

News Release January 17, 2023

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# ICICI Prudential Life Insurance announces strong performance for 9M-FY2023

VNB grows 23.2% y-o-y

Annuity APE registers y-o-y growth of 56.0%

New Business Sum Assured grows 34.9% y-o-y in 9M-FY2023

Protection mix improves to 19.7% of APE

**Assets Under Management cross ₹ 2.5 trillion** 

ICICI Prudential Life Insurance has registered a strong performance for the nine months ended FY2023. The Company maintained a robust year-on-year growth of 23.2% in the Value of New Business (VNB) for 9M-FY2023. The VNB, representing profitability, grew to ₹ 17.10 billion in 9M-FY2023 from ₹ 13.88 billion in the corresponding period last year. The successful execution of the 4P strategy comprising growth in premium and protection business, besides improvement in persistency and productivity has driven robust growth in VNB.

During 9M-FY2023, the Annuity and Protection business segments delivered strong performance, with Annualised Premium Equivalent (APE) growing by 56.0 % and 22.7% year-on-year respectively. Given that both these segments are significantly underpenetrated, they offer tremendous growth opportunity.

The new business sum assured grew by 34.9% year-on-year to ₹ 6.9 trillion, resulting in the Company's market share on new business sum assured expanding to 14.6% during 9M-FY2023 from 12.7% for 9M-FY2022.

Persistency is one of the strategic pillars of the 4P strategy framework, driven by its focus on customer-centricity. The Company's 13<sup>th</sup> month persistency ratio improved to 86.1% for 9M-FY2023 compared to 84.8% for 9M-FY2022. Similarly, the 49<sup>th</sup> month persistency ratio improved to 66.0% for 9M-FY2023 compared to 63.0% for 9M-FY2022.

During this period, the Company's Assets under Management (AUM) crossed ₹ 2.5 trillion. This is an outcome of offering customer-centric products, increase in new business



premium, industry-leading persistency ratios, delivering superior customer service and risk-adjusted returns.

Mr. N S Kannan, MD & CEO, ICICI Prudential Life Insurance said, "We have maintained positive momentum in business and profitability during the nine months ended FY2023, and have registered a strong year-on-year growth of 23.2% in the Value of New Business (VNB) which stood at ₹ 17.10 billion for the the period ending 9M-FY2023. With this strong performance and continued focus on the 4P strategy, we are close to achieving our aspiration of doubling the FY2019 VNB by FY2023.

This consistent track record of healthy compounding of VNB, and near doubling of the VNB margin are a result of our transformative diversification in products, distribution partnerships and customer segments which began in FY2019. We are now a much more protection and annuity-oriented Company with almost 50% of the total new business received premium contributed by these two product segments in 9M-FY2023. The new business sum assured has registered a growth of 34.9% year-on-year to ₹ 6.9 trillion, resulting in the Company's market share on new business sum assured expanding to 14.6%. Our customers are at the core of everything we do, and during this period, our AUM crossed the milestone of ₹ 2.5 trillion, signifying their trust reposed in the Company.

Based on the foundation of trust, a well-balanced product mix, diversified distribution architecture and wider customer segments, we have created a resilient platform for sustainable growth and are well postioned to capitalise on the opportunities ahead."

# **Company Performance**

# Value of New Business (VNB)

The VNB increased by 23.2% from ₹13.88 billion in 9M-FY2022 to ₹ 17.10 billion in 9M-FY2023.

# **Progress on our 4P strategy**

## • Premium

New business premium witnessed a year-on-year growth of 10.1% from ₹ 102.48 billion in 9M-FY2022 to ₹ 112.87 billion in 9M-FY2023. Annuity APE registered a robust growth of 56.0% from ₹ 2.16 billion in 9M-FY2022 to ₹ 3.37 billion in 9M-FY2023.

#### Protection

In 9M-FY2023, protection APE stood at ₹ 10.50 billion, a growth of 22.7%. The protection mix improved from 16.7% of APE in 9M-FY2022 to 19.7% of APE in 9M-FY2023.



As a result of the focus on premium growth and expanding the protection business, New Business Sum Assured (NBSA) grew by 34.9% year-on-year to ₹ 6.9 trillion in 9M-FY2023, resulting in an increase in NBSA market share from 12.7% in 9M-FY2022 to 14.6% in 9M-FY2023.

# • Persistency<sup>2</sup>

The 13<sup>th</sup> and 49<sup>th</sup> month persistency ratios stood at 86.1% and 66.0% respectively for 9M-FY2023. The AUM grew from from ₹ 2,375.60 billion at December 31, 2021 to ₹ 2,518.84 billion at December 31, 2022.

# Productivity

The Cost/TWRP for the savings business was 13.9% for 9M-FY2023 as compared to 12.2% in 9M-FY2022 and the overall cost ratio was 20.8% for 9M-FY2023.

# **Operational Metrics:**

| ₹ billion                                       | 9M-FY2022 | 9M-FY2023 | Growth<br>Y-o-Y |
|---|-----------|-----------|-----------------|
| Value of New Business (VNB) <sup>1</sup>        | 13.88     | 17.10     | 23.2%           |
| Value of New Business Margin (VNB Margin)       | 27.1%     | 32.0%     | -               |
| New Business Received Premium                   | 102.48    | 112.87    | 10.1%           |
| Annualised Premium Equivalent                   | 51.25     | 53.41     | 4.2%            |
| Savings   | 40.52     | 39.54     | (2.4%)          |
| Protection                                      | 8.56      | 10.50     | 22.7%           |
| Annuity   | 2.16      | 3.37      | 56.0%           |
| 13 <sup>th</sup> month persistency <sup>2</sup> | 84.8%     | 86.1%     | 130 bps         |
| Savings Cost Ratio (Cost/TWRP³)                 | 12.2%     | 13.9%     | -               |
| Overall Cost Ratio (Cost/TWRP³)                 | 17.7%     | 20.8%     | -               |
| Solvency  | 202.2%    | 212.2%    | -               |
| Assets under Management                         | 2,375.60  | 2,518.84  | 6.0%            |

<sup>&</sup>lt;sup>1</sup> For full year, based on actual cost; for 9M: based on management forecast of full year cost

## Definitions, abbreviations and explanatory notes

- Annual Premium Equivalent (APE): APE is a measure of new business written by a life insurance company. It is computed as the sum of annualised first year premiums on regular premium policies, and ten percent of single premiums, written by the Company during any period from new retail and group customers.
- Value of New Business (VNB) and VNB margin: VNB is used to measure profitability of the new business written in a period. It is present value of all future profits to shareholders

<sup>&</sup>lt;sup>2</sup> Regular and Limited pay persistency in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; Twelve month rolling persistency

<sup>&</sup>lt;sup>3.</sup> Total cost including commission/(Total premium – 90% of single premium)



measured at the time of writing of the new business contract. Future profits are computed on the basis of long term assumptions which are reviewed annually. VNB is also referred to as NBP (new business profit). VNB margin is computed as VNB for the period/APE for the period. It is similar to profit margin for any other business.

- Retail Weighted Received Premium (RWRP): RWRP is a new business measure very similar to APE for the retail (also referred to as individual) business with the only difference being that the regular premiums considered here are first year premiums actually received by the life insurer and not annualised. Secondly, since it is a new business measure for retail business, it includes only Premium received from retail customers. It is the sum of all retail first year premiums and ten percent of retail single premiums received in a period.
- **Persistency:** It is the most common parameter for quality of business representing the percentage of retail policies (where premiums are expected) that continue paying premiums. Regular and Limited pay persistency in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021.
- Total Weighted Received Premium (TWRP): TWRP is a measure of total premiums from new
  and existing retail and group customers received in a period. It is sum of first year and renewal
  premiums on regular premium policies and ten percent of single premiums received from both
  retail and group customers by the Company during the period.
- Cost Ratio: Cost ratio is a measure of the cost efficiency of a Company. Expenses are incurred
  by the Company on new business as well as renewal premiums. Cost ratio is computed as a
  ratio of all expenses incurred in a period comprising commission, operating expenses,
  provision for doubtful debts and bad debts written off to total weighted received Premium
  (TWRP).

## About ICICI Prudential Life Insurance

ICICI Prudential Life is promoted by ICICI Bank Limited and Prudential Corporation Holdings Limited. The Company began operations in fiscal 2001 and has consistently been amongst the top private sector life insurance companies in India on a Retail Weighted Received Premium (RWRP) basis. The Company offers an array of products in the Protection and Savings category which match the different life stage requirements of customers, enabling them to provide a financial safety net to their families as well as achieve their long-term financial goals. The digital platform of the Company provides a paperless onboarding experience to customers, empowers them to conduct an assortment of self-service transactions, provides a convenient route to make digital payments for purchasing and making renewal premium payments, and facilitates a hasslefree claims settlement process. At December 31, 2022 the Company had an AUM of ₹ 2,518.84 billion and a Total Sum Assured of ₹ 27.55 trillion. ICICI Prudential Life is listed on both the National Stock Exchange (NSE) Limited and the BSE Limited.

#### Disclaimer

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ



materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities.

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1 billion = 100 crore

# Performance for the nine months ended December 31, 2022

# 1. Operating performance review

(₹ in billion)

| ₹ in billion                             | 9M-FY2022 | FY2022   | 9M-FY2023 | Y-o-Y<br>Growth |
|--|-----------|----------|-----------|-----------------|
| Value of New Business (VNB) <sup>1</sup> | 13.88     | 21.63    | 17.10     | 23.2%           |
| New Business Sum assured                 | 5,131.63  | 7,731.46 | 6,921.93  | 34.9%           |
| APE <sup>2</sup>                         | 51.25     | 77.33    | 53.41     | 4.2%            |
| -Savings                                 | 40.52     | 61.20    | 39.54     | (2.4%)          |
| -Protection                              | 8.56      | 13.13    | 10.50     | 22.7%           |
| -Annuity                                 | 2.16      | 3.00     | 3.37      | 56.0%           |
| New Business Premium                     | 102.48    | 150.36   | 112.87    | 10.1%           |
| Cost ratio (Cost/TWRP) <sup>3</sup>      | 17.7%     | 18.6%    | 20.8%     | -               |
| Profit/(Loss) After Tax (PAT)            | 5.69      | 7.54     | 5.76      | 1.2%            |
| Assets under management                  | 2,375.60  | 2,404.92 | 2,518.84  | 6.0%            |

|                          | Reg            | ular and Lim        | ited pay       | Fully paid and Single premium |                     |                |  |
|--------------------------|----------------|---------------------|----------------|-------------------------------|---------------------|----------------|--|
| Persistency <sup>4</sup> | 8M-<br>FY2022⁵ | FY2022 <sup>6</sup> | 8M-<br>FY2023⁵ | 8M-<br>FY2022⁵                | FY2022 <sup>6</sup> | 8M-<br>FY2023⁵ |  |
| 13 <sup>th</sup> month   | 84.8%          | 84.6%               | 86.1%          | 100.0%                        | 100.0%              | 100.0%         |  |
| 25 <sup>th</sup> month   | 75.7%          | 77.3%               | 77.1%          | 100.0%                        | 100.0%              | 99.9%          |  |
| 37 <sup>th</sup> month   | 66.6%          | 66.9%               | 70.0%          | 98.0%                         | 99.0%               | 100.0%         |  |
| 49 <sup>th</sup> month   | 63.0%          | 63.4%               | 66.0%          | 96.2%                         | 96.4%               | 97.1%          |  |
| 61 <sup>st</sup> month   | 52.7%          | 54.7%               | 64.2%          | 99.0%                         | 99.2%               | 99.0%          |  |

<sup>&</sup>lt;sup>1</sup>For full year, based on actual cost; 9M: based on management forecast of full year cost

#### Profitability

Value of New Business (VNB) for 9M-FY2023 was ₹ 17.10 billion, a growth of 23.2% over 9M-FY2022. With an APE of ₹ 53.41 billion for 9M-FY2023, VNB margin was 32.0% for 9M-FY2023 as compared to 27.1% for 9M-FY2022. The increase in VNB margin is primarily on account of shift in the underlying product mix.

The Company's profit after tax was ₹ 5.76 billion for 9M-FY2023, as compared to ₹ 5.69 billion for 9M-FY2022.

<sup>&</sup>lt;sup>2</sup>Annualized premium equivalent

<sup>&</sup>lt;sup>3</sup>Total cost including commission/(Total premium – 90% of single premium)

<sup>&</sup>lt;sup>4</sup>Regular and Limited pay persistency in accordance with IRDAI circular on 'Public Disclosures by Insurers' dated September 30, 2021; 12 month rolling persistency

<sup>&</sup>lt;sup>5</sup>For policies issued during December to November period of relevant year measured at December 31

<sup>&</sup>lt;sup>6</sup>For policies issued during April to March period of relevant year measured at April 30

Components may not add up to the totals due to rounding off

### New business growth

New business premium was ₹ 112.87 billion for 9M-FY2023, a growth of 10.1% as compared to ₹ 102.48 billion for 9M-FY2022. APE was ₹ 53.41 billion for 9M-FY2023, a growth of 4.2% as compared to ₹ 51.25 billion for 9M-FY2022.

#### Product mix

The Company offers a wide range of products across various segments such as savings (linked and non-linked), annuity and protection to meet the specific needs of the customers.

Annuity APE grew from ₹ 2.16 billion in 9M-FY2022 to ₹ 3.37 billion in 9M-FY2023, registering a growth of 56.0% year-on-year.

Protection APE grew from ₹ 8.56 billion in 9M-FY2022 to ₹ 10.50 billion in 9M-FY2023, registering a growth of 22.7% year-on-year. As a result, New Business Sum Assured was ₹ 6,921.93 billion for 9M-FY2023, a growth of 34.9% as compared to ₹ 5,131.63 billion for 9M-FY2022.

Savings APE (other than annuity business) was ₹ 39.54 billion in 9M-FY2023 as compared to ₹ 40.52 billion in 9M-FY2022.

# Persistency

Persistency ratios have improved across all cohorts in the last one year, reflective of the Company's strong focus on improving the quality of business. Our 13<sup>th</sup> month persistency improved from 84.8% in 8M-FY2022 to 86.1% in 8M-FY2023. The 49<sup>th</sup> month persistency ratio also improved from 63.0% in 8M-FY2022 to 66.0% in 8M-FY2023.

# Cost efficiency

In 9M-FY2023, the cost to total weighted received premium (TWRP) ratio for the savings business and the overall cost to TWRP ratio stood at 13.9% and 20.8% respectively. In the current financial year, the Company has been investing in building for sustainable future growth.

## • Assets under management

The assets under management of the Company stood at ₹ 2,518.84 billion at December 31, 2022. The Company had a debt-equity mix of 54:46 at December 31, 2022 and 97.1% of the fixed income investments were in sovereign or AAA rated instruments.

## Net worth and capital position

The Company's net worth was ₹ 100.92 billion at December 31, 2022. The solvency ratio was 212.2% against the regulatory requirement of 150%.

# 2. Financial performance review

# **Summary Standalone Revenue and Profit & Loss Account**

(₹ in billion)

|  | Thi      | ree months en | ded      | Nine mon | Year<br>ended |          |
|--|----------|---------------|----------|----------|---------------|----------|
| Particulars                                | December | September     | December | December | December      | March    |
|  | 31, 2022 | 30, 2022      | 31, 2021 | 31, 2022 | 31, 2021      | 31, 2022 |
| Premium earned                             | 97.80    | 98.95         | 93.44    | 269.41   | 257.47        | 374.58   |
| Premium on reinsurance ceded               | (3.18)   | (3.13)        | (2.70)   | (10.12)  | (7.85)        | (11.37)  |
| Premium on reinsurance                     |          |               |          |          |               |          |
| accepted                                   | 0.02     | 0.00          | 0.00     | 0.02     | 0.00          | 0.00     |
| Net premium earned                         | 94.65    | 95.82         | 90.74    | 259.30   | 249.62        | 363.21   |
| Investment income <sup>1</sup>             | 78.52    | 130.22        | 7.34     | 123.78   | 242.17        | 258.30   |
| Unit-linked                                | 62.17    | 112.65        | (4.82)   | 75.95    | 195.05        | 197.82   |
| Other than unit-linked                     | 16.35    | 17.57         | 12.16    | 47.83    | 47.12         | 60.48    |
| Other income                               | 0.37     | 0.38          | 0.30     | 1.09     | 0.82          | 1.15     |
| Total income                               | 173.54   | 226.42        | 98.38    | 384.17   | 492.61        | 622.66   |
| Commission paid <sup>2</sup>               | 3.91     | 4.13          | 4.21     | 11.10    | 11.16         | 16.73    |
| Expenses <sup>3</sup>                      | 12.20    | 12.21         | 10.21    | 35.26    | 28.94         | 43.82    |
| Interest on Non-convertible                |          |               |          |          |               |          |
| Debentures                                 | 0.21     | 0.21          | 0.21     | 0.62     | 0.62          | 0.82     |
| Tax on policyholders fund                  | 0.51     | 0.43          | 0.47     | 1.37     | 0.73          | 1.66     |
| Claims/benefits paid <sup>4</sup>          | 87.09    | 80.22         | 76.65    | 222.43   | 213.55        | 293.59   |
| Change in actuarial liability <sup>5</sup> | 67.37    | 127.23        | 3.52     | 107.59   | 231.92        | 258.14   |
| Total Outgo                                | 171.29   | 224.43        | 95.27    | 378.37   | 486.92        | 614.76   |
| Profit/(Loss) before tax                   | 2.25     | 1.99          | 3.11     | 5.80     | 5.69          | 7.90     |
| Tax charge/ (credit)                       | 0.04     | -             | -        | 0.04     | -             | 0.36     |
| Profit/(Loss) after tax                    | 2.21     | 1.99          | 3.11     | 5.76     | 5.69          | 7.54     |

- 1. Net of provision for diminution in value of investments
- 2. Commission also includes rewards and/or remuneration to agents, brokers or other intermediaries
- 3. Includes provisions for doubtful debts (including write off) and goods and service tax on linked charges
- 4. Net of reinsurance
- 5. Includes movement in funds for future appropriation

Profit after tax has increased from ₹ 5.69 billion in 9M-FY2022 to ₹ 5.76 billion in 9M-FY2023. The performance highlights for 9M-FY2023 are as given below:

- Net premium earned (gross premium less reinsurance premium) increased by 3.9% from ₹ 249.62 billion in 9M-FY2022 to ₹ 259.30 billion in 9M-FY2023.
- Total investment income decreased from ₹ 242.17 billion in 9M-FY2022 to ₹ 123.78 billion in 9M-FY2023. Investment income comprised of:
  - Investment income under unit-linked decreased from ₹ 195.05 billion in 9M-FY2022 to ₹ 75.95 billion in 9M-FY2023. Investment income under unit-linked is directly offset by change in valuation of policyholder liabilities. Decrease in investment income is primarily on account of decrease in market value of the securities held and decrease in profit on sale of investments.
  - Investment income under other than unit-linked increased from ₹ 47.12 billion in 9M-FY2022 to ₹ 47.83 billion in 9M-FY2023 primarily on account of an increase in interest income offset in part by decrease in profit on sale of investments.
- Other income increased from ₹ 0.82 billion in 9M-FY2022 to ₹ 1.09 billion 9M-FY2023.

- Total expenses (including commission) increased by 15.4% from ₹ 40.72 billion in 9M-FY2022 to ₹ 46.98 billion in 9M-FY2023.
  - Commission expense decreased by 0.5% from ₹ 11.16 billion in 9M-FY2022 to ₹ 11.10 billion in 9M-FY2023. New business commission (including single premium commission) decreased from ₹ 7.83 billion in 9M-FY2022 to ₹ 7.52 billion in 9M-FY2023. Renewal commission increased from ₹ 2.81 billion in 9M-FY2022 to ₹ 2.87 billion in 9M-FY2023.
  - Operating expense increased by 21.8% from ₹ 28.94 billion in 9M-FY2022 to ₹ 35.26 billion in 9M-FY2023. Operating expenses comprised of unit fund expenses (including goods and service tax on linked charges) amounting to ₹ 4.97 billion (9M-FY2022: ₹ 5.18 billion) under the unit-linked portfolio. The unit fund expenses under unit-linked portfolio is directly offset by a change in valuation of policyholder liabilities. Operating expenses of other than unit-linked portfolio increased by 27.5% from ₹ 23.76 billion in 9M-FY2022 to ₹ 30.29 billion in 9M-FY2023, primarily on account of increase in expenses relating to advertisement and publicity, employee remuneration and professional charges.
- Claims and benefit payouts (net of reinsurance) increased by 4.2% from ₹ 213.55 billion in 9M-FY2022 to ₹ 222.43 billion in 9M-FY2023, primarily on account of increase in surrenders/withdrawals offset in part by decrease in death claims. The death claims, net of amount ceded in reinsurance, decreased by 42.7% from ₹ 29.35 billion in 9M-FY2022 to ₹ 16.81 billion in 9M-FY2023 primarily on account of decline in COVID-19 related death claims. The Company had COVID-19 related death claims (net of reinsurance) of ₹ 0.35 billion in 9M-FY2023).
- Change in actuarial liability, including funds for future appropriation, decreased from ₹ 231.92 billion in 9M-FY2022 to ₹ 107.59 billion in 9M-FY2023. Change in fund reserve, which represents change in liability carried on account of units held by unit-linked policyholders, decreased from ₹ 136.83 billion in 9M-FY2022 to ₹ (6.26) billion in 9M-FY2023. The decrease in change in fund reserves is primarily due to lower investment income in the unit linked portfolio. Non-unit reserve increased from ₹ 95.55 billion in 9M-FY2022 to ₹ 111.36 billion in 9M-FY2023.

# Disclaimer

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For investor queries please reach out to Investor relations team at +91-22-40391600 or email <u>ir@iciciprulife.com</u>. 1 billion = 100 crore

# ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter and nine months ended December 31, 2022

|                 |   |                         |                       |                         |                      |                      | (₹ in Lakhs)       |
|-----------------|---|-------------------------|-----------------------|-------------------------|----------------------|----------------------|--------------------|
|                 |   | 7                       | hree months ended/o   | it                      | Nine mont            | hs ended/at          | Year ended/at      |
| Sr<br>No.       | Particulars   | December 31, 2022       | September 30,<br>2022 | December 31, 2021       | December 31, 2022    | December 31, 2021    | March 31, 2022     |
| 1               | -   | (Audited)               | (Audited)             | (Audited)               | (Audited)            | (Audited)            | (Audited)          |
| POL             | ICYHOLDERS' A/C   |                         |                       |                         | -                    |                      |                    |
| 1               | Gross premium income  |                         |                       |                         |                      |                      |                    |
| 1               | (a) First Year Premium  | 137,809                 | 144,439               | 154,754                 | 386,099              | 398,504              | 596,55<br>2.195.57 |
| 1               | (b) Renewal Premium   | 575,331                 | 564,262               | 544,488                 | 1,528,998            | 1,515,267            | 953,674            |
| 2               | (c) Single Premium  | 264,907<br>946,451      | 280,857<br>958,172    | 235,178<br>907,397      | 778,978<br>2,593,042 | 660,965<br>2,496,235 | 3,632,12           |
| 3               | Net premium income <sup>1</sup> Income from investments: (Net) <sup>2</sup>                       | 772,184                 | 1,281,889             | 73,696                  | 1,186,989            | 2,349,307            | 2,496,954          |
| 4               | Other income  | 3,657                   | 3,804                 | 2,909                   | 10,795               | 7,981                | 11,25              |
| 5               | Transfer of funds from Shareholders' A/c  | 31,221                  | 46,570                | 2,532                   | 107,003              | 118,353              | 216,11             |
| 6               | Total (2 to 5)  | 1,753,513               | 2,290,435             | 986,534                 | 3,897,829            | 4,971,876            | 6,356,45           |
| 7               | Commission on   |                         |                       |                         |                      |                      |                    |
|                 | (a) First Year Premium  | 22,014                  | 23,571                | 26,013                  | 63,591               | 68,323               | 103,46             |
| L               | (b) Renewal Premium   | 10,856                  | 10,748                | 10,506                  | 28,746               | 28,063               | 41,19              |
| <u></u>         | (c) Single Premium  | 4,114                   | 3,852                 | 3,939                   | 11,649               | 9,958                | 14,48              |
| 8               | Net Commission <sup>3</sup>   | 39,138                  | 41,308                | 42,083                  | 111,037              | 111,647              | 167,29             |
| 9               | Operating Expenses related to insurance business (a+b+c):   |                         |                       |                         | -                    |                      |                    |
| 1               | (a) Employees remuneration and welfare expenses   | 36,354                  | 35,022                | 30,136                  | 105,715              | 88,231               | 119,702            |
| İ               | (b) Advertisement and publicity   | 33,232                  | 42,502                | 23,510                  | 100,273              | 71,746               | 122,664            |
| 10              | (c) Other operating expenses Expenses of Management (8+9)   | 34,863                  | 27,829                | 30,138                  | 95,652               | 77,455               | 124,929            |
| 11              | Provisions for doubtful debts (including bad debts written off)                                   | 143,587                 | 146,661               | 125,867                 | 412,677              | 349,079              | 534,586            |
| 12              | Provisions for diminution in value of investments   | 142<br>2,074            | 270<br>30             | 84                      | 577<br>2,104         | 294                  | 2,332              |
| 13              | Goods and Service tax charge on linked charges  | 16,885                  | 16,118                | 17,900                  | 49,124               | 51,282               | 69,143             |
| 14              | Provision for taxes (a+b)   | 5,050                   | 4,255                 | 4,744                   | 13,716               | 7,348                | 16,615             |
|                 | (a) Current tax   | 5,050                   | 4,255                 | 4,744                   | 13,716               | 7,348                | 16,619             |
|                 | (b) Deferred tax  |                         | -,200                 |                         | 10,710               | 7,540                | 10,013             |
| 15              | Benefits Paid 4 (Net)1  | 870,913                 | 802,189               | 766,461                 | 2,224,350            | 2,135,506            | 2,935,884          |
| 16              | Change in actuarial liability   | 662,388                 | 1,268,597             | 30,585                  | 1,050,998            | 2,323,739            | 2,578,376          |
| 17              | Total (10+11+12+13+14+15+16)  | 1,701,039               | 2,238,120             | 945,641                 | 3,753,546            | 4,867,248            | 6,137,414          |
| 18              | Surplus/(Deficit) (6-17)  | 52,474                  | 52,315                | 40,893                  | 144,283              | 104,628              | 219,037            |
| 19              | Appropriations  |                         |                       |                         |                      |                      |                    |
| Ш               | (a) Transferred to Shareholders   | 41,185                  | 48,607                | 36,265                  | 119,391              | 109,212              | 216,022            |
|                 | (b) Funds for Future Appropriations   | 11,289                  | 3,708                 | 4,628                   | 24,892               | (4,584)              | 3,015              |
| 20              | Details of Surplus/(Deficit)  |                         |                       |                         |                      |                      |                    |
| Н               | (a) Interim bonus paid  | 5,587                   | 5,440                 | 5,653                   | 15,556               | 13,987               | 21,354             |
| Н               | (b) Allocation of bonus to policyholders (c) Surplus shown in the Revenue Account                 |                         |                       | -                       | -                    |                      | 68,349             |
| H               | Total Surplus   | 52,474<br>58,061        | 52,315                | 40,893                  | 144,283              | 104,628              | 219,037            |
|                 | REHOLDERS' A/C  | 58,061                  | 57,755                | 46,546                  | 159,839              | 118,615              | 308,740            |
|                 | Transfer from Policyholders' Account  | 41,185                  | 48,607                | 36,265                  | 119,391              | 109,212              | 216,022            |
| 22              | Total income under Shareholders' Account  |                         |                       | 50,200                  | 115,051              | 103,212              | 210,022            |
| П               | (a) Investment Income   | 23,892                  | 20,330                | 11,797                  | 61,705               | 84,493               | 101,138            |
|                 | (b) Other income  | 34                      | 29                    | 53                      | 88                   | 235                  | 224                |
| 23              | Expenses other than those related to insurance business <sup>5</sup>                              | 2,605                   | 2,448                 | 2,446                   | 7,379                | 7,356                | 10,243             |
| 24              | Transfer of funds to Policyholders A/c  | 31,221                  | 46,570                | 2,532                   | 107,003              | 118,353              | 216,111            |
|                 | Provisions for doubtful debts (including write off)   |                         | -                     | -                       | -                    | (791)                | (791)              |
|                 | Provisions for diminution in value of investments   | 8,793                   |                       | 12,075                  | 8,793                | 12,075               | 12,766             |
|                 | Profit/ (loss) before tax   | 22,492                  | 19,948                | 31,062                  | 58,009               | 56,947               | 79,055             |
| 28              | Provisions for tax (a+b)  | 429                     |                       |                         | 429                  |                      | 3,642              |
| $\vdash \vdash$ | (a) Current tax (credit)/charge (b) Deferred tax (credit)/charge                                  | 429                     |                       | -                       | 429                  |                      | 3,642              |
| 29              |   |                         |                       | -                       |                      |                      |                    |
|                 | Profit/(loss) after tax and before extraordinary items  Extraordinary Items (Net of tax expenses) | 22,063                  | 19,948                | 31,062                  | 57,580               | 56,947               | 75,413             |
|                 | Profit/(loss) after tax and extraordinary items   | 22,063                  | 19,948                | 31 063                  | -<br>-<br>-          | 56.047               | 75 443             |
|                 |   | 22,003                  | 19,948                | 31,062                  | 57,580               | 56,947               | 75,413             |
| 32              | Dividend per share (₹) (Nominal Value ₹ 10 per share):  |                         |                       | ·                       |                      |                      |                    |
|                 | (a) Interim Dividend  |                         | _                     |                         |                      |                      | -                  |
|                 | (b) Final Dividend  |                         |                       |                         |                      |                      | 0.55               |
| 33              | Profit/(Loss) carried to Balance Sheet  | 457,434                 | 435,371               | 389,294                 | 457,434              | 389,294              | 407,760            |
|                 | Paid up equity share capital  | 143,856                 | 143,855               | 143,729                 | 143,856              | 143,729              | 143,731            |
|                 | Reserve & Surplus (excluding Revaluation Reserve)   | 810,395                 | 788,270               | 737,473                 | 810,395              | 737,473              | 756,011            |
| $\overline{}$   | Fair value Change Account and revaluation reserve   | 54,940                  | 30,828                | 27,422                  | 54,940               | 27,422               | 16,564             |
| 37              | Total Assets:   |                         |                       |                         |                      |                      |                    |
| ŀ               | (a) investments:  |                         |                       |                         |                      |                      |                    |
| }               | - Shareholders'   | 1,031,384               | 958,653               | 934,987                 | 1,031,384            | 934,987              | 985,347            |
| ŀ               | - Policyholders Fund excluding Linked Assets - Assets held to cover Linked Liabilities            | 8,843,437<br>15,024,030 | 8,417,212             | 7,401,097<br>15,223,181 | 8,843,437            | 7,401,097            | 7,738,800          |
| H               | (b) Other Assets (Net of current liabilities and provisions)                                      | 15,024,030              | 14,764,969            |                         | 15,024,030           | 15,223,181           | 15,086,630         |
|                 | (b) Other Assets (Net of current liabilities and provisions)  Net of reinsurance                  | 227,8/1                 | 223,250               | 113,918                 | 227,871              | 113,918              | 108,249            |

- 1 Net of reinsurance
  2 Net of amortisation and losses (including capital gains)
  3 Inclusive of rewards and/or remuneration to agents, brokers or other intermediaries
  4 Inclusive of interim bonus
  5 Inclusive of remuneration of MD/CEOs/ WTDs over specified limits and interest on debentures







### ICICI Prudential Life Insurance Company Limited Standalone Balance Sheet as at December 31, 2022

| Particulars   | As at December 31,<br>2022              | As at September<br>30, 2022 | As at March 31,<br>2022 | As at December 31 |
|---|---|-----------------------------|-------------------------|-------------------|
|   | (Audited)                               | (Audited)                   | (Audited)               | (Audited)         |
|   | , |                             | <u> </u>                | (                 |
| Sources of funds  |   |                             |                         |                   |
| Shareholders' funds :   |   |                             | 7.77.7                  |                   |
| Share capital   | 143,856                                 | 143,855                     | 143,731                 | 143,729           |
| Share application money   | - 1                                     | -                           | -                       | _                 |
| Reserve and surplus   | 813,538                                 | 791,413                     | 759,154                 | 739,809           |
| Credit/[debit] fair value change account                              | 51,797                                  | 27,685                      | 13,421                  | 25,086            |
| Sub - total   | 1,009,191                               | 962,953                     | 916,306                 | 908,624           |
| Borrowings  | 120,000                                 | 120,000                     | 120,000                 | 120,000           |
| Policyholders' funds :  |   |                             | ,                       |                   |
| Credit/[debit] fair value change account                              | 324,967                                 | 282,245                     | 282,747                 | 306,747           |
| Revaluation reserve - Investment property                             | 3,496                                   | 3,496                       | 6,796                   | 6,867             |
|   |   | 2,100                       | 0,750                   | 0,007             |
| Policy liabilities (A)+(B)+(C)  | 23,505,844                              | 22,843,455                  | 22,454,845              | 22,200,211        |
| Non unit liabilities (mathematical reserves) (A)                      | 8,481,813                               | 8,078,486                   | 7,368,215               | 6,977,030         |
| Insurance Reserve   | -                                       | -                           |                         | -                 |
| Provision for linked liabilities (fund reserves) (B)                  | 14,083,504                              | 13,797,852                  | 14,054,141              | 14,125,463        |
| (a) Provision for linked liabilities                                  | 11,774,433                              | 11,760,659                  | 11,611,427              | 11,337,068        |
| (b) Credit/[debit] fair value change account (Linked)                 | 2,309,071                               | 2,037,193                   | 2,442,714               | 2,788,395         |
|   |   | 2,007,100                   | 2,772,727               | 2,700,000         |
| Funds for discontinued policies (C)                                   | 940,527                                 | 967,117                     | 1,032,489               | 1,097,718         |
| (a) Discontinued on account of non-payment of premium                 | 958,026                                 | 988,176                     | 1,064,803               | 1,125,277         |
| (b) Other discontinuance  | 3,472                                   | 4,019                       | 5,051                   | 5,661             |
| (c) Credit/[debit] fair value change account                          | (20,971)                                | (25,078)                    | (37,365)                | (33,220)          |
| Total linked liabilities (B)+(C)                                      | 15,024,031                              | 14,764,969                  | 15,086,630              | 15,223,181        |
| Sub - total   | 23,954,307                              | 23,249,196                  | 22,864,388              | 22,633,825        |
| Funds for Future Appropriations                                       |   |                             |                         |                   |
| Non linked  | 163,224                                 | 151,935                     | 138,332                 | 130,734           |
| Sub - total   | 163,224                                 | 151,935                     | 138,332                 | 130,734           |
| Total   | 25,126,722                              | 24,364,084                  | 23,919,026              | 23,673,183        |
|   | 20,220,722                              | 24,504,004                  | 23,313,020              | 23,073,103        |
| Application of funds  |   |                             |                         |                   |
| Investments   |   |                             |                         |                   |
| Shareholders'   | 1,031,384                               | 958,653                     | 985,347                 | 934,987           |
| Policyholders'  | 8,843,437                               | 8,417,212                   | 7,738,800               | 7,401,097         |
| Asset held to cover linked liabilities                                | 15,024,030                              | 14,764,969                  | 15,086,630              | 15,223,181        |
| Loans   | 119,302                                 | 109,452                     | 94,012                  | 86,008            |
| Fixed assets - net block  | 53,629                                  | 52,380                      | 48,724                  | 47,277            |
| Current assets  |   |                             |                         |                   |
| Cash and Bank balances  | 63,531                                  | 53,989                      | 66.995                  | 25,183            |
| Advances and Other assets   | 433,095                                 | 442,499                     | 423,513                 | 436,165           |
| Sub-Total (A)   | 496,626                                 | 496,488                     | 490,508                 | 461,348           |
| Current liebilities   |   |                             |                         |                   |
| Current liabilities<br>Provisions                                     | 439,179                                 | 433,161                     | 522,395                 | 478,143           |
| Sub-Total (B)   | 2,507                                   | 1,909                       | 2,600                   | 2,572             |
| Net Current Assets (C) = (A-B)  | 441,686                                 | 435,070                     | 524,995                 | 480,715           |
| rior delicity pageta (c) = (N-D)                                      | 54,940                                  | 61,418                      | (34,487)                | (19,367)          |
| Miscellaneous expenditure (to the extent not written-off or adjusted) | -                                       | -                           | -                       | _                 |
| Debit Balance in Profit & Loss Account (Shareholders' account)        | -                                       | -                           | -                       | -                 |
| Total   | 25,126,722                              | 24,364,084                  | 23,919,026              | 23,673,183        |
| Contingent liabilities  | 67,961                                  | 82,898                      | 98,337                  | 97,341            |







# ICICI Prudential Life Insurance Company Limited Segment<sup>1</sup> Reporting (Standalone) for the quarter and nine months ended December 31, 2022

| _   |   |              |                   |              |              |              | (₹ in Lakhs   |
|-----|---|--------------|-------------------|--------------|--------------|--------------|---------------|
| T   |   |              | hree months ended |              |              | hs ended/at  | Year ended/at |
| r   | Particulars   | December 31, | September 30,     | December 31, | December 31, | December 31, | March 31,     |
| ۱-۱ |   | 2022         | 2022              | 2021         | 2022         | 2021         | 2022          |
| 4   | -11   | (Audited)    | (Audited)         | (Audited)    | (Audited)    | (Audited)    | (Audited)     |
| +   |   |              |                   |              |              |              |               |
|     | Segment Income:<br>Segment A: Par life  |              |                   |              |              |              |               |
|     | Net Premium   | 117,233      | 114,609           | 116,844      | 307,657      | 302,437      | 437,48        |
|     | Income from investments <sup>2</sup>  | 47,302       | 48,594            | 40,943       | 130,111      | 152,999      | 195,22        |
|     | Transfer of Funds from shareholders' account  | -            | -                 | -            | -            | -            |               |
| ١.  | Other income  | 1,353        | 1,397             | 944          | 3,928        | 2,539        | 3,58          |
| Ì   |   | 1            |                   |              |              |              |               |
| I   | Segment B: Par pension  |              |                   |              |              |              |               |
| L   | Net Premium   | 256          | 168               | 301          | 1,117        | 31,262       | 37,44         |
| ı   | Income from investments <sup>2</sup>  | 2,951        | 6,315             | 4,081        | 12,161       | 9,596        | 12,65         |
| [   | Transfer of Funds from shareholders' account  | -            |                   | -            | -            | -            |               |
| Į   | Other income  | -            | -                 | -            | 1            | 3            |               |
| ŀ   |   |              |                   |              |              |              |               |
|     | Segment C: Non Par Life   | 270,000      | 251 207           | 107.740      | 746 204      | F01 030      | 005.40        |
| ь   | Net Premium   | 278,899      | 251,287           | 197,240      | 716,301      | 501,026      | 805,13        |
|     | Income from investments <sup>2</sup>  | 74,434       | 77,508            | 58,712       | 215,484      | 184,522      | 237,73        |
| н   | Transfer of Funds from shareholders' account  | 25,944       | 39,309            | 2,532        | 89,773       | 118,353      | 210,74        |
| ŀ   | Other income  | 1,035        | 1,107             | 827          | 3,161        | 2,304        | 3,28          |
| ŀ   | Segment D: Non Par Pension  | <del> </del> |                   |              |              |              |               |
|     | Net Premium   | 4,407        | 26,224            | 1,600        | 68,609       | 9,800        | 26,44         |
| -   | Income from investments <sup>2</sup>  | 1,871        | 1,483             | 270          | 4,040        | 603          | 91            |
|     | Transfer of Funds from shareholders' account  | (211)        | 1,483             |              | 4,040        | - 603        | 16            |
|     | Other income  |              | -                 | -            | -            |              |               |
| Ì   | 7   |              |                   |              |              |              |               |
| E   | Segment E: Non Par Variable   |              |                   |              |              |              |               |
| Ū   | Net Premium   | 634          | 305               | 13           | 939          | 1,398        | 1,70          |
| Ŀ   | ncome from investments <sup>2</sup>   | 212          | 247               | 243          | 709          | 1,793        | 2,04          |
|     | Transfer of Funds from shareholders' account  | •            | •                 | -            | •            | -            |               |
| 1   | Other income  | -            | -                 | -            |              | -            |               |
| L   |   |              |                   |              |              |              |               |
|     | Segment F: Non Par Variable Pension   |              |                   |              |              |              |               |
| н   | Net Premium   |              | 60                | 1,078        | 60           | 10,170       | 10,22         |
|     | ncome from investments <sup>2</sup>   | 62           | 210               | 381          | 475          | 1,243        | 1,62          |
|     | Transfer of Funds from shareholders' account<br>Other income                        | -            | 2                 | -            | 152          | -            |               |
| F   | Julei income  |              |                   |              |              |              |               |
| ŀ   | Segment G: Annuity Non Par  |              |                   |              |              |              |               |
|     | Net Premium   | 54,025       | 70,282            | 77,428       | 184,709      | 212,110      | 295,59        |
| Ī   | ncome from investments <sup>2</sup>   | 18,798       | 18,283            | 14,914       | 54,619       | 41,188       | 57,09         |
| F   | Fransfer of Funds from shareholders' account  | 5,488        | 7,241             | -            | 17,037       | -            |               |
| 0   | Other income  | 6            | 5                 | 2            | 18           | 14           | 3             |
| E   |   |              |                   |              |              |              |               |
|     | Segment H: Health   |              |                   |              |              |              |               |
| Ľ   | Net Premium   | 692          | 741               | 734          | 2,071        | 2,248        | 3,10          |
| ⊢   | ncome from investments <sup>2</sup>   | 134          | 128               | 121          | 385          | 353          | 47            |
| ١., | ransfer of Funds from shareholders' account   | -            | -                 | -            | -            | -            | 11            |
| 1   | Other income  | -            | -                 | -            | 1            | 1            |               |
| L   |   |              |                   |              |              |              |               |
|     | Segment I: Linked Life  | 445 244      | 440.540           | 473.336      | 1 105 110    | 1201452      | 4 000 00      |
| ⊢   | Net Premium   | 445,344      | 440,510           |              | 1,195,119    | 1,284,150    | 1,829,669     |
| -   | ncome from investments <sup>2</sup><br>Fransfer of Funds from shareholders' account | 574,302      | 1,040,512         | (51,735)     | 706,521      | 1,776,623    | 1,804,68      |
| -   | Other income  | 1,262        | 1,295             | 1,134        | 3,685        | 3,099        | 4,31          |
| Ė   |   |              |                   | -,.54        | 5,533        | 3,055        | 7,51.         |
|     | egment J: Linked Pension  |              |                   |              |              |              |               |
| _   | let Premium   | 3,337        | 3,587             | 4,216        | 10,038       | 12,829       | 19,85         |
| -   | ncome from investments <sup>2</sup>   | 25,212       | 54,658            | 469          | 28,160       | 110,998      | 108,11        |
| _   | ransfer of Funds from shareholders' account   | -            | -                 | -            |              | -            |               |
| Ć   | Other income  | -            |                   | -            | -            | 1            |               |
| L   | P100-751-1-0-3  |              |                   |              |              |              |               |
|     | egment K: Linked Health   |              |                   |              |              |              |               |
| -   | let Premium   | (130)        | 47                | (60)         | (157)        | 643          | 1,80          |
|     | ncome from investments <sup>2</sup><br>ransfer of Funds from shareholders' account  | 2,879        | 8,090             | 303          | 3,448        | 14,759       | 13,96         |
| _   | Other income  |              |                   |              |              | -            | 5,09          |
| •   | valer income  | -            |                   | -            |              |              |               |
| 5   | egment L: Linked Group Life   |              |                   |              |              |              |               |
|     | let Premium   | 36,773       | 42,913            | 16,841       | 86,968       | 86,424       | 111,624       |
|     | ncome from investments <sup>2</sup>   | 13,122       | 15,189            | 2,947        | 16,499       | 32,261       | 35,462        |
| ᆫ   | ransfer of Funds from shareholders' account   |              |                   | 4            | - 1          | -            |               |
|     | Other income  | 1            | -                 | 1            | 1            | 18           | 2!            |
|     |   |              |                   |              | _            |              |               |
|     |   |              |                   |              |              |              |               |







#### Segment<sup>1</sup> Reporting (Standalone) for the quarter and nine months ended December 31, 2022

(₹ in Lakhs)

|     |   |              |                   |                      | (₹ in Lakhs          |                      |                      |  |
|-----|---|--------------|-------------------|----------------------|----------------------|----------------------|----------------------|--|
|     |   |              | ree months ended, |                      |                      | hs ended/at          | Year ended/at        |  |
| Sr  | Particulars   | December 31, | September 30,     | December 31,         | December 31,         | December 31,         | March 31,            |  |
| No. | r urticulars  | 2022         | 2022              | 2021                 | 2022                 | 2021                 | 2022                 |  |
|     |   | (Audited)    | (Audited)         | (Audited)            | (Audited)            | (Audited)            | (Audited)            |  |
|     | Segment M: Linked Group Pension                       |              |                   |                      |                      |                      |                      |  |
|     | Net Premium   | 4,981        | 7,439             | 17,826               | 19,611               | 41,738               | 52,06                |  |
|     | Income from investments <sup>2</sup>                  | 8,831        | 10,642            | 2,047                | 12,273               | 22,369               | 24,648               |  |
|     | Transfer of Funds from shareholders' account          | -            | -                 | -                    | -                    | -                    | -                    |  |
|     | Other income  | -            | -                 | 1                    | -                    | 2                    |                      |  |
|     |   |              |                   |                      |                      |                      |                      |  |
|     | Shareholders  |              |                   |                      |                      |                      |                      |  |
|     | Income from investments <sup>2</sup>                  | 15,099       | 20,330            | (278)                | 52,912               | 72,418               | 88,372               |  |
|     | Other income  | 34           | 29                | 53                   | 88                   | 235                  | 224                  |  |
|     |   |              |                   |                      |                      |                      |                      |  |
| 2   | Segment Surplus/(Deficit) (net of transfer from       |              |                   |                      |                      |                      |                      |  |
|     | shareholders' A/c) :                                  |              |                   |                      |                      |                      |                      |  |
|     | Segment A: Par life                                   | (1,450)      | 1,250             | 3,338                | 7,892                | (8,363)              | 13,005               |  |
|     | Segment B: Par pension                                | 12,739       | 2,458             | 1,290                | 17,000               | 3,779                | (24                  |  |
|     | Segment C: Non Par Life                               | (25,943)     | (39,309)          | (2,531)              | (89,773)             | (118,351)            | (189,401             |  |
|     | Segment D: Non Par Pension                            | 211          | (18.00)           | (42)                 | (41)                 | 69                   | (163                 |  |
|     | Segment E: Non Par Variable                           | 35           | 60                | 65                   | 156                  | 1,040                | 1,110                |  |
|     | Segment F: Non Par Variable Pension                   | -            | (2)               | 66                   | (152)                | 321                  | 346                  |  |
|     | Segment G: Annuity Non Par                            | (5,488)      | (7,241)           | (4,037)              | (17,037)             | 3,959                | 21,537               |  |
|     | Segment H: Health                                     | 55           | (42)              | (10)                 | 66                   | 290                  | 441                  |  |
|     | Segment I: Linked Life                                | 37,351       | 44,904            | 36,419               | 108,119              | 92,197               | 146,552              |  |
|     | Segment J: Linked Pension                             | 2,730        | 2,793             | 3,095                | 7,758                | 9,261                | 12,024               |  |
|     | Segment K: Linked Health                              | 456          | 237               | 138                  | 1,424                | 382                  | (5,095               |  |
|     | Segment L: Linked Group Life                          | 171          | 250               | 254                  | 718                  | 664                  | 1,196                |  |
|     | Segment M: Linked Group Pension                       | 386          | 405               | 316                  | 1,150                | 1,027                | 1,398                |  |
|     | Shareholders  | 12,099       | 17,911            | (2,671)              | 45,192               | 66,088               | 75,502               |  |
|     |   |              |                   |                      |                      |                      |                      |  |
| 3   | Segment Assets:                                       |              |                   |                      |                      |                      |                      |  |
|     | Segment A: Par life                                   | 3,066,481    | 2,944,749         | 2,731,873            | 3,066,481            | 2,731,873            | 2,799,629            |  |
|     | Segment B: Par pension                                | 170,198      | 168,933           | 184,723              | 170,198              | 184,723              | 183,405              |  |
|     | Segment C: Non Par Life                               | 4,361,119    | 4,094,493         | 3,449,140            | 4,361,119            | 3,449,140            | 3,698,454            |  |
|     | Segment D: Non Par Pension                            | 104,423      | 98,583            | 15,560               | 104,423              | 15,560               | 32,439               |  |
|     | Segment E: Non Par Variable                           | 10,834       | 10,204            | 12,272               | 10,834               | 12,272               | 12,345               |  |
|     | Segment F: Non Par Variable Pension                   | 3,746        | 3,899             | 21,558               | 3,746                | 21,558               | 21,933               |  |
|     | Segment G: Annuity Non Par                            | 1,179,613    | 1,121,950         | 917,577              | 1,179,613            | 917,577              | 981,617              |  |
|     | Segment H: Health                                     | 5,548        | 5,263             | 4,050                | 5,548                | 4,050                | 4,658                |  |
|     | Segment I: Linked Life<br>Segment J: Linked Pension   | 13,327,025   | 13,076,359        | 13,479,770           | 13,327,025           | 13,479,770           | 13,349,333           |  |
|     | Segment J: Linked Pension Segment K: Linked Health    | 699,703      | 706,215           | 790,873              | 699,703              | 790,873              | 751,168              |  |
|     | Segment K: Linked Health Segment L: Linked Group Life | 112,044      | 111,492           | 111,382              | 112,044              | 111,382              | 115,420              |  |
| - 1 | Segment M: Linked Group Pension                       | 573,821      | 561,969           | 551,192              | 573,821              | 551,192              | 556,742              |  |
| - 1 | Shareholders  | 382,976      | 377,022           | 374,589              | 382,976              | 374,589              | 375,577              |  |
| ŀ   | Jidienoluers  | 1,129,191    | 1,082,953         | 1,028,624            | 1,129,191            | 1,028,624            | 1,036,306            |  |
| 4   | Segment Policy Liabilities:                           |              |                   |                      |                      |                      |                      |  |
|     | Segment A: Par life                                   | 3,066,481    | 2,944,749         | 2724 070             | 3 000 404            | 2 721 072            | 2 700 622            |  |
| ı   | Segment B: Par pension                                | 170,198      | 168,933           | 2,731,873<br>184,723 | 3,066,481<br>170,198 | 2,731,873<br>184,723 | 2,799,629<br>183,405 |  |
| ł   | Segment C: Non Par Life                               | 4,361,119    | 4,094,493         |                      |                      |                      |                      |  |
| ł   | Segment D: Non Par Pension                            | 104,423      | 98,583            | 3,449,140<br>15,560  | 4,361,119<br>104,423 | 3,449,140<br>15,560  | 3,698,454            |  |
| ł   | Segment E: Non Par Variable                           | 104,423      | 10,204            | 12,272               | 104,423              | 12,272               | 32,439<br>12.345     |  |
| ł   | Segment F: Non Par Variable Pension                   | 3,746        | 3,899             | 21,558               | 3,746                | 21,558               | 21.933               |  |
| ŀ   | Segment G: Annuity Non Par                            | 1,179,613    | 1,121,950         | 917,577              | 1,179,613            | 917,577              | 981,617              |  |
|     | Segment H: Health                                     | 5,548        | 5,263             | 4.050                | 5,548                | 4,050                | 4,658                |  |
|     | Segment I: Linked Life                                | 13,327,025   | 13,076,359        | 13,479,770           | 13,327,025           | 13,479,770           | 13,349,333           |  |
|     | Segment J: Linked Pension                             | 699,703      | 706,215           | 790,873              | 699,703              | 790,873              | 751,168              |  |
|     | Segment K: Linked Health                              | 112,044      | 111,492           | 111,382              | 112,044              | 111.382              | 751,168<br>115,420   |  |
|     | Segment L: Linked Group Life                          | 573,821      | 561,969           | 551,192              | 573,821              | 551,192              | 556,742              |  |
|     | Segment M: Linked Group Pension                       | 382,976      | 377,022           | 374,589              | 382,976              | 374,589              | 375,577              |  |
| ŀ   |   | 302,370      | 3,,,522           | 5,7,365              | 302,370              | 2,4,303              | 3,3,377              |  |

## Footnotes:

- 1 Segments are as under:
  - (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
- (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  (b) Non-Linked
  1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  (c) Variable insurance shall be further segregated into Life and Pension.
  (d) Business within India and business outside India
  2. Net of provisions for diminution in value of investments







#### ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter and nine months ended December 31, 2022

| $\neg$ |   | TI             | ree months ended/o | ıt           | Nine month   | s ended/at      | Year ended/at  |
|--------|---|----------------|--------------------|--------------|--------------|-----------------|----------------|
| Sr     |   | December 31,   | September 30,      | December 31, | December 31, | December 31,    |                |
| No.    | Particulars   | 2022           | 2022               | 2021         | 2022         | 2021            | March 31, 2022 |
|        | <b>†</b>  | (Audited)      | (Audited)          | (Audited)    | (Audited)    | (Audited)       | (Audited)      |
| $\neg$ | Analytical Ratios: <sup>1</sup>                         | Videntia,      |                    |              | ,            |                 |                |
| (i)    | Solvency Ratio:   | 212.2%         | 200.7%             | 202.2%       | 212.2%       | 202.2%          | 204.5%         |
|        | Expenses of management ratio                            | 14.7%          | 14.8%              | 13.5%        | 15.3%        | 13.6%           |                |
|        | Policyholder's liabilities to shareholders' fund        | 2377.9%        | 2417.7%            | 2492.2%      | 2377.9%      | 2492.2%         |                |
| -      | Earnings per share (₹):                                 | 2377.370       | 2427.770           | 2.102.12.70  | 20771070     |                 |                |
| 7.47   | (a) Basic EPS before and after extraordinary items (net | 1.53           | 1.39               | 2.16         | 4.00         | 3.96            | 5.25           |
| 1      | of tax expense) for the period (not annualized for      | 2.00           |                    |              |              |                 |                |
|        | . , , ,   |                |                    | i            |              |                 |                |
|        | three/nine months)                                      | 4.52           | 4.20               | 2.15         | 3.99         | 3.94            | 5.23           |
|        | (b) Diluted EPS before and after extraordinary items    | 1.53           | 1.38               | 2.15         | 5.55         | 3.54            | 5.23           |
|        | (net of tax expense) for the period (not annualized for |                |                    |              |              |                 |                |
|        | three/nine months)                                      |                |                    |              |              |                 |                |
| (v)    | NPA ratios: (for policyholders' fund)                   |                | 4                  |              | ···          |                 |                |
|        | (a) Gross & Net NPAs                                    | NIL            | NIL                | NIL          | NIL          | NIL             | NIL            |
|        | (b) % of Gross & Net NPAs                               | NIL            | NIL                | NIL          | NIL          | NIL             | NIL            |
| (vi)   | Yield on Investments (On Policyholders' fund)           |                |                    |              |              |                 |                |
|        | A. Without unrealised gains                             |                |                    |              |              |                 |                |
|        | - Non Linked Par  | 7.0%           | 7.8%               | 6.9%         | 6.7%         | 8.8%            | 8.3%           |
|        | - Non Linked Non Par                                    | 7.6%           | 8.0%               | 7.6%         | 7.7%         | 8.2%            |                |
|        | - Linked Non Par  | 9.3%           | 7.7%               | 15.3%        | 7.6%         | 14.0%           | 13.3%          |
|        | B. With unrealised gains                                |                |                    |              |              |                 |                |
|        | - Non Linked Par  | 12.6%          | 20.1%              | (1.0%)       | 5.5%         | 7.0%            | 5.3%           |
|        | - Non Linked Non Par                                    | 10.9%          | 18.9%              | (0.1%)       | 4.7%         | 4.6%            | 3.2%           |
|        | - Linked Non Par  | 16.1%          | 34.4%              | (2.8%)       | 5.3%         | 17.6%           | 12.8%          |
| (vii)  | NPA ratios: (for shareholders' fund)                    |                |                    |              |              |                 |                |
|        | (a) Gross & Net NPAs                                    | NIL            | NIL                | NIL          | NIL          | NIL             | NIL            |
|        | (b) % of Gross & Net NPAs                               | NIL            | NIL                | NIL          | NIL          | NIL             | NIL            |
| (viii) | Yield on Investments (on Shareholders' A/c)             |                |                    |              |              |                 |                |
|        | A. Without unrealised gains                             | 6.1%           | 8.6%               | (0.1%)       | 7.4%         | 11.3%           | 10.2%          |
|        | B. With unrealised gains                                | 18.2%          | 27.0%              | (2.3%)       | 10.5%        | 3.3%            | 2.2%           |
| (ix)   | Persistency Ratio (Regular Premium / Limited Premium    |                |                    |              |              |                 |                |
|        | Payment under Individual category) <sup>2</sup>         |                |                    |              |              |                 |                |
| _      | Premium Basis   |                |                    |              |              |                 |                |
|        | 13th month  | 83.3%          | 83.2%              | 80.7%        | 86.1%        | 84.5%           | 84.6%          |
|        | 25th month  | 74.1%          | 74.4%              | 73.9%        | 77.1%        | 76.1%           |                |
|        | 37th month  | 68.8%          | 69.1%              | 63.6%        | 70.0%        | 66.5%           |                |
|        | 49th month  | 61.2%          | 62.3%              | 60.5%        | 66.0%        | 63.2%           | <del></del>    |
|        | 61st month  | 63.6%          | 64.1%              | 51.5%        | 64.2%        | 53.3%           |                |
|        | Number of Policy Basis                                  | 00,070         | 0 11270            | 02.070       | <u> </u>     |                 |                |
|        | 13th month  | 74.8%          | 75.7%              | 71.9%        | 77.2%        | 75.0%           | 75.1%          |
|        | 25th month  | 65.7%          | 65.3%              | 66.2%        | 68.4%        | 66.6%           |                |
|        | 37th month  | 62.5%          | 62.6%              | 55.6%        | 61.5%        | 57.7%           | <del></del>    |
|        | 49th month  | 53.4%          | 53.4%              | 52.3%        | 55.8%        | 54.3%           |                |
| _      | 61st month  | 45.0%          | 45.3%              | 37.0%        | 43.6%        | 43.3%           | <del></del>    |
|        | Conservation Ratio                                      | 45.070         | 45.570             | 37.070       | 43.070       | 43.570          | 41.570         |
| _(^)   | Par Life  | 85.8%          | 86.2%              | 86.2%        | 85.9%        | 86.5%           | 85.8%          |
|        | Par Pension   |                |                    |              | 0.00/        | 100.004         | 120.004        |
|        | Non Par Life  | 84.9%<br>92.2% | 92.9%              | 90.0%        | 92.2%        | 120.8%<br>91.1% |                |
| _      | Non Par Pension   | 92.276<br>NA   | 92.976<br>NA       | 90.0%<br>NA  | 92.2%<br>NA  | 91.170<br>NA    |                |
|        | Non Par Variable  | NA<br>NA       | NA<br>NA           | NA<br>NA     | NA<br>NA     | NA<br>NA        |                |
|        | Non Par Variable Pension                                | NA<br>NA       | NA<br>NA           | NA<br>NA     | NA<br>NA     | NA<br>NA        |                |
| —      | Annuity Non Par   | NA<br>NA       | NA<br>NA           | NA<br>NA     | NA<br>NA     | NA<br>NA        |                |
| _      | Health  | 84.5%          | 84.9%              | 78.9%        | 83.7%        | 80.1%           |                |
| _      | Linked Life   | 78.9%          | 79.5%              | 73.7%        | 77.5%        | 77.3%           |                |
|        | Linked Pension  | 72.8%          | 76.1%              | 74.0%        | 72.4%        | 77.9%           |                |
|        | Linked Health   | 90.9%          | 92.4%              | 91.4%        | 90.9%        | 90.4%           |                |
|        |   |                |                    | J 4.7 /U     | 30.370       | 55,470          |                |
| _      | Linked Group Life                                       | 206.2%         | 58.7%              | 23.4%        | 92.1%        | 60.7%           | 39.6%          |

- 1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010.
  - a) Persistency ratios for the quarter ended December 31, 2022 have been calculated on December 31, 2022 for the policies issued in September to November period of the relevant years. For example, the 13th month persistency for quarter ended December 31, 2022 is calculated for policies issued from September 1, 2021 to November 30, 2021.
  - b) Persistency ratios for the quarter ended September 30, 2022 have been calculated on October 31, 2022 for the policies issued in July to September period of the relevant years. For example, the 13th month persistency for quarter ended October 31 2022 is calculated for policies issued from July 1, 2021 to September 30, 2021.
- c) Persistency ratios for the quarter ended December 31, 2021 have been calculated on January 31, 2022 for the policies issued in October to December period of the relevant years. For example, the 13th month persistency for quarter ended January 31 2022 is calculated for policies issued from October 1, 2020 to December 31, 2020. d) Persistency ratios for the year ended December 31, 2022 have been calculated on December 31, 2022 for the policies issued in December to November period of the
- relevant years. For example, the 13th month persistency for year ended December 31, 2022 is calculated for policies issued from December 1, 2020 to November 30, 2021.

el Persistency ratios for the year ended December 31, 2021 have been calculated on January 31, 2022 for the policies issued in January to December period of the relevant yeers. Eo Oexample the 13th month persistency for year ended December 31, 2021 is calculated for policies issued from January 1, 2020 to December 31, 2020,

Praisistency etigs for the year ended March 31, 2022 have been calculated on April 30, 2022 for the policies issued in April to March period of the relevant years. th persistency for year ended March 31, 2022 is calculated for policies is used from April 1, 2020 to March 31, 2021. Cextomple, the 13th

g) Group policies licies under micro insurance products are excluded.

Nesco Center lern Express Highway, Goregaon (East) Mumbai - 400 063

#### ICICI Prudential Life Insurance Company Limited

Statement of Standalone quarterly disclosure as per Regulation 52 (4) of SEBI (Listing Obligation and Disclosure requirements) Regulations 2015, as amended

|     |   |                       |               |              |              |               | (₹ in Lakhs)   |
|-----|---|-----------------------|---------------|--------------|--------------|---------------|----------------|
| Sr  | Particulars   | Three months ended/at |               |              | Nine monti   | Year ended/at |                |
| No. |   | December 31,          | September 30, | December 31, | December 31, | December 31,  | Marie 24 2022  |
|     | '   | 2022                  | 2022          | 2021         | 2022         | 2021          | March 31, 2022 |
|     |   | (Audited)             | (Audited)     | (Audited)    | (Audited)    | (Audited)     | (Audited)      |
| 1   | Debt-Equity Ratio (No of times) (Note 1)                | 0.12                  | 0.12          | 0.13         | 0.12         | 0.13          | 0.13           |
| 2   | Debt Service Coverage Ratio (DSCR) (No of times)        | 11.86                 | 11.60         | 16.85        | 10.37        | 10.99         | 11.43          |
| 2   | (not annualized for three/nine months) (Note 2)         |                       |               |              |              |               |                |
| 3   | Interest Service Coverage Ratio (ISCR (No of times)     | 11.86                 | 11.60         | 16.85        | 10.37        | 10.99         | 11.43          |
| 3   | (not annualized for three/nine months) (Note 3)         |                       |               |              |              |               |                |
| 4   | Total Borrowings  | 120,000               | 120,000       | 120,000      | 120,000      | 120,000       | 120,000        |
| 5   | Outstanding redeemable preference share (quantity &     | NA                    | NA            | NA           | NA           | NA            | NA             |
| ,   | value)  |                       |               |              |              |               |                |
| 6   | Capital Redemption Reserve/Debenture redemption         | NA                    | NA            | NA           | NA           | NA            | NA             |
| Ľ   | reserve (Note 4)  |                       |               |              |              |               |                |
| _   | Net worth (Note 5)                                      | 1,009,192             | 962,952       | 908,624      | 1,009,192    | 908,624       | 916,306        |
| 8   | Net Profit After Tax                                    | 22,063                | 19,948        | 31,062       | 57,580       | 56,947        | 75,413         |
| 9   | Earnings Per Share                                      |                       |               |              |              |               |                |
|     | (a) Basic EPS before and after extraordinary items      | 1.53                  | 1.39          | 2.16         | 4.00         | 3.96          | 5.25           |
|     | (net of tax expense) for the period (not annualized for |                       |               |              |              |               |                |
|     | three/nine months)                                      |                       |               |              |              |               |                |
|     | (b) Diluted EPS before and after extraordinary items    | 1.53                  | 1.38          | 2.15         | 3.99         | 3.94          | 5.23           |
|     | (net of tax expense) for the period (not annualized for |                       |               |              |              |               |                |
|     | three/nine months)                                      |                       |               |              |              |               |                |
| 10  | Current ratio (Note 6)                                  | 1.12                  | 1.14          | 0.96         | 1.12         | 0.96          | 0.93           |
| 11  | Long term debt to working capital (Note 7)              | NA                    | NA            | NA           | NA           | NA            | NA             |
| 12  | Bad debts to Account receivable ratio (Note 7)          | NA                    | NA            | NA           | NA           | NA            | NA             |
| 13  | Current liability ratio (Note 8)                        | 0.02                  | 0.02          | 0.02         | 0.02         | 0.02          | 0.02           |
| 14  | Total debts to total assets (Note 9)*                   | 0.00                  | 0.00          | 0.01         | 0.00         | 0.01          | 0.01           |
|     | Debtors turnover (Note 7)                               | NA                    | NA            | NA           | NA           | NA            | NA             |
|     | Inventory turnover (Note 7)                             | NA                    | NA            | NA           | NA           | NA            | NA             |
|     | Operating margin % (Note 7)                             | NA                    | NA            | NA NA        | NA           | NA            | NA             |
| 18  | Net profit margin % (Note 7)                            | NA                    | NA            | NA           | NA           | NA            | NA             |

#### Notes:

- 1 Debt-Equity Ratio is calculated as total borrowings divided by Equity. Equity is calculated as shareholder's funds excluding redeemable preference shares, if any.
- 2 DSCR is calculated as Profit before interest, depreciation and tax divided by interest expenses together with principal payments of long term debt during the period.
- 3 ISCR is calculated as Profit before interest, depreciation and tax divided by interest expenses of long term debt during the period.
- 4 Capital Redemption Reserve and Debenture redemption reserve is not required to be created as per Companies Act 2013 and Companies (Share Capital & Debenture) Amendment Rules, 2019 dated August 16, 2019 respectively.
- 5 Net worth represents shareholder's funds excluding redeemable preference shares, if any.
- 6 Current ratio is computed as current assets divided by current liability.
- 7 Not applicable to insurance companies.
- 8 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, policyholders' liabilities, fund for future appropriation and current liability.
- current liability.

  9 Total debt to total assets is computed as borrowings divided by total assets.
- 10 Sector specific equivalent ratios are disclosed in Analytical ratios forming part of Standalone audited financial SEBI results.
  \*represents 0.0048 for the quarter and nine months ended December 31, 2022 (quarter ended September 30, 2022 : 0.0049)







# ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter and nine months ended December 31, 2022

|               |  |                    |                       |                    |                                 |                        | (₹ in Lakhs)           |
|---------------|--|--------------------|-----------------------|--------------------|---------------------------------|------------------------|------------------------|
|               |  | 1                  | Three months ended/c  | ıt                 | Nine monti                      | ns ended/at            | Year ended/at          |
| Sr<br>No.     | Particulars  | December 31, 2022  | September 30,<br>2022 | December 31, 2021  | December 31, 2022               | December 31, 2021      | March 31, 2022         |
| L             |  | (Audited)          | (Audited)             | (Audited)          | (Audited)                       | (Audited)              | (Audited)              |
| POL           | LICYHOLDERS' A/C   |                    |                       |                    |                                 |                        |                        |
| 1             | Gross premium income   |                    |                       |                    |                                 |                        |                        |
|               | (a) First Year Premium   | 137,809            | 144,439               | 154,754            | 386,099                         | 398,504                | 596,551                |
| 1             | (b) Renewal Premium (c) Single Premium                               | 575,331            | 564,262               | 544,488            | 1,528,998                       | 1,515,267              | 2,195,575              |
| -             | Net premium income <sup>1</sup>                                      | 264,907<br>946,451 | 280,857<br>958,172    | 235,178<br>907,397 | 778,978<br>2,593,042            | 660,965<br>2,496,235   | 953,674<br>3,632,127   |
| 3             | Income from investments: (Net) <sup>2</sup>                          | 772,184            | 1,281,889             | 73,696             | 1,186,989                       | 2,349,307              | 2,496,954              |
| 4             | Other income   | 3,657              | 3,804                 | 2,909              | 10,795                          | 7,981                  | 11,259                 |
| 5             | Transfer of funds from Shareholders' A/c                             | 31,221             | 46,570                | 2,532              | 107,003                         | 118,353                | 216,111                |
| 6             | Total (2 to 5)   | 1,753,513          | 2,290,435             | 986,534            | 3,897,829                       | 4,971,876              | 6,356,451              |
| 7             | Commission on  |                    |                       |                    |                                 |                        |                        |
|               | (a) First Year Premium   | 22,014             | 23,571                | 26,013             | 63,591                          | 68,323                 | 103,464                |
|               | (b) Renewal Premium  | 10,856             | 10,748                | 10,506             | 28,746                          | 28,063                 | 41,191                 |
| <u></u>       | (c) Single Premium   | 4,114              | 3,852                 | 3,939              | 11,649                          | 9,958                  | 14,481                 |
| 8             | Net Commission <sup>3</sup>  | 39,138             | 41,308                | 42,083             | 111,037                         | 111,647                | 167,291                |
| 9             | Operating Expenses related to insurance business (a+b+c):            |                    |                       |                    |                                 | -                      |                        |
| 1             | (a) Employees remuneration and welfare expenses                      | 36,354             | 35,022                | 30,136             | 105,715                         | 88,231                 | 119,702                |
| 1             | (b) Advertisement and publicity                                      | 33,232             | 42,502                | 23,510             | 100,273                         | 71,746                 | 122,664                |
| <u> </u>      | (c) Other operating expenses   | 34,863             | 27,829                | 30,138             | 95,652                          | 77,455                 | 124,929                |
| 10            | Expenses of Management (8+9)   | 143,587            | 146,661               | 125,867            | 412,677                         | 349,079                | 534,586                |
| 11            | Provisions for doubtful debts (including bad debts written off)      | 142                | 270                   | 84                 | 577                             | 294                    | 478                    |
| 12            | Provisions for diminution in value of investments                    | 2,074              | 30                    | -                  | 2,104                           | -                      | 2,332                  |
| 13            | Goods and Service tax charge on linked charges                       | 16,885             | 16,118                | 17,900             | 49,124                          | 51,282                 | 69,143                 |
| 14            | Provision for taxes (a+b) (a) Current tax                            | 5,050              | 4,255                 | 4,744              | 13,716                          | 7,348                  | 16,615                 |
| $\vdash$      | (b) Deferred tax   | 5,050              | 4,255                 | 4,744              | 13,716                          | 7,348                  | 16,615                 |
| 15            | Benefits Paid 4 (Net) <sup>1</sup>                                   | 870,913            | 802,189               | 766,461            |                                 |                        |                        |
|               | Change in actuarial liability  | 662,388            | 1,268,597             |                    | 2,224,350                       | 2,135,506              | 2,935,884              |
|               | Total (10+11+12+13+14+15+16)   | 1,701,039          | 2,238,120             | 30,585<br>945,641  | 1,050,998<br>3, <b>753,54</b> 6 | 2,323,739<br>4,867,248 | 2,578,376<br>6,137,414 |
|               | Surplus/(Deficit) (6-17)   | 52,474             | 52,315                | 40,893             | 144,283                         | 104,628                | 219,037                |
|               | Appropriations   | 32,000             | 02,020                | 40,055             | 144,203                         | 104,020                | 219,037                |
|               | (a) Transferred to Shareholders                                      | 41,185             | 48,607                | 36,265             | 119,391                         | 109,212                | 216,022                |
|               | (b) Funds for Future Appropriations                                  | 11,289             | 3,708                 | 4,628              | 24,892                          | (4,584)                | 3,015                  |
| 20            | Details of Surplus/(Deficit)   |                    |                       |                    | - 1,000                         | (1,00.1)               | 5,015                  |
|               | (a) Interim bonus paid   | 5,587              | 5,440                 | 5,653              | 15,556                          | 13,987                 | 21,354                 |
| Ш             | (b) Allocation of bonus to policyholders                             |                    | -                     | -                  | -                               | -                      | 68,349                 |
| $\Box$        | (c) Surplus shown in the Revenue Account                             | 52,474             | 52,315                | 40,893             | 144,283                         | 104,628                | 219,037                |
|               | Total Surplus  | 58,061             | 57,755                | 46,546             | 159,839                         | 118,615                | 308,740                |
|               | AREHOLDERS' A/C  |                    |                       |                    |                                 |                        |                        |
|               | Transfer from Policyholders' Account                                 | 41,185             | 48,607                | 36,265             | 119,391                         | 109,212                | 216,022                |
| 22            | Total income under Shareholders' Account (a) Investment income       | 22.004             |                       |                    |                                 |                        |                        |
| $\vdash$      | (b) Other income   | 23,991             | 20,427                | 11,888             | 61,996                          | 84,695                 | 101,433                |
| 23            | Expenses other than those related to insurance business <sup>5</sup> | 2,903              | 323<br>2,765          | 310<br>2,656       | 970<br>8,251                    | 915                    | 1,178                  |
|               | Transfer of funds to Policyholders A/c                               | 31,221             | 46,570                |                    |                                 | 7,952                  | 11,070                 |
|               | Provisions for doubtful debts (including write off)                  | 31,221             | 40,570                | 2,532              | 107,003                         | 118,353<br>(791)       | 216,111<br>(791)       |
|               | Provisions for diminution in value of investments                    | 8,793              |                       | 12,075             | 8,793                           | 12,075                 | 12,766                 |
|               | Profit/ (loss) before tax  | 22,606             | 20,022                | 31,200             | 58,310                          | 57,233                 | 79,477                 |
|               | Provisions for tax (a+b)   | 450                | 10                    |                    | 486                             | 5,,233                 | 3,557                  |
|               | (a) Current tax (credit)/charge                                      | 429                |                       | <u> </u>           | 429                             |                        | 3,642                  |
|               | (b) Deferred tax (credit)/charge                                     | 21                 | 10                    |                    | 57                              | -                      | (85)                   |
|               | Profit/(loss) after tax and before extraordinary items               | 22,156             | 20,012                | 31,200             | 57,824                          | 57,233                 | 75,920                 |
|               | Extraordinary Items (Net of tax expenses)                            |                    | -                     | -                  |                                 | -                      | -                      |
| 31            | Profit/(loss) after tax and extraordinary items                      | 22,156             | 20,012                | 31,200             | 57,824                          | 57,233                 | 75,920                 |
|               |  |                    |                       |                    |                                 |                        |                        |
| 32            | Dividend per share (₹) (Nominal Value ₹ 10 per share):               |                    |                       |                    |                                 |                        |                        |
| $\dashv$      | (a) Interim Dividend   | -                  | -                     | -                  | -                               | -                      | -                      |
| 33            | (b) Final Dividend Profit/(Loss) carried to Balance Sheet            | -                  |                       |                    |                                 | -                      | 0.55                   |
|               | Profit/(Loss) carried to Balance Sheet Paid up equity share capital  | 457,169<br>143,856 | 435,013<br>143,855    | 388,564            | 457,169                         | 388,564                | 407,252                |
| _             | Reserve & Surplus (excluding Revaluation Reserve)                    | 810,130            | 787,912               | 143,729<br>736,744 | 143,856<br>810,130              | 143,729<br>736,744     | 143,731                |
| $\overline{}$ | Fair value Change Account and revaluation reserve                    | 54,941             | 30,829                | 27,422             | 54,941                          | 27,422                 | 755,503                |
| _             | Total Assets:  | 5-1,5-72           | 50,025                | 27,722             | 34,341                          | 27,422                 | 16,564                 |
| ı             | (a) Investments:   |                    |                       |                    |                                 |                        |                        |
| - 1           | - Shareholders'  | 1,030,839          | 957,922               | 934,254            | 1,030,839                       | 934,254                | 984,688                |
| ı             | - Policyholders Fund excluding Linked Assets                         | 8,843,437          | 8,417,212             | 7,401,097          | 8,843,437                       | 7,401,097              | 7,738,800              |
|               | - Assets held to cover Linked Liabilities                            | 15,024,030         | 14,764,969            | 15,223,181         | 15,024,030                      | 15,223,181             | 15,086,630             |
|               | (b) Other Assets (Net of current liabilities and provisions)         | 228,152            | 223,624               | 113,922            | 228,152                         | 113,922                | 108,400                |
| 1.1           | Net of reinsurance   |                    |                       |                    |                                 |                        |                        |

- 1 Net of amortisation and losses (including capital gains)
  2 Net of amortisation and losses (including capital gains)
  3 Inclusive of rewards and/or remuneration to agents, brokers or other intermediaries
  4 Inclusive of interim bonus
  5 Inclusive of remuneration of MD/CEOs/ WTDs over specified limits and interest on debentures







# ICICI Prudential Life Insurance Company Limited Consolidated Balance Sheet as at December 31, 2022

|  |                             |   |                         | (₹ in Lakhs                            |
|--|-----------------------------|---|-------------------------|--|
| Particulars .  | As at December 31,<br>2022  | As at September<br>30, 2022             | As at March 31,<br>2022 | As at December 31<br>2021              |
|  | (Audited)                   | (Audited)                               | (Audited)               | (Audited)                              |
|  |                             |   |                         |  |
| Sources of funds   |                             |   |                         |  |
| Shareholders' funds :  |                             |   |                         |  |
| Share capital  | 143,856                     | 143,855                                 | 143,731                 | 143,729                                |
| Share application money  | -                           | -                                       | -                       | -                                      |
| Reserve and surplus  | 813,274                     | 791,056                                 | 758,646                 | 739,079                                |
| Credit/[debit] fair value change account   | 51,797                      | 27,685                                  | 13,421                  | 25,086                                 |
| Deferred Tax Liability   | -                           | -                                       | -                       | 1                                      |
| Sub - total  | 1,008,927                   | 962,596                                 | 915,798                 | 907,895                                |
| Porrouine  | 420,000                     | 100.000                                 | 100.000                 |  |
| Borrowings   | 120,000                     | 120,000                                 | 120,000                 | 120,000                                |
| Policyholders' funds :   |                             |   |                         |  |
| Credit/[debit] fair value change account   | 324,967                     | 282,245                                 | 282,747                 | 306,747                                |
| Revaluation reserve - Investment property  | 3,496                       | 3,496                                   | 6,796                   | 6,867                                  |
| Policy liabilities (A)+(R)+(C)   | 22.505.044                  | 22.042.455                              | 22.454.045              | 22 222 211                             |
| Policy liabilities (A)+(B)+(C)  Non unit liabilities (mathematical reserves) (A) | 23,505,844                  | 22,843,455                              | 22,454,845              | 22,200,211                             |
| Insurance Reserve  | 8,481,813                   | 8,078,486                               | 7,368,215               | 6,977,030                              |
| insulance neserve  |                             | <u>-</u>                                |                         | -                                      |
| Provision for linked liabilities (fund reserves) (B)                             | 14,083,504                  | 13,797,852                              | 14,054,141              | 14 125 462                             |
| (a) Provision for linked liabilities   | 11,774,433                  | 11,760,659                              |                         | 14,125,463                             |
| (b) Credit/[debit] fair value change account (Linked)                            | 2,309,071                   | 2,037,193                               | 11,611,427              | 11,337,068                             |
| (b) Credit/[debit] full value thange account (Linked)                            | 2,309,071                   | 2,037,193                               | 2,442,714               | 2,788,395                              |
| Funds for discontinued policies (C)  | 940,527                     | 967,117                                 | 1 022 400               | 1,007,710                              |
| (a) Discontinued on account of non-payment of premium                            | 958,026                     | 988,176                                 | 1,032,489<br>1,064,803  | 1,097,718<br>1,125,277                 |
| (b) Other discontinuance   | 3,472                       |   |                         |  |
| (c) Credit/[debit] fair value change account                                     | (20,971)                    | 4,019<br>(25,078)                       | 5,051                   | 5,661                                  |
| Total linked liabilities (B)+(C)   | 15,024,031                  | 14,764,969                              | 15,086,630              | (33,220)                               |
| Sub - total  | 23,954,307                  | 23,249,196                              | 22,864,388              | 15,223,181<br>22,633,825               |
|  | 23,334,307                  | 23,243,130                              | 22,004,300              | 22,033,023                             |
| Funds for Future Appropriations  |                             |   | W.W                     |  |
| Non linked   | 163,224                     | 151,935                                 | 138,332                 | 130,734                                |
| Sub - total  | 163,224                     | 151,935                                 | 138,332                 | 130,734                                |
| Total  | 25,126,458                  | 24,363,727                              | 23,918,518              | 23,672,454                             |
|  |                             | - 1,- 1-1,-                             |                         |  |
| Application of funds   |                             |   |                         |  |
| Investments  |                             | *************************************** |                         |  |
| Shareholders'  | 1,030,839                   | 957,922                                 | 984,688                 | 934,254                                |
| Policyholders'   | 8,843,437                   | 8,417,212                               | 7,738,800               | 7,401,097                              |
| Asset held to cover linked liabilities   | 15,024,030                  | 14,764,969                              | 15,086,630              | 15,223,181                             |
| Loans  | 119,302                     | 109,452                                 | 94,012                  | 86,008                                 |
| Fixed assets - net block   | 53,695                      | 52,440                                  | 48,778                  | 47,308                                 |
| Deferred tax asset   | 28                          | 49                                      | 85                      | -                                      |
|  |                             |   |                         |  |
| Current assets   |                             |   |                         |  |
| Cash and Bank balances   | 63,631                      | 54,109                                  | 67,093                  | 25,244                                 |
| Advances and Other assets  | 433,388                     | 442,861                                 | 423,658                 | 436,226                                |
| Sub-Total (A)  | 497,019                     | 496,970                                 | 490,751                 | 461,470                                |
|  |                             |   |                         | ,.,.                                   |
| Current liabilities  | 439,362                     | 433,358                                 | 522,626                 | 478,292                                |
| Provisions   | 2,530                       | 1,929                                   | 2,600                   | 2,572                                  |
| Sub-Total (B)  | 441,892                     | 435,287                                 | 525,226                 | 480,864                                |
| Net Current Assets (C) = (A-B)   | 55,127                      | 61,683                                  | (34,475)                | (19,394)                               |
|  |                             |   |                         | ······································ |
| Miscellaneous expenditure (to the extent not written-off or adjusted)            | -                           | -                                       | -                       | -                                      |
| Dobit Delenge in Drofit 8 Land Assessed (Charachelder)                           | -                           |   | -                       | -                                      |
| Debit Balance in Profit & Loss Account (Shareholders' account)                   |                             |   |                         |  |
| Total  Contingent liabilities  | <b>25,126,458</b><br>67,961 | <b>24,363,727</b><br>82,898             | 23,918,518              | 23,672,454                             |







# ICICI Prudential Life Insurance Company Limited Segment<sup>1</sup> Reporting (Consolidated) for the quarter and nine months ended December 31, 2022

(₹ in <u>Lakhs)</u>

| ١  |   | TI                                | ree months ended                   | Nine mont                         | Year end                          |                                   |                         |
|----|---|-----------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------------------|
|    | Particulars   | December 31,<br>2022<br>(Audited) | September 30,<br>2022<br>(Audited) | December 31,<br>2021<br>(Audited) | December 31,<br>2022<br>(Audited) | December 31,<br>2021<br>(Audited) | March<br>202:<br>(Audit |
| 4  |   |                                   |                                    |                                   |                                   |                                   |                         |
| r  | Segment Income:   |                                   |                                    |                                   |                                   |                                   | ļ                       |
|    | Segment A: Par life Net Premium                           | 117,233                           | 114,609                            | 116,844                           | 307,657                           | 302,437                           | 43                      |
| н  | Income from investments <sup>2</sup>                      | 47,302                            | 48,594                             | 40,943                            | 130,111                           | 152,999                           | 19                      |
|    | Transfer of Funds from shareholders' account              |                                   | 40,554                             |                                   | 130,111                           | 152,555                           |                         |
| ŀ  | Other income  | 1,353                             | 1,397                              | 944                               | 3,928                             | 2,539                             |                         |
| I  |   |                                   |                                    |                                   |                                   |                                   |                         |
| I  | Segment B: Par pension                                    |                                   |                                    | •                                 |                                   |                                   |                         |
| н  | Net Premium   | 256                               | 168                                | 301                               | 1,117                             | 31,262                            | 3                       |
|    | Income from investments <sup>2</sup>                      | 2,951                             | 6,315                              | 4,081                             | 12,161                            | 9,596                             | 1                       |
|    | Transfer of Funds from shareholders' account Other income |                                   | -                                  | -                                 | -                                 |                                   |                         |
| ŀ  | Other Income  |                                   | -                                  | -                                 | 1                                 | 3                                 |                         |
| ŀ  | Segment C: Non Par Life                                   | <del></del>                       |                                    |                                   |                                   |                                   |                         |
|    | Net Premium   | 278,899                           | 251,287                            | 197,240                           | 716,301                           | 501,026                           | 80                      |
|    | Income from investments <sup>2</sup>                      | 74,434                            | 77,508                             | 58,712                            | 215,484                           | 184,522                           | 23                      |
| -  | Transfer of Funds from shareholders' account              | 25,944                            | 39,309                             | 2,532                             | 89,773                            | 118,353                           | 21                      |
| ŀ  | Other income  | 1,035                             | 1,107                              | 827                               | 3,161                             | 2,304                             |                         |
| ŀ  | Someout Da Non Day Days!                                  |                                   |                                    |                                   |                                   |                                   |                         |
|    | Segment D: Non Par Pension<br>Net Premium                 | 4,407                             | 26,224                             | 1,600                             | 68,609                            | 9,800                             | 7                       |
| ŀ  | Income from investments <sup>2</sup>                      | 1,871                             | 1,483                              | 270                               | 4,040                             | 9,800                             |                         |
|    | Transfer of Funds from shareholders' account              | (211)                             | 18                                 | - 270                             | 41,040                            | 603                               |                         |
| L  | Other income  | - (/                              |                                    | -                                 |                                   | -                                 |                         |
| I  |   |                                   |                                    |                                   |                                   |                                   | -                       |
|    | Segment E: Non Par Variable                               |                                   |                                    |                                   |                                   |                                   |                         |
| ۰  | Net Premium   | 634                               | 305                                | 13                                | 939                               | 1,398                             |                         |
|    | ncome from investments <sup>2</sup>                       | 212                               | 247                                | 243                               | 709                               | 1,793                             |                         |
|    | Transfer of Funds from shareholders' account              |                                   |                                    | -                                 | -                                 | -                                 |                         |
| Ľ  | Other income  | -                                 | -                                  |                                   |                                   | -                                 |                         |
| ŀ  | Segment F: Non Par Variable Pension                       |                                   |                                    |                                   |                                   |                                   |                         |
|    | Net Premium   | <del></del>                       | 60                                 | 1,078                             | 60                                | 10,170                            | 1                       |
| ī  | ncome from investments <sup>2</sup>                       | 62                                | 210                                | 381                               | 475                               | 1,243                             | <del>-</del>            |
|    | Transfer of Funds from shareholders' account              | -1                                | 2                                  | -                                 | 152                               | -                                 |                         |
| 4  | Other income  | -                                 | -                                  | -                                 | -                                 | -                                 |                         |
| Ļ  |   |                                   |                                    |                                   |                                   |                                   |                         |
|    | Segment G: Annuity Non Par Net Premium                    | 54,025                            | 70,282                             | 77,428                            | 184,709                           | 212,110                           | 20                      |
| -  | ncome from investments <sup>2</sup>                       | 18,798                            | 18,283                             | 14,914                            | 54,619                            | 41,188                            | 29                      |
| -  | Transfer of Funds from shareholders' account              | 5,488                             | 7,241                              | 14,514                            | 17,037                            | 41,100                            |                         |
| _  | Other income  | 5,468                             | 5                                  | 2                                 | 18                                | 14                                |                         |
| _  |   |                                   |                                    |                                   |                                   |                                   |                         |
| 5  | Segment H: Health   |                                   |                                    |                                   |                                   |                                   |                         |
| _  | let Premium   | 692                               | 741                                | 734                               | 2,071                             | 2,248                             |                         |
| -  | ncome from investments <sup>2</sup>                       | 134                               | 128                                | 121                               | 385                               | 353                               |                         |
|    | ransfer of Funds from shareholders' account               | -                                 | -                                  | -1                                |                                   | -                                 |                         |
| C  | Other income  | -                                 | -                                  | -                                 | 1                                 | 1                                 |                         |
| -  | ingment I: Linkad Life                                    | <del> </del>                      |                                    |                                   |                                   |                                   |                         |
|    | egment I: Linked Life<br>let Premium                      | 445,344                           | 440,510                            | 473,336                           | 1,195,119                         | 1,284,150                         | 1,82                    |
| -  | ncome from investments <sup>2</sup>                       | 574,302                           | 1,040,512                          | (51,735)                          | 706,521                           | 1,776,623                         | 1,82                    |
| Ŧ  | ransfer of Funds from shareholders' account               | 5,7,502                           | -,540,512                          | (51,735)                          | 700,521                           | - 1,770,023                       | 1,60                    |
| c  | Other income  | 1,262                             | 1,295                              | 1,134                             | 3,685                             | 3,099                             |                         |
| _  |   |                                   |                                    |                                   |                                   |                                   |                         |
|    | egment J: Linked Pension                                  |                                   |                                    |                                   |                                   |                                   |                         |
| -  | let Premium<br>ncome from investments <sup>2</sup>        | 3,337                             | 3,587                              | 4,216                             | 10,038                            | 12,829                            | 1                       |
| -  | ransfer of Funds from shareholders' account               | 25,212                            | 54,658                             | 469                               | 28,160                            | 110,998                           | 10                      |
| -  | other income  |                                   |                                    |                                   |                                   |                                   |                         |
| =  | THE THEOTHE   |                                   |                                    |                                   |                                   | 1                                 |                         |
| s  | egment K: Linked Health                                   |                                   |                                    |                                   |                                   |                                   |                         |
|    | let Premium   | (130)                             | 47                                 | (60)                              | (157)                             | 643                               | 1                       |
| ir | ncome from investments <sup>2</sup>                       | 2,879                             | 8,090                              | 303                               | 3,448                             | 14,759                            | 13                      |
|    | ransfer of Funds from shareholders' account               | -                                 | -                                  |                                   | -                                 | -                                 | -                       |
| Ó  | ther income   | -                                 | -                                  | -                                 |                                   |                                   |                         |
| =  |   |                                   |                                    |                                   |                                   |                                   |                         |
|    | egment L: Linked Group Life<br>et Premium                 | 36,773                            | 42,913                             | 16041                             | 06.060                            | 00.434                            |                         |
| -  | come from investments <sup>2</sup>                        | 13,122                            | 15,189                             | 16,841<br>2,947                   | 86,968                            | 86,424                            | 111                     |
|    | ransfer of Funds from shareholders' account               | 13,122                            | 12,189                             | 2,947                             | 16,499                            | 32,261                            | 35                      |
| _  | ther income   | 1                                 |                                    | 1                                 | 1                                 | 18                                |                         |
|    |   | . *1                              |                                    |                                   | - 1                               | 10                                |                         |







#### Segment<sup>1</sup> Reporting (Consolidated) for the quarter and nine months ended December 31, 2022

(₹ in Lakhs)

| No. 2022   | ptember 30,<br>2022<br>(Audited) | December 31,<br>2021<br>(Audited) | December 31,<br>2022          | December 31,<br>2021          | Year ended/a<br>March 31,<br>2022 |
|--|----------------------------------|-----------------------------------|-------------------------------|-------------------------------|-----------------------------------|
| Segment M: Linked Group Pension Net Premium 4,981  | (Audited)                        |                                   |                               |                               |                                   |
| Net Premium 4,981  |                                  | (Audited)                         | (Audited)                     | (Audited)                     | (Audited)                         |
|  | 7,439                            | 17,826                            | 19,611                        | 41,738                        | 52,061                            |
| income non investments   | 10,642                           | 2.047                             | 12,273                        | 22.369                        | 24.648                            |
| Transfer of Funds from shareholders' account   | 10,642                           | 2,047                             | 12,2/3                        | 22,369                        | 24,646                            |
| Other income -   | <u>-</u>                         | 1                                 | -                             | 2                             | 3                                 |
| Shareholders   |                                  |                                   |                               |                               |                                   |
| Income from investments <sup>2</sup> 15,198  | 20,427                           | (187)                             | 53,203                        | 72,620                        | 88,667                            |
| Other income 347   | 323                              | 310                               | 970                           | 915                           | 1,178                             |
| 2 Segment Surplus/(Deficit) (net of transfer from  |                                  |                                   |                               |                               |                                   |
| shareholders' A/c) ;   |                                  |                                   |                               |                               |                                   |
| Segment A: Par life (1,450)  | 1,250                            | 3,338                             | 7,892                         | (8,363)                       | 13,005                            |
| Segment B: Par pension 12,739  | 2,458                            | 1,290                             | 17,000                        | 3,779                         | (24                               |
| Segment C: Non Par Life (25,943)   | (39,309)                         | (2,531)                           | (89,773)                      | (118,351)                     | (189,401                          |
| Segment D: Non Par Pension   211   | (18.00)                          | (42)                              | (41)                          | 69                            | (163                              |
| Segment E: Non Par Variable 35 Segment F: Non Par Variable Pension -                           | 60                               | 65                                | 156                           | 1,040                         | 1,110                             |
| Segment F: Non Par Variable Pension - Segment G: Annuity Non Par (5,488)                       | (2)<br>(7,241)                   | 66<br>(4,037)                     | (152)<br>(17,037)             | 321<br>3,959                  | 346<br>21,537                     |
| Segment H: Health 55   | (42)                             | (10)                              | (17,037)                      | 290                           | 21,537                            |
| Segment I: Linked Life 37,351  | 44,904                           | 36,419                            | 108,119                       | 92,197                        | 146,552                           |
| Segment J: Linked Pension 2,730  | 2,793                            | 3.095                             | 7,758                         | 9,261                         | 12,024                            |
| Segment K: Linked Health 456   | 237                              | 138                               | 1,424                         | 382                           | (5,095                            |
| Segment L: Linked Group Life 171   | 250                              | 254                               | 718                           | 664                           | 1,196                             |
| Segment M: Linked Group Pension 386  | 405                              | 316                               | 1,150                         | 1,027                         | 1,398                             |
| Shareholders 12,192  | 17,975                           | (2,533)                           | 45,436                        | 66,374                        | 76,009                            |
| 3 Segment Assets:  |                                  |                                   |                               |                               |                                   |
| Segment A: Par life 3,066,481  | 2,944,749                        | 2,731,873                         | 3,066,481                     | 2,731,873                     | 2,799,629                         |
| Segment B: Par pension 170,198   | 168,933                          | 184,723                           | 170,198                       | 184,723                       | 183,405                           |
| Segment C: Non Par Life         4,361,119           Segment D: Non Par Pension         104,423 | 4,094,493                        | 3,449,140                         | 4,361,119                     | 3,449,140                     | 3,698,454                         |
| Segment B: Non Par Pension 104,423 Segment E: Non Par Variable 10,834                          | 98,583<br>10,204                 | 15,560                            | 104,423                       | 15,560                        | 32,439                            |
| Segment F: Non Par Variable Pension 3,746  | 3,899                            | 12,272                            | 10,834                        | 12,272                        | 12,345                            |
| Segment G: Annuity Non Par 1,179,613   | 1,121,950                        | 21,558<br>917,577                 | 3,746<br>1,179,613            | 21,558<br>917,577             | 21,933<br>981,617                 |
| Segment H: Health 5,548  | 5,263                            | 4,050                             | 5,548                         | 4,050                         | 4,658                             |
| Segment I: Linked Life 13,327,025  | 13,076,359                       | 13,479,770                        | 13,327,025                    | 13,479,770                    | 13,349,333                        |
| Segment J: Linked Pension 699,703  | 706,215                          | 790,873                           | 699,703                       | 790,873                       | 751,168                           |
| Segment K: Linked Health 112,044   | 111,492                          | 111,382                           | 112,044                       | 111,382                       | 115,420                           |
| Segment L: Linked Group Life 573,821   | 561,969                          | 551,192                           | 573,821                       | 551,192                       | 556,742                           |
| Segment M: Linked Group Pension 382,976  | 377,022                          | 374,589                           | 382,976                       | 374,589                       | 375,577                           |
| Shareholders 1,128,927   | 1,082,596                        | 1,027,895                         | 1,128,927                     | 1,027,895                     | 1,035,798                         |
| 4 Segment Policy Liabilities:  |                                  |                                   |                               |                               |                                   |
| Segment A: Par life 3,066,481  | 2,944,749                        | 2,731,873                         | 3,066,481                     | 2,731,873                     | 2,799,629                         |
| Segment B: Par pension 170,198   | 168,933                          | 184,723                           | 170,198                       | 184,723                       | 183,405                           |
| Segment C: Non Par Life 4,361,119  | 4,094,493                        | 3,449,140                         | 4,361,119                     | 3,449,140                     | 3,698,454                         |
| Segment D: Non Par Pension 104,423   | 98,583                           | 15,560                            | 104,423                       | 15,560                        | 32,439                            |
| Segment E: Non Par Variable 10,834   | 10,204                           | 12,272                            | 10,834                        | 12,272                        | 12,345                            |
| Segment F: Non Par Variable Pension 3,746  | 3,899                            | 21,558                            | 3,746                         | 21,558                        | 21,933                            |
| Segment G: Annuity Non Par 1,179,613   | 1,121,950                        | 917,577                           | 1,179,613                     | 917,577                       | 981,617                           |
| Segment H: Health         5,548           Segment I: Linked Life         13,327,025            | 5,263                            | 4,050                             | 5,548                         | 4,050                         | 4,658                             |
|  | 13,076,359                       | 13,479,770                        | 13,327,025                    | 13,479,770                    | 13,349,333                        |
| Segment I: Linked Pension  | 706,215                          | 790,873                           | 699,703                       | 790,873                       | 751,168                           |
| Segment J: Linked Pension 699,703 Segment K: Linked Health                                     |                                  | 444.00-                           |                               |                               | 4                                 |
| Segment K: Linked Health 112,044   | 111,492                          | 111,382                           | 112,044                       | 111,382                       | 115,420                           |
| 055,700  |                                  | 111,382<br>551,192<br>374,589     | 112,044<br>573,821<br>382,976 | 111,382<br>551,192<br>374,589 | 115,420<br>556,742<br>375,577     |

#### Footnotes:

- 1 Segments are as under: (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  - (b) Non-Linked
- 1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
  (c) Variable insurance shall be further segregated into Life and Pension.
  (d) Business within India and business outside India
  2 Net of provisions for diminution in value of investments







#### ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter and nine months ended December 31, 2022

|          |   | Three months ended/at |                | Nine months ended/at |                | Year ended/at |  |
|----------|---|-----------------------|----------------|----------------------|----------------|---------------|--|
| Sr       |   | December 31,          | September 30,  | December 31,         | December 31,   | December 31,  |  |
| No.      | Particulars   | 2022                  | 2022           | 2021                 | 2022           | 2021          | March 31, 2022                                   |
|          |   | (Audited)             | (Audited)      | (Audited)            | (Audited)      | (Audited)     | (Audited)  |
|          | Analytical Ratios:1                                     | V-12-17-1             |                |                      |                |               |  |
| /i)      | Solvency Ratio:   | 212.2%                | 200.7%         | 202.2%               | 212.2%         | 202.2%        | 204.5%   |
|          | Expenses of management ratio                            | 14.7%                 | 14.8%          | 13.5%                | 15.3%          | 13.6%         |  |
|          | Policyholder's liabilities to shareholders' fund        | 2378.5%               | 2418.6%        | 2494.2%              | 2378.5%        | 2494.2%       |  |
|          | Earnings per share (₹):                                 | 237 0.370             | 2 120.0 70     | 2.0.12.0             |                |               |  |
| (1.4)    | (a) Basic EPS before and after extraordinary items (net | 1.54                  | 1.39           | 2.17                 | 4.02           | 3.98          | 5.28   |
|          | of tax expense) for the period (not annualized for      | 2.5                   | 1.00           |                      |                |               |  |
|          | three/nine months)                                      |                       |                |                      |                |               |  |
|          |   |                       |                |                      |                |               |  |
|          | (b) Diluted EPS before and after extraordinary items    | 1.54                  | 1.39           | 2.16                 | 4.01           | 3.96          | 5.26   |
|          | (net of tax expense) for the period (not annualized for |                       |                |                      |                |               |  |
|          | three/nine months)                                      |                       |                |                      |                |               |  |
| (v)      | NPA ratios: (for policyholders' fund)                   |                       |                |                      |                |               |  |
| <u> </u> | (a) Gross & Net NPAs                                    | NIL                   | NIL            | NIL                  | NIL            | NIL           | NIL  |
|          | (b) % of Gross & Net NPAs                               | NIL                   | NIL            | NIL                  | NIL            | NIL           | NIL  |
| (vi)     | Yield on Investments (On Policyholders' fund)           | 1112                  |                | 1,112                | THE            | 7112          |  |
|          | A. Without unrealised gains                             |                       |                |                      |                |               |  |
|          | - Non Linked Par  | 7.0%                  | 7.8%           | 6.9%                 | 6.7%           | 8.8%          | 8.3%   |
|          | - Non Linked Non Par                                    | 7.6%                  | 8.0%           | 7.6%                 | 7.7%           | 8.2%          |  |
|          | - Linked Non Par  | 9.3%                  | 7.7%           | 15.3%                | 7.6%           | 14.0%         |  |
|          | B. With unrealised gains                                |                       |                |                      |                |               |  |
|          | - Non Linked Par  | 12.6%                 | 20,1%          | (1.0%)               | 5.5%           | 7.0%          | 5.3%   |
|          | - Non Linked Non Par                                    | 10.9%                 | 18.9%          | (0.1%)               | 4.7%           | 4.6%          | <del>+</del>                                     |
|          | - Linked Non Par  | 16.1%                 | 34.4%          | (2.8%)               | 5.3%           | 17.6%         | 1  |
| (vii)    | NPA ratios: (for shareholders' fund)                    |                       |                | 1/                   |                |               |  |
|          | (a) Gross & Net NPAs                                    | NIL                   | NIL            | NIL                  | NIL            | NIL           | . NII  |
|          | (b) % of Gross & Net NPAs                               | NIL                   | NIL            | NIL                  | NIL            | NIL           | NIL  |
| (viii)   | Yield on Investments (on Shareholders' A/c)             |                       |                |                      |                |               |  |
|          | A. Without unrealised gains                             | 6.1%                  | 8.6%           | (0.1%)               | 7.4%           | 11.3%         | 10.2%  |
|          | B. With unrealised gains                                | 18.2%                 | 27.0%          | (2.3%)               | 10.5%          | 3.3%          | <del> </del>                                     |
| (ix)     | Persistency Ratio (Regular Premium / Limited Premium    | 10.2 70               | 27.070         | (2.570)              | 10.570         | 5.5 %         | 2.2 /  |
| (17.)    |   |                       |                |                      |                |               |  |
|          | Payment under Individual category) <sup>2</sup>         |                       |                |                      |                |               |  |
|          | Premium Basis   |                       |                | ·                    |                |               | ļ  |
|          | 13th month  | 83.3%                 | 83.2%          | 80.7%                | 86.1%          | 84.5%         |  |
|          | 25th month  | 74.1%                 | 74.4%          | 73.9%                | 77.1%          | 76.1%         |  |
|          | 37th month  | 68.8%                 | 69.1%          | 63.6%                | 70.0%          | 66.5%         | <del></del>                                      |
|          | 49th month<br>61st month                                | 61.2%                 | 62.3%          | 60.5%                | 66.0%          | 63.2%         | <del>                                     </del> |
|          |   | 63.6%                 | 64.1%          | 51.5%                | 64.2%          | 53.3%         | 54.7%  |
|          | Number of Policy Basis                                  |                       |                |                      |                | 77.40         | 75.40  |
|          | 13th month 25th month                                   | 74.8%                 | 75.7%          | 71.9%                | 77.2%          | 75.0%         |  |
|          | 37th month  | 65.7%                 | 65.3%          | 66.2%                | 68.4%          | 66.6%         | <del></del>                                      |
|          | L   | 62.5%                 | 62.6%          | 55.6%                | 61.5%          | 57.7%         |  |
|          | 49th month  | 53.4%                 | 53.4%          | 52.3%                | 55.8%          | 54.3%         | +  |
|          | 61st month  | 45.0%                 | 45.3%          | 37.0%                | 43.6%          | 43.3%         | 41.3%  |
| (x)      | Conservation Ratio                                      |                       |                |                      |                |               |  |
|          | Par Life  | 85.8%                 | 86.2%          | 86.2%                | 85.9%          | 86.5%         |  |
|          | Par Pension   | 84.9%                 | 0.5%           | 83.0%                | 3.6%           | 120.8%        |  |
|          | Non Par Bonsian   | 92.2%                 | 92.9%          | 90.0%                | 92.2%          | 91.1%         |  |
|          | Non Par Variable  | NA NA                 | NA.            | NA                   | NA<br>NA       | NA            |  |
|          | Non Par Variable  Non Par Variable Pension              | NA<br>NA              | NA<br>NA       | NA<br>NA             | NA<br>NA       | NA<br>NA      | · · · · · · · · · · · · · · · · · · ·            |
|          | Annuity Non Par   | NA<br>NA              | NA<br>NA       | NA<br>NA             | NA<br>NA       | AN<br>AN      |  |
|          | Health  | NA<br>84.5%           | NA<br>84.9%    | 78.9%                | 83.7%          | 80.1%         | 1  |
|          | Linked Life   |                       | 79.5%          | 78.9%<br>73.7%       | 77.5%          | 77.3%         |  |
|          | Linked Pension  | 78.9%                 |                |                      |                | 77.3%         |  |
|          | Linked Health   | 72.8%<br>90.9%        | 76.1%<br>92.4% | 74.0%<br>91.4%       | 72.4%<br>90.9% | 90.4%         |  |
|          | Linked Group Life                                       | 206.2%                | 58.7%          | 23.4%                | 90.9%          | 60.7%         |  |
|          | Linked Group Pension                                    | 206.2%<br>82.9%       | 107.0%         | 102.2%               | 91.9%          | 81.1%         |  |

#### Notes:

- 1 Analytical ratios have been calculated as per the definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/GEN/21/02/2010 dated February 11, 2010.
  - a) Persistency ratios for the quarter ended December 31, 2022 have been calculated on December 31, 2022 for the policies issued in September to November period of the relevant years. For example, the 13th month persistency for quarter ended December 31, 2022 is calculated for policies issued from September 1, 2021 to November 30, 2021.
  - b) Persistency ratios for the quarter ended September 30, 2022 have been calculated on October 31, 2022 for the policies issued in July to September period of the relevant years. For example, the 13th month persistency for quarter ended October 31 2022 is calculated for policies issued from July 1, 2021 to September 30, 2021.
  - c) Persistency ratios for the quarter ended December 31, 2021 have been calculated on January 31, 2022 for the policies issued in October to December period of the relevant years. For example, the 13th month persistency for quarter ended January 31 2022 is calculated for policies issued from October 1, 2020 to December 31, 2020.
  - d) Persistency ratios for the year ended December 31, 2022 have been calculated on December 31, 2022 for the policies issued in December to November period of the relevant years. For example, the 13th month persistency for year ended December 31, 2022 is calculated for policies issued from December 1, 2020 to November 30,

SP El Persistency tios for the year ended December 31, 2021 have been calculated on January 31, 2022 for the policies issued in January to December period of the example, the 13th month persistency for year ended December 31, 2021 is calculated for policies issued from January 1, 2020 to December 31, 2020 DIOA PelleVaint year Central B Wing and North Central North Central or the year ended March 31, 2022 have been calculated on April 30, 2022 for the policies issued in April to March period of the relevant 綻 😅 onth persistency for year ended March 31, 2022 is calculated for policies issued from April 1, 2020 to March 31, 2021. Ness Greateb policie tern Express Highway, Goregaon (East), Mumbai - 400 063 s ant

policies under micro insurance products are excluded.

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#### ICICI Prudential Life Insurance Company Limited

Statement of Consolidated quarterly disclosure as per Regulation 52 (4) of SEBI (Listing Obligation and Disclosure requirements) Regulations 2015, as amended (₹ in Lakhs)

| Sr  | Particulars   | Three months ended/at Nine months ended |                                    |                                   | ended/at Nine months ended/at Year ended/a |                                   | Year ended/at               |
|-----|---|---|------------------------------------|-----------------------------------|--|-----------------------------------|-----------------------------|
| No. |   | December 31,<br>2022                    | September 30,<br>2022<br>(Audited) | December 31,<br>2021<br>(Audited) | December 31,<br>2022<br>(Audited)          | December 31,<br>2021<br>(Audited) | March 31, 2022<br>(Audited) |
|     |   | (Audited)                               |                                    |                                   |  |                                   |                             |
| 1   | Debt-Equity Ratio (No of times) (Note 1)  | 0.12                                    | 0.12                               | 0.13                              | 0.12                                       | 0.13                              | 0.13                        |
| 2   | Debt Service Coverage Ratio (DSCR) (No of times) (not annualized for three/nine months) (Note 2)                                    | 11.91                                   | 11.64                              | 16.91                             | 10.42                                      | 11.03                             | 11.48                       |
| 3   | Interest Service Coverage Ratio (ISCR (No of times) (not annualized for three/nine months) (Note 3)                                 | 11.91                                   | 11.64                              | 16.91                             | 10.42                                      | 11.03                             | 11.48                       |
| 4   | Total Borrowings  | 120,000                                 | 120,000                            | 120,000                           | 120,000                                    | 120,000                           | 120,000                     |
| 5   | Outstanding redeemable preference share (quantity & value)  | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |
| 6   | Capital Redemption Reserve/Debenture redemption reserve (Note 4)  | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |
| 7   | Net worth (Note 5)  | 1,008,927                               | 962,595                            | 907,895                           | 1,008,927                                  | 907,895                           | 915,798                     |
| 8   | Net Profit After Tax  | 22,156                                  | 20,012                             | 31,200                            | 57,823                                     | 57,233                            | 75,920                      |
| 9   | Earnings Per Share  |   |                                    |                                   |  |                                   |                             |
|     | (a) Basic EPS before and after extraordinary items<br>(net of tax expense) for the period (not annualized for<br>three/nine months) | 1.54                                    | 1.39                               | 2.17                              | 4.02                                       | 3.98                              | 5.28                        |
|     | (b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/nine months)     | 1.54                                    | 1.39                               | 2.16                              | 4.01                                       | 3.96                              | 5.26                        |
| 10  | Current ratio (Note 6)  | 1.12                                    | 1.14                               | 0.96                              | 1.12                                       | 0.96                              | 0.93                        |
| 11  | Long term debt to working capital (Note 7)  | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |
|     | Bad debts to Account receivable ratio (Note 7)  | NA NA                                   | NA                                 | NA                                | NA NA                                      | NA                                | NA                          |
|     | Current liability ratio (Note 8)  | 0.02                                    | 0.02                               | 0.02                              | 0.02                                       | 0.02                              | 0.02                        |
| 14  | Total debts to total assets (Note 9)*   | 0.00                                    | 0.00                               | 0.01                              | 0.00                                       | 0.01                              | 0.01                        |
|     | Debtors turnover (Note 7)   | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |
|     | Inventory turnover (Note 7)   | NA                                      | NA                                 | NA                                | NA NA                                      | NA                                | NA                          |
|     | Operating margin % (Note 7)   | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |
| 18  | Net profit margin % (Note 7)  | NA                                      | NA                                 | NA                                | NA   | NA                                | NA                          |

#### Notes:

- 1 Debt-Equity Ratio is calculated as total borrowings divided by Equity. Equity is calculated as shareholder's funds excluding redeemable preference shares, if any.
- 2 DSCR is calculated as Profit before interest, depreciation and tax divided by interest expenses together with principal payments of long term debt during the period.
- 3 ISCR is calculated as Profit before interest, depreciation and tax divided by interest expenses of long term debt during the period.
- 4 Capital Redemption Reserve and Debenture redemption reserve is not required to be created as per Companies Act 2013 and Companies (Share Capital & Debenture) Amendment Rules, 2019 dated August 16, 2019 respectively.
- 5 Net worth represents shareholder's funds excluding redeemable preference shares, if any.
- 6 Current ratio is computed as current assets divided by current liability.
- 7 Not applicable to insurance companies.
- 8 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, policyholders' liabilities, fund for future appropriation and current liability.
- 9 Total debt to total assets is computed as borrowings divided by total assets.
- 10 Sector specific equivalent ratios are disclosed in Analytical ratios forming part of Standalone audited financial SEBI results.
- \*represents 0.0048 for the quarter and nine months ended December 31, 2022 (quarter ended September 30, 2022 : 0.0049)







# ICICI Prudential Life Insurance Company Limited

# Other disclosures:

# Status of Shareholders Complaints for the nine months ended December 31, 2022:

| Sr No. | Particulars   | Number |
|--------|---|--------|
| 1      | No. of investor complaints pending at the beginning of period             | 0      |
| 2      | No. of investor complaints received during the period                     | 65     |
| 3      | No. of investor complaints disposed off during the period                 | 64     |
| 4      | No. of investor complaints remaining unresolved at the end of the period* | 1      |

<sup>\*</sup> The complaint has been responded to within timeline.



#### Notes:

- The above financial results of the Company for the quarter and nine months ended December 31, 2022 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on January 17, 2023.
- 2. These financial results have been prepared in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended from time to time, to the extent applicable, and IRDAI circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for life insurance companies.
- 3. The above financial results are audited by the joint statutory auditors, B S R & Co. LLP, Chartered Accountants and Walker Chandiok & Co LLP, Chartered Accountants.
- 4. In view of seasonality of the Industry, the financial results for the quarter ended December 31, 2022 are not indicative of full year's expected performance.
- 5. During the quarter ended December 31, 2022, the Company has allotted 16,600 equity shares of face value of ₹ 10 each pursuant to exercise of employee stock options.
- 6. Figures of the previous period have been re-grouped wherever necessary, to conform to the current year presentation.
- 7. In accordance with requirements of IRDAI Circular on "Public disclosures by Insurers" dated September 30, 2021, the Company will publish the financials on the Company's website latest by February 14, 2023.

For and on behalf of the Board of Directors

N. S. Kannan

**Managing Director & CEO** 

DIN: 00066009







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#### BSR&Co.LLP

Chartered Accountants
14th Floor, Central B Wing and North C Wing,
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#### Walker Chandiok & Co LLP

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India
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Fax +91 22 6626 2601

Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016

# To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying standalone financial results of ICICI Prudential Life Insurance Company Limited (the 'Company') for the quarter ended 31 December 2022 and year to date standalone financial results for the period from 1 April 2022 to 31 December 2022 attached herewith, being submitted by the Company, pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (the 'Listing Regulations') and the Insurance Regulatory and Development Authority of India ('IRDAI'/ 'Authority') Circular reference: IRDAI/F&I/REG/CIR/208/10/2016, dated 25 October 2016. These quarterly standalone financial results as well as year to date standalone financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's Management and have been approved by the Board of Directors on 17 January 2023.

Our responsibility is to express an opinion on these quarterly standalone financial results and year to date standalone financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ('AS') 25, 'Interim Financial Reporting', specified under Section 133 of the Companies Act, 2013 (the 'Act'), including the relevant provisions of the Insurance Act, 1938 (the 'Insurance Act'), the Insurance Regulatory and Development Authority Act, 1999 (the 'IRDA Act') and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly standalone financial results as well as year to date standalone financial results which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the 'IRDA Financial Statements Regulations') and orders/directions/circulars issued by the IRDAI, to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly standalone financial results as well as the year to date standalone financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly standalone financial results and year to date standalone financial results. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion.



artnership firm with Registration No. BA61223) converted into BSR & Co. LLP (a

al B Wing and North C Wing, Nesco IT Park 4, Nesco Express Highway, Goregaon (East), Mumbai - 400063



Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

# ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results and year to date standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations and IRDAI Circular reference IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
- (ii) give a true and fair view of the standalone net profit and other financial information for the quarter ended 31 December 2022 as well as year to date standalone financial results for the period from 1 April 2022 to 31 December 2022.

#### Other matter

1. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 31 December 2022 is the responsibility of the Company's Appointed Actuary (the 'Appointed Actuary'). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 31 December 2022 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed standalone interim financial statements of the Company. Our opinion is not modified in respect of this matter.

For BSR & Co. LLP

Kapil/out

Chartered Accountants

ICAI Firm's Registration No: 1w01248W/W-100022

Kapil Goenka

Partner

Membership No: 118189

UDIN: 23118189BGURCE7720

Mumbai

17 January 2023

For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm's Registration No:001076N/N500013

. Sudhir N. Pillai

Partner

Membership No: 105782

UDIN: 23105782BGXSZH6667

Mumbai

17 January 2023

#### BSR & Co. LLP

Chartered Accountants
14th Floor, Central Wing and North C Wing
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Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016

# To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying consolidated financial results of ICICI Prudential Life Insurance Company Limited (hereinafter referred to as the 'Holding Company') and its subsidiary 'ICICI Prudential Pension Funds Management Company Limited' (the Holding Company and its subsidiary together referred to as the 'Group') for the quarter ended 31 December 2022 and year to date consolidated financial results for the period from 1 April 2022 to 31 December 2022 attached herewith, being submitted by the Holding Company, pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (the 'Listing Regulations') and the Insurance Regulatory and Development Authority of India ('IRDAI'/ 'Authority') Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016. These quarterly consolidated financial results as well as year to date consolidated financial results have been prepared on the basis of the condensed consolidated interim financial statements, which are the responsibility of the Holding Company's Management and have been approved by the Holding Company's Board of Directors on 17 January 2023.

Our responsibility is to express an opinion on these quarterly consolidated financial results and year to date consolidated financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared by the Holding Company's Management in accordance with the recognition and measurement principles laid down in Accounting Standard ('AS') 25, 'Interim Financial Reporting', specified under Section 133 of the Companies Act, 2013 (the 'Act'), including the relevant provisions of the Insurance Act, 1938 (the 'Insurance Act'), the Insurance Regulatory and Development Authority Act, 1999 (the 'IRDA Act') and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly consolidated financial results as well as year to date consolidated financial results which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the 'IRDA Financial Statements Regulations') and orders/directions/circulars issued by the IRDAI, to the extent applicable.



... (a partnership firm with Registration No. BA61223) converted into BSR & Co. LLP (a lability Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013

Registered Office:





Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 and Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

# ICICI Prudential Life Insurance Company Limited

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly consolidated financial results as well as the year to date consolidated financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly consolidated financial results and year to date consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results and year to date consolidated financial results:

- (i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations and IRDAI Circular reference IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 in this regard; and
- (ii) give a true and fair view of the consolidated net profit and other financial information for the quarter ended 31 December 2022 as well as year to date consolidated financial results for the period from 1 April 2022 to 31 December 2022.

#### Other matters

1. We did not audit the condensed interim financial statements of the subsidiary included in the Group, whose condensed interim financial statements reflect total assets of Rs. 600,757 thousands as at 31 December 2022, total revenues of Rs. 41,207 thousands and Rs. 117,324 thousands for the quarter and nine months ended 31 December 2022 respectively, profit after tax of Rs. 9,326 thousands and Rs. 24,388 thousands for the quarter and nine months ended 31 December 2022 respectively and net cash inflow amounting to Rs. 108 thousands for the period ended on that date, as considered in the condensed consolidated interim financial statements. These condensed interim financial statements are unaudited and have been furnished to us by the Holding Company's Management, and our opinion on the condensed consolidated interim financial statements, in so far as it relates to the amounts and disclosures included in respect of such subsidiary, is based solely on such unaudited condensed interim financial statements. In our opinion and according to the information and explanations given to us by the Management of the Holding Company, these condensed interim financial statements are not material to the Group.





Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 and Regulation 52 and Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25 October 2016 (Continued)

# ICICI Prudential Life Insurance Company Limited

# Other matters (Continued)

2. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 31 December 2022 is the responsibility of the Holding Company's Appointed Actuary (the 'Appointed Actuary'). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at 31 December 2022 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed consolidated interim financial statements of the Group.

Our opinion is not modified in respect of the above matters.

For BSR & Co. LLP

Chartered Accountants

ICAI Firm's Registration No: 101248W/W-100022

Kapil Goenka

Karil Joul

Partner

Membership No: 118189

UDIN: 23118189BGURCG2583

Mumbai

17 January 2023

For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm's Registration: No:001076N/N500013

Sudhir N. Pillai

Partner

Membership No: 105782

UDIN: 23105782BGXSZI5164

Mumbai

17 January 2023