|  | Three months e | Year ended March  |                  |          |
|--|----------------|-------------------|------------------|----------|
| Particulars                                | June 30, 2023  | March 31,<br>2023 | June 30,<br>2022 | 31, 2023 |
| Premium earned                             | 73.75          | 129.92            | 72.65            | 399.33   |
| Premium on reinsurance ceded               | (3.55)         | (3.64)            | (3.81)           | (13.76)  |
| Premium on reinsurance accepted            | -              | 0.01              | 0.00             | 0.03     |
| Net premium earned                         | 70.20          | 126.29            | 68.84            | 385.60   |
| Investment income <sup>1</sup>             | 163.27         | (16.84)           | (84.96)          | 106.94   |
| Unit-linked                                | 141.59         | (33.92)           | (98.88)          | 42.03    |
| Other than unit-linked                     | 21.67          | 17.08             | 13.92            | 64.91    |
| Other income                               | 0.47           | 0.44              | 0.34             | 1.53     |
| Total income                               | 233.93         | 109.89            | (15.78)          | 494.07   |
| Commission paid <sup>2</sup>               | 3.83           | 7.54              | 3.06             | 18.64    |
| Expenses <sup>3</sup>                      | 12.67          | 17.46             | 10.85            | 52.73    |
| Interest on Non-convertible                |                |                   |                  |          |
| Debentures                                 | 0.20           | 0.20              | 0.20             | 0.82     |
| Tax on policyholders fund                  | 0.09           | 0.47              | 0.44             | 1.84     |
| Claims/benefits paid <sup>4</sup>          | 79.46          | 87.61             | 55.12            | 310.04   |
| Change in actuarial liability <sup>5</sup> | 135.59         | (6.56)            | (87.01)          | 101.03   |
| Total Outgo                                | 231.85         | 106.72            | (17.34)          | 485.10   |
| Profit/(Loss) before tax                   | 2.08           | 3.17              | 1.56             | 8.97     |
| Tax charge/ (credit)                       | 0.02           | 0.82              | -                | 0.86     |
| Profit/(Loss) after tax                    | 2.07           | 2.35              | 1.56             | 8.11     |

- 1. Net of provision for diminution in value of investments
- 2. Commission also includes rewards and/or remuneration to agents, brokers or other intermediaries
- 3. Includes provisions for doubtful debts (including write off) and goods and service tax on linked charges
- 4. Net of reinsurance
- 5. Includes movement in funds for future appropriation Components may not add up to the totals due to rounding off

The Company's profit before tax increased from ₹ 1.56 billion in Q1-FY2023 to ₹ 2.08 billion in Q1-FY2024, a year-on-year growth of 33.3%. Profit after tax has increased from ₹ 1.56 billion in Q1-FY2023 to ₹ 2.07 billion in Q1-FY2024.

The performance highlights for FY2023 are as given below:

- Net premium earned (gross premium less reinsurance premium) increased by 2.0% from ₹ 68.84 billion in Q1-FY2023 to ₹ 70.20 billion in Q1-FY2024.
- Total investment income increased from a loss of 84.96 billion in Q1-FY2023 to a gain of ₹ 163.27 billion in Q1-FY2024.
  - Investment income under unit-linked increased from a loss of ₹ 98.88 billion in Q1-FY2023 to a gain of ₹ 141.59 billion in Q1-FY2024, primarily due to increase in the market value of the securities held coupled with increase in profits on sale of investments. Investment income under unit-linked is directly offset by change in valuation of policyholder liabilities.

- Investment income under other than unit-linked increased from ₹ 13.92 billion in Q1-FY2023 to ₹ 21.67 billion in Q1-FY2024 primarily on account of an increase in profit on sale of investments and interest income.
- Total expenses (including commission) increased by 18.4% from ₹ 14.11 billion in Q1-FY2023 to ₹ 16.70 billion in Q1-FY2024.
  - Commission expenses increased by 25.2% from ₹ 3.06 billion in Q1-FY2023 to ₹3.83 billion in Q1-FY2024. New business commission (including single premium commission) increased from ₹ 2.17 billion in Q1-FY2023 to ₹ 2.92 billion in Q1-FY2024. The renewal commission increased from ₹ 0.71 billion in Q1-FY2023 to ₹ 0.75 billion in Q1-FY2024. The increase in new business commission is primarily on account of changes in the commission structure in line with the new guidelines issued by the IRDAI on March 31, 2023.
  - Operating expenses increased by 16.8% from ₹ 10.85 billion in Q1-FY2023 to ₹12.67 billion in Q1-FY2024. Operating expenses comprised of unit fund expenses (including goods and service tax on linked charges) amounting to ₹ 1.57 billion (Q1-FY2023: ₹ 1.56 billion) under the unit-linked portfolio. The unit fund expenses under the unit-linked portfolio are directly offset by changes in the valuation of policyholder liabilities. Operating expenses of other than unit-linked portfolio increased by 19.5% from ₹ 9.29 billion in Q1-FY2023 to ₹ 11.10 billion in Q1-FY2024, primarily on account of continued investment in capacity creation to support future growth. The increase in operating expenses is primarily on account of higher advertisement and sales related cost and employee remuneration.
- Claims and benefit payouts (net of reinsurance) increased by 44.2% from ₹ 55.12 billion in Q1-FY2023 to ₹ 79.46 billion in Q1-FY2024, primarily on account of higher surrenders/withdrawals in the unit-linked portfolio. The claims and benefits under the unit-linked portfolio are directly offset by changes in the valuation of policyholder liabilities.
- Change in actuarial liability, including funds for future appropriation and fund reserve, increased from ₹ (87.01) billion in Q1-FY2023 to ₹ 135.59 billion in Q1-FY2024. Change in fund reserve, which represents the change in liability carried on account of units held by unit-linked policyholders, increased from ₹ (120.15) billion in Q1-FY2023 to ₹ 101.28 billion in Q1-FY2024. The increase in change in fund reserves is primarily on account of higher investment income in the unit linked portfolio. Non-unit reserve increased from ₹ 32.15 billion in Q1-FY2023 to ₹ 36.10 billion in Q1-FY2024.

### **Disclaimer**

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For investor queries please reach out to Investor relations team at +91-22-40391600 or email <u>ir@iciciprulife.com</u>. 1 billion = 100 crore

### ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter ended June 30, 2023

(₹ in Lakhs) Three months ended/at Year ended/at Sr **Particulars** lune 30, 2023 March 31, 2023 June 30, 2022 March 31, 2023 No (Audited) (Audited) (Audited) (Audited) POLICYHOLDERS' ACCOUNT Gross premium income (a) First Year Premium 102,269 263,284 103,851 649,383 (b) Renewal Premium 415,746 723.028 389.406 2,252,026 (c) Single Premium 219,461 312,891 233.215 1,091,869 Net premium income<sup>1</sup> 702,003 1,262,911 688,420 3,855,953 Income from investments: (Net)2 1,603,089 (190,531) (867,084) 996,458 Other income 4,465 4,363 3,333 15,159 Transfer of funds from Shareholders' A/c 44,564 73,241 29,212 180,243 Total (2 to 5) 2,354,121 1.149.984 (146.119) 5,047,813 Commission on (a) First Year Premium 22,108 53,057 18,006 116,649 (b) Renewal Premium 7,522 42,772 14.026 7.142 (c) Single Premium 7,127 4,103 3.683 15.752 Net Commission<sup>3</sup> 38,346 75,351 30,591 186,389 Operating Expenses related to insurance business (a+b+c): (a) Employees remuneration and welfare expenses 40.971 38.873 34.339 144.589 (b) Advertisement and publicity 37,995 74,115 24,539 174,387 (c) Other operating expenses 139,347 32,157 43,696 32,959 10 Expenses of Management (8+9) 149,469 232,035 122,428 644,712 Provisions for doubtful debts (including bad debts written off) 58 248 165 825 Provisions for diminution in value of investments 12 3.333 5.437 Goods and Service tax charge on linked charges 15,265 16,121 13 16,966 66,091 14 Provision for taxes (a+b) 884 4,707 4,410 18,423 (a) Current tax 884 4,707 4,410 18,423 (b) Deferred tax Benefits Paid 4 (Net) 794,581 876,067 551,249 3,100,416 Change in actuarial liability 1,373,796 (879,987) 981,696 (69,302)17 Total (10+11+12+13+14+15+16) 2,334,053 1,064,054 4,817,600 (185,614)18 Surplus/(Deficit) (6-17) 20,068 85,930 39,495 230,213 19 Appropriations (a) Transferred to Shareholders 37,960 82,227 29,600 201,618 (b) Funds for Future Appropriations (17,892) 3,703 9,895 28,595 20 Details of Surplus/(Deficit) (a) Interim bonus paid 4,252 5,993 4,528 21,549 (b) Allocation of bonus to policyholders 69,430 69,430 20.068 39.495 (c) Surplus shown in the Revenue Account 85.930 230.213 Total Surplus 24,320 161,353 44,023 321,192 SHAREHOLDERS' ACCOUNT 21 Transfer from Policyholders' Account 37,960 82,227 29,600 201,618 22 Total income under Shareholders' Account (a) Investment Income 33,168 25,904 17,482 87,608 187 42 129 (b) Other income 24 23 2,316 2,839 2,325 10,217 Expenses other than those related to insurance business<sup>5</sup> Transfer of funds to Policyholders A/c 44,564 73,241 29,212 180,243 25 Provisions for doubtful debts (including write off) Provisions for diminution in value of investments 3,587 412 9.205 Profit/ (loss) before tax 20,848 31,681 15,569 89,690 Provisions for tax (a+b) 157 8,194 8,623 (a) Current tax (credit)/charge 157 8,194 8,623 (b) Deferred tax (credit)/charge 23,487 15.569 81,067 29 Profit/(loss) after tax and before extraordinary items 20,691 30 Extraordinary Items (Net of tax expenses) 31 Profit/(loss) after tax and extraordinary items 20,691 23,487 15,569 81,067 32 Dividend per share (₹) (Nominal Value ₹ 10 per share): (a) Interim Dividend 0.60 (b) Final Dividend 0.60 33 Profit/(Loss) carried to Balance Sheet 501,611 480,921 415,423 480,921 143,886 143,857 143,748 143,857 34 Paid up equity share capital Reserve & Surplus (excluding Revaluation Reserve) 855.734 833.916 764.341 833.916 36 Fair value Change Account and revaluation reserve (Shareholders) 52,405 31,386 (2,792)31,386 **Total Assets:** (a) Investments: - Shareholders 1,059,130 985,141 899,995 985,141 Policyholders Fund excluding Linked Assets 9,861,879 9,431,095 7,989,128 9,431,095 Assets held to cover Linked Liabilities 15,418,644 14,405,806 13,885,102 14,405,806 199,782 193.873 193.873 133.610 (b) Other Assets (Net of current liabilities and provisions)

- 1 Net of reinsurance
- 2 Net of amortisation and losses (including capital gains)
- 3 Inclusive of rewards and/or remuneration to agents, brokers or other intermediaries
- 4 Inclusivε of interim bonus
- 5 Inclusive of remuneration of MD/CEOs/ WTDs/KMPs over specified limits and interestion dependent





### ICICI Prudential Life Insurance Company Limited Standalone Balance Sheet as at June 30, 2023

| (₹ in Lakhs)  |  |   |   |
|---|--|---|---|
| Particulars   | At June 30, 2023   | At March 31, 2023   | At June 30, 2022  |
|   | (Audited)  | (Audited)   | (Audited)   |
| Sources of funds  |  |   |   |
| Shareholders' funds :   |  |   |   |
| Share capital   | 143,886  | 143,857   | 143,748   |
| Share application money   | 53   | 143,637   | 143,748   |
| Reserve and surplus   | 859,112  | 837,295   | 767,484   |
| Credit/[debit] fair value change account  | 49,027   | 28,007  | (5,935)   |
| Sub - total   |  |   | 905,316   |
| Sub - total   | 1,052,078  | 1,009,178   | 905,316   |
| D   | 120,000  | 120,000   | 120,000   |
| Borrowings  | 120,000  | 120,000   | 120,000   |
| Policyholders' funds :  | 404.246  | 279,631   | 152,389   |
| Credit/[debit] fair value change account  | 404,346  |   |   |
| Revaluation reserve - Investment property   | 3,638  | 3,638   | 7,045   |
| Delias liskilistas (A) (D) (C)  | 24,810,337   | 23,436,541  | 21,574,858  |
| Policy liabilities (A)+(B)+(C)  |  | 9,030,735   | 7,689,756   |
| Non unit liabilities (mathematical reserves) (A)  | 9,391,693  | 9,030,733   | 7,669,750   |
| Insurance Reserve   | -  | -   |   |
| Dury injury for limbed limbilities (found recorded) (D)   | 14,534,352   | 13,523,235  | 12,871,101  |
| Provision for linked liabilities (fund reserves) (B)  |  | 11,827,349  | 11,641,382  |
| (a) Provision for linked liabilities  | 11,737,941   |   |   |
| (b) Credit/[debit] fair value change account (Linked)   | 2,796,411  | 1,695,886   | 1,229,719   |
| Fundado di constituidado (C)  | 994 202  | 882,571   | 1,014,001   |
| Funds for discontinued policies (C)   | 884,292  |   | 1,058,487   |
| (a) Discontinued on account of non-payment of premium   | 899,125  | 898,009   | 2,204   |
| (b) Other discontinuance  | 2,155  | 2,484   |   |
| (c) Credit/[debit] fair value change account  | (16,988)   | (17,922)  | (46,690   |
| Total linked liabilities (B)+(C)  | 15,418,644   | 14,405,806  | 13,885,102  |
| Sub - total   | 25,338,321   | 23,839,810  | 21,854,292  |
|   |  |   |   |
| Funds for Future Appropriations   | 149,036  | 166,927   | 148,227   |
| Non linked  | 149,036  | 166,927   | 148,227   |
| Sub - total   |  | 25,015,915  | 22,907,835  |
| Total   | 26,539,435   | 25,015,915  | 22,307,033  |
| And the state of female   |  |   |   |
| Application of funds  | <u> </u>   |   |   |
| Investments Shareholders'   | 1,059,130  | 985,141   | 899,995   |
|   | 9,861,879  | 9,431,095   | 7,989,128   |
| Policyholders'  |  | J,7J1,0JJ   |   |
| A + b - b - b b - b -   |  | 14 405 806  | 13.885.102  |
| Asset held to cover linked liabilities  | 15,418,644   | 14,405,806  |   |
| Loans   | 15,418,644<br>141,023  | 131,412   | 100,629   |
|   | 15,418,644   |   | 13,885,102<br>100,629<br>50,964   |
| Loans<br>Fixed assets - net block   | 15,418,644<br>141,023  | 131,412   | 100,629   |
| Loans Fixed assets - net block Current assets   | 15,418,644<br>141,023<br>63,587  | 131,412<br>59,555   | 100,629<br>50,964   |
| Loans Fixed assets - net block  Current assets Cash and Bank balances   | 15,418,644<br>141,023<br>63,587<br>37,166  | 131,412<br>59,555<br>77,086   | 100,629<br>50,964<br>48,590   |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827   | 131,412<br>59,555<br>77,086<br>494,625  | 100,629<br>50,964<br>48,590<br>402,617  |
| Loans Fixed assets - net block  Current assets Cash and Bank balances   | 15,418,644<br>141,023<br>63,587<br>37,166  | 131,412<br>59,555<br>77,086   | 100,629<br>50,964<br>48,590<br>402,617  |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993  | 131,412<br>59,555<br>77,086<br>494,625<br>571,711   | 100,629<br>50,964<br>48,590<br>402,617<br>451,207   |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets  Sub-Total (A)  Current liabilities   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993  | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244                              | 100,629<br>50,964<br>48,590<br>402,617<br>451,207   |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)  Current liabilities Provisions   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444  | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561                     | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822                       |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets  Sub-Total (A)  Current liabilities Provisions Sub-Total (B)  | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821   | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805          | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190            |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)  Current liabilities Provisions   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444  | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561                     | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190            |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets  Sub-Total (A)  Current liabilities Provisions Sub-Total (B) Net Current Assets (C) = (A-B)   | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821<br>(4,828)                                    | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805<br>2,906 | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190<br>(17,983 |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets  Sub-Total (A)  Current liabilities Provisions Sub-Total (B) Net Current Assets (C) = (A-B)  Miscellaneous expenditure (to the extent not written-off or adjusted)  | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821<br>(4,828)                                    | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805          | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190            |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)  Current liabilities Provisions Sub-Total (B) Net Current Assets (C) = (A-B)  Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account)        | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821<br>(4,828)                                    | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805<br>2,906 | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190<br>(17,983 |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)  Current liabilities Provisions Sub-Total (B) Net Current Assets (C) = (A-B)  Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account)  Total | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821<br>(4,828)<br>-<br>26,539,435                 | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805<br>2,906 | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190<br>(17,983 |
| Loans Fixed assets - net block  Current assets Cash and Bank balances Advances and Other assets Sub-Total (A)  Current liabilities Provisions Sub-Total (B) Net Current Assets (C) = (A-B)  Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account)        | 15,418,644<br>141,023<br>63,587<br>37,166<br>455,827<br>492,993<br>493,377<br>4,444<br>497,821<br>(4,828)<br>-<br>-<br>26,539,435<br>108,069 | 131,412<br>59,555<br>77,086<br>494,625<br>571,711<br>566,244<br>2,561<br>568,805<br>2,906 | 100,629<br>50,964<br>48,590<br>402,617<br>451,207<br>465,368<br>3,822<br>469,190<br>(17,983 |

### ICICI Prudential Life Insurance Company Limited Segment<sup>1</sup> Reporting (Standalone) for the quarter ended June 30, 2023

(₹ in Lakhs)

|   | Т               | t                | Year ended/at |                |
|---|-----------------|------------------|---------------|----------------|
| Particulars   | June 30, 2023   | March 31, 2023   | June 30, 2022 | March 31, 2023 |
|   |                 |                  |               | (Audited)      |
|   | (Audited)       | (Audited)        | (Audited)     | (Audited)      |
| Segment Income:   |                 |                  |               |                |
| Segment A: Par life   |                 |                  |               |                |
| Net Premium   | 80,215          | 164,012          | 75,815        | 471,67         |
| Income from investments <sup>2</sup> Transfer of Funds from shareholders' account | 55,307          | 41,623           | 34,216        | 171,73         |
| Other income  | 1,687           | 1,613            | 1,181         | 5,54           |
| Office income   | 1,007           | 1,013            | 1,101         | 5,54           |
| Segment B: Par pension  |                 |                  |               |                |
| Net Premium   | 164             | 572              | 692           | 1,68           |
| Income from investments <sup>2</sup>  | 2,582           | 2,645            | 2,895         | 14,80          |
| Transfer of Funds from shareholders' account Other income                         | -               |                  |               |                |
| Other Income  | -               |                  |               |                |
| Segment C: Non Par Life   |                 |                  |               |                |
| Net Premium   | 220,445         | 475,255          | 186,116       | 1,191,5        |
| Income from investments <sup>2</sup>  | 100,422         | 75,375           | 63,543        | 290,8          |
| Transfer of Funds from shareholders' account                                      | 39,332          | 78,568           | 24,519        | 168,3          |
| Other income  | 1,229           | 1,212            | 1,020         | 4,37           |
| Segment D: Non Par Pension  |                 |                  |               |                |
| Net Premium   | 17,605          | 17,336           | 37,977        | 85,9           |
| Income from investments <sup>2</sup>  | 2,368           | 1,998            | 685           | 6,0            |
| Transfer of Funds from shareholders' account                                      | 13              | 905              | 235           | 9.             |
| Other income  | -               | -                | _             |                |
|   |                 |                  |               |                |
| Segment E: Non Par Variable Net Premium   | 1,504           | 1                |               | 9              |
| Income from investments <sup>2</sup>  | 223             | 206              | 249           | 9              |
| Transfer of Funds from shareholders' account                                      | 34              | -                |               |                |
| Other income  | -               | -                | -             |                |
|   |                 |                  |               |                |
| Segment F: Non Par Variable Pension  Net Premium                                  | 46              | 25               |               |                |
| Income from investments <sup>2</sup>  | 62              | 59               | 203           | 5              |
| Transfer of Funds from shareholders' account                                      | 3               | (10)             | 150           | 1              |
| Other income  | -               | -                | _             |                |
|   |                 |                  |               |                |
| Segment G: Annuity Non Par  | 42.402          | CO 720           | 60,403        | 245,4          |
| Net Premium   | 42,482          | 60,730<br>20,684 | 17,537        | 75,3           |
| Income from investments <sup>2</sup>  | 21,759<br>5,182 | (6,405)          | 4,308         | 10,6           |
| Transfer of Funds from shareholders' account Other income                         | 5,182           | 7                | 4,508         | 10,0           |
| Other income  | <u> </u>        |                  |               |                |
| Segment H: Health   |                 |                  |               |                |
| Net Premium   | 642             | 843              | 638_          | 2,9            |
| Income from investments <sup>2</sup>  | 134             | 130              | 123           | 5              |
| Transfer of Funds from shareholders' account                                      | -               | 183              |               | 1              |
| Other income  |                 | -                |               |                |
| Company to Linkard Life   |                 |                  |               |                |
| Segment I: Linked Life<br>Net Premium   | 303,795         | 511,484          | 309,268       | 1,706,6        |
| Income from investments <sup>2</sup>  | 1,310,557       | (332,018)        | (908,293)     | 374,5          |
| Transfer of Funds from shareholders' account                                      | -               | -                |               |                |
| Other income  | 1,544           | 1,531            | 1,126         | 5,2            |
| Comment Is I land Provide   |                 |                  |               |                |
| Segment J: Linked Pension Net Premium   | 2,697           | 5,506            | 3,113         | 15,5           |
| Income from investments <sup>2</sup>  | 63,918          | (12,867)         | (51,709)      | 15,2           |
| Transfer of Funds from shareholders' account                                      | -               | - (==,==,7,      | -             |                |
| Other income  | -               | -                |               |                |
|   |                 |                  |               |                |
| Segment K: Linked Health  | (4.00)          | 1.075            | (74)          | 9              |
| Net Premium   | (162)           | 1,075<br>(1,422) | (7,520)       | 2,0            |
| Income from investments <sup>2</sup> Transfer of Funds from shareholders' account | 10,596          | (1,422)          | (7,520)       | 2,0            |
| Other income  | -               | -                | -             |                |
|   |                 |                  |               |                |
| Segment L: Linked Group Life  |                 |                  | 7.000         | 1011           |
| Net Premium   | 21,988          | 17,815           | 7,282         | 104,7          |
| Income from investments <sup>2</sup>  | 20,777          | 6,154            | (11,813)      | 22,6           |
| Transfer of Funds from shareholders' account Other income                         |                 |                  |               |                |
|   | 1 "             |                  |               |                |





### Segment<sup>1</sup> Reporting (Standalone) for the quarter ended June 30, 2023

(₹ in Lakhs)

|           |   | Three months ended/at |                |                               | Year ended/at                 |
|-----------|---|-----------------------|----------------|-------------------------------|-------------------------------|
| Sr<br>No. | Particulars                                     | June 30, 2023         | March 31, 2023 | June 30, 2022                 | March 31, 2023                |
| 140.      |   | (Audited)             | (Audited)      | (Audited)                     | (Audited)                     |
|           | Segment M: Linked Group Pension                 |                       |                |                               |                               |
|           | Net Premium                                     | 10,582                | 8,257          | 7,190                         | 27,869                        |
|           | Income from investments <sup>2</sup>            | 14,384                | 3,569          | (7,200)                       | 15,842                        |
|           | Transfer of Funds from shareholders' account    | -                     | -              | -                             | -                             |
|           | Other income                                    | -                     | -              | -                             | -                             |
|           |   |                       |                |                               |                               |
|           | Shareholders                                    |                       |                |                               |                               |
|           | Income from investments <sup>2</sup>            | 29,581                | 25,492         | 17,482                        | 78,403                        |
|           | Other income                                    | 187                   | 42             | 24                            | 129                           |
|           |   |                       |                |                               |                               |
| 2         | Segment Surplus/(Deficit) (net of transfer from |                       |                |                               |                               |
|           | shareholders' A/c) :                            |                       |                |                               |                               |
|           | Segment A: Par life                             | (19,261)              | 14,094         | 8,092                         | 21,986                        |
|           | Segment B: Par pension                          | 1,369                 | (282)          | 1,802                         | 16,718                        |
|           | Segment C: Non Par Life                         | (39,332)              | (52,191)       | (24,519)                      | (141,963)                     |
|           | Segment D: Non Par Pension                      | (13)                  | (905.00)       | (235)                         | (947)                         |
|           | Segment E: Non Par Variable                     | (34)                  | 29             | 61                            | 185                           |
|           | Segment F: Non Par Variable Pension             | (3)                   | 10             | (150)                         | (142)                         |
|           | Segment G: Annuity Non Par                      | (5,182)               | 6,405          | (4,308)                       | (10,632                       |
|           | Segment H: Health                               |                       | 548            | 54                            | 615                           |
|           | Segment I: Linked Life                          | 33,461                | 36,681         | 25,866                        | 144,800                       |
|           | Segment J: Linked Pension                       | 2,756                 | 2,545          | 2,235                         | 10,302                        |
|           | Segment K: Linked Health                        | 1,279                 | 5,081          | 730                           | 6,505                         |
|           | Segment L: Linked Group Life                    | 177                   | 269            | 297                           | 988                           |
|           | Segment M: Linked Group Pension                 | 287                   | 405            | 358                           | 1,555                         |
|           | Shareholders                                    | 27,295                | 14,501         | 15,181                        | 59,692                        |
| 3         | Segment Assets:                                 |                       |                |                               |                               |
| 3         | Segment A: Par life                             | 3,295,318             | 3,142,906      | 2,778,481                     | 3,142,906                     |
|           | Segment B: Par pension                          | 158,383               | 167,368        | 182,456                       | 167,368                       |
|           | Segment C: Non Par Life                         | 4,983,930             | 4,734,541      | 3,808,874                     | 4,734,541                     |
|           | Segment D: Non Par Pension                      | 141,824               | 122,196        | 71,068                        | 122,196                       |
|           | Segment E: Non Par Variable                     | 12,585                | 10,927         | 11,686                        | 10,927                        |
|           | Segment F: Non Par Variable Pension             | 3,737                 | 3,710          | 22,279                        | 3,710                         |
|           | Segment G: Annuity Non Par                      | 1,279,083             | 1,232,215      | 1,045,464                     | 1,232,215                     |
|           | Segment H: Health                               | 5,857                 | 5,572          | 4,913                         | 5,572                         |
|           | Segment I: Linked Life                          | 13,717,058            | 12,769,809     | 12,266,768                    | 12,769,809                    |
|           | Segment J: Linked Pension                       | 682,717               | 644,588        | 678,871                       | 644,588                       |
|           | Segment K: Linked Health                        | 112,273               | 104,751        | 105,380                       | 104,751                       |
|           | Segment L: Linked Group Life                    | 583,515               | 567,790        | 537,824                       | 567,790                       |
|           | Segment M: Linked Group Pension                 | 391,077               | 380,364        | 368,455                       | 380,364                       |
|           | Shareholders                                    | 1,172,078             | 1,129,178      | 1,025,316                     | 1,129,178                     |
|           |   |                       |                |                               |                               |
| 4         | Segment Policy Liabilities:                     |                       | 0.440.000      | 2 770 401                     | 3,142,906                     |
|           | Segment A: Par life                             | 3,295,318             | 3,142,906      | 2,778,481<br>182,456          | 3,142,906                     |
|           | Segment B: Par pension                          | 158,383               | 167,368        | 3,808,874                     | 4,734,541                     |
|           | Segment C: Non Par Life                         | 4,983,930             | 4,734,541      |                               | 122,196                       |
|           | Segment D: Non Par Pension                      | 141,824               | 122,196        | 71,068<br>11,686              | 10,927                        |
|           | Segment E: Non Par Variable                     | 12,585                | 10,927         | 22,279                        | 3,710                         |
|           | Segment F: Non Par Variable Pension             | 3,737                 | 3,710          |                               | 1,232,215                     |
|           | Segment G: Annuity Non Par                      | 1,279,083             | 1,232,215      | 1,045,464                     | 5,572                         |
|           | Segment H: Health                               | 5,857                 | 5,572          | 4,913                         |                               |
|           | Segment I: Linked Life                          | 13,717,058            | 12,769,809     | 12,266,768                    | 644,588                       |
|           |   | 682,717               | 644,588        | 678,871                       |                               |
|           | Segment J: Linked Pension                       |                       |                | 400 000                       | 10175                         |
|           | Segment K: Linked Health                        | 112,273               | 104,751        | 105,380                       |                               |
|           |   |                       |                | 105,380<br>537,824<br>368,455 | 104,751<br>567,790<br>380,364 |

### Footnotes:

- 1 Segments are as under:
  - (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  - (b) Non-Linked
- (p) Non-Linked
  1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  (c) Variable insurance shall be further segregated into Life and Pension.
  (d) Business within India and business outside India
  2 Net of provisions for diminution in value of investments







#### ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter ended June 30, 2023

|           |   | TI             | hree months ended/o | at               | Year ended/at   |
|-----------|---|----------------|---------------------|------------------|-----------------|
| Sr<br>No. | Particulars   | June 30, 2023  | March 31, 2023      | June 30, 2022    | March 31, 2023  |
|           |   | (Audited)      | (Audited)           | (Audited)        | (Audited)       |
|           | Analytical Ratios:1   |                | 202.004             | 202.604          | 200.00/         |
|           | Solvency Ratio:   | 203.4%         | 208.9%              | 203.6%           | 208.9%<br>16.1% |
|           | Expenses of management ratio Policyholder's liabilities to shareholders' fund | 20.3%          | 17.9%<br>2367.0%    | 16.9%<br>2417.1% | 2367.0%         |
|           | Earnings per share (₹):   | 241170         | 2307.070            | 2417.170         | 2307.070        |
| (10)      | (a) Basic EPS before and after extraordinary items                            | 1.44           | 1.63                | 1.08             | 5.64            |
|           | (net of tax expense) for the period (not annualized                           | 2777           |                     | _,               |                 |
|           | for three months)   |                |                     |                  |                 |
|           | (b) Diluted EPS before and after extraordinary items                          | 1.44           | 1.63                | 1.08             | 5.63            |
|           | (net of tax expense) for the period (not annualized                           |                |                     |                  |                 |
|           | for three months)   |                |                     |                  |                 |
| (v)       | NPA ratios: (for policyholders' fund)   |                |                     |                  |                 |
|           | (a) Gross & Net NPAs  | NIL            | NIL                 | NIL              | NIL             |
|           | (b) % of Gross & Net NPAs   | NIL            | NIL                 | NIL              | NIL             |
| (vi)      | Yield on Investments (On Policyholders' fund)                                 | ,,,,           |                     |                  |                 |
|           | A. Without unrealised gains   |                |                     |                  |                 |
|           | - Non Linked Par  | 7.7%           | 6.1%                | 5.4%             | 6.6%            |
|           | - Non Linked Non Par  | 8.6%           | 7.3%                | 7.4%             | 7.6%            |
|           | - Linked Non Par  | 8.4%           | 7.1%                | 5.8%             | 7.5%            |
|           | B. With unrealised gains  |                |                     |                  |                 |
|           | - Non Linked Par  | 22.0%          | 1.8%                | (13.5%)          | 4.6%            |
|           | - Non Linked Non Par  | 14.9%          | 7.3%                | (14.0%)          | 5.4%            |
|           | - Linked Non Par  | 44.1%          | (10.3%)             | (25.2%)          | 1.3%            |
| (vii)     | NPA ratios: (for shareholders' fund)  |                |                     | NIII             | NIII            |
|           | (a) Gross & Net NPAs  | NIL            | NIL                 | NIL              | NIL             |
|           | (b) % of Gross & Net NPAs   | NIL            | NIL                 | NIL              | NIL             |
| (viii)    | Yield on Investments (on Shareholders' A/c)                                   |                | 10.004              | 7.50             | 0.20/           |
|           | A. Without unrealised gains   | 12.1%          | 10.9%               | 7.5%             | 8.2%<br>8.1%    |
|           | B. With unrealised gains  | 23.4%          | 1.0%                | (10.470)         | 0.170           |
| (ix)      | Persistency Ratio (Regular Premium / Limited                                  |                |                     |                  |                 |
|           | Premium Payment under Individual category) <sup>2</sup>                       |                |                     |                  |                 |
|           | Premium Basis   | 0.4.40/        | 81.7%               | 82.7%            | 85.4%           |
|           | 13th month  | 84.4%<br>77.7% | 75.5%               | 73.9%            | 77.1%           |
|           | 25th month  | 71.2%          | 69.4%               | 70.1%            | 71.5%           |
|           | 37th month  | 65.8%          | 63.1%               | 62.0%            | 63.9%           |
|           | 49th month<br>61st month  | 63.0%          | 62.9%               | 61.5%            | 65.8%           |
|           | Number of Policy Basis  | 03.070         | 02.570              |                  |                 |
|           | 13th month  | 73.5%          | 70.9%               | 76.3%            | 76.3%           |
|           | 25th month  | 69.9%          | 68.1%               | 66.7%            | 68.5%           |
|           | 37th month  | 64.8%          | 63.4%               | 61.1%            | 63.8%           |
|           | 49th month  | 58.5%          | 55.7%               | 55.4%            | 55.5%           |
|           | 61st month  | 49.2%          | 48,5%               | 45.5%            | 47.5%           |
| (x)       | Conservation Ratio  |                |                     |                  |                 |
|           | Par Life  | 82.2%          |                     | 85.6%            | 86.1%           |
|           | Par Pension   | 23.7%          |                     |                  | 4.5%            |
|           | Non Par Life  | 92.6%          |                     | 91.1%            | 92.0%           |
|           | Non Par Pension   | NA NA          | NA                  | NA               | NA<br>NA        |
|           | Non Par Variable  | NA             |                     | NA<br>NA         | NA<br>NA        |
|           | Non Par Variable Pension  | NA             |                     | NA<br>NA         | NA<br>100.09/   |
|           | Annuity Non Par   | 93.5%          | <del></del>         |                  | 100.0%          |
| <u> </u>  | Health  | 89.7%          |                     |                  |                 |
|           | Linked Life   | 81.8%          |                     |                  | 77.9%           |
| _         | Linked Pension  | 82.1%          |                     |                  |                 |
| -         | Linked Health   | 90.1%          |                     |                  |                 |
|           | Linked Group Life   | 185.8%         |                     |                  |                 |
|           | Linked Group Pension  | 105.3%         | 92.5%               | 00.2%            | 1 32.0%         |

### Notes:

- 1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010.
- a) Persistency ratios for the quarter ended June 30, 2023 have been calculated on June 30, 2023 for the policies issued in March to May period of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2023 is calculated for policies issued from March 1, 2022 to May 31, 2022.
- b) Persistency ratios for the quarter ended March 31, 2023 have been calculated on April 30, 2023 for the policies issued in January to March period of the relevant years. For example, the 13th month persistency for quarter ended March 31, 2023 is calculated for policies issued from January 1, 2022 to March 31, 2022.

issued from January 1, 2022 to March 31, 2022.
c) Persistency ratios for the quarter ended June 30, 2022 have been calculated on July 31, 2022 for the policies issued in April 10, 2021 of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2022 is calculated for policies from April 1, 2021 to June 30, 2021.

a) Persistency ratios for year ended March 31, 2023 have been calculated on April 30, 2023 for the policies issued in Apr period of the relevant years. For example, the 13th month persistency for year ended March 31, 2023 is calculated for p

from April 1, 2021 to March 31, 2022.

e) Group policies and policies under micro insurance products are excluded.

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### ICICI Prudential Life Insurance Company Limited

### Statement of Standalone quarterly disclosure as per Regulation 52 (4) of SEBI (Listing Obligation and Disclosure requirements) Regulations 2015, as amended

(₹ in Lakhs)

| Sr       | Particulars  | TI            | /at            | Year ended/at |                |
|----------|--|---------------|----------------|---------------|----------------|
| No.      |  | June 30, 2023 | March 31, 2023 | June 30, 2022 | March 31, 2023 |
|          |  | (Audited)     | (Audited)      | (Audited)     | (Audited)      |
| 1        | Debt-Equity Ratio (No of times) (Note 1)   | 0.11          | 0.12           | 0.13          | 0.12           |
| 2        | Debt Service Coverage Ratio (DSCR) (No of times) (not annualized for three months) (Note 2)    | 11.17         | 16.63          | 9.45          | 11.91          |
| 3        | Interest Service Coverage Ratio (ISCR (No of times) (not annualized for three months) (Note 3) | 11.17         | 16.63          | 9.45          | 11.91          |
| 4        | Total Borrowings   | 120,000       | 120,000        | 120,000       | 120,000        |
| 5        | Outstanding redeemable preference share (quantity & value)                                     | NA            | NA             | NA            | NA             |
| 6        | Capital Redemption Reserve/Debenture redemption reserve (Note 4)                               | NA            | NA             | NA            | NA             |
| 7        | Net worth (Note 5)   | 1,052,025     | 1,009,178      | 905,317       | 1,009,178      |
| 8        | Net Profit After Tax   | 20,691        | 23,487         | 15,569        | 81,067         |
| 9        | Earnings Per Share   |               |                |               |                |
|          | (a) Basic EPS before and after extraordinary items (net  | 1.44          | 1.63           | 1.08          | 5.64           |
|          | of tax expense) for the period (not annualized for three months)                               |               |                |               |                |
|          | (b) Diluted EPS before and after extraordinary items   | 1.44          | 1.63           | 1.08          | 5.63           |
|          | (net of tax expense) for the period (not annualized for  |               |                |               |                |
| <u> </u> | three months)  |               | 1.01           | 0.96          | 1.01           |
| 10       | Current ratio (Note 6)   | 0.99          | 1.01           | 0.96<br>NA    | NA             |
| 11       | Long term debt to working capital (Note 7)   | NA            | NA<br>NA       | NA<br>NA      | NA<br>NA       |
| 12       | Bad debts to Account receivable ratio (Note 7)   | NA<br>0.00    | NA<br>0.03     | 0.02          | 0.02           |
| 13       | Current liability ratio (Note 8)   | 0.02          | 0.02           | 0.02          | 0.00           |
| 14       | Total debts to total assets (Note 9)*  | 0.00          | 0.00           | 0.01<br>NA    | NA             |
| 15       | Debtors turnover (Note 7)  | NA<br>NA      | NA<br>NA       | NA<br>NA      | NA<br>NA       |
| 16       | Inventory turnover (Note 7)  | NA<br>NA      | NA<br>NA       | NA<br>NA      | NA<br>NA       |
| 17       | Operating margin % (Note 7)  | NA NA         |                | NA<br>NA      | NA<br>NA       |
| 18       | Net profit margin % (Note 7)   | NA            | NA             | INA           | I INA          |

### Notes:

- 1 Debt-Equity Ratio is calculated as total borrowings divided by Equity. Equity is calculated as shareholder's funds excluding
- 2 DSCR is calculated as Profit before interest, depreciation and tax divided by interest expenses together with principal payments of
- 3 ISCR is calculated as Profit before interest, depreciation and tax divided by interest expenses of long term debt during the period.
- 4 Capital Redemption Reserve and Debenture redemption reserve is not required to be created as per Companies Act 2013 and Companies (Share Capital & Debenture) Amendment Rules, 2019 dated August 16, 2019 respectively.
- 5 Net worth represents shareholder's funds excluding redeemable preference shares, if any.
- 6 Current ratio is computed as current assets divided by current liability.
- 7 Not applicable to insurance companies.
- 8 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, policyholders' liabilities, fund for future appropriation and current liability.
- 9 Total debt to total assets is computed as borrowings divided by total assets.
- 10 Sector specific equivalent ratios are disclosed in Analytical ratios forming part of Standalone audited financial SEBI results.
  \*represents 0.0044 for the quarter ended June 30, 2023 (Quarter and year ended March 31, 2023 : 0.0048)







### ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter ended June 30, 2023

(₹ in Lakhs)

|                  | · · · · · · · · · · · · · · · · · · ·  |                        |                           | Т                        | (₹ in Lakh            |
|------------------|--|------------------------|---------------------------|--------------------------|-----------------------|
| Sr               |  | Т                      | hree months ended/at      |                          | Year ended/a          |
| ٧o.              | Particulars  | June 30, 2023          | March 31, 2023            | June 30, 2022            | March 31, 202         |
|                  |  | (Audited)              | (Audited)                 | (Audited)                | (Audited)             |
| OL               | ICYHOLDERS' ACCOUNT Gross premium income   |                        |                           |                          |                       |
|                  | (a) First Year Premium   | 102,269                | 263,284                   | 103,851                  | 649,38                |
|                  | (b) Renewal Premium  | 415,746                | 723,028                   | 389,406                  | 2,252,0               |
|                  | (c) Single Premium   | 219,461                | 312,891                   | 233,215                  | 1,091,8               |
|                  | Net premium income <sup>1</sup>  | 702,003                | 1,262,911                 | 688,420                  | 3,855,9               |
|                  | Income from investments: (Net) <sup>2</sup>  | 1,603,089              | (190,531)                 | (867,084)                | 996,4<br>15,1         |
|                  | Other income Transfer of funds from Shareholders' A/c  | 4,465<br>44,564        | 4,363<br>73,241           | 29,212                   | 180,2                 |
|                  | Total (2 to 5)   | 2,354,121              | 1,149,984                 | (146,119)                | 5,047,8               |
| ,                | Commission on  |                        |                           |                          |                       |
|                  | (a) First Year Premium   | 22,108                 | 53,057                    | 18,006                   | 116,6                 |
|                  | (b) Renewal Premium  | 7,522<br>7,127         | 14,026<br>4,103           | 7,142<br>3,683           | 42,7<br>15,7          |
|                  | (c) Single Premium  Net Commission <sup>3</sup>  | 38,346                 | 75,351                    | 30,591                   | 186,3                 |
| -                | Operating Expenses related to insurance business (a+b+c):                                    |                        |                           |                          |                       |
|                  | (a) Employees remuneration and welfare expenses  | 40,971                 | 38,873                    | 34,339                   | 144,5                 |
|                  | (b) Advertisement and publicity  | 37,995                 | 74,115                    | 24,539                   | 174,3                 |
| _                | (c) Other operating expenses   | 32,157                 | 43,696<br><b>232,03</b> 5 | 32,959<br><b>122,428</b> | 139,3<br><b>644,7</b> |
| 0                | Expenses of Management (8+9) Provisions for doubtful debts (including bad debts written off) | <b>149,469</b><br>58   | 232,035                   | 122,428                  | 8                     |
| 2                | Provisions for doubtful debts (including bud debts written on)                               | -                      | 3,333                     | -                        | 5,4                   |
| 3                | Goods and Service tax charge on linked charges   | 15,265                 | 16,966                    | 16,121                   | 66,0                  |
| 4                | Provision for taxes (a+b)  | 884                    | 4,707                     | 4,410                    | 18,4                  |
|                  | (a) Current tax  | 884                    | 4,707                     | 4,410                    | 18,4                  |
| _                | (b) Deferred tax   | 794,581                | 876,067                   | 551,249                  | 3,100,4               |
| . <u>5</u><br>.6 | Benefits Paid <sup>4</sup> (Net) <sup>1</sup> Change in actuarial liability                  | 1,373,796              | (69,302)                  | (879,987)                | 981,6                 |
| .7               | Total (10+11+12+13+14+15+16)   | 2,334,053              | 1,064,054                 | (185,614)                | 4,817,6               |
| .8               | Surplus/(Deficit) (6-17)   | 20,068                 | 85,930                    | 39,495                   | 230,2                 |
| 9                | Appropriations   |                        |                           |                          | 201.6                 |
|                  | (a) Transferred to Shareholders  | 37,960<br>(17,892)     | 82,227<br>3,703           | 29,600<br>9,895          | 201,6                 |
|                  | (b) Funds for Future Appropriations  | (17,092)               | 3,703                     | 5,055                    |                       |
| 20               | Details of Surplus/(Deficit) (a) Interim bonus paid  | 4,252                  | 5,993                     | 4,528                    | 21,5                  |
|                  | (b) Allocation of bonus to policyholders   | -                      | 69,430                    | -                        | 69,4                  |
|                  | (c) Surplus shown in the Revenue Account   | 20,068                 | 85,930                    | 39,495                   | 230,2                 |
|                  | Total Surplus  | 24,320                 | 161,353                   | 44,023                   | 321,1                 |
|                  | AREHOLDERS' ACCOUNT  | 37,960                 | 82,227                    | 29,600                   | 201,6                 |
| 21<br>22         | Transfer from Policyholders' Account Total income under Shareholders' Account                | 37,300                 | ULILLI                    | 20,000                   |                       |
|                  | (a) Investment Income  | 33,267                 | 26,001                    | 17,577                   | 87,9                  |
|                  | (b) Other income   | 567                    | 416                       | 300                      | 1,3                   |
| 23               | Expenses other than those related to insurance business <sup>5</sup>                         | 2,900                  | 3,269                     | 2,583                    | 11,5                  |
| 24               | Transfer of funds to Policyholders A/c   | 44,564                 | 73,241                    | 29,212                   | 180,2                 |
| 25               | Provisions for doubtful debts (including write off)  | 3,587                  | 412                       |                          | 9,3                   |
| 26<br>27         | Provisions for diminution in value of investments  Profit/ (loss) before tax                 | 20,743                 | 31,722                    | 15,682                   | 90,0                  |
| 28               | Provisions for tax (a+b)   | 124                    | 8,196                     | 26                       | 8,6                   |
|                  | (a) Current tax (credit)/charge  | 158                    | 8,198                     | -                        | 8,6                   |
|                  | (b) Deferred tax (credit)/charge   | (34)                   | (2)                       | 26<br>15,656             | 81,3                  |
| 29               | Profit/(loss) after tax and before extraordinary items                                       | 20,619                 | 23,526                    | 15,050                   | 02,.                  |
| 30<br>31         | Extraordinary Items (Net of tax expenses)  Profit/(loss) after tax and extraordinary items   | 20,619                 | 23,526                    | 15,656                   | 81,3                  |
| ) T              | Promotions direct tax and extraoramenty resms  |                        |                           |                          |                       |
| 32               | Dividend per share (₹) (Nominal Value ₹ 10 per share):                                       |                        |                           |                          |                       |
| _                | (a) Interim Dividend   | -                      |                           |                          | C                     |
|                  | (b) Final Dividend   | 501,315                | 0.60<br>480,695           | 415,002                  | 480,                  |
| 33<br>34         | Profit/(Loss) carried to Balance Sheet Paid up equity share capital                          | 143,886                | 143,857                   | 143,748                  |                       |
| 35               | Reserve & Surplus (excluding Revaluation Reserve)  | 855,437                | 833,691                   | 763,919                  |                       |
| 36               | Fair value Change Account and revaluation reserve  | 52,405                 | 31,385                    | (2,791)                  | 31,                   |
| 37               | Total Assets:  |                        |                           |                          |                       |
|                  | (a) Investments:   | 1 050 510              | 984,677                   | 899,201                  | 984,                  |
|                  | - Shareholders'  | 1,058,543<br>9,861,879 |                           | 7,989,128                |                       |
|                  | - Policyholders Fund excluding Linked Assets - Assets held to cover Linked Liabilities       | 15,418,644             |                           | 13,885,102               |                       |
|                  | - CASELS HELD TO COVER ENTREU FIGURINGS  | ,,                     |                           | 133,983                  | 194,                  |

<sup>5</sup> Inclusive of remuneration of MD/CEOs/ WTDs/KMPs over specified limits and interest on debentures:  $|\eta_3$ 





AND/O Inclusive of rewards and/or remuneration to agents, brokers or other intermediaries inclusive of interim bonus

### ICICI Prudential Life Insurance Company Limited Consolidated Balance Sheet as at June 30, 2023

(₹ in Lakhs)

|   | T                       |                          | (< in Lakns)        |
|---|-------------------------|--------------------------|---------------------|
| Particulars   | As at June 30,<br>2023  | At March 31, 2023        | As at June 30, 2022 |
|   | (Audited)               | (Audited)                | (Audited)           |
|   |                         |                          |                     |
| Sources of funds  |                         |                          |                     |
| Shareholders' funds :   | 1.42.000                | 1 12 057                 | 142.740             |
| Share capital   | 143,886                 | 143,857<br>19            | 143,748             |
| Share application money   | 53                      | 837,069                  | 767,063             |
| Reserve and surplus  Credit/[debit] fair value change account         | 858,815<br>49,027       | 28,007                   | (5,935)             |
| Sub - total   | 1,051,781               | 1,008,952                | 904.895             |
| Sub - total   | 1,051,761               | 1,000,552                | 304,033             |
| Borrowings  | 120,000                 | 120,000                  | 120,000             |
| Policyholders' funds :  |                         |                          |                     |
| Credit/[debit] fair value change account                              | 404,346                 | 279,631                  | 152,389             |
| Revaluation reserve - Investment property                             | 3,638                   | 3,638                    | 7,045               |
|   |                         |                          |                     |
| Policy liabilities (A)+(B)+(C)  | 24,810,337              | 23,436,541               | 21,574,858          |
| Non unit liabilities (mathematical reserves) (A)                      | 9,391,693               | 9,030,735                | 7,689,756           |
| Insurance Reserve   |                         | -                        | -                   |
|   | 14 524 252              | 12 522 225               | 12,871,101          |
| Provision for linked liabilities (fund reserves) (B)                  | 14,534,352              | 13,523,235<br>11,827,349 | 11,641,382          |
| (a) Provision for linked liabilities                                  | 11,737,941<br>2,796,411 | 1,695,886                | 1,229,719           |
| (b) Credit/[debit] fair value change account (Linked)                 | 2,790,411               | 1,095,000                | 1,223,713           |
| Funds for discontinued policies (C)                                   | 884,292                 | 882,571                  | 1,014,001           |
| (a) Discontinued on account of non-payment of premium                 | 899,125                 | 898,009                  | 1,058,487           |
| (b) Other discontinuance  | 2,155                   | 2,484                    | 2,204               |
| (c) Credit/[debit] fair value change account                          | (16,988)                | (17,922)                 | (46,690)            |
| Total linked liabilities (B)+(C)                                      | 15,418,644              | 14,405,806               | 13,885,102          |
| Sub - total   | 25,338,321              | 23,839,810               | 21,854,292          |
|   |                         |                          |                     |
| Funds for Future Appropriations                                       |                         |                          |                     |
| Non linked  | 149,036                 | 166,927                  | 148,227             |
| Sub - total   | 149,036                 | 166,927                  | 148,227             |
| Total   | 26,539,138              | 25,015,689               | 22,907,414          |
|   |                         |                          |                     |
| Application of funds  |                         |                          |                     |
| Investments   | 1,058,543               | 984,677                  | 899,201             |
| Shareholders'   | 9,861,879               | 9,431,095                | 7,989,128           |
| Policyholders'  | 15,418,644              | 14,405,806               | 13,885,102          |
| Asset held to cover linked liabilities                                | 141,023                 | 131,412                  | 100,629             |
| Loans   | 63,661                  | 59,631                   | 51,014              |
| Fixed assets - net block  | 65                      | 30                       | 59                  |
| Deferred tax asset  | 1 - 3                   |                          | •                   |
| Current assets  |                         |                          |                     |
| Cash and Bank balances  | 37,300                  | 77,522                   | 48,705              |
| Advances and Other assets   | 456,167                 | 494,957                  | 402,946             |
| Sub-Total (A)   | 493,467                 | 572,479                  | 451,651             |
|   |                         |                          |                     |
| Current liabilities   | 493,667                 | 566,855                  | 465,548             |
| Provisions  | 4,477                   | 2,586                    | 3,822               |
| Sub-Total (B)   | 498,144                 | 569,441                  | 469,370             |
| Net Current Assets (C) = (A-B)  | (4,677)                 | 3,038                    | (17,719)            |
|   |                         | _                        | _                   |
| Miscellaneous expenditure (to the extent not written-off or adjusted) |                         |                          |                     |
| Debit Balance in Profit & Loss Account (Shareholders' account)        | 26,539,138              | 25,015,689               | 22,907,414          |
| Total   | 108,069                 | 69,769                   |                     |
| Contingent liabilities  | 100,003                 | 1                        | A 8 60 1/1          |
| CHANUIO   | . Val                   | 1 // 80                  | 14th Floor,         |

MUMPAI SE

MUMBAI CO

T4th Floor,
Central B Wing and
North C Wing,
Masso IT Park4,
Mesta Center,
Western Express Highway,
Goregaon (East),
Mumbal - 400 063

### ICICI Prudential Life Insurance Company Limited Segment<sup>1</sup> Reporting (Consolidated) for the quarter ended June 30, 2023

(₹ in Lakhs)

|   | Three months ended/at |   |               | (₹ in Lakh:<br>Year ended/at |  |
|---|-----------------------|---|---------------|------------------------------|--|
| Particulars   | June 30, 2023         | March 31, 2023                          | June 30, 2022 | March 31, 20                 |  |
| · · · · · · · · · · · · · · · · · · ·                     | (Audited)             | (Audited)                               | (Audited)     | (Audited)                    |  |
| Segment Income:   |                       | 1                                       |               |                              |  |
| Segment A: Par life                                       |                       | /                                       |               |                              |  |
| Net Premium   | 80,215                | 164,012                                 | 75,815        | 471,6                        |  |
| Income from investments <sup>2</sup>                      | 55,307                | 41,623                                  | 34,216        | 171,7                        |  |
| Transfer of Funds from shareholders' account              | -                     | -                                       | -             |                              |  |
| Other income  | 1,687                 | 1,613                                   | 1,181         | 5,5                          |  |
| Segment B: Par pension                                    |                       |   |               |                              |  |
| Net Premium   | 164                   | 572                                     | 692           | 1,0                          |  |
| Income from investments <sup>2</sup>                      | 2,582                 | 2,645                                   | 2,895         | 14,8                         |  |
| Transfer of Funds from shareholders' account              | -                     | -                                       | -             |                              |  |
| Other income  | -                     | -                                       | _             |                              |  |
| Segment C: Non Par Life                                   |                       |   |               |                              |  |
| Net Premium   | 220,445               | 475,255                                 | 186,116       |                              |  |
| Income from investments <sup>2</sup>                      | 100,422               |   | 63,543        | <u> </u>                     |  |
| Transfer of Funds from shareholders' account              | 39,332                |   | 24,519        | <del></del>                  |  |
| Other income  | 1,229                 | 1,212                                   | 1,020         | 4,                           |  |
| Segment D: Non Par Pension                                |                       |   |               | 0.5                          |  |
| Net Premium   | 17,605                | 17,336                                  | 37,977        |                              |  |
| Income from investments <sup>2</sup>                      | 2,368                 | 1,998                                   | 685           |                              |  |
| Transfer of Funds from shareholders' account Other income | 13                    | 905                                     | 235           |                              |  |
| other medine  |                       |   |               |                              |  |
| Segment E: Non Par Variable<br>Net Premium                | 1,504                 | 1                                       | -             |                              |  |
| Income from investments <sup>2</sup>                      | 223                   | 206                                     | 249           |                              |  |
| Transfer of Funds from shareholders' account              | 34                    | -                                       | -             |                              |  |
| Other income  | -                     | -                                       | •             |                              |  |
| Segment F: Non Par Variable Pension                       | <del> </del>          |   |               |                              |  |
| Net Premium   | 46                    | 25                                      | -             |                              |  |
| Income from investments <sup>2</sup>                      | 62                    | 59                                      | 203           |                              |  |
| Transfer of Funds from shareholders' account              | 3                     | (10)                                    | 150           |                              |  |
| Other income  | -                     | -                                       | -             |                              |  |
| Segment G: Annuity Non Par                                |                       |   |               |                              |  |
| Net Premium   | 42,482                | 60,730                                  | 60,403        | 245,                         |  |
| Income from investments <sup>2</sup>                      | 21,759                | 20,684                                  | 17,537        | 75,                          |  |
| Transfer of Funds from shareholders' account              | 5,182                 | (6,405)                                 | 4,308         |                              |  |
| Other income  | 5                     | 7                                       | 6             |                              |  |
| Segment H: Health   |                       |   |               |                              |  |
| Net Premium   | 642                   | 843                                     | 638           |                              |  |
| Income from investments <sup>2</sup>                      | 134                   | 130                                     | 123           | <u> </u>                     |  |
| Transfer of Funds from shareholders' account              | -                     | 183                                     | -             |                              |  |
| Other income  |                       |   |               |                              |  |
| Segment I: Linked Life Net Premium                        | 303,795               | 511,484                                 | 309,268       | 1,706                        |  |
| Income from investments <sup>2</sup>                      | 1,310,557             | (332,018)                               | (908,293)     |                              |  |
| Transfer of Funds from shareholders' account              |                       | †                                       | -             |                              |  |
| Other income  | 1,544                 | 1,531                                   | 1,126         | 5                            |  |
| Segment J: Linked Pension                                 |                       |   |               |                              |  |
| Net Premium   | 2,697                 | 5,506                                   | 3,113         | 15                           |  |
| Income from investments <sup>2</sup>                      | 63,918                |   | (51,709)      |                              |  |
| Transfer of Funds from shareholders' account              | -                     | , | -             |                              |  |
| Other income  | -                     |   | -             |                              |  |
| Segment K: Linked Health                                  | -                     |   |               |                              |  |
| Net Premium   | (162)                 | 1,075                                   | (74           | )                            |  |
| Income from investments <sup>2</sup>                      | 10,596                | <del></del>                             | (7,520)       | 2                            |  |
| Transfer of Funds from shareholders' account              | -                     | 3-1                                     | -             |                              |  |
| Other income  | -                     |   | -             |                              |  |
| Segment L: Linked Group Life                              | 24.000                | 17,815                                  | 7,282         | 2 104                        |  |
| Net Premium   | 21,988                | 1 77 1 1 W 1110 S                       | /,282         | <del></del>                  |  |
| Income from investments <sup>2</sup>                      | 20,777                | 6.95A                                   | (11,813       | <del>' </del>                |  |
| Transfer of Funds from shareholders' account              | 1811                  | 1 <del>3/ . 1/ \</del>                  | t // -        | <del> </del>                 |  |
| Other income  | .l. i=11 - i          | 19 MINOTAT                              | -             |                              |  |

Mostor Fond, Mostor Fond, Morth C Wing, Nescon To Print, Missor Center, Western Augusts Highway, Mumbal - 400 063

### Segment<sup>1</sup> Reporting (Consolidated) for the quarter ended June 30, 2023

(₹ in Lakhs)

|           |   |                   |                      |                      | (₹ in Lakhs)   |
|-----------|---|-------------------|----------------------|----------------------|----------------|
|           |   | Ti                | Year ended/at        |                      |                |
| Sr<br>No. | Particulars   | June 30, 2023     | March 31, 2023       | June 30, 2022        | March 31, 2023 |
|           |   | (Audited)         | (Audited)            | (Audited)            | (Audited)      |
|           | Segment M: Linked Group Pension                       |                   |                      |                      |                |
|           | Net Premium   | 10,582            | 8,257                | 7,190                | 27,869         |
|           | Income from investments <sup>2</sup>                  | 14,384            | 3,569                | (7,200)              | 15,842         |
|           | Transfer of Funds from shareholders' account          | -                 | -                    | -                    | -              |
|           | Other income  | -                 | -                    |                      | -              |
|           |   |                   |                      |                      |                |
|           | Shareholders  |                   |                      |                      |                |
| ĺ         | Income from investments <sup>2</sup>                  | 29,680            | 25,589               | 17,577               | 78,791         |
|           | Other income  | 567               | 416                  | 300                  | 1,386          |
|           |   |                   |                      |                      |                |
| 2         | Segment Surplus/(Deficit) (net of transfer from       |                   |                      |                      |                |
|           | shareholders' A/c) :                                  |                   |                      |                      |                |
|           | Segment A: Par life                                   | (19,261)          | 14,094               | 8,092                | 21,986         |
|           | Segment B: Par pension                                | 1,369             | (282)                | 1,802                | 16,718         |
|           | Segment C: Non Par Life                               | (39,332)          | (52,191)             | (24,519)             | (141,963)      |
|           | Segment D: Non Par Pension                            | (13)              | (905.00)             | (235)                | (947)          |
|           | Segment E: Non Par Variable                           | (34)              | 29                   | 61                   | 185            |
|           | Segment F: Non Par Variable Pension                   | (3)               | 10                   | (150)                | (142)          |
|           | Segment G: Annuity Non Par                            | (5,182)           | 6,405                | (4,308)              | (10,632)       |
|           | Segment H: Health                                     |                   | 548                  | 54                   | 615            |
|           | Segment I: Linked Life                                | 33,461            | 36,681               | 25,866               | 144,800        |
|           | Segment J: Linked Pension                             | 2,756             | 2,545                | 2,235                | 10,302         |
|           | Segment K: Linked Health                              | 1,279             | 5,081                | 730                  | 6,505          |
|           | Segment L: Linked Group Life                          | 177               | 269                  | 297                  | 988            |
|           | Segment M: Linked Group Pension                       | 287               | 405                  | 358                  | 1,555          |
| ŀ         | Shareholders  | 27,223            | 14,540               | 15,268               | 59,974         |
| ļ         |   |                   |                      |                      |                |
| 3         | Segment Assets:                                       | 2 205 240         | 2 1 4 2 0 0 6        | 2,778,481            | 3,142,906      |
|           | Segment A: Par life                                   | 3,295,318         | 3,142,906            |                      | 167,368        |
| İ         | Segment B: Par pension                                | 158,383           |                      | 182,456<br>3,808,874 | 4,734,541      |
|           | Segment C: Non Par Life                               | 4,983,930         | 4,734,541<br>122,196 | 71,068               | 122,196        |
|           | Segment D: Non Par Pension                            | 141,824<br>12,585 | 10,927               | 11,686               | 10,927         |
|           | Segment E: Non Par Variable                           | 3,737             | 3,710                | 22,279               | 3,710          |
|           | Segment F: Non Par Variable Pension                   | 1,279,083         | 1,232,215            | 1,045,464            | 1,232,215      |
|           | Segment G: Annuity Non Par                            | 5,857             | 5,572                | 4,913                | 5,572          |
|           | Segment H: Health                                     | 13,717,058        | 12,769,809           | 12,266,768           | 12,769,809     |
|           | Segment I: Linked Life                                | 682,717           | 644,588              | 678,871              | 644,588        |
|           | Segment J: Linked Pension                             | 112,273           |                      | 105,380              | 104,751        |
|           | Segment K: Linked Health Segment L: Linked Group Life | 583,515           |                      | 537,824              | 567,790        |
|           | Segment M: Linked Group Pension                       | 391,077           | 380,364              | 368,455              | 380,364        |
| ļ         | Shareholders  | 1,171,781         | 1,128,952            | 1,024,895            | 1,128,952      |
| 1         | Silutenolucis   | 1,171,701         |                      | ,,-                  |                |
| 4         | Segment Policy Liabilities:                           |                   |                      |                      |                |
| "         | Segment A: Par life                                   | 3,295,318         | 3,142,906            | 2,778,481            | 3,142,906      |
|           | Segment B: Par pension                                | 158,383           |                      | 182,456              |                |
| 1         | Segment C: Non Par Life                               | 4,983,930         | 4,734,541            | 3,808,874            |                |
|           | Segment D: Non Par Pension                            | 141,824           | <del></del>          | 71,068               | 122,196        |
| 1         | Segment E: Non Par Variable                           | 12,585            |                      | 11,686               |                |
| 1         | Segment F: Non Par Variable Pension                   | 3,737             |                      | 22,279               | 3,710          |
| 1         | Segment G: Annuity Non Par                            | 1,279,083         |                      | 1,045,464            | 1,232,215      |
| 1         | Segment H: Health                                     | 5,857             |                      | 4,913                | 5,572          |
| 1         | Segment I: Linked Life                                | 13,717,058        | 12,769,809           | 12,266,768           |                |
| 1         | Segment J: Linked Pension                             | 682,717           |                      | 678,871              | 644,588        |
|           | Segment K: Linked Health                              | 112,273           |                      | 105,380              |                |
|           | Segment L: Linked Group Life                          | 583,515           | 567,790              | 537,824              |                |
| 1         | Segment M: Linked Group Pension                       | 391,077           | 380,364              | 368,455              | 380,364        |
| 1         | 7   |                   | I                    |                      |                |

### Footnotes:

### 1 Segments are as under:

- (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
- (b) Non-Linked
  - Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
     Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
- (c) Variable insurance shall be further segregated into Life and Pension.
- (d) Business within India and business outside India
- 2 Net of provisions for diminution in value of investments







#### ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter ended June 30, 2023

|           |   | ŤI                       | hree months ended/o     | ıt             | Year ended/at     |
|-----------|---|--------------------------|-------------------------|----------------|-------------------|
| Sr<br>No. | Particulars   | June 30, 2023            | March 31, 2023          | June 30, 2022  | March 31, 2023    |
|           |   | (Audited)                | (Audited)               | (Audited)      | (Audited)         |
|           | Analytical Ratios:1   |                          |                         |                |                   |
|           | Solvency Ratio:   | 203.4%                   | 208.9%                  | 203.6%         | 208.9%            |
|           | Expenses of management ratio  | 20.3%                    | 17.9%                   | 16.9%          | 16.1%             |
| • •       | Policyholder's liabilities to shareholders' fund                      | 2411.8%                  | 2367.5%                 | 2418.2%        | 2367.5%           |
| (IV)      | Earnings per share (₹):   | 1.42                     | 1.04                    | 1.00           | F.CC              |
|           | (a) Basic EPS before and after extraordinary items                    | 1.43                     | 1.64                    | 1.09           | 5.66              |
|           | (net of tax expense) for the period (not annualized for three months) |                          |                         |                |                   |
|           | (b) Diluted EPS before and after extraordinary items                  | 1.43                     | 1.63                    | 1.09           | 5.65              |
|           | (net of tax expense) for the period (not annualized for three months) |                          |                         |                |                   |
| (v)       | NPA ratios: (for policyholders' fund)                                 |                          |                         |                |                   |
|           | (a) Gross & Net NPAs  | NIL                      | NIL                     | NIL            | NIL               |
|           | (b) % of Gross & Net NPAs   | NIL                      | NIL                     | NIL            | NIL               |
| (vi)      | Yield on Investments (On Policyholders' fund)                         |                          |                         |                |                   |
|           | A. Without unrealised gains   |                          |                         |                |                   |
|           | - Non Linked Par  | 7.7%                     | 6.1%                    | 5.4%           | 6.6%              |
|           | - Non Linked Non Par  | 8.6%                     | 7.3%                    | 7.4%           | <sup>-</sup> 7.6% |
|           | - Linked Non Par  | 8.4%                     | 7.1%                    | 5.8%           | 7.5%              |
|           | B. With unrealised gains  |                          |                         |                |                   |
|           | - Non Linked Par  | 22.0%                    | 1.8%                    | (13.5%)        | 4.6%              |
|           | - Non Linked Non Par  | 14.9%                    | 7.3%                    | (14.0%)        | 5.4%              |
|           | - Linked Non Par  | 44.1%                    | (10.3%)                 | (25.2%)        | 1.3%              |
| (vii)     | NPA ratios: (for shareholders' fund)                                  |                          |                         |                |                   |
|           | (a) Gross & Net NPAs  | NIL                      | NIL                     | NIL            | NIL               |
|           | (b) % of Gross & Net NPAs   | NIL                      | NIL                     | NIL            | NIL               |
| (viii)    | Yield on Investments (on Shareholders' A/c)                           |                          |                         |                |                   |
|           | A. Without unrealised gains   | 12.1%                    | 10.9%                   | 7.5%           | 8.2%              |
|           | B. With unrealised gains  | 23.4%                    | 1.0%                    | (10.4%)        | 8.1%              |
| (ix)      | Persistency Ratio (Regular Premium / Limited                          |                          |                         |                |                   |
|           | Premium Payment under Individual category) <sup>2</sup>               |                          |                         |                |                   |
|           | Premium Basis   |                          |                         |                |                   |
|           | 13th month  | 84.4%                    | 81.7%                   | 82.7%          | 85.4%             |
|           | 25th month  | 77.7%                    | 75.5%                   | 73.9%          | 77.1%             |
|           | 37th month  | 71.2%                    | 69.4%                   | 70.1%          | 71.5%             |
|           | 49th month  | 65.8%                    | 63.1%                   | 62.0%          | 63.9%             |
|           | 61st month  | 63.0%                    | 62.9%                   | 61.5%          | 65.8%             |
|           | Number of Policy Basis  |                          |                         |                |                   |
|           | 13th month  | 73.5%                    | 70.9%                   | 76.3%          | 76.3%             |
|           | 25th month  | 69.9%                    | 68,1%                   | 66.7%          | 68.5%             |
|           | 37th month  | 64.8%                    | 63.4%                   | 61.1%          | 63.8%             |
|           | 49th month  | 58.5%                    | 55.7%                   | 55.4%          | 55.5%             |
|           | 61st month  | 49.2%                    | 48.5%                   | 45.5%          | 47.5%             |
| (v)       | Conservation Ratio  |                          |                         |                |                   |
| (^)       | Par Life  | 82.2%                    | 86.6%                   | 85.6%          | 86.1%             |
|           | Par Pension   | 23.7%                    | 9.2%                    | 268.6%         | 4.5%              |
|           | Non Par Life  | 92.6%                    | 91.8%                   | 91.1%          | 92.0%             |
|           | Non Par Pension   | NA NA                    | NA                      | NA             | NA                |
|           | Non Par Variable  | NA                       | NA                      | NA             | NA                |
|           | Non Par Variable  Non Par Variable Pension                            | NA<br>NA                 | NA                      | NA             | NA NA             |
|           | Annuity Non Par   | 93.5%                    | 100.0%                  | NA             | 1.00.0%           |
|           | Health  | 89.7%                    | 88.0%                   | 81.6%          | <del></del>       |
|           |   | 81.8%                    | 79.0%                   | 72.8%          |                   |
|           |   | , 01.070                 |                         |                | <del> </del>      |
|           | Linked Life   | 82 1%                    | 75.3%                   | 67.7%          | / 3.470           |
|           | Linked Pension  | 82.1%<br>90.1%           | 75.3%<br>93.8%          |                |                   |
|           |   | 82.1%<br>90.1%<br>185.8% | 75.3%<br>93.8%<br>67.2% | 89.3%<br>47.0% | 92.0%             |

- 1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010. a) Persistency ratios for the quarter ended June 30, 2023 have been calculated on June 30, 2023 for the policies issued in March to May period of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2023 is calculated for policies issued from March 1, 2022 to May 31, 2022.
  - b) Persistency ratios for the quarter ended March 31, 2023 have been calculated on April 30, 2023 for the policies issued in January to March period of the relevant years. For example, the 13th month persistency for quarter ended March 31, 2023 is calculated for policies issued from January 1, 2022 to March 31, 2022.
- c) Persistency ratios for the quarter ended June 30, 2022 have been calculated on July 31, 2022 for the policies issued in Apple AANDIO une period of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2022 is calculated polices issued from April 1, 2021 to June 30, 2021.

d) Rersistency ratios for year ended March 31, 2023 have been calculated on April 30, 2023 for the policies issued in Ap All period of the relevant years. For example, the 13th month persistency for year ended March 31, 1023, issued from April 1, 2021 to March 31, 2022. is calculated for p

e) Group policies and policies under micro insurance products are excluded.



### **ICICI Prudential Life Insurance Company Limited**

## Statement of Consolidated quarterly disclosure as per Regulation 52 (4) of SEBI (Listing Obligation and Disclosure requirements) Regulations 2015, as amended

(₹ in Lakhs)

| Sr  | Particulars  | Three months ended/at |                |               | Year ended/at |
|-----|--|-----------------------|----------------|---------------|---------------|
| No. |  | June 30, 2023         | March 31, 2023 | June 30, 2022 | June 30, 2023 |
|     |  | (Audited)             | (Audited)      | (Audited)     | (Audited)     |
| 1   | Debt-Equity Ratio (No of times) (Note 1)                 | 0.11                  | 0.12           | 0.13          | 0.12          |
| 2   | Debt Service Coverage Ratio (DSCR) (No of times) (not    | 11.13                 | 16.65          | 9.51          | 11.96         |
|     | annualized for three months) (Note 2)                    |                       |                | 0.54          | 44.00         |
| 3   | Interest Service Coverage Ratio (ISCR (No of times)      | 11.13                 | 16.65          | 9.51          | 11.96         |
|     | (not annualized for three months) (Note 3)               |                       |                | 400.000       | 120,000       |
| 4   | Total Borrowings   | 120,000               | 120,000        | 120,000       |               |
| 5   | Outstanding redeemable preference share (quantity &      | NA                    | NA             | NA            | NA NA         |
|     | value)   | NA                    | NA             | NA            | NA            |
| 6   | Capital Redemption Reserve/Debenture redemption          | NA                    | NA NA          | NA.           |               |
| 7   | reserve (Note 4)<br>Net worth (Note 5)                   | 1,051,728             | 1,008,952      | 904,896       | 1,008,952     |
|     | Net Profit After Tax                                     | 20,619                | 23,526         | 15,656        |               |
|     |  | 20,013                | 23,320         | 20,000        |               |
| 9   | Earnings Per Share                                       | 1.43                  | 1.64           | 1.09          | 5.66          |
|     | (a) Basic EPS before and after extraordinary items (net  | 1.45                  | 1.04           | 1.00          |               |
|     | of tax expense) for the period (not annualized for three |                       |                |               |               |
|     | months)  | 1 42                  | 1.63           | 1.09          | 5.65          |
|     | (b) Diluted EPS before and after extraordinary items     | 1.43                  | 1.05           | 1.03          | 3.03          |
|     | (net of tax expense) for the period (not annualized for  |                       |                | *             |               |
|     | three months)  |                       |                |               | 1.01          |
| 10  | Current ratio (Note 6)                                   | 0.99                  | 1.01           | 0.96          | <del> </del>  |
| 11  | Long term debt to working capital (Note 7)               | NA                    | NA             | NA<br>        |               |
| 12  | Bad debts to Account receivable ratio (Note 7)           | NA                    | NA             | NA            | ·             |
| 13  | Current liability ratio (Note 8)                         | 0.02                  | 0.02           | 0.02          |               |
| 14  | Total debts to total assets (Note 9)*                    | 0.00                  | 0.00           | 0.01          | 0.00          |
| 15  | Debtors turnover (Note 7)                                | NA NA                 | NA             | NA            |               |
| 16  | Inventory turnover (Note 7)                              | NA                    | NA             | NA<br>NA      |               |
| 17  | Operating margin % (Note 7)                              | NA                    | NA             | NA            |               |
| 18  | Net profit margin % (Note 7)                             | NA                    | NA             | NA            | , NA          |

### Notes:

- 1 Debt-Equity Ratio is calculated as total borrowings divided by Equity. Equity is calculated as shareholder's funds excluding
- 2 DSCR is calculated as Profit before interest, depreciation and tax divided by interest expenses together with principal payments of
- 3 ISCR is calculated as Profit before interest, depreciation and tax divided by interest expenses of long term debt during the period.
- 4 Capital Redemption Reserve and Debenture redemption reserve is not required to be created as per Companies Act 2013 and Companies (Share Capital & Debenture) Amendment Rules, 2019 dated August 16, 2019 respectively.
- 5 Net worth represents shareholder's funds excluding redeemable preference shares, if any.
- 6 Current ratio is computed as current assets divided by current liability.
- 7 Not applicable to insurance companies.
- 8 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, policyholders' liabilities, fund for future appropriation and current liability.
- 9 Total debt to total assets is computed as borrowings divided by total assets.
- 10 Sector specific equivalent ratios are disclosed in Analytical ratios forming part of Consolidated audited financial SEBI results.
  \*represents 0.0044 for the quarter ended June 30, 2023 (Quarter and year ended March 31, 2023 : 0.0048)







### ICICI Prudential Life Insurance Company Limited

### Other disclosures:

### Status of Shareholders Complaints for the quarter ended June 30, 2023:

| Sr No. | Particulars  | Number |
|--------|--|--------|
| 1      | No. of investor complaints pending at the beginning of period            | 0      |
| 2      | No. of investor complaints received during the period                    | 6      |
| 3      | No. of investor complaints disposed off during the period                | 6      |
| 4      | No. of investor complaints remaining unresolved at the end of the period | 0      |



### Notes:

- 1. The above financial results of the Company for the quarter ended June 30, 2023 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on July 18, 2023.
- 2. These financial results have been prepared in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended from time to time, to the extent applicable, and IRDAI circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for life insurance companies.
- 3. The above financial results are audited by the joint statutory auditors, B S R & Co. LLP, Chartered Accountants and Walker Chandiok & Co LLP, Chartered Accountants.
- 4. In view of seasonality of the industry, the financial results for the quarter ended June 30, 2023 are not indicative of full year's expected performance.
- 5. The amounts for the quarter ended March 31, 2023 are balancing amounts between the amounts as per audited accounts for the year ended March 31, 2023 and audited accounts for nine months ended December 31, 2022.
- 6. During the quarter ended June 30, 2023, the Company has allotted 287,090 equity shares of face value of ₹ 10 each pursuant to exercise of employee stock options.
- 7. Contingent liability at June 30, 2023 includes ₹ 49,207 lakhs towards a show cause cum demand notice ('SCN') received from the Directorate General of Goods and Services Tax Intelligence (DGGI) disputing input tax credit ('ITC') being availed and utilised by the Company. The Company believes that ITC utilised is in compliance with the provisions of applicable laws and accordingly Company is in the process to file reply to the said SCN and will contest the matter with the appropriate authority.
- 8. Figures of the previous period have been re-grouped wherever necessary, to conform to the current year presentation.
- 9. In accordance with requirements of IRDAI Circular on "Public disclosures by Insurers" dated September 30, 2021, the Company will publish the financials on the Company's website latest by August 14, 2023.

For and on behalf of the Board of Directors

Anup Bagchi

**Managing Director & CEO** 

DIN: 00105962







### BSR & Co. LLP

Chartered Accountants

14<sup>th</sup> Floor, Central B Wing and North C Wing,
Nesco IT Park 4, Nesco Center,
Western Express Highway
Goregaon (East)
Mumbai – 400 063
Telephone +91 22 6257 1000
Fax +91 22 6257 1010

### Walker Chandiok & Co LLP

Chartered Accountants
11<sup>th</sup> Floor, Tower II
One International Center
SB Marg, Prabhadevi (West)
Mumbai – 400 013
India
Telephone +91 22 6626 2600
Fax +91 22 6626 2601

Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Insurance Regulatory and Development Authority of India Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016

## To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying standalone financial results of ICICI Prudential Life Insurance Company Limited (the "Company") for the quarter ended 30 June 2023, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations") and the Insurance Regulatory and Development Authority of India ("IRDAI"/"Authority") Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016. These quarterly standalone financial results have been prepared on the basis of the condensed standalone interim financial statements, which is the responsibility of the Company's management and have been approved by the Board of Directors on 18 July 2023.

Our responsibility is to express an opinion on these quarterly standalone financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), as amended from time to time, including amendment brought by Insurance Laws (Amendment), Act 2015, the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly standalone financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the IRDAI, to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly standalone financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly standalone financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.





B S R & Co. (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013

Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Insurance Regulatory and Development Authority of India Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

### ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
- (ii) give a true and fair view of the standalone net profit and other financial information for the quarter ended 30 June 2023.

### **Other Matters**

- a. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 June 2023 is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 June 2023 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed standalone interim financial statements of the Company. Our opinion is not modified in respect of this matter.
- b. The quarterly standalone financial results include the financial results for the quarter ended 31 March 2023, being the balancing figure between the audited figures in respect of the full financial year and the published audited year to date figures up to the third quarter of the previous financial year.

For BSR & Co. LLP

Chartered Accountants

ICAI Firm Registration No:101248W/W-100022

Kapil Goenka

Kapillone

Partner

Membership No: 118189

ICAI UDIN: 23118189BGURJC2470

Place: Mumbai Date: 18 July 2023 For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm Registration No: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No: 105782

ICAI UDIN: 23105782BGXTDG4337

Place: Mumbai Date: 18 July 2023 BSR & Co. LLP

Chartered Accountants

14<sup>th</sup> Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai – 400 063 Telephone +91 22 6257 1000 Fax +91 22 6257 1010 Walker Chandiok & Co LLP

Chartered Accountants
11<sup>th</sup> Floor, Tower II
One International Center
SB Marg, Prabhadevi (West)
Mumbai – 400 013
India
Telephone +91 22 6626 2699

Fax +91 22 6626 2601

Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Insurance Regulatory and Development Authority of India Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016

# To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the consolidated financial results of ICICI Prudential Life Insurance Company Limited (hereinafter referred to as the "Holding Company") and its subsidiary, ICICI Prudential Pension Funds Management Company Limited (the Holding Company and its subsidiary together referred to as the "Group") for the quarter ended 30 June 2023, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ("Listing Regulations") and the Insurance Regulatory and ("IRDAI"/"Authority") reference: India Development Authority of IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016. These quarterly consolidated financial results have been prepared on the basis of the condensed consolidated interim financial statements, which is the responsibility of the Holding Company's management and have been approved by the Holding Company's Board of Directors on 18 July 2023.

Our responsibility is to express an opinion on these quarterly consolidated financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared by the Holding Company's management in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), as amended from time to time, including amendment brought by Insurance Laws (Amendment), Act 2015, the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly consolidated financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the IRDAI, to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly consolidated financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly consolidated financial results. An audit provides assessing the accounting principles used and significant estimates made by managements with the believe that our audit provides a reasonable basis for our opinion.

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nstration No. BA61223) converted into B S R & Co. LLP (a Limited on No AAB-8181) with effect from October 14, 2013

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Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Insurance Regulatory and Development Authority of India Circular reference: IRDAI/ F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

### ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results:

- (i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
- (ii) give a true and fair view of the consolidated net profit and other financial information for the quarter ended 30 June 2023.

### **Other Matters**

- a. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 June 2023 is the responsibility of the Holding Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 June 2023 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed consolidated interim financial statements of the Group.
- b. We did not audit the condensed interim financial statements of subsidiary company which is included in the quarterly consolidated financial results, which reflects total assets (before consolidation adjustments) of Rs. 610,456 thousand as at 30 June 2023, total revenues (before consolidation adjustments) of Rs. 47,980 thousand, loss after tax (before consolidation adjustments) of Rs. 7,126 thousand and net cash outflow (before consolidation adjustments) of Rs. 30,319 thousand for the quarter ended 30 June 2023. These condensed interim financial statements are unaudited and have been furnished to us by the Holding Company's Management, and our opinion on the condensed consolidated interim financial statements, in so far as it relates to the amounts and disclosures included in respect of such subsidiary, is based solely on such unaudited condensed interim financial statements. In our opinion and according to the information and explanations given to us by the Management of the Holding Company, these condensed interim financial statements are not material to the Group.

Our opinion is not modified in respect of the above matters.





### BSR & Co. LLP

Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Insurance Regulatory and Development Authority of India Circular reference: IRDAI/ F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

### Other Matters (Continued)

c. The quarterly consolidated financial results include the consolidated financial results for the quarter ended 31 March 2023, being the balancing figure between the audited figures in respect of the full financial year and the published audited year to date figures up to the third quarter of the previous financial year.

### For BSR & Co. LLP

Chartered Accountants

ICAI Firm Registration No: 101248W/W-100022

Kapil Goenka

Partner

Membership No: 118189

ICAI UDIN: 23118189BGURJB8053

Place: Mumbai Date: 18 July 2023 For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm Registration No: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No: 105782

ICAI UDIN: 23105782BGXTDH7369

Place: Mumbai Date: 18 July 2023