# ICICI Prudential Life posts strong VNB Growth for H1-FY2022 

VNB grew by 45\% in H1-FY2022
New Business Premium grew by 45\% y-0-y in H1-FY2022
Ranked \#1 in private sector on New Business Sum Assured with market share of 13.2\%

New Business Sum Assured grew by 35\% y-o-y in H1-FY2022
Annuity business registered a growth of 95\%
Embedded Value grew 17.5\%

ICICI Prudential Life Insurance continued to register strong operating and financial performance with a robust growth in the Value of New Business (VNB) and New Business Premium for the half-year ended September 2021.

The Company's Value of New Business (VNB), a measure of the profitability of a life insurance company, grew by $45 \%$ year-on-year to ₹ 8.73 billion for H1-FY2022. The New Business Premium, which highlights business expansion, grew by $45 \%$ to ₹ 64.61 billion for H1-FY2022 vis-à-vis the same period last year.

New Business Sum Assured grew 35\% year-on-year to ₹ 3.37 trillion in H1-FY2022, enabling the Company to maintain its leadership amongst private sector life insurers with a market share of $13.2 \%$.

The Annuity business segment witnessed strong growth of 95\% year-on-year in H1FY2022 to ₹ 13.47 billion. The Company has a well-diversified product mix with linked savings at $48 \%$, traditional savings at $30 \%$, protection at $17 \%$ and the balance of $5 \%$ accounted for by group savings products.

The Company's $13^{\text {th }}$ month persistency ratio improved to $85.1 \%$ in H1-FY2022, up from $82.1 \%$ for the same period last year, indicative of the quality of business being underwritten.

The Company's solvency ratio stood at 199.9\% on September 30, 2021, well above the regulatory requirement of $150 \%$. The Embedded Value stood at ₹ 302.03 billion at September 30, 2021, a growth of $17.5 \%$ over September 30, 2020. The Assets Under Management stood at ₹ $2,370.87$ billion at September 30, 2021, a growth of $31 \%$ over September 30, 2020.

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Mr. N S Kannan, MD \& CEO, ICICI Prudential Life Insurance said, "The improvement in the pandemic situation with each passing month, increased consumer awareness on the need for life insurance and our suite of customer-centric products have enabled us to grow new business by $62 \%$ sequentially this quarter. Significantly, we posted our best ever September on monthly sales for any year since inception, aided by our well-diversified product and distribution channel mix. Our New Business Sum Assured grew by $35 \%$ year-on-year to ₹ 3.37 trillion in H1-FY2022 and we continued to be the private sector leader with an overall market share of $13.2 \%$. As a result, our absolute VNB grew by $45 \%$ year-on-year to ₹ 8.73 billion for H1-FY2022, demonstrating our progress towards achieving our stated objective of doubling our FY2019 VNB by FY2023."

Mr. Kannan further added, "As a caring and responsible organisation we settled all genuine claims quickly to ensure customers and their families had the required financial support in their hour of need. I am also delighted to share that we have received two significant awards 'Innovation during COVID-19' and 'Claims \& Customer Service Excellence' from the Federation of Indian Chambers of Commerce and Industry (FICCI), a testimony to our efforts around innovation and customer-centricity."

## Operational metrics:

| ₹ billion | $\begin{gathered} \text { H1- } \\ \text { FY2021 } \end{gathered}$ | $\begin{gathered} \text { H1- } \\ \text { FY2022 } \end{gathered}$ | Growth YoY |
| :---: | :---: | :---: | :---: |
| Value of New Business (VNB) ${ }^{1}$ | 6.02 | 8.73 | 45\% |
| Value of New Business Margin (VNB Margin) | 26.3\% | 27.3\% |  |
| New Business Sum Assured | 2,503.39 | 3,374.16 | 35\% |
| New Business Received Premium | 44.56 | 64.61 | 45\% |
| Annualized Premium Equivalent (APE) | 22.88 | 31.96 | 40\% |
| - Savings | 18.41 | 26.46 | 44\% |
| - Protection | 4.46 | 5.50 | 23\% |
| Annuity New Business Premium | 6.92 | 13.47 | 95\% |
| $13^{\text {th }}$ month persistency ${ }^{2}$ | 82.1\% | 85.1\% | - |
| Savings Cost Ratio (Cost/TWRP ${ }^{3}$ ) | 8.8\% | 11.8\% | - |
| Overall Cost Ratio (Cost/TWRP ${ }^{3}$ ) | 14.3\% | 17.8\% | - |


| ₹ billion | At September <br> $\mathbf{2 0 2 0}$ | At September <br> $\mathbf{2 0 2 1}$ | Growth <br> YoY |
| :--- | ---: | ---: | :---: |
| Embedded Value (EV) | 257.11 | 302.03 | $17.5 \%$ |
| Assets Under Management (AUM) | $1,814.92$ | $2,370.87$ | $30.6 \%$ |

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## Company Performance:

## Value of New Business (VNB) growth

The VNB for H1-FY2022 grew by $45.0 \%$ year-on-year to ₹ 8.73 billion. The VNB margin for H1-FY2022 stood at 27.3\%, up from 25.1\% for FY2021.

## Progress on our 4P strategy

## Premium Growth

New Business Premium grew by $45 \%$ year-on-year to ₹ 64.61 billion in H1-FY2022. The Annuity business registered a strong growth of $95 \%$ year-on-year with ₹ 13.47 billion of New Business Received Premium in H1-FY2022. Traditional savings and linked savings APE grew by 42\% and 45\% year-on-year respectively in H1-FY2022.

## Protection

Protection APE grew by 23\% year-on-year to ₹ 5.50 billion in H1-FY2022. The protection mix stood at $17.2 \%$ of APE in H1-FY2022. Focus on premium growth and expanding the protection business the New Business Sum Assured grew by $35 \%$ year-on-year to ₹ 3.37 trillion in H1-FY2022 resulting in market share rising from 12.5\% in H1-FY2021 to 13.2\% in H1-FY2022, maintaining private sector market leadership.

## Persistency

The persistency ratios have seen improvements in most cohorts, specifically in the $13^{\text {th }}$ month which stood at $85.1 \%$ for H1-FY2022 as compared to $82.1 \%$ for the same period last year. The AUM grew by 31\% year-on-year to ₹ $2,370.87$ billion at September 30, 2021.

## Productivity

The overall cost ratio i.e. Cost/Total Weighted Received Premium (TWRP) stood at 17.8\% in H1-FY2022. The cost ratio for the savings line of business stood at $11.8 \%$ in H1-FY2022.

## Embedded Value

The Embedded Value stood at ₹ 302.03 billion as on September 30, 2021 and grew by 17.5\% over September 30, 2020.

## Net worth and capital position

The Company's net worth was ₹ 87.55 billion at September 30, 2021. The solvency ratio was $199.9 \%$ against regulatory requirement of $150 \%$.

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## Definitions, abbreviations and explanatory notes

- Annual Premium Equivalent (APE): APE is a measure of new business written by a life insurance company. It is computed as the sum of annualised first year premiums on regular premium policies, and ten percent of single premiums, written by the Company during any period from new retail and group customers.
- Value of New Business (VNB) and VNB margin: VNB is used to measure profitability of the new business written in a period. It is present value of all future profits to shareholders measured at the time of writing of the new business contract. Future profits are computed on the basis of long term assumptions which are reviewed annually. VNB is also referred to as NBP (new business profit). VNB margin is computed as VNB for the period/APE for the period. It is similar to profit margin for any other business.
- Persistency: It is the most common parameter for quality of business representing the percentage of retail policies (where premiums are expected) that continue paying premiums. The method of computation of Persistency has been prescribed by IRDAI vide its circular on 'Public Disclosures by Insurers' dated September 30, 2021.
- Total Weighted Received Premium (TWRP): TWRP is a measure of total premiums from new and existing retail and group customers received in a period. It is sum of first year and renewal premiums on regular premium policies and ten percent of single premiums received from both retail and group customers by Company during the period.
- Cost Ratio: Cost ratio is a measure of the cost efficiency of a Company. Expenses are incurred by the Company on new business as well as renewal premiums. Cost ratio is computed as a ratio of all expenses incurred in a period comprising commission, operating expenses, provision for doubtful debts and bad debts written off to total weighted received premium (TWRP).

1 billion $=100$ crore
1 trillion = 1 lakh crore

## About ICICI Prudential Life Insurance

ICICI Prudential Life is promoted by ICICI Bank Limited and Prudential Corporation Holdings Limited. The Company began operations in fiscal 2001 and has consistently been amongst the top private sector life insurance companies in India on a Retail Weighted Received Premium (RWRP) basis. The Company offers an array of products in the Protection and Savings category which match the different life stage requirements of customers, enabling them to provide a financial safety net to their families as well as achieve their long-term financial goals. The digital platform of the Company provides a paperless onboarding experience to customers, empowers them to conduct an assortment of self-service transactions, provides a convenient route to make digital payments for purchasing and making renewal premium payments, and facilitates a hassle-free claims settlement process. On September 30, 2021 the Company had an AUM of ₹ $2,370.87$ billion and a Total Sum Assured of ₹ 21.67 trillion. ICICI Prudential Life is listed on both the National Stock Exchange (NSE) Limited and the BSE Limited.

## Disclaimer

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or

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where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology, our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities.

For further press queries email us on corporatecommunications@iciciprulife.com.

## Performance for the quarter ended September 30, 2021

## 1. Operating performance review

| ₹ in billion | FY2021 | H1-FY2021 | H1-FY2022 | Growth |
| :---: | :---: | :---: | :---: | :---: |
| Value of new business (VNB) ${ }^{1}$ | 16.21 | 6.02 | 8.73 | 45.0\% |
| Embedded Value (EV) | 291.06 | 257.11 | 302.03 | 17.5\% |
| New Business Sum assured | 6,166.84 | 2,503.39 | 3,374.16 | 34.8\% |
| New Business Premium | 130.32 | 44.56 | 64.61 | 45.0\% |
| $\mathrm{APE}^{2}$ | 64.62 | 22.88 | 31.96 | 39.7\% |
| -Savings | 54.16 | 18.41 | 26.46 | 43.7\% |
| -Protection | 10.46 | 4.46 | 5.50 | 23.3\% |
| Cost ratio (Cost/TWRP) ${ }^{3}$ | 14.8\% | 14.3\% | 17.8\% |  |
| Profit/(Loss) Before Tax (PBT) | 10.81 | 6.41 | 2.59 | (59.6\%) |
| Profit/Loss) After Tax (PAT) | 9.60 | 5.91 | 2.59 | (56.2\%) |
| Assets under management | 2,142.184 | 1,814.92 ${ }^{5}$ | 2,370.87 ${ }^{5}$ | 30.6\% |


|  | Regular and Limited pay |  |  | Fully paid and Single premium |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Persistency ${ }^{6}$ | $\begin{gathered} \text { 5M- } \\ \text { FY20217 } \end{gathered}$ | $\begin{gathered} 11 \mathrm{M}- \\ \text { FY2021 }^{8} \end{gathered}$ | $\begin{gathered} \text { 5M- } \\ \text { FY2022 } \end{gathered}$ | $\begin{gathered} \text { 5M- } \\ \text { FY20217 } \end{gathered}$ | $\begin{gathered} 11 \mathrm{M}- \\ {\mathrm{FY} 2021^{8}}^{2} \end{gathered}$ | $\begin{gathered} \text { 5M- } \\ \text { FY20227 } \end{gathered}$ |
| $13^{\text {th }}$ month | 82.1\% | 84.8\% | 85.1\% | 100.0\% | 100.0\% | 100.0\% |
| $25^{\text {th }}$ month | 73.0\% | 73.6\% | 74.6\% | 98.7\% | 99.3\% | 99.9\% |
| $37^{\text {th }}$ month | 65.2\% | 66.3\% | 66.3\% | 97.1\% | 97.4\% | 97.7\% |
| $49^{\text {th }}$ month | 62.3\% | 62.2\% | 62.0\% | 96.9\% | 97.3\% | 97.8\% |
| $61^{\text {st }}$ month | 51.7\% | 49.8\% | 51.6\% | 99.9\% | 99.5\% | 99.0\% |

1. For full year, based on actual cost; H1: based on management forecast of full year cost
2. Annualized premium equivalent
3. Total Cost including commission / (Total premium -90\% of single premium)
4. At March 31, 2021
5. At September 30 of respective years
6. Definition revised in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; persistency for individual policies; comparative period figures restated for revised definition
7. For policies issued during September to August period of relevant year measured at September 30
8. For policies issued during March to February period of relevant year measured at March 31

Components may not add up to the totals due to rounding off

## - Profitability

Value of New Business (VNB) for H1-FY2022 was ₹ 8.73 billion, a growth of $45.0 \%$ over H1FY2021. With an APE of ₹ 31.96 billion for the H1-FY2022, VNB margin was 27.3\% for H1-FY2022 as compared to $\mathbf{2 5 . 1 \%}$ for FY2021.

## - Embedded Value

Our Embedded Value at September 30, 2021 was ₹ 302.03 billion compared to ₹ 257.11 billion at September 30, 2020, a growth of $17.5 \%$. The value in force grew by $25.8 \%$ from ₹ 169.23 billion at September 30, 2020 to ₹ 212.96 billion at September 30, 2021.

## - New business growth

New business premium was ₹ 64.61 billion for H1-FY2022, a growth of $45.0 \%$ as compared to ₹ 44.56 billion for H1-FY2021. APE was ₹ 31.96 billion for H1-FY2022, a growth of $39.7 \%$ as compared to ₹ 22.88 billion for H1-FY2021.

## - Product mix

The Company offers a range of products across protection and savings solutions to meet the specific needs of customers. During H1-FY2022, retail traditional savings APE grew by 47.8\% from ₹ 6.42 billion in H1-FY2021 to ₹ 9.49 billion in H1-FY2022, resulting in an improvement in share of APE from 28.1\% in H1-FY2021 to 29.7\% in H1-FY2022. Protection APE grew by 23.3\% to ₹ 5.50 billion and the protection mix stood at $17.2 \%$ in H1-FY2022.

As a result, new business sum assured was ₹ 3,374.16 billion for H1-FY2022, a growth of 34.8\% as compared to ₹ $2,503.39$ billion for H1-FY2021.

## - Persistency

The Company has strong focus on improving the quality of business and customer retention which is reflected in $13^{\text {th }}$ and $61^{\text {st }}$ month persistency ratios. Our $13^{\text {th }}$ month persistency ratio improved to $85.1 \%$ for 5M-FY2022 as compared to $84.8 \%$ for 11M-FY2021. Similarly, $61^{\text {st }}$ month persistency ratio improved to $51.6 \%$ for $5 \mathrm{M}-\mathrm{FY} 2022$ as compared to $49.8 \%$ for $11 \mathrm{M}-\mathrm{FY} 2021$.

## - Cost efficiency

The cost to total weighted received premium (TWRP) ratio for the savings business stood higher at $11.8 \%$ in H1-FY2022 as compared to $8.8 \%$ in H1-FY2021. Our overall cost to TWRP stood at $17.8 \%$ in H1-FY2022. While the absolute expenses were higher as compared to the same period last year, the increase in cost is in line with the growth in new business.

## - Assets under management

The total assets under management of the Company was ₹ $2,370.87$ billion at September 30, 2021 which makes it one of the largest fund managers in India. The Company had a debt-equity mix of $52 \%: 48 \%$ at September 30, 2021. $97 \%$ of the debt investments are in AAA rated and government bonds.

## - Net worth and capital position

Company's net worth was ₹ 87.55 billion at September 30, 2021. The solvency ratio was $199.9 \%$ against regulatory requirement of $150 \%$.

## 2. Financial performance review

Summary Standalone Revenue and Profit \& Loss Account

| Particulars |  |  |  | (₹ in billion) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended |  |  | Six months ended |  | Yearended $\|$March <br> $\mathbf{3 1 , 2 0 2 1}$ |
|  | September $\text { 30, } 2021$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September } \\ 30,2020 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September } \\ 30,2021 \\ \hline \end{gathered}$ | September $\text { 30, } 2020$ |  |
| Premium earned | 95.33 | 68.70 | 87.33 | 164.03 | 144.80 | 357.33 |
| Premium on reinsurance ceded | (2.47) | (2.68) | (1.61) | (5.15) | (3.57) | (7.60) |
| Net premium earned | 92.86 | 66.02 | 85.72 | 158.88 | 141.23 | 349.73 |
| Investment income ${ }^{1}$ | 138.74 | 96.09 | 81.18 | 234.83 | 212.64 | 481.58 |
| Other income | 0.28 | 0.25 | 0.25 | 0.53 | 0.48 | 0.94 |
| Total income | 231.88 | 162.36 | 167.15 | 394.24 | 354.35 | 832.25 |
| Commission paid ${ }^{2}$ | 4.25 | 2.71 | 3.50 | 6.96 | 5.57 | 15.00 |
| Expenses ${ }^{3}$ | 9.70 | 9.44 | 8.07 | 19.14 | 14.62 | 34.16 |
| Tax on policyholders fund | 0.26 | - | 0.35 | 0.26 | 0.58 | 1.42 |
| Claims/benefits paid | 80.22 | 56.68 | 49.09 | 136.90 | 75.04 | 226.41 |
| Change in actuarial liability ${ }^{4}$ | 132.70 | 95.69 | 102.84 | 228.39 | 252.12 | 544.45 |
| Total Outgo | 227.13 | 164.52 | 163.85 | 391.65 | 347.94 | 821.44 |
| Profit/(Loss) before tax | 4.75 | (2.16) | 3.30 | 2.59 | 6.41 | 10.81 |
| Tax charge/ (credit) | 0.30 | (0.30) | 0.27 | - | 0.50 | 1.21 |
| Profit/(Loss) after tax | 4.45 | (1.86) | 3.03 | 2.59 | 5.91 | 9.60 |

1. Net of provision for diminution in value of investments
2. Commission also includes rewards and/or remuneration to agents, brokers or other intermediaries
3. Includes provisions for doubtful debts (including write off) and goods and service tax on linked charges
4. Includes movement in funds for future appropriation

Profit after tax has decreased from ₹ 5.91 billion in H1-FY2021 to ₹ 2.59 billion in H1-FY2022. The performance highlights for H1-FY2022 are given below:

- Net premium earned (gross premium less reinsurance premium) increased by $12.5 \%$ from ₹ 141.23 billion in H1-FY2021 to ₹ 158.88 billion in H1-FY2022.
- Total investment income of ₹ 234.83 billion in H1-FY2022 comprised income of ₹ 199.87 billion (Investment income H1-FY2021: ₹ 188.89 billion) under the unit-linked portfolio and an investment income of ₹ 34.96 billion (H1-FY2021: ₹ 23.76 billion) under the non-unit funds. The investment income under unit-linked portfolio is directly offset by a change in valuation of policyholder liabilities. The growth in investment income under unit linked portfolio is primarily on account of increase in market value of the securities held.
- Other income increased from ₹ 0.48 billion in H1-FY2021 to ₹ 0.53 billion H1-FY2022.
- Total expenses (including commission) increased by 29.2\% from ₹ 20.19 billion in H1-FY2021 to ₹ 26.09 billion in H1-FY2022. Commission expense (including rewards) increased by $25.0 \%$ from ₹ 5.57 billion in H1-FY2021 to ₹ 6.96 billion in H1-FY2022. New business commission (including single premium) has increased from ₹ 3.63 billion in H1-FY2021 to ₹ 4.83 billion in H1-FY2022. Renewal commission has increased from ₹ 1.72 billion in H1-FY2021 to ₹ 1.76 billion in H1-FY2022. Operating expenses of ₹ 19.14 billion in H1-FY2022 (H1-FY2021: ₹ 14.62 billion) include unit fund expenses (including goods and service tax on linked charges) under the unit-linked portfolio amounting to ₹ 3.43 billion (H1-FY2021: ₹ 3.15 billion), which is directly offset by a change in valuation of policyholder liabilities. Operating expenses of other than unit linked portfolio increased by $36.9 \%$ from ₹ 11.47 billion in H1-FY2021 to ₹ 15.71 billion in H1-FY2022 primarily on account of increase in expenses relating to advertisement cost, employee remuneration and welfare benefits, and interest on sub debt.
- Claims and benefit payouts increased by $82.4 \%$ from ₹ 75.04 billion in H1-FY2021 to ₹ 136.90 billion in H1-FY2022 primarily on account of increase in surrender/withdrawals and death claims. The Company had COVID-19 claims (net of reinsurance) of ₹ 8.62 billion.
- Change in actuarial liability, including funds for future appropriation, decreased from ₹ 252.12 billion in H1-FY2021 to ₹ 228.39 billion in H1-FY2022. Fund reserve, which represents liability carried on account of units held by unit linked policyholders, decreased from ₹ 203.09 billion in H1-FY2021 to ₹ 165.00 billion in H1-FY2022. Non-unit reserve increased from ₹ 48.31 billion in H1FY2021 to ₹ 64.31 billion in H1-FY2022.


#### Abstract

Disclaimer Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities.


For investor queries please reach out to Investor relations team at +91-22-40391600 or email ir@iciciprulife.com.
1 billion = 100 crore

Statement of Standalone Audited Results for the quarter and half year ended September 30, 2021
₹ in Lakhs)

| $\begin{array}{\|c\|} \hline \mathbf{S r} \\ \mathbf{N o .} \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at <br> March 31, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ | September 30, 2021 | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
| POLICYHOLDERS' A/C |  |  |  |  |  |  |  |
| 1 | Gross premium income |  |  |  |  |  |  |
|  | (a) First Year Premium | 155,724 | 88,026 | 116,984 | 243,750 | 179,738 | 518,720 |
|  | (b) Renewal Premium | 557,035 | 413,746 | 577,423 | 970,781 | 991,403 | 2,250,676 |
|  | (c) Single Premium | 240,561 | 185,227 | 178,939 | 425,788 | 276,877 | 803,886 |
| 2 | Net premium income ${ }^{1}$ | 928,653 | 660,185 | 857,219 | 1,588,838 | 1,412,326 | 3,497,337 |
| 3 | Income from investments: (Net) ${ }^{2}$ | 1,354,583 | 921,027 | 794,937 | 2,275,610 | 2,101,655 | 4,743,758 |
| 4 | Other income | 2,640 | 2,434 | 2,435 | 5,074 | 4,718 | 9,340 |
| 5 | Transfer of funds from Shareholders' A/c | 27,063 | 88,759 | 28,945 | 115,822 | 70,579 | 157,478 |
| 6 | Total (2 to 5) | 2,312,939 | 1,672,405 | 1,683,536 | 3,985,344 | 3,589,278 | 8,407,913 |
| 7 | Commission on |  |  |  |  |  |  |
|  | (a) First Year Premium | 26,486 | 15,824 | 21,391 | 42,310 | 33,607 | 93,061 |
|  | (b) Renewal Premium | 10,106 | 7,451 | 10,059 | 17,557 | 17,224 | 39,833 |
|  | (c) Single Premium | 3,579 | 2,440 | 2,089 | 6,019 | 2,724 | 10,107 |
| 8 | Net Commission ${ }^{3}$ | 42,507 | 27,056 | 34,985 | 69,563 | 55,659 | 150,022 |
| 9 | Operating Expenses related to insurance business ( $a+b+c$ ): |  |  |  |  |  |  |
|  | (a) Employees remuneration and welfare expenses | 28,967 | 29,129 | 22,353 | 58,096 | 43,519 | 99,246 |
|  | (b) Advertisement and publicity | 22,739 | 25,497 | 22,120 | 48,236 | 32,684 | 91,428 |
|  | (c) Other operating expenses | 25,150 | 22,167 | 19,525 | 47,317 | 37,185 | 78,152 |
| 10 | Expenses of Management (8+9) | 119,363 | 103,849 | 98,983 | 223,212 | 169,047 | 418,848 |
| 11 | Provisions for doubtful debts (including bad debts written off) | 113 | 97 | 96 | 210 | 162 | 366 |
| 12 | Provisions for diminution in value of investments |  |  |  |  | 2,012 | 2,012 |
| 13 | Goods and Service tax charge on linked charges | 17,497 | 15,886 | 16,262 | 33,383 | 30,590 | 65,464 |
| 14 | Provision for taxes (a+b) | 2,604 |  | 3,532 | 2,604 | 5,802 | 14,185 |
|  | (a) Current tax | 2,604 |  | 3,532 | 2,604 | 5,802 | 14,185 |
|  | (b) Deferred tax |  |  |  |  |  |  |
| 15 | Benefits Paid ${ }^{4}$ (Net) ${ }^{1}$ | 802,286 | 566,759 | 490,971 | 1,369,045 | 750,583 | 2,264,090 |
| 16 | Change in actuarial liability | 1,322,843 | 970,312 | 1,019,778 | 2,293,155 | 2,514,053 | 5,432,410 |
| 17 | Total ( $10+11+12+13+14+15+16$ ) | 2,264,706 | 1,656,903 | 1,629,622 | 3,921,609 | 3,472,249 | 8,197,375 |
| 18 | Surplus/(Deficit) (6-17) | 48,233 | 15,502 | 53,914 | 63,735 | 117,029 | 210,538 |
| 19 | Appropriations |  |  |  |  |  |  |
|  | (a) Transferred to Shareholders | 44,019 | 28,927 | 45,311 | 72,946 | 109,925 | 198,486 |
|  | (b) Funds for Future Appropriations | 4,214 | $(13,425)$ | 8,603 | $(9,211)$ | 7,104 | 12,051 |
| 20 | Details of Surplus/(Deficit) |  |  |  |  |  |  |
|  | (a) Interim bonus paid | 4,809 | 3,526 | 2,577 | 8,335 | 4,388 | 11,623 |
|  | (b) Allocation of bonus to policyholders |  |  |  |  |  | 60,824 |
|  | (c) Surplus shown in the Revenue Account | 48,233 | 15,502 | 53,914 | 63,735 | 117,029 | 210,538 |
|  | Total Surplus | 53,042 | 19,028 | 56,491 | 72,070 | 121,417 | 282,985 |
| SHAREHOLDERS' A/C |  |  |  |  |  |  |  |
| 21 | Transfer from Policyholders' Account | 44,019 | 28,927 | 45,311 | 72,946 | 109,925 | 198,486 |
| 22 | Total income under Shareholders' Account |  |  |  |  |  |  |
|  | (a) Investment Income | 32,836 | 39,860 | 16,909 | 72,696 | 29,651 | 76,868 |
|  | (b) Other income | 130 | 54 | 40 | 184 | 57 | 28 |
| 23 | Expenses other than those related to insurance business ${ }^{5}$ | 2,455 | 2,456 | 220 | 4,911 | 1,982 | 6,115 |
| 24 | Transfer of funds to Policyholders A/c | 27,063 | 88,759 | 28,945 | 115,822 | 70,579 | 157,478 |
| 25 | Provisions for doubtful debts (including write off) |  | (791) | 101 | (791) | 101 | 791 |
| 26 | Provisions for diminution in value of investments |  |  |  |  | 2,858 | 2,858 |
| 27 | Profit/ (loss) before tax | 47,467 | $(21,583)$ | 32,994 | 25,884 | 64,113 | 108,140 |
| 28 | Provisions for tax (a+b) | 3,010 | $(3,010)$ | 2,672 |  | 5,032 | 12,125 |
|  | (a) Current tax (credit)/charge |  |  | 2,672 |  | 5,032 | 12,125 |
|  | (b) Deferred tax (credit)/charge | 3,010 | $(3,010)$ |  |  |  |  |
| 29 | Profit/(loss) after tax and before extraordinary items | 44,457 | $(18,573)$ | 30,322 | 25,884 | 59,081 | 96,015 |
| 30 | Extraordinary Items (Net of tax expenses) |  |  |  |  |  |  |
| 31 | Profit/(loss) after tax and extraordinary items | 44,457 | $(18,573)$ | 30,322 | 25,884 | 59,081 | 96,015 |
|  |  |  |  |  |  |  |  |
| 32 | Dividend per share (₹) (Nominal Value ₹ 10 per share): |  |  |  |  |  |  |
|  | (a) Interim Dividend |  |  |  |  |  |  |
|  | (b) Final Dividend |  |  |  |  |  | 2.00 |
| 33 | Profit/(Loss) carried to Balance Sheet | 358,231 | 313,775 | 324,144 | 358,231 | 324,144 | 361,078 |
| 34 | Paid up equity share capital | 143,712 | 143,659 | 143,590 | 143,712 | 143,590 | 143,597 |
| 35 | Reserve \& Surplus (excluding Revaluation Reserve) | 705,780 | 659,334 | 667,178 | 705,780 | 667,178 | 704,377 |
| 36 | Fair value Change Account and revaluation reserve | 26,012 | 45,631 | 10,572 | 26,012 | 10,572 | 63,912 |
| 37 | Total Assets: |  |  |  |  |  |  |
|  | (a) Investments: |  |  |  |  |  |  |
|  | - Shareholders' | 856,829 | 924,144 | 815,434 | 856,829 | 815,434 | 1,009,016 |
|  | - Policyholders Fund excluding Linked Assets | 7,104,902 | 6,684,791 | 5,422,049 | 7,104,902 | 5,422,049 | 6,357,256 |
|  | - Assets held to cover Linked Liabilities | 15,504,933 | 14,508,545 | 11,739,427 | 15,504,933 | 11,739,427 | 13,854,914 |
|  | (b) Other Assets (Net of current liabilities and provisions) | 192,172 | 132,884 | 112,940 | 192,172 | 112,940 | 128,759 |

## 1 Net of reinsurance

2 Net of amortisation and losses (including capital gains)
3 Inclusive of rewards and/or remuneration to agents, brokers or other intermediarie
4 Inclusive of interim bonus
5 Inclusive of remuneration of MD/CEOs/ WTDs over specified limits and interest on debentures

ICICI Prudential Life Insurance Company Limited
Standalone Balance Sheet at September 30, 2021


ICICI Prudential Life Insurance Company Limited
Segment ${ }^{1}$ Reporting (Standalone) for the quarter and half year ended September 30, 2021


Segment ${ }^{1}$ Reporting (Standalone) for the quarter and half year ended September 30, 2021

| $\begin{array}{\|c\|} \hline \mathbf{S r} \\ \mathbf{N o .} \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
|  | Segment M: Linked Group Pension |  |  |  |  |  |  |
|  | Net Premium | 17,572 | 6,339 | 6,337 | 23,911 | 19,624 | 59,050 |
|  | Income from investments ${ }^{2}$ | 12,135 | 8,187 | 8,716 | 20,322 | 28,690 | 51,442 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | - | 1 | - | 1 | - | 1 |
|  |  |  |  |  |  |  |  |
|  | Shareholders |  |  |  |  |  |  |
|  | Income from investments ${ }^{2}$ | 32,836 | 39,860 | 16,909 | 72,696 | 26,793 | 74,010 |
|  | Other income | 130 | 54 | 40 | 184 | 57 | 28 |
|  |  |  |  |  |  |  |  |
| 2 | Segment Surplus/(Deficit) (net of transfer from shareholders' A/c) : |  |  |  |  |  |  |
|  | Segment A: Par life | 2,809 | $(14,510)$ | 4,916 | $(11,701)$ | 1,816 | 9,377 |
|  | Segment B: Par pension | 1,404 | 1,085 | 3,688 | 2,489 | 5,288 | 5,824 |
|  | Segment C: Non Par Life | $(30,268)$ | $(85,552)$ | $(29,453)$ | $(115,820)$ | $(70,264)$ | $(127,486)$ |
|  | Segment D: Non Par Pension | 105 | 6.00 | (28) | 111 | (51) | (49) |
|  | Segment E: Non Par Variable | 344 | 630 | 144 | 974 | 234 | 432 |
|  | Segment F: Non Par Variable Pension | 211 | 45 | 56 | 256 | 189 | 294 |
|  | Segment G: Annuity Non Par | 11,134 | $(3,139)$ | (703) | 7,995 | 3,976 | $(15,247)$ |
|  | Segment H: Health | 368 | (68) | 53 | 300 | (215) | 3,252 |
|  | Segment I: Linked Life | 31,420 | 24,357 | 39,509 | 55,777 | 95,104 | 157,610 |
|  | Segment J: Linked Pension | 3,083 | 3,083 | 3,157 | 6,166 | 7,170 | 13,608 |
|  | Segment K: Linked Health | (2) | 246 | 2,997 | 244 | 2,573 | 3,910 |
|  | Segment L: Linked Group Life | 229 | 182 | 60 | 411 | (48) | 309 |
|  | Segment M: Linked Group Pension | 333 | 378 | 573 | 711 | 678 | 1,226 |
|  | Shareholders | 27,501 | 41,259 | 13,956 | 68,760 | 19,735 | 55,007 |
|  |  |  |  |  |  |  |  |
| 3 | Segment Assets: |  |  |  |  |  |  |
|  | Segment A: Par life | 2,674,237 | 2,546,479 | 2,129,339 | 2,674,237 | 2,129,339 | 2,453,298 |
|  | Segment B: Par pension | 183,519 | 150,045 | 143,424 | 183,519 | 143,424 | 147,941 |
|  | Segment C: Non Par Life | 3,328,381 | 3,181,040 | 2,608,817 | 3,328,381 | 2,608,817 | 3,026,882 |
|  | Segment D: Non Par Pension | 13,658 | 7,394 | 5,174 | 13,658 | 5,174 | 5,630 |
|  | Segment E: Non Par Variable | 13,621 | 15,899 | 20,642 | 13,621 | 20,642 | 23,315 |
|  | Segment F: Non Par Variable Pension | 21,676 | 17,045 | 15,163 | 21,676 | 15,163 | 17,153 |
|  | Segment G: Annuity Non Par | 836,403 | 769,801 | 532,578 | 836,403 | 532,578 | 711,375 |
|  | Segment H: Health | 3,804 | 3,776 | 5,983 | 3,804 | 5,983 | 3,513 |
|  | Segment I: Linked Life | 13,729,334 | 12,795,714 | 10,173,542 | 13,729,334 | 10,173,542 | 12,155,858 |
|  | Segment J: Linked Pension | 824,032 | 794,606 | 720,674 | 824,032 | 720,674 | 774,323 |
|  | Segment K: Linked Health | 113,298 | 106,393 | 89,341 | 113,298 | 89,341 | 103,128 |
|  | Segment L: Linked Group Life | 545,560 | 520,369 | 460,915 | 545,560 | 460,915 | 514,591 |
|  | Segment M: Linked Group Pension | 375,804 | 373,144 | 362,918 | 375,804 | 362,918 | 380,997 |
|  | Shareholders | 995,509 | 968,659 | 821,340 | 995,509 | 821,340 | 1,031,941 |
|  |  |  |  |  |  |  |  |
| 4 | Segment Policy Liabilities: |  |  |  |  |  |  |
|  | Segment A: Par life | 2,674,237 | 2,546,479 | 2,129,339 | 2,674,237 | 2,129,339 | 2,453,298 |
|  | Segment B: Par pension | 183,519 | 150,045 | 143,424 | 183,519 | 143,424 | 147,941 |
|  | Segment C: Non Par Life | 3,328,381 | 3,181,040 | 2,608,817 | 3,328,381 | 2,608,817 | 3,026,882 |
|  | Segment D: Non Par Pension | 13,658 | 7,394 | 5,174 | 13,658 | 5,174 | 5,630 |
|  | Segment E: Non Par Variable | 13,621 | 15,899 | 20,642 | 13,621 | 20,642 | 23,315 |
|  | Segment F: Non Par Variable Pension | 21,676 | 17,045 | 15,163 | 21,676 | 15,163 | 17,153 |
|  | Segment G: Annuity Non Par | 836,403 | 769,801 | 532,578 | 836,403 | 532,578 | 711,375 |
|  | Segment H: Health | 3,804 | 3,776 | 5,983 | 3,804 | 5,983 | 3,513 |
|  | Segment I: Linked Life | 13,729,334 | 12,795,714 | 10,173,542 | 13,729,334 | 10,173,542 | 12,155,858 |
|  | Segment J: Linked Pension | 824,032 | 794,606 | 720,674 | 824,032 | 720,674 | 774,323 |
|  | Segment K: Linked Health | 113,298 | 106,393 | 89,341 | 113,298 | 89,341 | 103,128 |
|  | Segment L: Linked Group Life | 545,560 | 520,369 | 460,915 | 545,560 | 460,915 | 514,591 |
|  | Segment M: Linked Group Pension | 375,804 | 373,144 | 362,918 | 375,804 | 362,918 | 380,997 |
|  |  |  |  |  |  |  |  |

Footnotes:
1 Segments are as under:
(a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
(b) Non-Linked

1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
2. Participating Policies : (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
(c) Variable insurance shall be further segregated into Life and Pension
(d) Business within India and business outside India

2 Net of provisions for diminution in value of investments

ICICI Prudential Life Insurance Company Limited
Statement of Standalone Audited Results for the quarter and half year ended September 30, 2021


## Notes:

1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
2 Calculations are in accordance with the IRDA circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010.
a) Persistency ratios for the quarter ended September 30, 2021 have been calculated on September 30, 2021 for the policies issued in June to August period of the relevant years. For example, the 13th month persistency for quarter ended September 30, 2021 is calculated for policies issued from June 1, 2020 to August 31, 2020
b) Persistency ratios for the quarter ended June 30, 2021 have been calculated on July 31, 2021 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2021 is calculated for policies issued from April 1, 2020 to June 30, 2020.
c) Persistency ratios for the quarter ended September 30, 2020 have been calculated on October 31, 2020 for the policies issued in July to September period of the relevant years. For example, the 13th month persistency for quarter ended September 30, 2020 is calculated for policies issued from July1, 2019 to September $30,2019$. d) Persistency ratios for the year ended September 30, 2021 have been calculated on September 30, 2021 for the policies issued in September to August period of the relevant years. For example, the 13th month persistency for year ended September 30, 2021 is calculated for policies issued from September 1, 2019 to August 31 , 2020
e) Persistency ratios for year ended September 30, 2020 have been calculated on October 31, 2020 for the policies issued in October to September period of the relevant years. For example, the 13th month persistency for year ended September 30, 2020 is calculated for policies issued from October 1, 2018 to September 30, 2019. f) Persistency ratios for year ended March 31, 2021 have been calculated on April 30, 2021 for the policies issued in April to March period of the relevant years. For example, the 13th month persistency for year ended March 31, 2021 is calculated for policies issued from April 1, 2019 to March 31, 2020.
g) Group policies and policies under micro insurance products are excluded.

ICICI Prudential Life Insurance Company Limited
Statement of Standalone Audited Results for the half year ended September 30, 2021
Receipts \& Payments Account
(₹ in Lakhs)

| Particulars | Half year ended September, 302021 |  | $\begin{gathered} \text { Year ended } \\ \text { March, } 312021 \end{gathered}$ |  | Half year endedSeptember, 302020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Premium and other receipts (net of Goods and Service tax) |  | 1,837,484 |  | 3,949,171 |  | 1,616,528 |
| Interest received on tax refund |  | - |  |  |  |  |
| Payments to the re-insurers, net of commissions and claims/ Benefits | 8,016 |  | $(5,219)$ |  | $(2,018)$ |  |
| Payments to co-insurers, net of claims / benefit recovery | - |  | - |  | - |  |
| Payments of claims/benefits | (1,353,324) |  | (2,355,713) |  | $(766,909)$ |  |
| Payments of commission and brokerage ${ }^{1}$ | $(76,706)$ |  | $(137,561)$ |  | $(53,696)$ |  |
| Payments of other operating expenses ${ }^{2}$ | $(320,996)$ |  | $(594,403)$ |  | $(278,535)$ |  |
| Preliminary and pre-operative expenses | - |  | - |  | - |  |
| Deposits and advances | (212) |  | (529) |  | (395) |  |
| Income taxes paid (Net) | $(5,701)$ |  | $(21,745)$ |  | $(11,000)$ |  |
| Goods and Service tax paid | $(57,708)$ |  | $(102,029)$ |  | $(41,423)$ |  |
| Other payments | - | $(1,806,631)$ | - | $(3,217,199)$ | - | (1,153,976) |
| Cash flows before extraordinary items |  | 30,853 |  | 731,972 |  | 462,552 |
| Cash flow from extraordinary operations |  | - |  | - |  | - |
| Net cash flow from / (for) operating activities (A) |  | 30,853 |  | 731,972 |  | 462,552 |
|  |  |  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |
| Purchase of fixed assets | $(3,159)$ |  | $(4,057)$ |  | $(1,328)$ |  |
| Sale of fixed assets | 233 | $(2,926)$ | 165 | $(3,892)$ | 121 | $(1,207)$ |
| Purchase of investments |  | $(5,546,744)$ |  | (13,818,479) |  | $(7,398,642)$ |
| Investment in Subsidiary |  | $(2,100)$ |  | - |  | - |
| Loans disbursed |  | - |  | - |  | - |
| Loans against policies |  | $(12,290)$ |  | $(19,973)$ |  | $(7,729)$ |
| Sale of investments |  | 4,972,587 |  | 12,248,167 |  | 6,428,533 |
| Repayments received |  | - |  | - |  | - |
| Advance/deposit for investment property |  | - |  | - |  | - |
| Interest \& rent received (net of tax deducted at source) |  | 329,593 |  | 643,044 |  | 271,699 |
| Dividend received |  | 59,475 |  | 82,484 |  | 48,771 |
| Investments in money market instruments and in liquid mutual funds (Net) |  | 139,351 |  | 361,980 |  | 280,694 |
| Expense related to investment |  | $(1,414)$ |  | $(2,312)$ |  | $(1,333)$ |
| Net cashflow from/ (for) investing activities (B) |  | $(64,468)$ |  | $(508,981)$ |  | $(379,214)$ |
|  |  |  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Proceeds from issuance of share capital ${ }^{3}$ |  | 4,314 |  | 455 |  | 127 |
| Proceeds from borrowing |  | - |  | 120,000 |  | - |
| Repayments of borrowing |  | - |  | - |  | - |
| Interest paid |  | - |  | - |  | - |
| Final Dividend |  | $(28,728)$ |  | - |  | - |
| Interim Dividend paid |  | - |  | - |  | - |
| Dividend Distribution tax paid |  | - |  | - |  | - |
| Net cashflow from / (for) financing activities (C) |  | $(24,414)$ |  | 120,455 |  | 127 |
|  |  |  |  |  |  |  |
| Effect of foreign exchange rates on cash and cash equivalents (net) (D) |  |  |  |  |  |  |
| Net increase/(decrease) in cash and cash equivalents (A+B+C+D) |  | $(58,028)$ |  | 343,446 |  | 83,465 |
| Cash and cash equivalents at beginning of the year |  | 944,879 |  | 601,433 |  | 601,433 |
| Cash and cash equivalents at end of the period |  | 886,851 |  | 944,879 |  | 684,898 |

## Note:

Cash and cash equivalents at the end of the period

- Cash (Including cheques in hand and stamps in hand)
6,393

11,027
3,935

- Bank Balances and Money at call and short notice ${ }^{4}$ 6,393

45,271
31,311
[Including bank balance for linked business of ₹ 164 lakhs at September 30, 2021
(₹ 558 lakhs at March 30, 2021, ₹ 190 lakhs at September 30, 2020)

- Other short term liquid investment
[Forming part of Investments and Other Assets in Balance Sheet]
797,800
890,323
650,600
-Stamps on Hand
[Part of Cash (including cheques, drafts and stamps), however not a part of cash and cash equivalents]

| $(2,620)$ | $(1,742)$ | (948) |
| :---: | :---: | :---: |
| 886,851 | 944,879 | 684,898 |

## Reconciliation of Cash and cash equivalents with Cash and Bank

## Balance

| Cash and cash equivalents | 886,851 | 944,879 | 684,898 |
| :---: | :---: | :---: | :---: |
| Add: Stamps on Hand | 2,620 | 1,742 | 948 |
| Less: Linked business bank balance | (164) | (558) | (190) |
| Less: Other short term liquid investment | $(797,800)$ | $(890,323)$ | $(650,600)$ |
| Cash and Cash Balance | 91,507 | 55,740 | 35,056 |

[^1]
## CICI Prudential Life Insurance Company Limited

Statement of standalone quarterly disclosure as per Regulation 52 (4) of SEBI (Listing Obligation and Disclosure requirements) Regulations 2015, as amended

| $\begin{array}{\|c} \hline \mathbf{S r} \\ \mathbf{N o .} \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/atMarch 31,2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1 | Assets Cover Available Ratio (Note 1) | 824\% | 800\% | NA | 824\% | NA | 855\% |
| 2 | Debt-Equity Ratio (No of times) (Note 2) | 0.14 | 0.14 | NA | 0.14 | NA | 0.13 |
| 3 | Debt Service Coverage Ratio (DSCR) (No of times) (not annualized for three/six months) (Note 3) | 24.68 | (8.69) | NA | 8.04 | NA | 35.71 |
| 4 | Interest Service Coverage Ratio (ISCR (No of times) (not annualized for three/six months) (Note 4) | 24.68 | (8.69) | NA | 8.04 | NA | 35.71 |
| 5 | Total Borrowings | 120,000 | 120,000 | NA | 120,000 | 120,000 | 120000 |
| 6 | Outstanding redeemable preference share (quantity \& value) | NA | NA | NA | NA | NA | NA |
| 7 | Capital Redemption Reserve/Debenture redemption reserve (Note 5) | NA | NA | NA | NA | NA | NA |
| 8 | Net worth (Note 6) | 875,509 | 848,659 | 821,340 | 875,509 | 821,340 | 911,942 |
| 9 | Net Profit After Tax | 44,457 | $(18,573)$ | 30,322 | 25,884 | 59,081 | 96,015 |
| 10 | Earnings Per Share |  |  |  |  |  |  |
|  | (a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months) | 3.09 | (1.29) | 2.11 | 1.80 | 4.11 | 6.69 |
|  | (b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months) | 3.08 | (1.29) | 2.11 | 1.79 | 4.11 | 6.67 |
| 11 | Current ratio (Note 8) | 1.13 | 1.02 | 1.04 | 1.13 | 1.04 | 1.04 |
| 12 | Long term debt to working capital (Note 9) | NA | NA | NA | NA | NA | NA |
| 13 | Bad debts to Account receivable ratio (Note 9) | NA | NA | NA | NA | NA | NA |
| 14 | Current liability ratio (Note 10) | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 |
| 15 | Total debts to total assets (Note 11) | 0.01 | 0.01 | NA | 0.01 | NA | 0.01 |
| 16 | Debtors turnover (Note 9) | NA | NA | NA | NA | NA | NA |
| 17 | Inventory turnover (Note 9) | NA | NA | NA | NA | NA | NA |
| 18 | Operating margin \% (Note 9) | NA | NA | NA | NA | NA | NA |
| 19 | Net profit margin \% (Note 9) | NA | NA | NA | NA | NA | NA |

## Notes:

1 The Asset Cover Ratio computation is in accordance with the SEBI Circular SEBI/ HO/MIRSD/ CRADT/ CIR/ P/2020/230 dated November 12, 2020 and net assets are excluding Policyholders funds and Funds for Future Appropriations. Assets Cover ratio is computed as net assets divided by total borrowings. Further, the net assets include Credit/[debit] fair value change and revaluation reserve arising out of Shareholders' investments and Capital work in progress.

2 Debt-Equity Ratio is calculated as total borrowings divided by Equity. Equity is calculated as shareholder's funds excluding redeemable preference shares, if any.
3 DSCR is calculated as Profit before interest, depreciation and tax divided by interest expenses together with principal payments of long term debt during the period.
4 ISCR is calculated as Profit before interest, depreciation and tax divided by interest expenses of long term debt during the period.
5 Debenture redemption reserve is not required to be created as per Companies (Share Capital \& Debenture) Amendment Rules, 2019 dated August 16, 2019
6 Net worth represents shareholder's funds excluding redeemable preference shares, if any.
7 Disclosure for previous period comparatives are not available since the Company has raised non convertible debenture on November 6, 2020
8 Current ratio is computed as current assets divided by current liability.
9 Not applicable to insurance companies.
10 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, policyholders liabilities , fund for future appropriation and current liability.
11 Total debt to total assets is computed as borrowings divided by total assets.
12 Sector specific equivalent ratios are disclosed in Analytical ratios forming part of Standalone audited financial SEBI results.

| $\begin{array}{\|c} \mathbf{S r} \\ \mathbf{N o .} \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at <br> March 31, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | September 30, 2021 | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ | September $\text { 30, } 2021$ | September 30, 2020 |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
| POLICYHOLDERS' A/C |  |  |  |  |  |  |  |
| 1 | Gross premium income |  |  |  |  |  |  |
|  | (a) First Year Premium | 155,724 | 88,026 | 116,984 | 243,750 | 179,738 | 518,720 |
|  | (b) Renewal Premium | 557,035 | 413,746 | 577,423 | 970,781 | 991,403 | 2,250,676 |
|  | (c) Single Premium | 240,561 | 185,227 | 178,939 | 425,788 | 276,877 | 803,886 |
| 2 | Net premium income ${ }^{1}$ | 928,653 | 660,185 | 857,219 | 1,588,838 | 1,412,326 | 3,497,337 |
| 3 | Income from investments: (Net) ${ }^{2}$ | 1,354,583 | 921,027 | 794,937 | 2,275,610 | 2,101,655 | 4,743,758 |
| 4 | Other income | 2,640 | 2,434 | 2,435 | 5,074 | 4,718 | 9,340 |
| 5 | Transfer of funds from Shareholders' $\mathrm{A} / \mathrm{c}$ | 27,063 | 88,759 | 28,945 | 115,822 | 70,579 | 157,478 |
| 6 | Total (2 to 5) | 2,312,939 | 1,672,405 | 1,683,536 | 3,985,344 | 3,589,278 | 8,407,913 |
| 7 | Commission on |  |  |  |  |  |  |
|  | (a) First Year Premium | 26,486 | 15,824 | 21,391 | 42,310 | 33,607 | 93,061 |
|  | (b) Renewal Premium | 10,106 | 7,451 | 10,059 | 17,557 | 17,224 | 39,833 |
|  | (c) Single Premium | 3,579 | 2,440 | 2,089 | 6,019 | 2,724 | 10,107 |
| 8 | Net Commission ${ }^{3}$ | 42,507 | 27,056 | 34,985 | 69,563 | 55,659 | 150,022 |
| 9 | Operating Expenses related to insurance business (a+b+c): |  |  |  |  |  |  |
|  | (a) Employees remuneration and welfare expenses | 28,967 | 29,129 | 22,353 | 58,096 | 43,519 | 99,246 |
|  | (b) Advertisement and publicity | 22,739 | 25,497 | 22,120 | 48,236 | 32,684 | 91,428 |
|  | (c) Other operating expenses | 25,150 | 22,167 | 19,525 | 47,317 | 37,185 | 78,152 |
| 10 | Expenses of Management (8+9) | 119,363 | 103,849 | 98,983 | 223,212 | 169,047 | 418,848 |
| 11 | Provisions for doubtful debts (including bad debts written off) | 113 | 97 | 96 | 210 | 162 | 366 |
| 12 | Provisions for diminution in value of investments |  |  |  |  | 2,012 | 2,012 |
| 13 | Goods and Service tax charge on linked charges | 17,497 | 15,886 | 16,262 | 33,383 | 30,590 | 65,464 |
| 14 | Provision for taxes (a+b) | 2,604 |  | 3,532 | 2,604 | 5,802 | 14,185 |
|  | (a) Current tax | 2,604 |  | 3,532 | 2,604 | 5,802 | 14,185 |
|  | (b) Deferred tax |  |  |  |  |  |  |
| 15 | Benefits Paid ${ }^{4}$ (Net) ${ }^{1}$ | 802,286 | 566,759 | 490,971 | 1,369,045 | 750,583 | 2,264,090 |
| 16 | Change in actuarial liability | 1,322,843 | 970,312 | 1,019,778 | 2,293,155 | 2,514,053 | 5,432,410 |
| 17 | Total ( $10+11+12+13+14+15+16)$ | 2,264,706 | 1,656,903 | 1,629,622 | 3,921,609 | 3,472,249 | 8,197,375 |
| 18 | Surplus/(Deficit) (6-17) | 48,233 | 15,502 | 53,914 | 63,735 | 117,029 | 210,538 |
| 19 | Appropriations |  |  |  |  |  |  |
|  | (a) Transferred to Shareholders | 44,019 | 28,927 | 45,311 | 72,946 | 109,925 | 198,486 |
|  | (b) Funds for Future Appropriations | 4,214 | $(13,425)$ | 8,603 | $(9,211)$ | 7,104 | 12,051 |
| 20 | Details of Surplus/(Deficit) |  |  |  |  |  |  |
|  | (a) Interim bonus paid | 4,809 | 3,526 | 2,577 | 8,335 | 4,388 | 11,623 |
|  | (b) Allocation of bonus to policyholders |  |  |  |  |  | 60,824 |
|  | (c) Surplus shown in the Revenue Account | 48,233 | 15,502 | 53,914 | 63,735 | 117,029 | 210,538 |
|  | Total Surplus | 53,042 | 19,028 | 56,491 | 72,070 | 121,417 | 282,985 |
| SHAREHOLDERS' A/C |  |  |  |  |  |  |  |
| 21 | Transfer from Policyholders' Account | 44,019 | 28,927 | 45,311 | 72,946 | 109,925 | 198,486 |
| 22 | Total income under Shareholders' Account |  |  |  |  |  |  |
|  | (a) Investment Income | 32,892 | 39,915 | 16,964 | 72,807 | 29,761 | 77,091 |
|  | (b) Other income | 354 | 253 | 64 | 607 | 93 | 115 |
| 23 | Expenses other than those related to insurance business ${ }^{5}$ | 2,632 | 2,663 | 375 | 5,295 | 2,278 | 6,824 |
| 24 | Transfer of funds to Policyholders A/c | 27,063 | 88,759 | 28,945 | 115,822 | 70,579 | 157,478 |
| 25 | Provisions for doubtful debts (including write off) |  | (791) | 101 | (791) | 101 | 791 |
| 26 | Provisions for diminution in value of investments |  |  |  |  | 2,858 | 2,858 |
| 27 | Profit/ (loss) before tax | 47,570 | $(21,536)$ | 32,918 | 26,034 | 63,963 | 107,741 |
| 28 | Provisions for tax (a+b) | 3,008 | $(3,007)$ | 2,672 | 1 | 5,031 | 12,125 |
|  | (a) Current tax (credit)/charge | (2) | 2 | 2,672 |  | 5,031 | 12,125 |
|  | (b) Deferred tax (credit)/charge | 3,010 | $(3,009)$ |  | 1 |  |  |
| 29 | Profit/(loss) after tax and before extraordinary items | 44,562 | $(18,529)$ | 30,246 | 26,033 | 58,932 | 95,616 |
| 30 | Extraordinary Items (Net of tax expenses) |  |  |  |  |  |  |
| 31 | Profit/(loss) after tax and extraordinary items | 44,562 | $(18,529)$ | 30,246 | 26,033 | 58,932 | 95,616 |
|  |  |  |  |  |  |  |  |
| 32 | Dividend per share (₹) (Nominal Value ₹ 10 per share): |  |  |  |  |  |  |
|  | (a) Interim Dividend |  |  |  |  |  |  |
|  | (b) Final Dividend |  |  |  |  |  | 2.00 |
| 33 | Profit/(Loss) carried to Balance Sheet | 357,364 | 312,803 | 323,379 | 357,364 | 323,379 | 360,062 |
| 34 | Paid up equity share capital | 143,712 | 143,659 | 143,590 | 143,712 | 143,590 | 143,597 |
| 35 | Reserve \& Surplus (excluding Revaluation Reserve) | 704,913 | 658,362 | 666,413 | 704,913 | 666,413 | 703,361 |
| 36 | Fair value Change Account and revaluation reserve | 26,012 | 45,632 | 10,572 | 26,012 | 10,572 | 63,912 |
| 37 | Total Assets: |  |  |  |  |  |  |
|  | (a) Investments: |  |  |  |  |  |  |
|  | - Shareholders' | 855,739 | 923,191 | 814,640 | 855,739 | 814,640 | 1,008,071 |
|  | - Policyholders Fund excluding Linked Assets | 7,104,902 | 6,684,791 | 5,422,049 | 7,104,902 | 5,422,049 | 6,357,256 |
|  | - Assets held to cover Linked Liabilities | 15,504,933 | 14,508,545 | 11,739,427 | 15,504,933 | 11,739,427 | 13,854,914 |
|  | (b) Other Assets (Net of current liabilities and provisions) | 192,395 | 132,866 | 112,968 | 192,395 | 112,968 | 128,688 |

## (b) Other Assets

2 Net of amortisation and losses (including capital gains
3 Inclusive of rewards and/or remuneration to agents, brokers or other intermediaries
4 Inclusive of interim bonus
5 Inclusive of remuneration of MD/CEOs/ WTDs over specified limits and interest on debentures

ICICI Prudential Life Insurance Company Limited
Consolidated Balance Sheet at September 30, 2021


ICICI Prudential Life Insurance Company Limited
Segment ${ }^{1}$ Reporting (Consolidated) for the quarter and half year ended September 30, 2021

| $\begin{array}{r} \text { Sr } \\ \text { No. } \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at March 31, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
|  |  |  |  |  |  |  |  |
|  | Segment Income: |  |  |  |  |  |  |
|  | Segment A: Par life |  |  |  |  |  |  |
|  | Net Premium | 111,033 | 74,559 | 112,234 | 185,592 | 183,396 | 432,247 |
|  | Income from investments ${ }^{2}$ | 43,604 | 68,452 | 44,425 | 112,056 | 70,437 | 210,078 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | 4,901 |
|  | Other income | 826 | 772 | 625 | 1,598 | 1,082 | 2,456 |
|  |  |  |  |  |  |  |  |
|  | Segment B: Par pension |  |  |  |  |  |  |
|  | Net Premium | 30,702 | 258 | 25,241 | 30,960 | 25,506 | 26,980 |
|  | Income from investments ${ }^{2}$ | 2,859 | 2,656 | 3,252 | 5,515 | 5,432 | 14,849 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | 1 | 1 | 1 | 2 | 3 | 4 |
|  |  |  |  |  |  |  |  |
|  | Segment C: Non Par Life |  |  |  |  |  |  |
|  | Net Premium | 177,399 | 126,388 | 117,263 | 303,787 | 172,687 | 537,349 |
|  | Income from investments ${ }^{2}$ | 67,193 | 58,615 | 61,399 | 125,808 | 104,164 | 242,095 |
|  | Transfer of Funds from shareholders' account | 30,270 | 85,552 | 29,454 | 115,822 | 70,265 | 137,281 |
|  | Other income | 771 | 707 | 619 | 1,478 | 1,140 | 2,450 |
|  |  |  |  |  |  |  |  |
|  | Segment D: Non Par Pension |  |  |  |  |  |  |
|  | Net Premium | 6,200 | 2,000 | - | 8,200 | 2,500 | 2,798 |
|  | Income from investments ${ }^{2}$ | 202 | 131 | 91 | 333 | 151 | 339 |
|  | Transfer of Funds from shareholders' account | - | - | 28 | - | 51 | 49 |
|  | Other income | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |
|  | Segment E: Non Par Variable |  |  |  |  |  |  |
|  | Net Premium | 818 | 568 | 285 | 1,386 | 711 | 4,770 |
|  | Income from investments ${ }^{2}$ | 515 | 1,036 | 456 | 1,551 | 851 | 1,727 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |
|  | Segment F: Non Par Variable Pension |  |  |  |  |  |  |
|  | Net Premium | 8,061 | 1,031 | 21 | 9,092 | 21 | 1,623 |
|  | Income from investments ${ }^{2}$ | 530 | 332 | 292 | 862 | 573 | 1,187 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |
|  | Segment G: Annuity Non Par |  |  |  |  |  |  |
|  | Net Premium | 78,769 | 55,913 | 47,649 | 134,682 | 69,210 | 229,245 |
|  | Income from investments ${ }^{2}$ | 13,732 | 12,542 | 10,450 | 26,274 | 24,539 | 47,821 |
|  | Transfer of Funds from shareholders' account | $(3,139)$ | 3,139 | - | - | - | 15,247 |
|  | Other income | 1 | 11 | - | 12 | 2 | 6 |
|  |  |  |  |  |  |  |  |
|  | Segment H: Health |  |  |  |  |  |  |
|  | Net Premium | 792 | 722 | 831 | 1,514 | 1,519 | 3,302 |
|  | Income from investments ${ }^{2}$ | 117 | 115 | 140 | 232 | 239 | 443 |
|  | Transfer of Funds from shareholders' account | (68) | 68 | (53) | - | 215 | - |
|  | Other income | - | 1 | 1 | 1 | 1 | 2 |
|  |  |  |  |  |  |  |  |
|  | Segment I: Linked Life |  |  |  |  |  |  |
|  | Net Premium | 463,259 | 347,555 | 483,177 | 810,814 | 835,873 | 1,955,032 |
|  | Income from investments ${ }^{2}$ | 1,119,753 | 708,605 | 602,115 | 1,828,358 | 1,674,569 | 3,795,053 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | 1,041 | 923 | 1,188 | 1,964 | 2,488 | 4,413 |
|  |  |  |  |  |  |  |  |
|  | Segment J: Linked Pension |  |  |  |  |  |  |
|  | Net Premium | 4,499 | 4,115 | 5,033 | 8,614 | 9,620 | 22,551 |
|  | Income from investments ${ }^{2}$ | 67,024 | 43,505 | 49,063 | 110,529 | 139,729 | 282,022 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | - | 1 | - | 1 | - | 1 |
|  |  |  |  |  |  |  |  |
|  | Segment K: Linked Health |  |  |  |  |  |  |
|  | Net Premium | 113 | 590 | 882 | 703 | 1,577 | 4,047 |
|  | Income from investments ${ }^{2}$ | 9,116 | 5,340 | 4,953 | 14,456 | 14,950 | 32,006 |
|  | Transfer of Funds from shareholders' account | - | - | (424) | - | - | - |
|  | Other income | - | - | , | - | - | - |
|  |  |  |  |  |  |  |  |
|  | Segment L: Linked Group Life |  |  |  |  |  |  |
|  | Net Premium | 29,436 | 40,147 | 58,266 | 69,583 | 90,082 | 218,343 |
|  | Income from investments ${ }^{2}$ | 17,803 | 11,511 | 9,585 | 29,314 | 35,319 | 62,684 |
|  | Transfer of Funds from shareholders' account | - | - | (60) | - | 48 | - |
|  | Other income | - | 17 | 1 | 17 | 2 | 7 |
|  |  |  |  |  |  |  |  |

Segment ${ }^{1}$ Reporting (Consolidated) for the quarter and half year ended September 30, 2021

| $\begin{array}{\|c} \mathbf{S r} \\ \mathbf{N o} . \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at March 31, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
|  | Segment M: Linked Group Pension |  |  |  |  |  |  |
|  | Net Premium | 17,572 | 6,339 | 6,337 | 23,911 | 19,624 | 59,050 |
|  | Income from investments ${ }^{2}$ | 12,135 | 8,187 | 8,716 | 20,322 | 28,690 | 51,442 |
|  | Transfer of Funds from shareholders' account | - | - | - | - | - | - |
|  | Other income | - | 1 | - | 1 | - | 1 |
|  |  |  |  |  |  |  |  |
|  | Shareholders |  |  |  |  |  |  |
|  | Income from investments ${ }^{2}$ | 32,892 | 39,915 | 16,965 | 72,807 | 26,903 | 74,233 |
|  | Other income | 354 | 253 | 64 | 607 | 93 | 115 |
|  |  |  |  |  |  |  |  |
| 2 | Segment Surplus/(Deficit) (net of transfer from shareholders' A/c) : |  |  |  |  |  |  |
|  | Segment A: Par life | 2,809 | $(14,510)$ | 4,916 | $(11,701)$ | 1,816 | 9,377 |
|  | Segment B: Par pension | 1,404 | 1,085 | 3,688 | 2,489 | 5,288 | 5,824 |
|  | Segment C: Non Par Life | $(30,268)$ | $(85,552)$ | $(29,453)$ | $(115,820)$ | $(70,264)$ | $(127,486)$ |
|  | Segment D: Non Par Pension | 105 | 6.00 | (28) | 111 | (51) | (49) |
|  | Segment E: Non Par Variable | 344 | 630 | 144 | 974 | 234 | 432 |
|  | Segment F: Non Par Variable Pension | 211 | 45 | 56 | 256 | 189 | 294 |
|  | Segment G: Annuity Non Par | 11,134 | $(3,139)$ | (703) | 7,995 | 3,976 | $(15,247)$ |
|  | Segment H: Health | 368 | (68) | 53 | 300 | (215) | 3,252 |
|  | Segment I: Linked Life | 31,420 | 24,357 | 39,509 | 55,777 | 95,104 | 157,610 |
|  | Segment J: Linked Pension | 3,083 | 3,083 | 3,157 | 6,166 | 7,170 | 13,609 |
|  | Segment K: Linked Health | (2) | 246 | 2,997 | 244 | 2,573 | 3,910 |
|  | Segment L: Linked Group Life | 229 | 182 | 60 | 411 | (48) | 309 |
|  | Segment M: Linked Group Pension | 333 | 378 | 573 | 711 | 678 | 1,226 |
|  | Shareholders | 27,606 | 41,303 | 13,880 | 68,909 | 19,586 | 54,608 |
|  |  |  |  |  |  |  |  |
| 3 | Segment Assets: |  |  |  |  |  |  |
|  | Segment A: Par life | 2,674,237 | 2,546,479 | 2,129,339 | 2,674,237 | 2,129,339 | 2,453,298 |
|  | Segment B: Par pension | 183,519 | 150,045 | 143,424 | 183,519 | 143,424 | 147,941 |
|  | Segment C: Non Par Life | 3,328,381 | 3,181,040 | 2,608,817 | 3,328,381 | 2,608,817 | 3,026,882 |
|  | Segment D: Non Par Pension | 13,658 | 7,394 | 5,174 | 13,658 | 5,174 | 5,630 |
|  | Segment E: Non Par Variable | 13,621 | 15,899 | 20,642 | 13,621 | 20,642 | 23,315 |
|  | Segment F: Non Par Variable Pension | 21,676 | 17,045 | 15,163 | 21,676 | 15,163 | 17,153 |
|  | Segment G: Annuity Non Par | 836,403 | 769,801 | 532,578 | 836,403 | 532,578 | 711,375 |
|  | Segment H: Health | 3,804 | 3,776 | 5,983 | 3,804 | 5,983 | 3,513 |
|  | Segment I: Linked Life | 13,729,334 | 12,795,714 | 10,173,542 | 13,729,334 | 10,173,542 | 12,155,858 |
|  | Segment J: Linked Pension | 824,032 | 794,606 | 720,674 | 824,032 | 720,674 | 774,323 |
|  | Segment K: Linked Health | 113,298 | 106,393 | 89,341 | 113,298 | 89,341 | 103,128 |
|  | Segment L: Linked Group Life | 545,560 | 520,369 | 460,915 | 545,560 | 460,915 | 514,591 |
|  | Segment M: Linked Group Pension | 375,804 | 373,144 | 362,918 | 375,804 | 362,918 | 380,997 |
|  | Shareholders | 994,642 | 967,688 | 820,574 | 994,642 | 820,574 | 1,030,925 |
|  |  |  |  |  |  |  |  |
| 4 | Segment Policy Liabilities: |  |  |  |  |  |  |
|  | Segment A: Par life | 2,674,237 | 2,546,479 | 2,129,339 | 2,674,237 | 2,129,339 | 2,453,298 |
|  | Segment B: Par pension | 183,519 | 150,045 | 143,424 | 183,519 | 143,424 | 147,941 |
|  | Segment C: Non Par Life | 3,328,381 | 3,181,040 | 2,608,817 | 3,328,381 | 2,608,817 | 3,026,882 |
|  | Segment D: Non Par Pension | 13,658 | 7,394 | 5,174 | 13,658 | 5,174 | 5,630 |
|  | Segment E: Non Par Variable | 13,621 | 15,899 | 20,642 | 13,621 | 20,642 | 23,315 |
|  | Segment F: Non Par Variable Pension | 21,676 | 17,045 | 15,163 | 21,676 | 15,163 | 17,153 |
|  | Segment G: Annuity Non Par | 836,403 | 769,801 | 532,578 | 836,403 | 532,578 | 711,375 |
|  | Segment H: Health | 3,804 | 3,776 | 5,983 | 3,804 | 5,983 | 3,513 |
|  | Segment I: Linked Life | 13,729,334 | 12,795,714 | 10,173,542 | 13,729,334 | 10,173,542 | 12,155,858 |
|  | Segment J: Linked Pension | 824,032 | 794,606 | 720,674 | 824,032 | 720,674 | 774,323 |
|  | Segment K: Linked Health | 113,298 | 106,393 | 89,341 | 113,298 | 89,341 | 103,128 |
|  | Segment L: Linked Group Life | 545,560 | 520,369 | 460,915 | 545,560 | 460,915 | 514,591 |
|  | Segment M: Linked Group Pension | 375,804 | 373,144 | 362,918 | 375,804 | 362,918 | 380,997 |
|  |  |  |  |  |  |  |  |

## Footnotes:

1 Segments are as under:
(a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
(b) Non-Linked

1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
2. Participating Policies : (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
(c) Variable insurance shall be further segregated into Life and Pension
(d) Business within India and business outside India

2 Net of provisions for diminution in value of investments

ICICI Prudential Life Insurance Company Limited
Statement of Consolidated Audited Results for the quarter and half year ended September 30, 2021

| $\begin{array}{\|c} \mathbf{S r} \\ \mathbf{N o} . \end{array}$ | Particulars | Three months ended/at |  |  | Six months ended/at |  | Year ended/at March 31, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | June 30, 2021 | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ | September 30, 2021 | $\begin{gathered} \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  |
|  |  | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
|  | Analytical Ratios: ${ }^{1}$ |  |  |  |  |  |  |
| (i) | Solvency Ratio: | 199.9\% | 193.7\% | 205.5\% | 199.9\% | 205.5\% | 216.8\% |
| (ii) | Expenses of management ratio | 12.5\% | 15.1\% | 11.3\% | 13.6\% | 11.7\% | 11.7\% |
| (iii) | Policyholder's liabilities to shareholders' fund | 2591.2\% | 2510.6\% | 2104.4\% | 2591.2\% | 2104.4\% | 2230.5\% |
| (iv) | Earnings per share (₹): |  |  |  |  |  |  |
|  | (a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months) | 3.10 | (1.29) | 2.11 | 1.81 | 4.10 | 6.66 |
|  | (b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months) | 3.09 | (1.29) | 2.10 | 1.80 | 4.10 | 6.65 |
| (v) | NPA ratios: (for policyholders' fund) |  |  |  |  |  |  |
|  | (a) Gross \& Net NPAs | NIL | NIL | NIL | NIL | NIL | NIL |
|  | (b) \% of Gross \& Net NPAs | NIL | NIL | NIL | NIL | NIL | NIL |
| (vi) | Yield on Investments (On Policyholders' fund) |  |  |  |  |  |  |
|  | A. Without unrealised gains |  |  |  |  |  |  |
|  | - Non Linked Par | 7.4\% | 12.1\% | 9.4\% | 9.7\% | 7.7\% | 10.8\% |
|  | - Non Linked Non Par | 8.7\% | 8.4\% | 10.0\% | 8.5\% | 9.3\% | 9.8\% |
|  | - Linked Non Par | 14.3\% | 12.5\% | 10.0\% | 13.4\% | 1.9\% | 6.9\% |
|  | B. With unrealised gains |  |  |  |  |  |  |
|  | - Non Linked Par | 15.9\% | 6.9\% | 10.6\% | 11.3\% | 19.5\% | 17.8\% |
|  | - Non Linked Non Par | 14.4\% | 0.1\% | 5.0\% | 7.2\% | 14.9\% | 13.1\% |
|  | - Linked Non Par | 36.1\% | 22.6\% | 24.4\% | 29.2\% | 39.9\% | 40.9\% |
| (vii) | NPA ratios: (for shareholders' fund) |  |  |  |  |  |  |
|  | (a) Gross \& Net NPAs | NIL | NIL | NIL | NIL | NIL | NIL |
|  | (b) \% of Gross \& Net NPAs | NIL | NIL | NIL | NIL | NIL | NIL |
| (viii) | Yield on Investments (on Shareholders' A/c) |  |  |  |  |  |  |
|  | A. Without unrealised gains | 15.3\% | 18.8\% | 8.7\% | 17.1\% | 6.9\% | 8.8\% |
|  | B. With unrealised gains | 8.1\% | 4.2\% | 10.8\% | 6.1\% | 18.5\% | 19.0\% |
| (ix) | Persistency Ratio (Regular Premium / Limited Premium Payment under Individual category) ${ }^{2}$ |  |  |  |  |  |  |
| Premium Basis |  |  |  |  |  |  |  |
|  | 13th month | 81.3\% | 81.4\% | 80.5\% | 85.1\% | 82.3\% | 84.9\% |
|  | 25th month | 75.7\% | 75.4\% | 69.0\% | 74.6\% | 72.7\% | 72.9\% |
|  | 37th month | 65.7\% | 64.7\% | 61.2\% | 66.3\% | 64.9\% | 65.8\% |
|  | 49th month | 61.9\% | 62.8\% | 61.0\% | 62.0\% | 62.2\% | 62.2\% |
|  | 61st month | 52.0\% | 54.6\% | 44.6\% | 51.6\% | 51.6\% | 48.9\% |
| Number of Policy Basis |  |  |  |  |  |  |  |
|  | 13th month | 72.0\% | 74.0\% | 72.4\% | 75.5\% | 71.1\% | 74.9\% |
|  | 25th month | 66.1\% | 65.6\% | 59.8\% | 64.5\% | 62.3\% | 63.0\% |
|  | 37th month | 57.0\% | 58.0\% | 53.1\% | 57.4\% | 56.6\% | 57.2\% |
|  | 49th month | 52.7\% | 55.9\% | 56.4\% | 53.4\% | 54.9\% | 55.4\% |
|  |  | 45.1\% | 48.8\% | 38.7\% | 44.2\% | 43.0\% | 41.8\% |
| (x) | Conservation Ratio |  |  |  |  |  |  |
|  | Par Life | 84.2\% | 90.4\% | 90.4\% | 86.6\% | 88.2\% | 85.8\% |
|  | Par Pension | 121.6\% | 97.2\% | NA | 121.4\% | NA | NA |
|  | Non Par Life | 89.4\% | 95.5\% | 68.0\% | 91.9\% | 68.1\% | 79.6\% |
|  | Non Par Pension | NA | NA | NA | NA | NA | NA |
|  | Non Par Variable | NA | NA | NA | NA | NA | NA |
|  | Non Par Variable Pension | NA | NA | NA | NA | NA | NA |
|  | Annuity Non Par | NA | NA | NA | NA | NA | NA |
|  | Health | 77.9\% | 84.2\% | 80.3\% | 80.8\% | 80.4\% | 81.6\% |
|  | Linked Life | 75.8\% | 84.7\% | 79.2\% | 79.5\% | 78.8\% | 80.0\% |
|  | Linked Pension | 77.3\% | 82.5\% | 65.3\% | 79.8\% | 66.4\% | 73.3\% |
|  | Linked Health | 87.0\% | 93.1\% | 94.1\% | 89.9\% | 94.4\% | 93.4\% |
|  | Linked Group Life | 109.6\% | 184.1\% | 26.1\% | 125.7\% | 27.2\% | 119.7\% |
|  | Linked Group Pension | 57.5\% | 93.4\% | 150.4\% | 73.8\% | 83.0\% | 94.0\% |

## Notes

1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
2 Calculations are in accordance with the IRDA circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010
a) Persistency ratios for the quarter ended September 30, 2021 have been calculated on September 30, 2021 for the policies issued in June to August period of the relevant years. For example, the 13th month persistency for quarter ended September 30, 2021 is calculated for policies issued from June 1, 2020 to August 31, 2020.
b) Persistency ratios for the quarter ended June 30, 2021 have been calculated on July 31, 2021 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ended June 30, 2021 is calculated for policies issued from April 1, 2020 to June 30, 2020.
c) Persistency ratios for the quarter ended September 30, 2020 have been calculated on October 31, 2020 for the policies issued in July to September period of the relevant years. For example, the 13th month persistency for quarter ended September 30, 2020 is calculated for policies issued from July 1, 2019 to September 30, 2019
d) Persistency ratios for the year ended September 30, 2021 have been calculated on September 30, 2021 for the policies issued in September to August period of the relevant years. For example, the 13th month persistency for year ended September 30, 2021 is calculated for policies issued from September 1, 2019 to August $31,2020$.
e) Persistency ratios for year ended September 30, 2020 have been calculated on October 31, 2020 for the policies issued in October to September period of the relevant years. For example, the 13th month persistency for year ended September 30, 2020 is calculated for policies issued from October 1, 2018 to September 30, 2019.
f) Persistency ratios for year ended March 31, 2021 have been calculated on April 30, 2021 for the policies issued in April to March period of the relevant years. For example, the 13th month persistency for year ended March 31, 2021 is calculated for policies issued from April 1, 2019 to March 31, 2020.
g) Group policies and policies under micro insurance products are excluded
(₹ in Lakhs)

| Particulars | Half year ended September, 302021 |  | Year endedMarch, 312021 |  | Half year ended September, 302020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |
| Premium and other receipts (net of Goods and Service tax) |  | 1,837,749 |  | 3,949,218 |  | 1,616,461 |
| Interest received on tax refund |  | - |  | - |  |  |
| Payments to the re-insurers, net of commissions and claims/ Benefits | 8,016 |  | $(5,219)$ |  | $(2,018)$ |  |
| Payments to co-insurers, net of claims / benefit recovery |  |  | - |  | - |  |
| Payments of claims/benefits | (1,353,324) |  | (2,355,713) |  | $(766,909)$ |  |
| Payments of commission and brokerage ${ }^{1}$ | $(76,706)$ |  | $(137,561)$ |  | $(53,696)$ |  |
| Payments of other operating expenses ${ }^{2}$ | $(321,460)$ |  | $(595,063)$ |  | $(278,855)$ |  |
| Preliminary and pre-operative expenses | - |  | - |  | - |  |
| Deposits and advances | (212) |  | (529) |  | (395) |  |
| Income taxes paid (Net) | $(5,701)$ |  | $(21,745)$ |  | $(11,000)$ |  |
| Goods and Service tax paid | $(57,708)$ |  | $(102,029)$ |  | $(41,423)$ |  |
| Other payments | - | (1,807,095) | - | $(3,217,859)$ | - | $(1,154,296)$ |
| Cash flows before extraordinary items |  | 30,654 |  | 731,359 |  | 462,165 |
| Cash flow from extraordinary operations |  |  |  | - |  |  |
| Net cash flow from / (for) operating activities (A) |  | 30,654 |  | 731,359 |  | 462,165 |
|  |  |  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |
| Purchase of fixed assets | $(3,159)$ |  | $(8,423)$ |  | $(1,328)$ |  |
| Sale of fixed assets | 233 | $(2,926)$ | 4,926 | $(3,497)$ | 121 | $(1,207)$ |
| Purchase of investments |  | (5,549,435) |  | $(13,818,479)$ |  | $(7,402,256)$ |
| Investment in Subsidiary |  | - |  | - |  | - |
| Loans disbursed |  | - |  | - |  | - |
| Loans against policies |  | $(12,290)$ |  | $(19,973)$ |  | $(7,729)$ |
| Sale of investments |  | 4,973,325 |  | 12,248,167 |  | 6,432,391 |
| Repayments received |  | - |  | - |  | - |
| Advance/deposit for investment property |  | - |  | - |  | - |
| Interest \& rent received (net of tax deducted at source) |  | 329,678 |  | 643,221 |  | 271,745 |
| Dividend received |  | 59,475 |  | 82,484 |  | 48,771 |
| Investments in money market instruments and in liquid mutual funds (Net) |  | 139,351 |  | 361,980 |  | 280,694 |
| Expense related to investment |  | $(1,414)$ |  | $(2,312)$ |  | $(1,333)$ |
| Net cashflow from/ (for) investing activities (B) |  | $(64,236)$ |  | $(508,409)$ |  | $(378,924)$ |
|  |  |  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Proceeds from issuance of share capital ${ }^{3}$ |  | 4,300 |  | 455 |  | 127 |
| Proceeds from borrowing |  | - |  | 120,000 |  | - |
| Repayments of borrowing |  | - |  | - |  | - |
| Interest paid |  | - |  | - |  | - |
| Final Dividend |  | $(28,728)$ |  | - |  | - |
| Interim Dividend paid |  | - |  | - |  | - |
| Dividend Distribution tax paid |  | - |  | - |  | - |
| Net cashflow from / (for) financing activities (C) |  | $(24,428)$ |  | 120,455 |  | 127 |
|  |  |  |  |  |  |  |
| Effect of foreign exchange rates on cash and cash equivalents (net) (D) |  | 1 |  | - |  | - |
| Net increase/(decrease) in cash and cash equivalents (A+B+C+D) |  | $(58,009)$ |  | 343,405 |  | 83,368 |
| Cash and cash equivalents at beginning of the year |  | 944,973 |  | 601,568 |  | 601,568 |
| Cash and cash equivalents at end of the period |  | 886,964 |  | 944,973 |  | 684,936 |

## Note:

Cash and cash equivalents at the end of the period

- Cash (Including cheques in hand and stamps in hand)

6,393
11,12
3,973

- Bank Balances and Money at call and short notice ${ }^{4}$

85,391
31,311
[Including bank balance for linked business of ₹ 164 lakhs at September 30, 2021
(₹ 558 lakhs at March 30, 2021, ₹ 190 lakhs at September 30, 2020)

- Other short term liquid investment
[Forming part of Investments and Other Assets in Balance Sheet]
797,800
890,323
650,600
Stamps on Hand
[Part of Cash (including cheques, drafts and stamps), however not a part of cash and cash equivalents]
Cash and cash equivalents at end of the period


## Reconciliation of Cash and cash equivalents with Cash and Bank

## Balance

| Cash and cash equivalents | 886,964 | 944,973 | 684,936 |
| :---: | :---: | :---: | :---: |
| Add: Stamps on Hand | 2,620 | 1,742 | 948 |
| Less: Linked business bank balance | (164) | (558) | (190) |
| Less: Other short term liquid investment | $(797,800)$ | $(890,323)$ | $(650,600)$ |
| Cash and Cash Balance | 91,620 | 55,834 | 35,094 |

1 Including rewards and/or remuneration to agents, brokers or other intermediaries
2 Includes CSR expenses paid during the period amounting to ₹ 203 lakhs ( $₹ 1,175$ lakhs for year ended March 31,2021 , ₹ 1 ,097 lakhs for half year ended September 30 , 2020 ) 3 Includes movement in share application money and share issue expenses if any
4 Includes balance in dividend account which is unclaimed amounting to ₹ 72 lakhs (₹ 70 lakhs at March 31, 2021 , ₹ 70 lakhs at September 30, 2020).
The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard-3 Cash Flow Statements

## ICICI Prudential Life Insurance Company Limited

## Other disclosures:

Status of Shareholders Complaints for the half year ended September 30, 2021 :

| Sr No. | Particulars | Number |
| ---: | :--- | ---: |
| 1 | No. of investor complaints pending at the beginning of period | 0 |
| 2 | No. of investor complaints received during the period | 76 |
| 3 | No. of investor complaints disposed off during the period | 74 |
| 4 | No. of investor complaints remaining unresolved at the end of the period* | 2 |

* These complaints have been responded to within timeline.


## Notes:

1. The above financial results of the Company for the quarter and half year ended September 30, 2021 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on October 19, 2021.
2. These financial results have been prepared in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended from time to time, to the extent applicable, and IRDAI circular IRDA/FE1/REG/CIR/208/10/2016 dated October 25,2016 on publication of financial results for life insurance companies.
3. The above standalone and consolidated financial results are audited by the joint statutory auditors, B S R \& Co. LLP, Chartered Accountants and Walker Chandiok \& Co LLP; Chartered Accountants.
4. In view of seasonality of the Industry, the financial results for the quarter ended September 30, 2021 are not indicative of full year's expected performance.
5. During the quarter ended September 30, 2021, the Company has allotted 532,515 equity shares value of ₹ 10 each pursuant to exercise of employee stock options.
6. For the quarter ended September 30, 2021, the Company has assessed the impact of COVID19 on its operations as well its financial statements, including but not limited to the areas of valuation of investment assets, valuation of policy liabilities and solvency. Based on the assessment, the Company is carrying a provision (net of reinsurance) of ₹ 41,206 lakhs for COVID-19 claims at September 30, 2021, which is included in the policy liabilities. Further, there have been no material changes in the controls or processes followed in the financial statement closing process of the Company. The impact of COVID-19 in the future may be different from that estimated at the date of approval of these financial results and the Company will continue to closely monitor any material changes to future economic conditions.
7. Figures of the previous period have been re-grouped wherever necessary, to conform to the current year presentation.
8. In accordance with requirements of IRDAI Circular on "Public disclosures by Insurers" dated September 30, 2021, the Company will publish the financials on the Company's website latest by November 03, 2021.

For and on behalf of the Board of Directors

N. S. Kannan

Managing Director \& CEO
DIN: 00066009

BSR\& Co. LLP
Chartered Accountants
$14^{\text {th }}$ Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East),
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Walker Chandiok \& Co LLP
Chartered Accountants
$11^{\text {th }}$ Floor, Tower II
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Telephone +91 2266262699
Fax $\quad+912266262601$

# Auditor's Report on Standalone Financial ResuIts of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 read with Regulation $63(2)$ of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 

## To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying standalone financial results of ICICI Prudential Life Insurance Company Limited (the "Company") for the quarter ended 30 September 2021 and standalone year to date financial results for the period from 1 April 2021 to 30 September 2021 attached herewith, being submitted by the Company, pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of The Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ("Listing Regulations") and the Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority") Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016, dated 25 October 2016. These quarterly standalone financial results as well as year to date standalone financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's management and have been approved by the Board of Directors on 19 October 2021.
Our responsibility is to express an opinion on these quarterly standalone financial results and year to date standalone financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA. Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly standalone financial results as well as year to date standalone financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") and orders/directions/circulars issued by the IRDAI, to the extent applicable.
We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly standalone financial results as well as the year to date standalone financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly standalone financial results and the year to date standalone financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.


Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Reguiations, 2015 read with IRDAI Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

## ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results and year to date standalone financial results:
(i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation $63(2)$ of the of the Listing Regulations and IRDAI Circular reference IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
(ii) give a true and fair view of the standalone net profit and other financial information for the quarter ended 30 September 2021 as well as the year to date standalone financial results for the period from 1 April 2021 to 30 September 2021.

## Other matter

1. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 September 2021 is the responsibility of the Company's Panel Actuary (the "Panel Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 September 2021 has been duly certified by the Panel Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Panel Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed standalone interim financial statements of the Company. Our opinion is not modified in respect of this matter.

For BSR\&Co. LLP
Chartered Accountants
ICAI Firm's Registration No: 101248W/W-100022

For Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm Registration No:001076N/N500013


Sagar Lakhani
Partner
Membership No: 111855
UDIN: 21111855AAAAFF2308
Mumbai
19 October 2021


Khushroo B. Panthaky
Partner
Membership No: 042423
UDIN: 21042423AAAALH1123
Mumbai
19 October 2021


B S R \& Co. LLP<br>Chartered Accountants<br>$14^{\text {th }}$ Floor, Central Wing and North C Wing<br>Nesco IT Park 4, Nesco Center,<br>Western Express Highway,<br>Goregaon (East),<br>Mumbai - 400063<br>Telephone +91 2262571000<br>Fax $\quad+912262571010$

Walker Chandiok \& Co LLP<br>Chartered Accountants<br>$11^{\text {th }}$ Floor, Tower II<br>One International Center<br>SB Marg, Prabhadevi (West)<br>Mumbai - 400013<br>India

# Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 <br> <br> To The Board of Directors of <br> <br> To The Board of Directors of ICICI Prudential Life Insurance Company Limited 

 ICICI Prudential Life Insurance Company Limited}

We have audited the accompanying consolidated financial results of IClCI Prudential Life Insurance Company Limited (hereinafter referred to as the "Holding Company") and its subsidiary "ICICI Prudential Pension Funds Management Company Limited" (the Holding Company and its subsidiary together referred to as the "Group") for the quarter ended 30 September 2021 and consolidated year to date financial results for the period from 1 April 2021 to 30 September 2021 attached herewith, being submitted by the Holding Company, pursuant to the requirement of Regulation 33 of The Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ("Listing Regulations") and the Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority") Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016. These quarterly consolidated financial results as well as year to date consolidated financial results have been prepared on the basis of the condensed consolidated interim financial statements, which are the responsibility of the Holding Company's Management and have been approved by the Holding Company's Board of Directors on 19 October 2021.

Our responsibility is to express an opinion on these quarterly consolidated financial results and year to date consolidated financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared by the Holding Company's Management in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly consolidated financial results as well as year to date consolidated financial results which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") and orders/directions/circulars issued by the IRDAI, to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly consolidated financial results as well as the year to date consolidated financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly consolidated financial results and the year to date consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion.


Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

## ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results and year to date consolidated financial results:
(i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations and IRDAI Circular reference IRDAI/F\&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
(ii) give a true and fair view of the consolidated net profit and other financial information for the quarter ended 30 September 2021 as well as the year to date consolidated financial results for the period from 1 April 2021 to 30 September 2021.

## Other matters

1. We did not audit the conderised interim financial statements of the subsidiary included in the Group, whose condensed interim financial statements reflect total assets of Rs. 544,427 thousands as at 30 September 2021, total revenues of Rs. 28,219 thousands and Rs. 53,432 thousands for the quarter and six months ended 30 September 2021 respectively, profit after tax of Rs. 10,482 thousands and Rs. 14,828 thousands for the quarter and six months ended 30 September 2021 respectively and net cash inflow amounting to Rs. 1,937 thousands for the period ended on that date, as considered in the condensed consolidated interim financial statements. These condensed interim financial statements are unaudited and have been furnished to us by the Holding Company's Management, and our opinion on the condensed consolidated interim financial statements, in so far as it relates to the amounts and disclosures included in respect of such subsidiary, is based solely on such unaudited condensed interim financial statements. In our opinion and according to the information and explanations given to us by the Management of the Holding Company, these condensed interim financial statements are not material to the Group.
2. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 September 2021 is the responsibility of the Holding Company's Panel Actuary (the "Panel Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 30 September 2021 has been duly certified by the Panel Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Panel Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed consolidated interim financial statements of the Group.
Our opinion is not modified in respect of the above matters.

For BSR\& Co. LLP
Chartered Accountants
ICAI Firm's Registration No: 101248W/W-100022

## Sdauthoum

## Sagar Lakhani

Partner
Membership No: 111855
UDIN: 2111I855AAAAFG6937
Mumbai
19 October 2021

For Walker Chandiok \& Co LLP
Chartered Accountants
ICAI Firm's Registration: No:001076N/N5000I3


Khushroo B. Panthaky
Partner
Membership No: 042423
UDIN: 21042423AAAALI 7223
Mumbai
19 October 2021



[^0]:    1. Based on management forecast of full year cost
    2. Definition revised in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; persistency for regular and limited pay individual policies; comparative period figures restated for revised definition
    3. Total Cost including commission / (Total premium $-90 \%$ of single premium)

    Components may not add up to the totals due to rounding off

[^1]:    1 Including rewards and/or remuneration to agents, brokers or other intermediaries
    2 Includes CSR expenses paid during the period amounting to ₹ 203 lakhs (₹ 1,175 lakhs for year ended March 31,2021 , ₹ 1 , 097 lakhs for year half year ended September 30, 2021 3 Includes movement in share application money and share issue expenses if any
    4 Includes balance in dividend account which is unclaimed amounting to ₹ 72 lakhs (₹ 70 lakhs at March 31, 2021 , ₹ 70 lakhs at September 30, 2020).
    The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard-3 Cash Flow Statements.

